

# The Blue Ridge Association of Realtors® Annual Meeting of the Membership

## October 9, 2008

### Time: 9:00 am- 4:30 pm

### Location: Millwood Station Bingo Hall

### 600 Millwood Ave Winchester, VA 22601

[Get Directions](#)



9:00 am - 12:00pm  
International Speaker  
*Life is Credit™*  
Terry Watson

12:00 pm –1:30 pm  
Lunch & Meeting  
Boxed Lunch provided by Jimmy's  
Steak and Seafood Grill



1:30 pm – 4:30 pm  
Lem Marshall  
Legal Updates  
3 Hours  
CE Legal Updates / PL

COST: Both Classes (Sign up by)

**July 30, 2008**

\_\_\_\$65 (Member) \_\_\_\$75 (Non)

**August 30, 2008**

\_\_\_\$75 (Member) \_\_\_\$85 (Non)

**September 30, 2008**

\_\_\_\$85 (Member) \_\_\_\$95 (Non)

**October 9, 2008**

\_\_\_\$95 (Member) \_\_\_\$85 (Non)

\$50.00 for 1 class and lunch

**PAYMENT MUST ACCOMPANY REGISTRATION**

Name: \_\_\_\_\_

Firm: \_\_\_\_\_

Tel # \_\_\_\_\_

Fax # \_\_\_\_\_

Email: \_\_\_\_\_

Method of Payment: Check (payable to BRAR) MC VISA

CC# \_\_\_\_\_ Exp Date: \_\_\_\_\_

Signature: \_\_\_\_\_

**Cancellation Policy:** BRAR will gladly refund fees provided we receive 5-business days notice prior to class.

Students who pay in advance but do not show up or do not cancel will forfeit their payment. Cancellations need to be made by email to [brar@mrisc.com](mailto:brar@mrisc.com)



Your reputation is your most valuable asset. Without a good reputation, you cannot hope to advance your career. Of course, you build your reputation by your actions, so understanding and living the REALTOR® Code of Ethics is the surest way to be successful in this business. Open the Code and you really will close more deals.  
To see how the Code can improve your business, visit [www.codeisgoodbusiness.com](http://www.codeisgoodbusiness.com)

Even though there are many agents in our community, it's still a small world. You run into the same listing agents again and again. Living the REALTOR® Code of Ethics helps you earn the trust of both clients and other agents. And when people trust you, they are more likely to do business with you again. Live the Code and you will enjoy a long and successful career.  
To see how the Code can improve your business, visit [www.codeisgoodbusiness.com](http://www.codeisgoodbusiness.com)  
Earn more business and CE credits to boot. Find out how at [www.codeisgoodbusiness.com/va/lessons](http://www.codeisgoodbusiness.com/va/lessons)