## **DETAILED DATA DESCRIPTION**

THE INSURANCE COMPANY (TIC) 2000

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**RELEVANT FILES** 

## TrainingData.txt:

Dataset to train and validate prediction models and build a description (5822 customer records). Each record consists of 86 attributes, containing sociodemographic data (attribute 1-43) and product ownership (attributes 44-86). The sociodemographic data is derived from zip codes. All customers living in areas with the same zip code have the same sociodemographic attributes. Attribute 86, "CARAVAN: Number of mobile home policies", is the target variable.

TestData.txt:

Dataset for predictions (4000 customer records). It has the same format as TrainingData.txt, only the target is missing. Participants are supposed to return the list of predicted targets only. All datasets are in tab delimited format.

The meaning of the attributes and attribute values is given below.

Target.txt

Targets for the evaluation set.

## **DATADICTIONARY**

Nr Name Description Domain

- 1 MOSTYPE Customer Subtype see LO
- 2 MAANTHUI Number of houses 1 10
- 3 MGEMOMV Avg size household 1 6
- 4 MGEMLEEF Avg age see L1

- 5 MOSHOOFD Customer main type see L2
- 6 MGODRK Roman catholic see L3
- 7 MGODPR Protestant ...
- 8 MGODOV Other religion
- 9 MGODGE No religion
- 10 MRELGE Married
- 11 MRELSA Living together
- 12 MRELOV Other relation
- 13 MFALLEEN Singles
- 14 MFGEKIND Household without children
- 15 MFWEKIND Household with children
- 16 MOPLHOOG High level education
- 17 MOPLMIDD Medium level education
- 18 MOPLLAAG Lower level education
- 19 MBERHOOG High status
- 20 MBERZELF Entrepreneur
- 21 MBERBOER Farmer
- 22 MBERMIDD Middle management
- 23 MBERARBG Skilled labourers
- 24 MBERARBO Unskilled labourers
- 25 MSKA Social class A
- 26 MSKB1 Social class B1
- 27 MSKB2 Social class B2
- 28 MSKC Social class C
- 29 MSKD Social class D

- 30 MHHUUR Rented house
- 31 MHKOOP Home owners
- 32 MAUT1 1 car
- 33 MAUT2 2 cars
- 34 MAUTO No car
- 35 MZFONDS National Health Service
- 36 MZPART Private health insurance
- 37 MINKM30 Income < 30.000
- 38 MINK3045 Income 30-45.000
- 39 MINK4575 Income 45-75.000
- 40 MINK7512 Income 75-122.000
- 41 MINK123M Income >123.000
- 42 MINKGEM Average income
- 43 MKOOPKLA Purchasing power class
- 44 PWAPART Contribution private third party insurance see L4
- 45 PWABEDR Contribution third party insurance (firms) ...
- 46 PWALAND Contribution third party insurane (agriculture)
- 47 PPERSAUT Contribution car policies
- 48 PBESAUT Contribution delivery van policies
- 49 PMOTSCO Contribution motorcycle/scooter policies
- 50 PVRAAUT Contribution lorry policies
- 51 PAANHANG Contribution trailer policies
- 52 PTRACTOR Contribution tractor policies
- 53 PWERKT Contribution agricultural machines policies
- 54 PBROM Contribution moped policies
- 55 PLEVEN Contribution life insurances

- 56 PPERSONG Contribution private accident insurance policies
- 57 PGEZONG Contribution family accidents insurance policies
- 58 PWAOREG Contribution disability insurance policies
- 59 PBRAND Contribution fire policies
- 60 PZEILPL Contribution surfboard policies
- 61 PPLEZIER Contribution boat policies
- 62 PFIETS Contribution bicycle policies
- 63 PINBOED Contribution property insurance policies
- 64 PBYSTAND Contribution social security insurance policies
- 65 AWAPART Number of private third party insurance 1 12
- 66 AWABEDR Number of third party insurance (firms) ...
- 67 AWALAND Number of third party insurane (agriculture)
- 68 APERSAUT Number of car policies
- 69 ABESAUT Number of delivery van policies
- 70 AMOTSCO Number of motorcycle/scooter policies
- 71 AVRAAUT Number of lorry policies
- 72 AAANHANG Number of trailer policies
- 73 ATRACTOR Number of tractor policies
- 74 AWERKT Number of agricultural machines policies
- 75 ABROM Number of moped policies
- 76 ALEVEN Number of life insurances
- 77 APERSONG Number of private accident insurance policies
- 78 AGEZONG Number of family accidents insurance policies
- 79 AWAOREG Number of disability insurance policies
- 80 ABRAND Number of fire policies

- 81 AZEILPL Number of surfboard policies
- 82 APLEZIER Number of boat policies
- 83 AFIETS Number of bicycle policies
- 84 AINBOED Number of property insurance policies
- 85 ABYSTAND Number of social security insurance policies
- 86 CARAVAN Number of mobile home policies 0 1

## LO:

	Value	Label
1	1	High Income, expensive child
2	2	Very Important Provincials
3	3	High status seniors
4	4	Affluent senior apartments
5	5	Mixed seniors
6	6	Career and childcare
7	7	Dinki's (double income no kids)
8	8	Middle class families
9	9	Modern, complete families
10	10	Stable family
11	11	Family starters
12	12	Affluent young families
13	13	Young all american family
14	14	Junior cosmopolitan
15	15	Senior cosmopolitans
16	16	Students in apartments
17	17	Fresh masters in the city
18	18	Single youth
19	19	Suburban youth
20	20	Etnically diverse
21	21	Young urban have-nots

22 22 Mixed apartment dwellers 23 23 Young and rising 24 24 Young, low educated 25 25 Young seniors in the city 26 26 Own home elderly 27 27 Seniors in apartments 28 28 Residential elderly 29 Porchless seniors: no front yard 29 30 30 Religious elderly singles Low income catholics 31 31 32 32 Mixed seniors 33 33 Lower class large families 34 34 Large family, employed child 35 35 Village families 36 36 Couples with teens 'Married with children' 37 37 Mixed small town dwellers 38 38 **Traditional families** 39 39 Large religous families 40 40 Large family farms

L1:

41

1 20-30 years

41

Mixed rurals

2 30-40 years

3 40-50 years

4 50-60 years

5 60-70 years

6 70-80 years

L2:
1 Successful hedonists
2 Driven Growers
3 Average Family
4 Career Loners
5 Living well
6 Cruising Seniors
7 Retired and Religeous
8 Family with grown ups
9 Conservative families
10 Farmers
L3:
0 0%
11-10%
2 11 - 23%
3 24 - 36%
4 37 - 49%
5 50 - 62%
6 63 - 75%
7 76 - 88%
8 89 - 99%
9 100%

L4:

0 f 0

1 f 1 – 49

2 f 50 - 99

3 f 100 – 199

4 f 200 – 499

5 f 500 – 999

6 f 1000 – 4999

7 f 5000 – 9999

8 f 10.000 - 19.999

9 f 20.000 - ?