



West Volusia Association  
of REALTORS®, Inc.

# The REALTOR® Update

August-September 2008

## Special points of interest:

- Upcoming Events and Classes, page 4.
- Plan ahead for the RPAC Golf Classic & Auction, page 8
- Use the inserted Affiliate Directory when you need services!

## WVAR Elections on September 22.



## In this issue:

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## A Message From Your President:

### *How did you weather the storms?*



On Tuesday, August 26th, our Leadership Development Class and other volunteers called all of our Broker members to check on everyone in the West Volusia REALTOR® family after last week's weather and this week's water problems. We wanted to know if any one of our REALTORS® needed help, what kind of help is needed and to provide our Brokers with information about the FAR REALTOR® Disaster Relief Fund.

The FAR family, including the Leadership Team and the Disaster Relief Fund Trustees, also wants us to convey to you their concerns and hope that everyone came through last week's storm with no damage. Thanks to the contributions from associations and REALTORS®, the Disaster Relief Fund stands ready to help. This fund is open to any REALTOR® or employees of the REALTOR®.

### *Do you need information about the FAR Disaster Relief Fund?*

- ♦ The link for the information and the application on [floridarealtors.org](http://floridarealtors.org) is [www.fardrf.com](http://www.fardrf.com).
- ♦ If you need this information faxed or mailed to you, please call Sherry Hargrove at 386-774-6433.

The Association will be collecting information about any of our members who need assistance. We will organize work crews or other forms of assistance as needed. Please let us know if you find that any more of our REALTORS® needs help. Please call Sherry Hargrove at 386-774-6433 or email her at [Sherry@westvolusiarealtor.org](mailto:Sherry@westvolusiarealtor.org). Sherry will also be taking names of REALTORS® and affiliates who wish to volunteer to help.

We appreciate your time as we try to identify our members who need assistance. Often, after a storm, it takes a few days before REALTORS® in the affected areas will contact the local association for assistance as they have so many immediate needs. Also, while Fay has left the state, the rivers and streams are still rising so some members may be hit later in the week with the flood waters. We will continue throughout the next few weeks to track our members who need assistance. Please let us if we can be of any help to you or other REALTORS® and affiliate members.

Your President,

Todd Hague

West Volusia Association of REALTORS® members...to view the MLS Awards information you must go to the Members Only website as follows:

1. Go to the website Home page
2. Click on Member login
3. Login
4. Click on “Documents” on the left side
5. 5. Select the newsletter issue under the “Newsletter” section

## July 2008 Top 20 Producers - Residential

West Volusia Association of REALTORS® members...to view the MLS Awards information you must go to the Members Only website as follows:

1. Go to the website Home page
2. Click on Member login
3. Login
4. Click on “Documents” on the left side
5. 5. Select the newsletter issue under the “Newsletter” section



Liz Van Horn (pictured with Todd Hague, President of the Board of Directors) received her 2007 WVAR Honor Society Award at the May meeting.

# Upcoming Education Classes

Go online to [www.westvolusiarealtor.org](http://www.westvolusiarealtor.org) and login to the members' site to register for these classes.

*Classes are no charge except where noted.*

*The Association has passed on its discount for the IFREC classes to our members.*

## **2008 LEADERSHIP TEAM**

### **President**

Todd Hague  
[Agent4uRemax@yahoo.com](mailto:Agent4uRemax@yahoo.com)

### **President Elect**

Jean Armstrong  
[JeanArmstrong@cfl.rr.com](mailto:JeanArmstrong@cfl.rr.com)

### **Treasurer**

Dick Darling  
[RDarling@cfl.rr.com](mailto:RDarling@cfl.rr.com)

### **Secretary**

Cynthia DeLuca  
[Cynthia@totalrealtorcorp.com](mailto:Cynthia@totalrealtorcorp.com)

### **Immediate Past President**

Jalene Stockhausen, GRI  
[Jalenesells@earthlink.net](mailto:Jalenesells@earthlink.net)

## **2008 DIRECTORS**

Linda Rothwell-Green  
[LindaRothwell@earthlink.net](mailto:LindaRothwell@earthlink.net)

