Aditya Thorat

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OBJECTIVE

Aspiring Product Manager with hands-on experience in AI, data-driven decision making, no-code tools, and cross-functional collaboration. Passionate about turning user needs into scalable, impactful products — driven by the belief that success is built on *We*, not *I*.

EDUCATION

Bachelor of Engineering in Computer Engineering   Graduated May 2025

VPPCOE, Sion - Mumbai University

CGPA: 7.74

SKILLS

Technical Skills: Python, SQL, Power BI, Data Analysis, A/B Testing, Agile Approach, Documentation, API
AI, Vibe Coding, Prompt Engineering, JavaScript, and C++
Product Skills: Jira, Notion, Figma, Product thinking, PLM, and N8N
Soft Skills: Strategic Thinking, Communication, Collaboration, Decision-Making

EXPERIENCE

AI Research Analyst   Oct 2025 - Present

Comprint Tech Solutions   *Mumbai, IND*

- Researched and implemented AI tools to improve the efficiency of tech and marketing teams through automation and smart workflows

- Built multiple product prototypes using vibe coding to accelerate development and testing.

- Designed and deployed n8n automation for the finance team to recover pending invoices using AI-powered voice agents.

Data Science Intern   June 2025 – Oct 2025

Kanishka Software Private Limited   *Mumbai, IND*

- Led end-to-end development of an AI system from concept to POC in collaboration with the R&D team

- Researched and deployed AI/automation tools (Loveable.ai, Bolt, MidJourney, Gamma,N8N) to address team pain points, improving developer and sales productivity by 30–40%.

- Built AI agent workflows Using N8N to automate finance and support operations, improving efficiency by 15–25%.

AI/ML   Intern   June 2024 – July 2024

IBM CSRBOX (Remote)   *Mumbai, IND*

- Designed and optimized ML models using Scikit-Learn and TensorFlow for social impact projects, achieving a 20% accuracy improvement.

- Built an AI chatbot using IBM SkillsBuild and Watson.

- Evaluated models using F1-score, precision-recall, confusion matrix, and performed large-scale data preprocessing and analysis.

PROJECTS

FeedPro AI

- Developed an AI-powered feedback management system that detects customer gestures and triggers dynamic feedback forms. Integrated face authentication, custom analytics, and automated reporting to help businesses improve customer experience and decision-making
- Enhanced the feedback mechanism with AI-powered analytics, increasing system efficiency by 25%.
- Built using React.js, Node.js, Python (OpenCV, MediaPipe) and MySql, ensuring seamless real-time interaction and analysis

Phalsense AI

- Developed a Machine Learning model and AI-powered fruit grading system for export-quality selection, leveraging deep learning and image processing to improve grading accuracy and efficiency.
- Replaced semi-automated, labor-intensive grading with a fully automated AI system, improving process efficiency and significantly reducing time.
- Real-time fruit grading system ensuring export-quality selection, reducing manual effort and costs through automation. Built with Python (OpenCV, TensorFlow), FastAPI, React.js, and MySQL.

Ai Sales Representative

- AI Sales Representative built as an AI Agent using n8n for automated lead generation. Designed to streamline outreach and improve efficiency in the sales pipeline.
- Increased sales pipeline efficiency by 30–40%, enabling faster client outreach and driving higher lead conversion rates.
- Automated repetitive tasks to save time and improve efficiency.

EXTRA-CURRICULAR ACTIVITIES

- Training and Placement Department Volunteer – Actively participated in training and placement activities, including seminars, placement drives, campus-to-corporate training, mock drives and skill development programs. Demonstrated leadership, teamwork, and strong commitment across multiple initiatives.
- Hackathon Volunteer – volunteer in Quasar, a national-level hackathon hosted by our college, with participants from across India.
- Social work – Associated with Sarvamangal Education Trust – HariPrabodham Atmiya Youth Group, a social, educational, and spiritual organization engaged in social initiatives such as blood donation camps, free medical check-ups, and educational activities in remote areas, demonstrating strong commitment to society with the message 'No Me But You'.

LEADERSHIP

- Training and Test Head : Led as Training and Test Head at TPO, managing a team of 10 to deliver mock drives and training programs that enhanced placement readiness. Mentored first- and second-year students in academic planning and portfolio development, fostering long-term career growth
- Hospitality Head : Led the hospitality team of 8 volunteers at *Quasar*, a 24-hour national-level hackathon with pan-India participation, ensuring seamless infrastructure and participant support. Demonstrated strong leadership and teamwork to deliver a smooth and successful event experience.

CERTIFICATION

- IBM Python Global Certification – IBM SKILLSBUILD
- Data Analytics by Godrej infotech - Godrej Infotech
- Project Management – by 365 carrers