

# Jai Woods

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## WORK EXPERIENCE

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### Life Insurance Agent

May 2023 – August 2023

*Santa Barbara, CA*

- Life, accident, and health license completion
- Knowledge of the insurance industry, including financial products such as annuities and trusts

### Tradesman

May 2017 - August 2023

*Working for contractors and independently*

*Sonoma County, CA*

#### Specific Trades:

- Landscaping
- Construction
- Electrical
- Plumbing

#### Skillsets:

- Project design and management
- Marketing and advertising of services
- Business operations
- Finance, accounting and billing

## EDUCATION

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### University of California, Santa Barbara

Expected Graduation: June 2026

*Economics B.A., Geography B.A. (GIS emphasis)*

*Santa Barbara, CA*

- Undergraduate Accounting Society
- Snow Club
- Intramural Soccer
- Student Organizing Summit Participant

### Santa Rosa Junior College

- Psychology
- Welding
- Architecture
- Drafting
- Spanish
- Accounting

## SKILLS AND CERTIFICATIONS

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#### Skills:

- Microsoft Office: Word, Excel, PowerPoint, Teams, Outlook
- Google Workspace: Docs, Sheets, Forms, Slides, Drive, Gmail
- Proficient in Python, Visual Basic
- Proficient in MacOS and Windows
- Experienced in ArcGIS Pro, ArcGIS Online, ESRI product suite
- Skilled in AutoCAD
- Understanding of GIS, cartography, mapping

#### Certificates:

- Permaculture Course Certificate
- California Life Insurance Agent