Jennifer Clark  
[JenniferClark@cfl.rr.com](mailto:JenniferClark@cfl.rr.com)

## **2008-2009 DIRECTORS**

Troy Baumgartner, CCIM  
[CommReal@bellsouth.net](mailto:CommReal@bellsouth.net)

Barbara Brennan  
[BarbaraBrennanrealtor@earthlink.net](mailto:BarbaraBrennanrealtor@earthlink.net)

Melody Hall  
[mariessa60@aol.com](mailto:mariessa60@aol.com)

Jane Crosby  
[JaneCrosby@watsonrealtorcorp.com](mailto:JaneCrosby@watsonrealtorcorp.com)

### **Association Executive**

Pam MacConnell  
[Pam@WestVolusiaRealtor.org](mailto:Pam@WestVolusiaRealtor.org)

### **Membership/Education**

Annegret Westwood  
[Annegret@WestVolusiaRealtor.org](mailto:Annegret@WestVolusiaRealtor.org)

### **MLS/SUPRA**

Nancy E. Walker  
[Nancy@WestVolusiaRealtor.org](mailto:Nancy@WestVolusiaRealtor.org)

### **Bookkeeper**

Marge Thompson  
[Marge@WestVolusiaRealtor.org](mailto:Marge@WestVolusiaRealtor.org)

### **Administration**

Sherry Hargrove  
[Sherry@WestVolusiaRealtor.org](mailto:Sherry@WestVolusiaRealtor.org)

### **Photographer**

Trey Smith, Approved Realty  
[ApprovedTrey@bellsouth.net](mailto:ApprovedTrey@bellsouth.net)

**September 3, 9 am to Noon: Code of Ethics Course – 3 CE**

**September 9 & 10, 8:30 am to 5:00 pm: Seniors Real Estate Specialist (SRES®) Designation Course—11 CE.** Presented by IFREC. \$399 per student.

**September 11, 10 am to Noon: Creating Custom Reports —MFRMLS class**

**September 11, 1 pm to 3 pm: Introduction to MongoFax, Showing Time, Rate-Plug & MLX Wireless—MFRMLS class**

**September 18, 8:45 am to Noon: MLX Training—MFRMLS class**

**September 18, 1 pm to 3 pm:**  
**Listing Maintenance Access—MFRMLS class**

**September 22, 8:30 am: General Membership Meeting**  
***Affiliate Trade Show and WVAR 2009 Elections***

**\*NOTE: this is on a Monday due to the FAR Convention**

**September 24-28: FAR convention in Orlando**

**72 hour Florida Real Estate Broker Course starts October 2nd: see website for details on days and times**

**October 8, 9 am to noon: Property Management for Real Estate Practice - 3 CE \$30 per student**

**October 8, 1pm to 5 pm: How to Make the Most of Your Property Management Business - 4 CE \$40 per student**

***Special! Save \$20! Sign up for both classes and pay only \$50.***

**October 9, 10 am to noon: IMAPP (IRIS) - MFRMLS class**

**October 9, 1 pm to 3 pm: Creating Custom Reports - MFRMLS class**

**October 14, 6 pm to 6 pm: Affiliate Networking Event at the Swamp House Grill in DeBary.**

**October 17, 11:30 am: RPAC Golf Classic and 5 pm Auction and Dinner begins. All at the DeBary Golf & Country Club**

**October 30, 8:30 am: General membership meeting**

## **Save the Dates!**

**November 14, General Membership Meeting – Thanksgiving Appreciation Lunch**

**November 17-21, TBA: GRI 3 - 11 CE or 30 hours of Broker post-licensing credit** Early Bird pricing - until 11/10: Members: \$277.50 Non-members \$302.50 After 11/10: Members: \$302.50 Non-members \$327.50

**December 5, Installation Gala**

**A FLORIDA MORTGAGE AFFILIATE**

**Billie Jo Simoneau, CRMS**  
Licensed Mortgage Broker  
**(386) 738-9633**

125 E. Indiana Avenue  
DeLand, Florida 32724

[www.floridamortgagedeland.com](http://www.floridamortgagedeland.com)

 

# June 2008 Membership Changes

## New Brokers

Kenneth Potter with Exit Realty Complete

## Delete Company

Collado Real Estate

Atlantic Appraisal

J Mar Brokers & Associates Corp.

