

The Blue Ridge Association of REALTORS®

Annual Meeting of the Membership

October 9, 2008

Time: 9:00 am- 4:30 pm

Location: Millwood Station Bingo Hall

600 Millwood Ave Winchester, VA 22601

[Get Directions](#)



9:00 am - 12:00pm
International Speaker
Life is Credit™
Terry Watson

Change the way you do business!

What sales professionals should know about consumer credit!

Learn what your clients wished they knew!

How will credit influence you not only personally but professionally as well!

HEAR how your dues are working for you...

12:00 pm – 1:30 pm

Lunch & Meeting

Boxed Lunch provided by

Jimmy's Steak and Seafood Grill

Vote for Candidates



1:30 pm – 4:30 pm

Lem Marshall

Legal Updates

3 Hours

CE Legal Updates / PL

Real Estate Law

POA Changes

Loan Fraud

Short Sales

RESPA

COST: Both Classes (Sign up by)

August 30, 2008

___\$65 (Member) ___\$75 (Non)

September 30, 2008

___\$75 (Member) ___\$85 (Non)

October 09, 2008

___\$85 (Member) ___\$95 (Non)

Lunch and 1 class Only (Please circle Class)

___\$50 (Member) ___\$50 (Non)

PAYMENT MUST ACCOMPANY REGISTRATION

Name: _____

Firm: _____

Tel # _____

Fax # _____

Email: _____

Method of Payment: Check (payable to BRAR) MC VISA

CC# _____ Exp Date: _____

Signature: _____

Cancellation Policy: BRAR will gladly refund fees provided we receive 5-business days notice prior to class.

Students who pay in advance but do not show up or do not cancel will forfeit their payment. Cancellations need to be made by email to brar@mrisc.com



Your reputation is your most valuable asset. Without a good reputation, you cannot hope to advance your career. Of course, you build your reputation by your actions, so understanding and living the REALTOR® Code of Ethics is the surest way to be successful in this business. Open the Code and you really will close more deals.

To see how the Code can improve your business, visit www.codeisgoodbusiness.com

Even though there are many agents in our community, it's still a small world. You run into the same listing agents again and again. Living the REALTOR® Code of Ethics helps you earn the trust of both clients and other agents. And when people trust you, they are more likely to do business with you again. Live the Code and you will enjoy a long and successful career.

To see how the Code can improve your business, visit www.codeisgoodbusiness.com

Earn more business and CE credits to boot. Find out how at www.codeisgoodbusiness.com/va/lessons