

Master Data & Documents

- Customer master with fields for GST, credit terms, and default price list.^[1]
- Item master for finished parts, semi-finished parts, raw materials, and bought-out items, including material grade, density, and standard weight.^{[2][1]}
- Attachments (drawings, inspection reports, external documents) on Customer, Item, Purchase Order, BOM, Work Order, Project, and Sales Invoice via standard attachment feature.^{[3][1]}
- Warehouses for: raw material, WIP, finished goods, subcontractor, scrap.^{[4][1]}

Purchase Order & Drawing Management

- Purchase Order entry with: customer PO number, PO date, delivery date, and line items.^[1]
- Custom fields (no code) on PO for:
 - Drawing number(s).
 - Revision number.
 - Job / project reference.
- Attach drawing PDF or CAD file directly to PO.^{[3][1]}
- PO print template including drawing number and revision (configured in print settings, no scripting needed).^[1]

BOM, Operations & Costing Basis

- BOM for each finished part including:
 - Raw material items and quantities.
 - Bought-out items.
 - Operations (VMC machining, drilling, tapping, inspection, packing, etc.).
- Operation master with:
 - Workstation (VMC, manual, inspection).
 - Costing method (per hour or per quantity).
 - Standard rate (₹/hour or ₹/piece).^{[2][1]}

- Attach process sheets, inspection standards, and sample reports on BOM and operations via attachments.^[1]
- Separate items for in-house processes vs subcontracted processes where needed.^{[4][1]}

Raw Material Management

- Raw material items with:
 - Material grade (e.g., EN8, EN19) as attribute or custom field.
 - Density and section (round bar, plate, etc.) as attributes.
 - Standard buying UOM (kg) and stock UOM.^{[2][1]}
- BOM quantity representing theoretical weight per part (kg) so cost auto-calculates from rate list.^[1]
- Purchase Receipt and Material Issue / Transfer between warehouses (RM → WIP → Finished → Dispatch).^[1]
- Standard stock reports: stock ledger, stock balance, stock aging for raw material tracking.^[2]

Process Tracking – In-house

- Work Order generated from Sales Order or Project for each job or batch.^[1]
- Routing / operations sequence on Work Order (VMC roughing → finishing → inspection → packing).^[1]
- Time capture using:
 - Timesheets (operator logs hours per operation), or
 - Start/finish time entry on Work Order operations.
- System-calculated in-house process cost using operation rate × actual time or quantity.^{[2][1]}
- Status tracking: Draft → In Progress → Completed → Closed for each operation and work order.^[2]

Process Tracking – Outsourced (Subcontracting)

- Subcontracted operation modeled as:
 - Subcontracted item, or
 - Subcontracting step in BOM / routing.^{[4][1]}
- Subcontractor warehouse for materials sent out.^[4]

- Transfer of components (stock transfer) from own warehouse to subcontractor warehouse with Delivery Challan.^{[4][1]}
- Purchase Order to subcontractor for processing charges (per part or per kg).^{[4][1]}
- Purchase Receipt to record processed items back from subcontractor and book service cost to job.^{[4][1]}

Quotation & Cost Sheet

- Quotation linked to:
 - Customer.
 - Item and quantity.
 - BOM for automatic cost pull.^[1]
- Automatic cost calculation based on:
 - Raw material (from BOM and rate list).
 - In-house operation cost (from routing and operation rate).
 - Outsourced process cost (from subcontracting cost).^{[2][1]}
- Custom fields on quotation for:
 - Overhead percentage.
 - Target profit margin percentage.
- Automatic selling price computed as: $\text{estimated cost} \times (1 + \text{overhead \%}) \times (1 + \text{margin \%})$ via built-in price and margin fields (no custom code).^{[5][1]}
- Print format for cost sheet showing raw material, in-house process, outsourced process, overhead, margin, and final rate.^[1]

Dispatch, Invoicing & Profit View

- Delivery Note for dispatch with:
 - Job / Project reference.
 - Drawing number and revision (pulled from PO or item custom fields).
 - Packing list details (weight, package count).^[1]
- Sales Invoice from Delivery Note with:

- Customer PO number.
- Project / job reference.
- Standard Gross Profit report on Sales Invoice to see selling price vs cost of goods.^{[2][1]}
- Custom reports/filters (via report builder, no code) to show:
 - Invoice-wise profit and loss (selling vs actual cost).
 - Customer-wise margin.

Project-wise Costing & P&L

- Project document for each major order or group of jobs.^[1]
- Link all related documents to Project:
 - Sales Order, Work Orders, Purchase Orders, Purchase Invoices, Timesheets, Stock Entries, Delivery Notes, Sales Invoices.^{[6][1]}
- Timesheet entry against Project for:
 - Design time (CAD/CAM).
 - Programming time for VMC.
- Expense booking (transport, packaging, travel, tooling) with Project tag so it hits project cost.^{[6][1]}
- Project profitability report and filterable Profit & Loss report by Project (no code; use built-in project filter).^{[7][6]}

Bought-out Items

- Separate item type for bought-out components (bearings, fasteners, standard parts).^[1]
- Purchase cycle for bought-out items: Supplier Quotation → Purchase Order → Purchase Receipt → Purchase Invoice.^[1]
- Inclusion of bought-out item cost in BOM so it flows to quotation and job costing.^{[2][1]}

User Roles & Basic Controls

- Roles: Management, Design/Programming, Purchase, Stores, Production, Accounts, Quality.^[1]
- Role-based permissions configured via standard role/permission manager:
 - Purchase can create PO but not approve.

- Stores can do receipts and stock moves.
 - Production can update Work Orders and operations.
 - Accounts can post invoices and payments.
- Simple approval workflows for Purchase Orders, Quotations, and Sales Invoices using built-in workflow configuration (no scripting).