

**Fly Studio Sdn Bhd**

F-1-3A, Pacific Place Commercial Centre

Jalan PJU 1A/4, Ara Damansara

47301 Petaling Jaya, Selangor

Malaysia

[www.flystudio.my](http://www.flystudio.my)**QUOTATION**

QUOTATION # DXP002

DATE: JUNE 6, 2025

**DXP****For: SRTIP VFX****Attention:** Ahmed Al Mutaws

We appreciate the opportunity to collaborate with you on this project. In accordance with your guidelines and policies, the following terms are acknowledged and accepted for inclusion in our formal quotation (DXP001).

DESCRIPTION	ITEM	MD	QTY	UNIT PRICE (USD)	TOTAL PRICE (USD)
3D Assets	3D Statues	4	1	750	750
	3D Robot Arm	4	1	2000	2000
	3D Brain Scanner Helmet	3.5	1	2500	2500
	3D Book page	4.5	1	375	375
		1	1	375	375
Shots	Frame07	2	1	1000	1000
	Frame08	3	1	1000	1000
	Frame09	3	1	875	875
	Frame10	6	1	1125	1125
	Frame14	5	1	250	250
	Frame21	6	1	500	500
	Frame23	5	1	750	750
	Frame29	2	1	750	750
	Frame41	2	1	1500	1500
	Frame42	7.5	1	1250	1250
	Frame43	5.5	1	1500	1500
	Frame48	5.5	1	1250	1250
	Frame49	4	1	500	500
	Frame50	4	1	500	500
	Frame59	3.5	1	1875	1875
	Frame61	4.5	1	1375	1375
	Frame66	1	1	1375	1375
				<b>ADJUST</b>	<b>-7375</b>
				<b>TOTAL</b>	<b>16000</b>



## Fly Studio Sdn Bhd – Terms of Business

Project will only commence once the **quotation is formally accepted with client acknowledgement (signed and stamped)**, confirming agreement on the budget and scope as stated.

### >> Payment Terms

- **1st Payment – 20%**  
Due upon project confirmation. Payment must be made via **cash or wire transfer. Cheques are not accepted.**
- **2nd Payment – 30%**  
Due upon delivery of all **draft assets/shots for feedback**. Payment must be made via **cash or wire transfer.**
- **Final Payment – 50%**  
Due upon **handover of all final deliverables**, including open working files and project files. Payment must be made via **cash or wire transfer.**

**All payments must be made to:**

**Account Name:** Fly Studio Sdn Bhd

Full ownership and IP rights to the final deliverables, including project files, shall transfer to DXP upon final payment.

### >> General Terms

- All applicable **taxes, levies, and withholding tax liabilities** not included in this quotation are to be **borne by the client.**
- **Quoted prices in USD shall be fixed upon signing** and are **not subject to foreign exchange fluctuations.**
- If the project is **cancelled during the production stage**, a **minimum of 50% of the total quoted amount** will be chargeable. If cancelled due to **vendor delay or non-performance**, DXP shall pay **only for completed and accepted work.**
- **Non-completion insurance is not included.** Any additional costs arising from **unforeseen circumstances** shall be **borne by the client.**
- Only **services explicitly listed** in this quotation are included. Any **additional work** will be quoted separately.
- A **maximum of three (3) revisions per milestone** is allowed.  
Revisions required due to **vendor miscommunication or error** will **not** count toward this limit.
- **Additional revisions beyond the agreed limit**, not due to vendor error, shall be subject to a **reasonable fee** based on project scope.
- **All digital rushes and film data remain the property of Fly Studio Sdn Bhd** until full payment is received.
- **No material or deliverables will be released until all payments are fully settled.**

### >> Delivery & Timeline

- All deliverables must be submitted **prior to June 30**, in accordance with DXP's CPS timeline.
- A **5-day quality buffer** (until July 5) is permitted for enhancements only—not delays—and is conditional upon receiving a **semi-final WIP by June 28.**
- Internal vendor issues (e.g., staffing) shall not justify delays or additional costs.  
Missed milestones without written agreement may result in **withholding of associated payments.**

### >> Scope of Work (SOW)

A **detailed Scope of Work** (attached separately) will define:

- Deliverables (format, resolution, software used, and references)
- Milestones, technical parameters, and payment stages tied to formal acceptance

### >> Acceptance & Payment Release

All submitted deliverables will undergo **formal DXP review within 3 business days.**

**Payments will only be released upon written acceptance.**

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## Quote Acceptance

By signing below, the client acknowledges and agrees to the terms outlined above.

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**Authorized Signature & Company Stamp**

**Name:**

**Date:**