Exit Beach Realty

## Transfers

Judy DeZaruba to Pray & Associates, Inc.

Selena Peterson to Approved Realty Source, LLC

Judith C. Vickers to Judy C. Vickers Realtor

Shalonda Young to Approved Realty Source, LLC

## Reinstatement

Hector Alvarez with Weichert Realtors Hallmark

Angelo Valentine with Home Wise Realty Group, Inc.

Melissa A. Sari with Coldwell Banker RE Network

Carol Smith with Approved Realty

Rima White with White & White Realty

## Terminations/Inactive

Gwen Atherton with Prestige Team Realty

Elizabeth Bean with Atlantic Appraisal

Thomas Blawn with Exit Beach Realty

Laurie Bonner with Fleming & Hagquist Realty, LLC

Wally Briggs with Home Wise Realty Group, Inc.

Nona Buford with Vincent's Realty

Stephen Cahill with Weichert Realtor

Melissa Marie Csanyi with Armstrong Team Realty, Inc.

David Casteel with Watson Realty Corp.

Keith Chapman with Watson Realty Corp.

Louis A. Dern with Total Realty Corp.

Jolanta Dudczak with Exit Realty Complete

Peter Engilis, Jr. with Coral Shores Realty, Inc.

Jeffrey Farrell with Exit Realty Complete

Eve Grasso with Re/Max All Pro Realty

Elizabeth Graves with Collado Real Estate

Maureen France with Exit Beach Realty

Mary Harper with Exit Realty Complete

Bill Hayden with Adams Cameron & Co.

Mary Jane Helton-Boggs with Coldwell Banker Real Estate Network

Lucia Henriques with Total Realty, Corp.

Elaina Herrin with Coldwell Banker Real Estate Network

Zachary A. Huffman with Century 21 Searles Realty, Inc.

James Hutt with Coldwell Banker Real estate Network

Natacha Lherisson with Exit Realty Complete

Kambi Hunter with Adams Cameron & Co.

Billy Johnson with Watson Realty Corp.

Bradshaw Johnson with Adams Cameron & Co.

Cheryl Lerman with Exit Realty Complete

Alice Lincoln with Coldwell Banker Real Estate Network

Kim McCall with Exit Realty Complete

James D. McCarthy with Deltona Lakes Realty, Inc.

Jorge D Marrero, Broker – J Mar Brokers & Associates Corp.

Karina Mendez with Exit Realty Complete

Carolyn Miles with coldwell Banker Real Estate Network

Arlene Munoz with Exit Realty Complete

Tammie Nemeskeri-Kiss with Prestige Team Realty

Jose R. Nunez with Watson Realty Corp.

Diosdado(Dino) Perez with Armstrong Team Realty, Inc.

Dawn M. Rank with River City Realty of Central Florida, Inc.

Natalia Riveccio with Exclusive Realty Specialists, LLC

Esther Rodriguez with Total Realty Corp.

Lisa Rojas with Exit Realty Complete

Karen Romano with Aparo-Griffin Properties

Melissa Sari with Watson Realty Corp

Robert Scoullar with Century 21 Napolitano & Scaggs

Katherine R. Sheaks with J Mar Brokers & Associates Corp.

Alexander Smith with Prudential the Property Place

Annette M. Smith with Stratford Properties

Ruth Speer with Watson Realty Corp.

Stephen M. Templeton with Armstrong Team Realty, Inc.

Farrah Thacker with Watson Realty Corp

Laura Ellen Wilham with Armstrong Team Realty, Inc.

Paul Vermast with Prestige Team Realty

Denise Lynn Wilson with Makeda, Inc.

Barbara Woods with Prudential the Property Place

Walter Moises Ynguil with Armstrong Team Realty, Inc.



