

# **Lessons in Technical Leadership**

**From small startups to large enterprise**

**Annie Vella**

# Who Am I?

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## CURRENTLY

- DISTINGUISHED ENGINEER, WESTPAC NZ

## EDUCATION

- VICTORIA UNIVERSITY, 2000-2003
- UNIVERSITY OF AUCKLAND, 2024-PRESENT

## EXPERIENCE

- INDIVIDUAL CONTRIBUTOR, 2004-2014
- TECHNICAL LEADERSHIP\*, 2014-2024

## FUN FACTS

- FELL IN LOVE WITH COMPUTERS AT 6 YEARS OLD
- LIVED IN 7 COUNTRIES AND SPEAK 3 LANGUAGES
- WORKED IN 4 COUNTRIES AND 11 INDUSTRIES



# Diversity of organisational needs

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**Context is key**

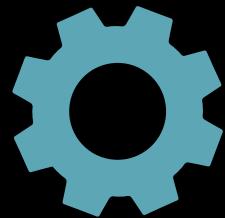
**There is no one-size-fits-all approach**

# 3 Tiers of organisational scale

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STARTUPS



SCALE-UPS



ENTERPRISE

# 3 Pillars of Staff Engineering

Tanya Reilly - The Staff Engineer's Path



**BIG PICTURE  
THINKING**



**PROJECT  
EXECUTION**



**LEVELLING UP  
OTHERS**

# Working in a small startup - IRA Services Cloud Platform

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## Exciting and chaotic

### Pros:

- High autonomy
- Innovative and creative freedom
- Accelerated learning opportunities

### Cons:

- High responsibility and accountability
- Constant urgency to deliver
- Multifaceted roles



# Working in a scale-up - MessageBird (now Bird)

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## Dynamic and fast-paced

### Pros:

- Opportunity for impact
- Professional growth
- Innovation with purpose

### Cons:

- Constantly changing and evolving
- Very demanding
- Speed over quality

## Working in a large enterprise - Westpac NZ

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### Stable and structured

#### Pros:

- Opportunity for big impact
- Specialised teams and roles
- Very well supported

#### Cons:

- Risk-adverse
- Communication overhead
- Change can be challenging



# The Startup/Enterprise Pendulum

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Variety  
is the spice of life

# Lesson #1: Culture shock is real

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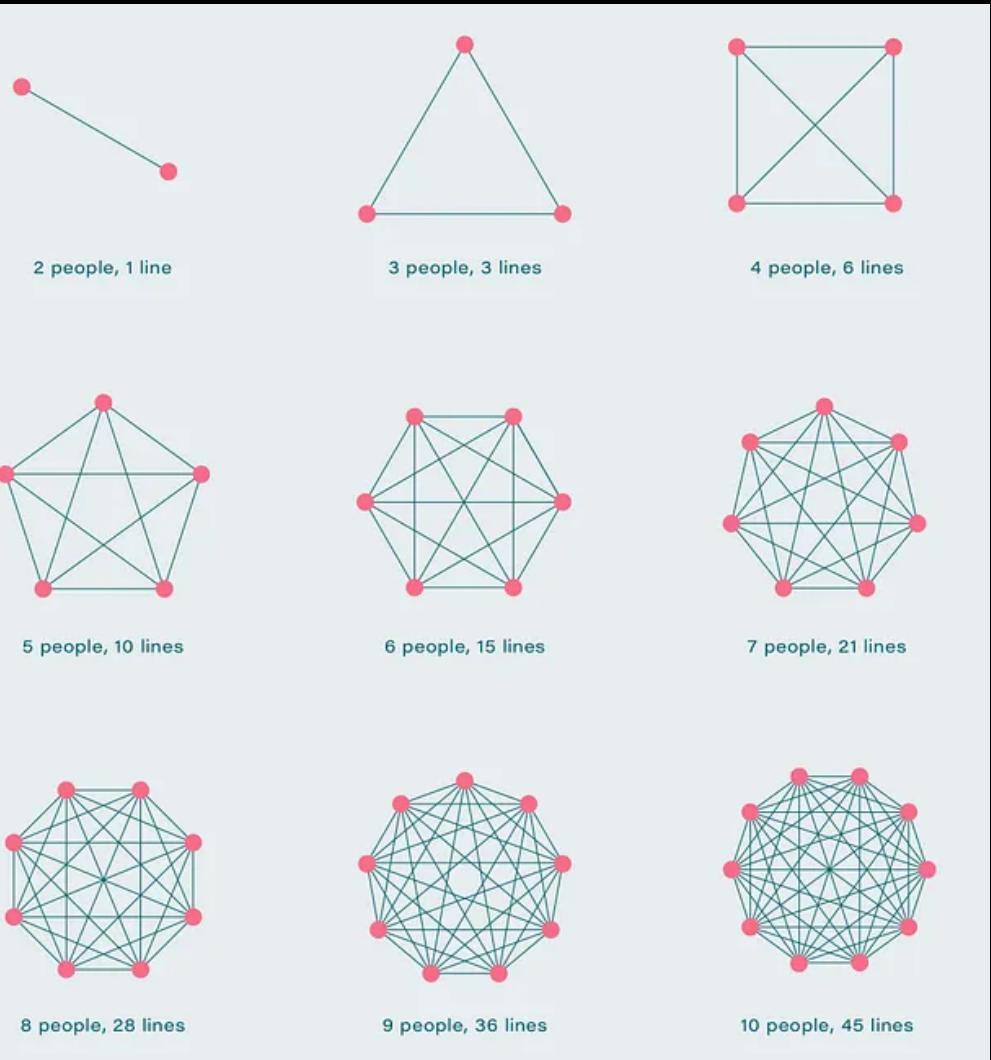
It takes time to adapt

Be patient



# Lesson #2: The cost of scale

Gene Kim & Steven Spear - Wiring the Winning Organization



## Social circuitry

**The larger it is, the harder it is to navigate**

## Lesson #3: You cast a long shadow

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To be a good leader  
you must first be a good follower



## Lesson #4: The buck stops with you

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**Resilience and  
resourcefulness**

**are key to your survival**

## Lesson #5: The cost of prioritising speed over quality

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YOLO!

