

TERMS AND CONDITIONS

- 1) See below the TC'S that apply to receiving the \$1,000-exit bonus after 6 months if they don't hit 70 sales monthly.

The above-mentioned bonus will only apply if the trainee is consistently following the company's guidelines to achieve that result, being the following:

- Minimum full presentations average achieved on a weekly basis (this will only apply after the initial 2 weeks of introductory training). The trainee is expected to achieve a minimum of 25 full sales presentations daily. Even though some days this can be lower, an overall average of 25 full sales presentations weekly is expected.
- Sales Training platform. To become an expert, repetition is key. During the initial 6 months of working with us, the sales platform needs to be fully completed at least 4 times.
- 100% compliance and never found in breach of either our client's or Community Collective Australia's conditions and policies.
- Sales checklists always posted in the relative group daily and sales stats always submitted on time daily.

- 2) When it comes to help them finding a new job, in the terms and conditions I would like to apply the following.

"Community Collective Australia will help the applicant in finding a new job by doing the following:

- 1) Drafting an extensive reference letter, highlighting all the achievements and challenges overcome. The letter will obviously reflect the truth.
- 2) Always providing one of the managers as a reference, which will either be conducted by email or by phone.
- 3) Sitting down with the candidates to brainstorm better suited job possibilities for them and giving our suggestions based on the overall attitude, performance, and likings. These suggestions do not have to be taken on board; however, we have succeeded several times in the past pointing people in the right direction by highlighting alternative career paths.

- 3) Terms and conditions applied to the sign on bonus of \$500.

- The requirement to receive the sign on bonus is for the candidate to receive their "Senior Sales Agent" Promotion: This is stage two of our progression structure.
- The timeframe expected for the candidate to achieve their promotion is no longer than 6 weeks. The \$500 sign on bonus will then be received all at once as soon as the promotion happens.