## BIZCAP

# Partner With Australia's Most Open-Minded Lender



#### What We Do

- Loans of \$5K to \$5M
- Approvals in as little as 3 hours
- Cash flow-friendly repayments
- ✓ No up-front credit checks
- Existing loans? No worries
- Industry-leading commissions

### **How to Fund Deals With Bizcap**

#### Tick 'n' Flick

Diversify your business without becoming an expert in small business lending. Simply refer clients to us and a dedicated Loan Specialist will support them from application to settlement, whilst keeping you in the loop.

#### **Broker Managed**

Prefer to handle the relationship with your clients? We'll educate you in our solutions and connect you with a Business Development Manager to help you close the deal.

### BIZCAP

# **Fast, Small and Secured Business Loans**

	Fast and Small Business Loans*	Secured Business Loan*
Scenarios (Examples)	Your client needs fast access to funds to cover expenses or grow their business	Your client wants a larger loan with a longer term
Amount	\$5K to \$5M	\$30K to \$5M
Receiving Funds	Approvals within 3 hours, same-day funding	Funding in as little as 24 hours
Term	3 to 12 months	
Repayments	Daily or weekly	
Early Repayments & Discounts	Early payment discounts of up to 35% off standard pricing are available	
Lending as a Proportion of Revenue	Up to 80% of monthly revenue	Dependent on exit strategy and asset value
	Eligibility	
Personal Guarantees	Required, however exceptions apply. Please discuss with your Bizcap BDM	
Is An Upfront Caveat/ Mortgage Needed?	Not necessarily required for loans under \$1m	Yes
	Required for loans of \$1m or more	
Minimum Eligibility Criteria	1. Active ABN/ACN 2. At least 4 months of trading 3. \$12K minimum monthly revenue	
	*Minimum 1 year in trading and \$30K monthly revenue for Construction & Transportation *Minimum 2 years in trading and 12 months banking data for Commercial Cleaning, Security & Labour Hire	1. Active ABN/ACN 2. At least 5 months of trading
Credit Score	No minimum credit scores. No credit enquiry on conditional offers is available	
Financial Management Hardship	Businesses with defaults and judgements are accepted	
ATO Debt	ATO debt can be accepted based on the scenario.	





**Discounts**Incentives for early settlements





# **Business Bridging Finance**

	Business Bridging Finance*	
Scenarios (Examples)	Your client wants to to plug cash flow gaps at heavily reduced rates. For example, might be awaiting major settlements or invoice payments	
Amount	\$150K to \$5M	
Receiving Funds	Funding in as little as 24 hours	
Term	Up to 12 weeks	
Repayments	Daily, weekly and bespoke options available with partial capitalisation	
Early Repayments & Discounts	Heavily reduced rates compared to our standard product. Up to 65% off	
Lending as a Proportion of Revenue	Dependent on exit strategy and asset value	
	Eligibility	
Personal Guarantees	Required	
Upfront Caveat/Mortgage?	Required	
Minimum Eligibility Criteria	1. An active ABN/ACN 2. To be the owner of property 3. Clear exit strategy	
Credit Score	No minimum credit scores. No credit enquiry on conditional offers is available	
Financial Management Hardship	Businesses with defaults and judgements are accepted	
ATO Debt	ATO debt can be accepted based on the scenario	

#### **All Loans**

	Entities and Industries*	
<b>Entity Types Accepted</b>	Sole Traders, Private/Public Companies, Trusts and Partnerships	
	Ticket Brokers and Cryptocurrency	
Restricted Industries	Case-by-case assessment: Car Dealerships, Labour Hire, Finance Businesses, Security, Labour Hire, Commercial Cleaning, Adult Entertainment, Online Pharmacies, Not-For-Profits, Nutraceuticals and Drug Paraphernalia	
	Applications	
To Apply	Submit your client's name, phone number and ABN via the Bizcap Partner Portal or email partners@bizcap.com.au	
	Loans under \$150K: Not required, except for high-risk or restricted industries	
Financials	Loans over \$150K: The following may be required: 12 months of bank statements; ATO Portal: Income Tax Account & Integrated Client Account, most recent tax return; P+L and Balance Sheet; accounts receivable & payable	



**Industry-Leading Commissions** Recognising your expertise



**Top-Up Funding**Lending on top of existing debt





### **Line of Credit**

	Line of Credit*	
Scenarios (Examples)	Your client wants the convenience of having funds at their fingertips whenever they need them	
Amount	Up to \$300K	
Receiving Funds	As little as 3 hours to set up, then ongoing immediate access to funds	
Term	3 to 12 months	
Repayments	Daily or weekly	
Early Repayments & Discounts	Simplified early payments of up to 65% off	
Lending as a Proportion of Revenue	Up to 100% of monthly revenue if combined with a Bizcap Small Business Loan	
	Eligibility	
Personal Guarantees	Required, however exceptions apply. Please speak with your Bizcap BDM about this	
Is An Upfront Caveat/Mortgage Needed?	No	
Minimum Eligibility Criteria	1. Active ABN/ACN     2. At least 9 months of trading     3. \$20K minimum monthly revenue  *Minimum 1 year in trading and \$30K monthly revenue for Construction &	
	Transportation  *Minimum 2 years in trading and 12 months banking data for Commercial  Cleaning, Security & Labour Hire	
Credit Score	Credit Score > 300	
Financial Management Hardship	Businesses with defaults and judgements are accepted	
ATO Debt	ATO debt can be accepted based on the scenario	

#### \*Note:

- 1. For all loans, a personal guarantee from the director is required.
- 2. In the event of default, Bizcap will have the right to lodge caveats.
- 3. Bizcap has the right to lodge a PPSR for any loan above \$30,000.

Our unique credit model prioritises understanding our customers beyond the numbers.

- Zalman Blachman, Co-CEO



**Scan for Scenarios**