# July 2008 Membership Changes

## New Brokers/Offices

Susan Charrie Ekalo with DeBary Realty  
Shana-Anne A. Larson with PrimeSource Real Estate, LLC  
Jennifer Cristine Porter with Realty Pros and Associates  
Benjamin A. Ritger with Vision Realty of Florida  
Robert G. Thornton with Reliant Realty Group, Inc

## Members

Jack Fielding with DeBary Realty  
James Glass with Adams Cameron & Co., Realtors  
Hilary Hanus with Adams Cameron & Co., Realtors  
Connie Lightner with Watson Realty Corp.  
Maribel Lugo with Watson Realty Corp.  
Jill Strauss with Adams Cameron & Co., Realtors  
Dawn Sweeney with Real Estate Transaction Consul

## Transfers

Julie Audia to Prime Real Estate, Inc.  
Debbie Ferrazzi to PrimeSource Real Estate, LLC  
Maureen France to Realty Pros and Associates  
Raul Gonzalez to The Barnett group, Inc.  
Randall Kough to Century 21 Choice Properties, Inc.  
Karina Mendez to Home Wise Realty Group, Inc.  
Tim Owens to Total Realty Corp.  
Kraen Romano to Adams Cameron & Co.  
Melissa Sari to Coldwell Bankers  
Melody Sheffer to Prime Real Estate  
Evelyn Vega to Prime Real Estate

## Reinstatement

Farrar Thacker with Right way Realty, Inc.  
Rachel McGrath with Prudential Transact Realty, Inc.

## Terminations/Inactive

Michael Angley with Prudential The Property Place of Central Florida  
Jim Brown with Exit Realty Home Team  
Brenda (Horne) Breining with Remax Associate

Matthew Campbell with Selby Realty, Inc.  
Candace Cecil with Coldwell Banker Real Estate Network  
Donna Conerly with Coldwell Banker Real Estate Network  
Carmen Correa with Choice Properties, Inc.  
Donna Craig with Sterling Sotheby's Intl. Realty  
Custom Real Estate Services, Inc.  
Betsey Fisher-Laubor with Weichert Realtors Hallmark Properties  
James Fried with Cacioppo Realty, Inc.  
Susan Girard and Mercedes Home Realty  
Rebecca Halcomb with Weichert Realtors Hallmark  
Michele Heatherdale with Exit Realty Home Team  
Linda Louise Isais with Prudential The Property Place of Central Florida  
Kenneth E. Kodger with Prudential The Property Place of Central Florida  
Margaret Mason with Custom Real Estate Services, Inc.  
Gerald Millholen with Exit Realty Home Team  
Joseph Seabert with Prime Real Estate

Selby Realty, Inc.  
Dwight Selby with Selby Realty, Inc.  
Joan Michelle Smith with Coldwell Banker Real Estate Network  
Olga Tejera with Exit Realty Complete  
Bob VanTwyer with Adams Cameron & Co., Realtors  
Kevin Vaughn with Coldwell Banker Real Estate Network  
Winefred Watson with Coldwell Banker Real Estate Network

## Business Address Change

Adam Scott Realty, LLC  
1004 N. Woodland Blvd., Suite 1-1  
DeLand, FL 32720

Makeda, Inc.  
1635 Fire Fly Lane  
DeLand, FL 32720

## Membership Statistics July 2008

Designated REALTORS®	140
Designated REALTORS® Secondary	79
REALTORS®	622
REALTORS® Secondary	29
Affiliate Members	82
Institute Affiliates	2

# The Lender You Can Afford to Trust

- No intangible tax.

Average savings of \$500!

- No origination fees for 1<sup>st</sup> & 2<sup>nd</sup> homes.

Average savings of \$2,500!

- No prepayment penalties.

Average penalty \$6,000.

- First Time Homebuyer Programs

- Local, trusted lender.

- 99% Member satisfaction rating.

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SCCU members can also get a rebate of up to \$5,000 when financing through our Real Estate Rebate Program. Visit us online at [sccu.com/rfp](http://sccu.com/rfp) for more information.



*Crystal Roddy*  
ext. 9738



*Brandie Stevens*  
ext. 9264

*It's Fast and Easy to apply by phone  
or online anytime at [SCCU.com](http://SCCU.com)*

Brevard: 321-752-2222, option 3

Toll-Free: 800-447-7228, option 3

Mon-Fri 8am-6:30pm, Sat 9am-3pm

Anyone living or working in Brevard, Volusia, Flagler, Indian River, Seminole, or Osceola Counties can apply for a mortgage and we'll process your membership application along with your loan approval.

