

Product Guide

Business Funding Made Simple



Cashflow & supplier invoice financing solutions for SME's who require quick & easy access to funds with minimal information requirements.



Rapid access to capital for business profiles which may fall outside traditional lenders acceptable criteria. Credit challenged, limited trading period, operating within high-risk industries.

Capify and its sister brand Rapital are dedicated to supporting Australian SME's with their funding needs throughout their entire business lifecycle.

# Unsecured Loans up to \$300,000

**For any business purpose** including, purchase of stock & inventory, refinance of existing debt (including ATO), business acquisition, site expansion & fit out, director/investor buy out, deposits for capital purchases, upgrading software & equipment.

Unsecured Business Loan								
Loan Amount	\$5,000 - \$300,000 Max lend to non-property owner \$200,000							
Time in Business	12 months							
Repayment Frequency	Daily/Weekly							
Monthly Revenue	>\$5,000							
Financial Statements	Not Required							
Bank Statements	6 months							
Property Security	Not Required							
Director/Shareholder Guarantee	Required							
Competitor Loans (Stacking)	<ul> <li>1x active competitor loan accepted</li> <li>2x or more active competitor loans require 36months trading + directors credit score &gt;450 if property owner or &gt; 600 if non-property owner</li> <li>long term/low-rate lenders, invoice/debtor, and banks facilities are not treated as competitor loans</li> </ul>							
Guarantors Credit Score & Applicable Loan Terms								
Credit Score	>600	599 - 451	450 - 300	299 - 200				
Applicable Loan Terms	13-18months	9-12months	7-8months	Refer to Rapital				

Unpaid non-financial defaults <\$10k considered

Active/discharged bankruptcy not accepted

Paid/settled defaults or court actions/ judgments considered

Unpaid financial defaults <\$5k considered (unless to unsecured cashflow lender)

PPSR - General AllPAAP registered over borrower for loans over >\$200,000 Loans >\$150k may require ATO portals

Terms 12 months and over require property ownership, >36 months trading, >600 credit score, max 1x active competitor loan

#### **Restricted Industries**

**Credit Profile** 

Max loan term 7 months, requires 36months trading, >450 credit score if property owner &>600 if non-property owner

- Commercial Builders including contractors heavily reliant on income from Commercial Builders.
  - (General Trade services including plumbers, electricians, carpenters, etc. are not considered as restricted if major income source is not from builders)
- Coffee retail i.e. cafes where primary/sole income source is via sale of coffee Vs. food & beverage.

#### **Excluded Industries**

- Property Development
   Medical Marijuana
  - Non-Profits/Charities Travel Agencies
- Adult Entertainment Multi-level Marketing & Rewards Schemes
- Debt Collection & Repair Services Residential Builders (refer to Rapital)
- Payday Lenders/ Pawn Shops

### **Broker Commission**

Maximum 8% of loan amount (ex-fees)



# Supplier Invoice Payment Solution up to \$100,000

- · We pay your supplier invoices now, take advantage of any early payment discounts and help manage your cash flow.
- **Unsecured** Quick and simple process with no property security requirement
- · Almost any business expense ATO, materials, stock, services, utilities, and more
- Preserve your credit rating & supplier terms, Suppliers paid in full on time, every time.
- Improve cash flow, turn large payments into smaller manageable installments

Supplier Invoice Payment Solution							
Invoice Amount	\$2,000 - \$100,000						
Time in Business	3 months						
Repayment Frequency	Daily/Weekly						
Financial Statements	Not Required						
Bank Statements	2 months						
Property Security	Not Required						
Directors Credit Score	>200						
Director/Shareholder Guarantee	Required						
Competitor Loans (Stacking)	Accepted (cannot be in arrears)						
Credit Profile	<ul> <li>Unpaid non-financial defaults &lt;\$20k considered</li> <li>Unpaid financial defaults &lt;\$10k considered (unless to unsecured cashflow lender)</li> <li>Paid/settled defaults or court actions/ judgments considered</li> <li>Active/discharged bankruptcy not accepted</li> </ul>						
Invoices	<ul> <li>Single or Multiple Invoices/Suppliers accepted</li> <li>100% of invoice value funded Same/Next business</li> </ul>						
Rates	Term 1 month 2 months Example \$10,000.00	Daily Paymer 4% 8% nvoice over 1 mont		Weekly Payments 5% 10% daily payments = Payback	k of \$10,400.00 plus Fees		
Fees	Annual Assessme (applicable on first dec \$599.00			Processing Fee per invoice)	Monthly Service Fee (payable per contract) \$60.00		

All invoices & suppliers are subject to verification by Capify prior to funding

## **Excluded Industries**

- · Property Development
- Non-Profits/Charities
- Adult Entertainment
- Debt Collection & Repair Services
- Payday Lenders/ Pawn Shops
- Travel Agencies
- Multi-level Marketing & Rewards Schemes
- Telemarketing Services

#### **Broker Commission**

Term Commission
1 month 0.5%
2 months 1.0%

**Rolling Commission:** Commission will be paid to the introducing broker on each & every subsequent supplier invoice funded per the above commission rates

#### **4 Simple Steps**



#### 1. Select Supplier Invoices

Provide copies of invoices you want paid and confirm your repayment terms



#### 2. Rapid Approval

Same/Next approval with minimal information requirements



#### 3. Invoices Paid

We pay your invoices directly to the supplier in full the same or next business day



#### 4. Repay

Repayments made to us via direct debit on the terms you selected



**Business Funding Made Simple** 

**Call us:** 1300 531 587

Office hours: Monday – Friday

8am to 6pm

Office address Level 4, 3/18 Smith St,

Parramatta, NSW 2150

**Australia** 

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Office hours: Monday – Friday

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**Australia** 

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