

## Contact

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www.linkedin.com/in/han-che  
(LinkedIn)  
code-adjacent.com/ (Portfolio)

## Top Skills

Software Engineering Practices  
Story Pitching  
Presentation Skills

## Languages

German (Native or Bilingual)  
Angular (Full Professional)  
Chinese (mandarin) (Native or Bilingual)  
Javascript (Full Professional)  
English (Full Professional)

## Certifications

Deep entrepreneurship:  
manufacturing Europe's future  
UX Certification  
Six Sigma Green Belt  
ESTIEM Trainer  
Student Pupil Mathematics

# Han Che

Senior Software Engineer (UX + Frontend focus)  
Karlsruhe, Baden-Württemberg, Germany

## Summary

Senior Software Engineer (UX + Frontend focus), with 8 years of experience  
as Founding Engineer and Technical Team Lead.

Designed and delivered 15 full stack web applications (Angular, React, NodeJs) including large-scale CMS and MES SaaS enterprise solutions up to 1.5M LoC.

Led teams up to 10 people and mentored over 20 juniors/interns.

Seeking remote or hybrid role (Karlsruhe, Germany).

-----Some poetry-----

I am both but never whole,  
Never complete. With an artist's soul  
I smile when people grieve,  
keep singing when they leave.

Not as sad like the sound  
of drifting in life, being found  
waking here what was never dreamt  
dreaming of time could've better spent.

But I am here, I had the balls  
took a road less travelled, a road with walls.  
Are you with me? Aren't you free?  
Then get down that horse and  
Come dance with me

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## Experience

Self-employed  
Startup & NPO Coaching  
October 2015 - Present (10 years 2 months)  
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I have gathered over 2.000+ hours experience as trainer/coach for various student and non-profit organizations over the past 15 years. Since 2024, I'm also coaching student start-ups from Karlsruhe.

#### Start-ups

- Nono (Pitching, Business Model, Engineering)

#### Student organizations

- Pioniergarage (Pitching, Recruiting, Fundraising)
- Enactus (Pitching, Recruiting, Fundraising)
- VWI/ESTIEM (Fundraising, Leadership)
- Roteract Belgrade (Pitching)

#### Non-Profit

- Roteract Kuala Lumpur (Pitching)
- Toastmasters Kuala Lumpur (Pitching)

### XL2 by Audi & Capgemini

#### Senior Software Engineer

October 2023 - August 2025 (1 year 11 months)

Heilbronn, Baden-Württemberg, Germany

#### Projects:

Led a 7-member team (analyst, designer, 5 developers) for a multi-million Euro Audi digitization project, overseeing requirements engineering, UI/UX, full-stack development, and customer success

Tech: Angular, NestJs, GitHub CoPilot, GraphQL, Postgres, AWS

Implemented an app for managing component documentations.

Tech: React, Tailwind, Angular, GroupUI, REST, DynamoDB, AWS

#### Misc:

- Established uniform Software Engineering standards and best practices at XL2
- Founded multiple Frontend and UI/UX initiatives as a thought leader
- Delivered 15 internal company-wide knowledge transfer workshops
- Perform technical interviews for mid to principal grade engineers

### Selfbits

7 years 2 months

#### Senior Software Engineer

September 2020 - September 2023 (3 years 1 month)

Karlsruhe

**Product Development:**

Designed and implemented end-to-end features focused on industrial IoT, including resource scheduling, OEE dashboards, and master data management.

Tech: Angular, Ionic, NestJs, Apollo, Postgres, Docker, Kubernetes

Designed and managed the internal Angular component library (Storybook) and Figma design library.

**Misc:**

- Supervised junior developers and interns, providing mentorship and guidance.
- Handled IT administration tasks, including licenses, MDM, and internet management.
- Organized weekly and monthly team-building events and facilitated technical interviews.
- Provided customer support and served as an instructor for apprentices (Azubis).

**Senior Sales Engineer**

April 2018 - August 2020 (2 years 5 months)

Karlsruhe Area, Germany

**Projects:**

Designed & implemented 10+ applications across diverse industries (CMS, Fleet Mgmt., Sales, Signage, e-commerce, time tracking...)

Tech: Angular, React, Ionic, Electron, NodeJs, Express, Postgres

**Misc:**

- Supported CEO in Sales, Pre-Sales, Marketing & Recruiting activities

**Working Student - Frontend Developer**

May 2017 - March 2018 (11 months)

Karlsruhe, Baden-Württemberg, Germany

**Freelance Software Developer**

November 2016 - April 2017 (6 months)

Karlsruhe, Baden-Württemberg, Germany

**Intern**

August 2016 - October 2016 (3 months)

## Infobip

2 years 10 months

### Business Development Director Greater China

April 2014 - September 2015 (1 year 6 months)

- Closed 50+ contracts, responsible for over 30% of global revenue for Infobip's mobile payments services
- Successfully launched and established 2 new offices in China
- Hired & managed 10 members (Sales, Account Manager, Marketing)

### Business Development Manager APAC

December 2012 - March 2014 (1 year 4 months)

Centili is Infobip's inhouse developed platform for mobile payment. Taking advantage of infobip's messaging legacy with network operators, we can provide you not only with amazing payouts but also high quality connection and support.

[www.centili.com](http://www.centili.com)

## ESTIEM

### Trainer for Presentation, Open Space and Leadership in NPOs

October 2010 - December 2012 (2 years 3 months)

First year was mainly about fundraising skills for NPOs. Content included: cold calling, creating offers and presentation skills.

The focus shifted eventually in leading and facilitating 2-3 day Trainings/ Workshops in which NPOs work and develop their organization within an open space framework. The tools used to lead and facilitate in an open space fashion were shown and trained parallely to the workshop.

## Capgemini Consulting

### Performance Management and Analytics, Student Consultant

June 2012 - October 2012 (5 months)

I have always considered myself as a consultant. Working for Capgemini Consulting was by far the most valuable experience I had so far. It completed the Branch-"Trio" of "Sales, Marketing and Consulting" I would like to work for.

Tasks:

General research, analytics, optimization, presentation and workshop preparation,

Karlsruhe Institute of Technology (KIT) / University of Karlsruhe (TH)  
Tutor for Operations Research I + II  
April 2011 - February 2012 (11 months)

Tutoring students was great for improving presentation and Q&A skills. The fulfillment through helping and sharing knowledge felt greatly rewarding.

## IBM

General Management and Channel Marketing. Internship  
August 2009 - October 2009 (3 months)

As one of the worlds largest and leading business software and hardware provider IBM has not the capabilities to address all clients, especially in the SME segment. Selling and advertising the product via reseller and distributors creates a channel which needs to be governed, marketed and optimized.

This internship gave me a lot of insights on how communication channels connecting Sales and Marketing in large enterprises works. How important it is have establish clear structure and the importance of CRM.

### Tasks:

Lead governance and managment, reseller and distributor care, sales support, creation of marketing and sales materials

## fischer Benelux B.V.

Sales and Services, Internship  
July 2008 - October 2008 (4 months)

fisher is a german world leading provider of construction anchors, adhesives and storefronts. Working as a Sales and Service Intern during Olympic high seasion 2008 in Beijing was sure an amazing but challenging experience.

### Tasks:

Lead generation, sales pitches, meetings, correspondent with german HQ, customer care, CRM

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## Education

Karlsruhe Institute of Technology (KIT)

Master of Science (M.S.), Information Engineering and Management · (October 2015 - March 2018)

Universität Karlsruhe (TH) / University of Karlsruhe

Bachelor of Science (BSc), Industrial Engineering and  
Management · (2008 - 2012)