**SPACE  
COAST**  
CREDIT UNION  
SCCU.COM

**Building Trust for Over 57 Years**  
*Commercial & investment property loans are also available.*

These loan programs constitute first mortgage liens secured by the home and property. The down payment is determined by the Loan to Value ratio (96% LTV - 5% down payment). Not all borrowers will qualify for the loan programs mentioned.

# RPAC CORNER



We hope you didn't miss The RPAC Duck Drop!!!!!!



\$25.00 contributions to RPAC gave members a chance to win a fabulous Boo's Cruise to set sail on October 30, 2008. The lucky number will be drawn on August 28<sup>th</sup>, 2008 at our general membership meeting. **A Huge "Thank You" to Joel Wilder of Cruise Planners for donating the cruise for two to the Bahamas!!!!!!** To plan your next cruise call Joel at (386)774-5740 or email him at Joel@setsailcruises.com.

## ***Golf Tournament/Auction***

The date has been set!! The Annual RPAC Golf Tournament/Auction will be held on October 17<sup>th</sup>, 2008 at Debary Golf and Country Club. This year we are combining the two events. Tee off time for the golf tournament will be 12:30 p.m. The cost for golf, dinner and auction is \$85.00 per person. Not a golfer? Then just come for the auction and dinner. The dinner will begin at 5:30 pm. with live auction to start at 6:30 pm. The cost for dinner and auction is \$35.00 per person.

If your calendar is full and you cannot participate in this event, you can still support RPAC by donating an item to the auction or becoming a hole sponsor for the golf tournament.

*Please call Mary Mula' for more information at 386-717-9944.*



## **Jeff Woods**

Vice President—Branch Manager  
(386) 774-0550 Fax (386) 774-2531  
Toll Free 1-800-552-6142  
1750 S. Volusia Ave., Ste. 1  
Orange City, FL 32763





**West Volusia Association of REALTORS®**  
**Multiple Listing One Month Sales and Inventory Report - Jul 1 - 31, 2008**

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	4	3.33%	\$43,875	\$40,851	93.08%	177	15	3.75
\$50,000 - \$59,999	3	2.50%	\$71,800	\$54,417	76.00%	171	21	7.00
\$60,000 - \$69,999	2	1.67%	\$74,400	\$69,450	93.35%	20	43	21.50
\$70,000 - \$79,999	3	2.50%	\$76,967	\$71,667	93.11%	110	49	16.33
\$80,000 - \$89,999	6	5.00%	\$89,450	\$86,833	96.85%	161	67	11.17
\$90,000 - \$99,999	5	4.17%	\$105,120	\$94,340	89.75%	115	72	14.40
\$100,000 - \$119,999	10	8.33%	\$120,750	\$111,888	92.66%	78	207	20.70
\$120,000 - \$139,999	20	16.67%	\$136,525	\$127,840	93.64%	108	291	14.55
\$140,000 - \$159,999	17	14.17%	\$152,435	\$148,393	97.35%	126	278	16.35
\$160,000 - \$179,999	11	9.17%	\$179,200	\$169,518	94.60%	136	273	24.82
\$180,000 - \$199,999	5	4.17%	\$200,420	\$197,980	98.78%	50	235	47.00
\$200,000 - \$249,999	14	11.67%	\$230,150	\$216,700	94.16%	130	313	22.36
\$250,000 - \$299,999	5	4.17%	\$278,567	\$263,137	94.46%	98	235	47.00
\$300,000 - \$349,999	7	5.83%	\$346,143	\$318,143	91.91%	232	137	19.57
\$350,000 - \$399,999	2	1.67%	\$381,950	\$363,450	95.16%	123	109	54.50
\$400,000 - \$499,999	1	0.83%	\$430,000	\$400,000	93.02%	114	98	98.00
\$500,000 - \$599,999	2	1.67%	\$669,700	\$559,500	83.54%	352	61	30.50
\$600,000 - \$699,999	3	2.50%	\$651,317	\$620,000	95.19%	230	46	15.33
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	25	0.00
\$800,000 - \$899,999	0	0.00%	\$0	\$0	0.00%	0	12	0.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	11	0.00
\$1,000,000 and over	0	0.00%	\$0	\$0	0.00%	0	34	0.00
<b>TOTALS</b>	<b>120</b>	<b>100.00%</b>	<b>\$190,495</b>	<b>\$178,388</b>	<b>93.64%</b>	<b>130</b>	<b>2,632</b>	<b>21.93</b>

