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**SUMMARY**

A highly motivated developer passionate about coding and problem-solving, with first-class communication skills and a background in Finance and Recruitment.

Since mid-2019, I have committed more than 900 hours to learning, practicing and building web applications – some of which are featured in my [portfolio](https://guillaumecroizon.netlify.app/) and my GitHub account (link on top of the page).

My primary focus is front-end development using React, and I am also experienced in back-end development – building my own RESTful APIs in Node.js for full stack applications.

My latest project [Flow Tracker](https://flow-tracker-client.herokuapp.com/) is a software similar to what Jira does, built using React, Redux, Node.js and PostgreSQL. Please follow the link and consult the ReadMe for more information.

I am currently working for Positive Touch Ltd (local dog training company) as a freelancer. I am looking to join a great company on a full-time basis, where I can bring value, be challenged, learn more and grow as a developer within the business.

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**CORE SKILLS**

**Front-end**: React & Redux, JavaScript (ES5, ES6 and above), HTML5, CSS3, SASS, Bootstrap

**Back-end: Node.js, Express.js, Sequelize, Socket.IO, PostgreSQL, Firebase, REST APIs**

**Environment: NPM, Webpack, Git & GitHub, Cygwin & Fish shell**

**Deployment: Heroku, Firebase, Netlify**

**Testing: Postman, Jest, Enzyme**

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**CAREER HISTORY**

**POSITIVE TOUCH LTD -** Full Stack Developer (Freelance) August 2020 – Present

* Consulted with the client to gather requirements and define website needs.
* In charge of the entire cycle of development, from requirements analysis to deployment and maintenance.
* Designed and developed the UI/UX of the website.
* Implemented full responsiveness across mobile and tablet displays.
* The site is built using React and SASS, and I will build the back end using Node.js and PostgreSQL.
* It is still a work in progress but you can see its current state here: <https://positive-touch.netlify.app/>.
* Due to its greater complexity and scope, my [latest project](https://flow-tracker-client.herokuapp.com/) is a more accurate indication of my current skills as a developer – especially with JavaScript.

**AMERICAN EXPRESS –** Account Protection SpecialistJanuary 2021 – Present, Brighton

* Assessing and processing incoming Fraud claims from clients and cardmembers.
* Working closely with Merchants and Partners in processing Authorization requests.
* Creation of relevant Data analytics.

**PICTURE MORE LTD -** IT Recruitment ConsultantSep 2019 – Nov 2020, Brighton

* Mostly focused on recruiting for developer roles within the Legal Tech sector.
* Sourced candidates, conducted screenings and assessed qualification for the role.
* Handled communication between candidates, account managers and clients during recruitment cycles.
* Used Applicant Tracking Systems to manage candidate pipeline and monitor fees.

**JNC RECRUITMENT LTD -**IT Recruitment ConsultantApril 2019 – July 2019, Brighton

* Found active and passive candidates using proactive sourcing methods - cold calling, database mining, LinkedIn, and employee referrals.
* Pre-screened candidates: evaluated compatibility with specific job requirements, ensured candidate was a proper fit and stayed in contact via phone and emails.
* Built and maintained pipeline of candidates, tracking progress via Zoho Recruit and Excel.
* Researched and approached companies to understand their needs and sell recruitment services.

**AMERICAN EXPRESS -** Business Development Manager June 2014 – April 2019, Brighton

*Responsible for developing and retaining commercially productive relationships within a $90M portfolio of key clients across the European B2B sector. Also in charge of identifying new opportunities to increase revenue and profitability.*

* Achieved 109% of target in 2016, 114% in 2017 and 124% in 2018*.*
* Grew a client from 10K to 3M within a year.
* Increased overall portfolio billings by 12% through excellent relationship building and sales activity.
* Built relationships with clients, merchants, and third-party partners to promote Brand value and generate Expansion on accounts.
* Managed all issues on accounts by liaising with relevant internal and external stakeholders.
* Delivered consultative problem-solving solutions to clients and merchants, through periodic Account Reviews, to understand their needs and identify new business opportunities.
* All clients were managed at National level, including Colgate, Verizon, Zoetis, Le Figaro, Honda, Dolce Gabbana, Nikon, Ford, Grundfos, Michael Page and many more.

**AMERICAN EXPRESS -** Content Expert & Technical Support April 2013 – June 2014, Brighton

* Managed mail inbox and inbound/outbound calls, dealing with clients and internal queries related to American Express online products.
* Provided technical support for the AmericanExpress@work website and consultative services to clients looking to optimise their business needs using Data Analysis & Financial Reporting tools.
* Supported the implementation of data transfer protocols and the setup of global remittance files.
* Assisted Team Leader and Senior Management to define team’s strategy to increase performance.

**AMERICAN EXPRESS -** Maintenance Analyst June 2011 – April 2013, Brighton

* Performed various back-office duties using all relevant internal systems.

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**ACADEMIC QUALIFICATIONS & COURSE CERTIFICATIONS**

Lycée Paul Lapie, France - BACCALAURÉAT: Business & Marketing 1998 - 2003

Northbrook College, Worthing*-*Higher National Diploma: Music Technology2003 - 2005

Brighton Institute of Modern Music*-*Higher National Diploma: Drums2005 - 2006

The Complete Web Developer in 2019 - Andrei Neagoie 2019

The Complete JavaScript Course 2020 - Jonas Schmedtmann 2020

JavaScript: Understanding the Weird Parts - Anthony Alicea 2020

React: The Complete Guide - Maximilian Schwarzmüller 2020

Modern React with Redux - Stephen Grider 2020

HTML & CSS From The Beginning - Brad Traversy 2020

Eloquent JavaScript - Marijn Haverbeke (book) ongoing

**Next:** Harvard University - CS50   
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**INTERESTS**

Technology, Blockchain, Fitness, Drumming, Music Production, Travelling, Economy, History.

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**REFERENCES & CERTIFICATES** – Available on request.