News flash: incidents aren't fun



## Lesson #6: Solve the right problems

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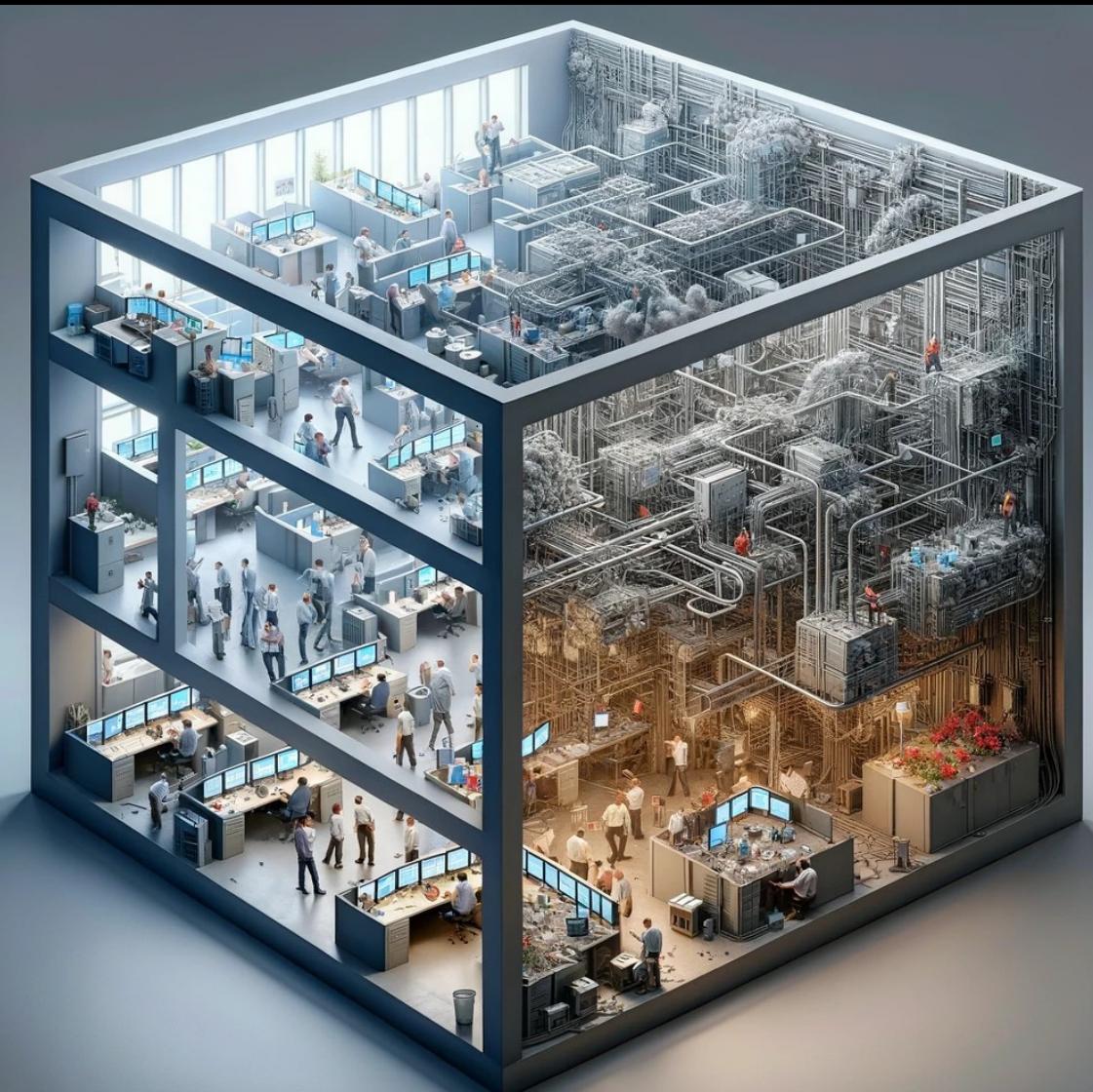
**Don't fix symptoms**

**Find and resolve key constraints**

## Lesson #7: The one constant in life is change

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A good architecture  
is one that can be easily changed



## Lesson #8: Don't underestimate the long-tail cost of run

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**Building software  
isn't the most expensive part**

## Lesson #9: Be the supply to the unmet demand

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**Opportunities exist  
everywhere**

It's up to you to find them



## Lesson #10: They're all beautiful puzzles

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**Regardless of size  
there are many interesting problems to solve**

## My reflections

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# Technical Leadership means...

- Embracing the spectrum of challenges
- Adapting to different organisational needs
- Having a growth mindset
- Being a learner first
- Evaluating your new environment
- Respecting existing norms
- Gently introducing new perspectives
- Cross-pollinating learnings for greater impact
- Being the supply to the unmet demand



**So, are you ready to try something new?**

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**Broaden your horizons**

**Take a swing on the  
Startup/Enterprise Pendulum**

# Questions?

Reach out

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