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

**Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Jul 31, 2008**

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	12	1.61%	\$49,317	\$38,092	77.24%	99	15	8.75
\$50,000 - \$59,999	12	1.61%	\$65,583	\$54,979	83.83%	147	21	12.25
\$60,000 - \$69,999	14	1.88%	\$72,136	\$64,230	89.04%	157	43	21.50
\$70,000 - \$79,999	14	1.88%	\$81,183	\$73,104	90.05%	82	49	24.50
\$80,000 - \$89,999	33	4.42%	\$92,234	\$84,125	91.21%	123	67	14.21
\$90,000 - \$99,999	17	2.28%	\$104,503	\$94,335	90.27%	161	72	29.65
\$100,000 - \$119,999	75	10.05%	\$121,366	\$109,896	90.55%	120	207	19.32
\$120,000 - \$139,999	107	14.34%	\$136,062	\$129,217	94.97%	109	291	19.04
\$140,000 - \$159,999	121	16.22%	\$154,910	\$149,395	96.44%	153	278	16.08
\$160,000 - \$179,999	76	10.19%	\$177,664	\$167,603	94.34%	142	273	25.14
\$180,000 - \$199,999	71	9.52%	\$198,583	\$188,956	95.15%	115	235	23.17
\$200,000 - \$249,999	94	12.60%	\$237,942	\$221,339	93.02%	169	313	23.31
\$250,000 - \$299,999	43	5.76%	\$294,035	\$271,138	92.21%	174	235	38.26
\$300,000 - \$349,999	22	2.95%	\$348,238	\$318,575	91.48%	173	137	43.59
\$350,000 - \$399,999	12	1.61%	\$391,449	\$371,324	94.86%	129	109	63.58
\$400,000 - \$499,999	11	1.47%	\$481,391	\$440,727	91.55%	156	98	62.36
\$500,000 - \$599,999	4	0.54%	\$672,075	\$574,750	85.52%	209	61	106.75
\$600,000 - \$699,999	7	0.94%	\$690,279	\$633,571	91.78%	175	46	46.00
\$700,000 - \$799,999	1	0.13%	\$799,900	\$725,000	90.64%	183	25	175.00
\$800,000 - \$899,999	0	0.00%	\$0	\$0	0.00%	0	12	0.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	11	0.00
\$1,000,000 and over	0	0.00%	\$0	\$0	0.00%	0	34	0.00
<b>TOTALS</b>	<b>746</b>	<b>100.00%</b>	<b>\$186,779</b>	<b>\$174,202</b>	<b>93.27%</b>	<b>139</b>	<b>2,632</b>	<b>24.70</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.

Source: Mid Florida Regional MLS

Prepared by Mike Blinn  
Report 10 8/6/2008



**West Volusia Association of REALTORS®**  
**Four Year Sales and Inventory History 2004 - 2008**  
**Compiled from Monthly Sales and Inventory Reports**

Month	Year	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
Jan	2004	180	\$134,591	\$129,921	96.53%	69	1,283	7.13
Feb	2004	243	\$135,107	\$131,166	97.08%	77	820	3.37
Mar	2004	266	\$138,242	\$133,979	96.92%	69	763	2.87
Apr	2004	300	\$142,335	\$138,291	97.16%	69	735	2.45
May	2004	262	\$154,184	\$149,923	97.24%	57	728	2.78
Jun	2004	333	\$149,787	\$146,773	97.99%	61	703	2.11
Jul	2004	328	\$149,267	\$145,808	97.68%	56	677	2.06
Aug	2004	238	\$150,896	\$147,373	97.67%	61	712	2.99
Sep	2004	186	\$153,859	\$150,213	97.63%	58	674	3.62
Oct	2004	243	\$150,400	\$146,793	97.60%	62	650	2.67
Nov	2004	236	\$147,610	\$144,053	97.59%	61	619	2.62
Dec	2004	301	\$166,177	\$160,805	96.77%	63	548	1.82
Jan	2005	205	\$157,234	\$153,162	97.41%	57	543	2.65
Feb	2005	223	\$167,410	\$162,113	96.84%	61	478	2.14
Mar	2005	334	\$175,189	\$170,824	97.51%	58	448	1.34
Apr	2005	335	\$177,785	\$174,369	98.08%	53	397	1.19
May	2005	364	\$185,290	\$181,936	98.19%	42	397	1.09
Jun	2005	400	\$189,204	\$186,392	98.51%	37	480	1.20
Jul	2005	334	\$208,000	\$204,034	98.09%	34	606	1.81
Aug	2005	297	\$215,394	\$210,418	97.69%	34	813	2.74
Sep	2005	300	\$207,520	\$202,175	97.42%	38	881	2.94
Oct	2005	299	\$214,380	\$210,141	98.02%	42	1,201	4.02
Nov	2005	282	\$211,306	\$206,192	97.58%	42	1,287	4.56
Dec	2005	304	\$217,123	\$210,846	97.11%	52	1,381	4.54
Jan	2006	200	\$238,023	\$229,799	96.54%	50	1,558	7.79
Feb	2006	212	\$219,970	\$214,436	97.48%	63	1,697	8.00
Mar	2006	297	\$218,709	\$213,063	97.42%	64	1,840	6.20
Apr	2006	295	\$224,234	\$218,299	97.35%	61	1,975	6.69
May	2006	305	\$221,034	\$214,783	97.17%	59	2,160	7.08
Jun	2006	277	\$228,403	\$220,735	96.64%	69	2,182	7.88
Jul	2006	246	\$220,678	\$214,168	97.05%	69	2,386	9.70
Aug	2006	230	\$215,347	\$209,111	97.10%	74	2,636	11.46
Sep	2006	200	\$235,016	\$222,604	94.72%	78	2,501	12.51
Oct	2006	216	\$230,125	\$221,758	96.36%	85	2,614	12.10
Nov	2006	187	\$222,231	\$211,338	95.10%	90	2,628	14.05
Dec	2006	205	\$221,029	\$211,678	95.77%	93	2,478	12.09
Jan	2007	161	\$235,761	\$225,669	95.72%	95	2,601	16.16
Feb	2007	203	\$229,706	\$221,907	96.60%	97	2,736	13.48
Mar	2007	212	\$220,708	\$211,062	95.63%	91	2,849	13.44
Apr	2007	206	\$233,422	\$221,234	94.78%	92	2,953	14.33
May	2007	175	\$214,678	\$204,761	95.38%	106	3,028	17.30
Jun	2007	176	\$225,391	\$213,432	94.69%	108	3,075	17.47
Jul	2007	161	\$223,488	\$212,115	94.91%	115	3,054	18.97
Aug	2007	169	\$215,711	\$202,912	94.07%	123	3,071	18.17
Sep	2007	135	\$196,363	\$186,544	95.00%	107	3,045	22.56
Oct	2007	140	\$191,175	\$180,513	94.42%	124	3,125	22.32
Nov	2007	136	\$186,213	\$175,728	94.37%	118	3,170	23.31
Dec	2007	96	\$192,250	\$178,763	92.98%	124	2,899	30.20
Jan	2008	70	\$187,828	\$177,833	94.68%	138	3,066	43.80
Feb	2008	94	\$173,575	\$161,299	92.93%	114	2,996	31.87
Mar	2008	112	\$176,172	\$165,180	93.76%	150	2,915	26.03
Apr	2008	111	\$210,475	\$192,831	91.62%	147	2,788	25.12
May	2008	120	\$196,239	\$182,945	93.23%	154	2,647	22.06
Jun	2008	119	\$171,226	\$160,334	93.64%	138	2,597	21.82
Jul	2008	120	\$190,495	\$178,388	93.64%	132	2,632	21.93
Aug	2008							
Sep	2008							
Oct	2008							
Nov	2008							
Dec	2008							

Source: Orlando Regional Realtor® Association

Prepared by Mike Blinn  
Report 11 8/6/2008

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