Guillaume Croizon [](http://www.linkedin.com/in/guillaume-croizon) [](https://github.com/codinggilm)

*22 Bridgewick Close, Lewes, BN7 2EQ [](https://guillaumecroizon.netlify.app/)*

[*guillaume.croizon1@gmail.com*](mailto:guillaume.croizon1@gmail.com)

*07958 168 246*

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**SUMMARY**

A highly motivated developer passionate about coding, with first-class communication skills and a background in Finance and Recruitment.

I started learning from courses on Udemy in April 2019. I have accumulated more than 700 hours of coding and 6 course certifications from Udemy (227 hours in total), building several projects along the way – featured in my [portfolio](https://guillaumecroizon.netlify.app/).

My primary focus is on front-end development using React, with an experience in back-end development – building APIs in Node.js. My knowledge also includes an understanding of commercial development teams, development life cycles and Agile practices.

I am currently working for Positive Touch Ltd (local dog training company) as a freelancer. I am looking to join a great company where I can bring value, be challenged, and grow as a developer. I can also bring a wealth of beneficial industry knowledge and soft skills to a new role, including client facing interactions and stakeholder management.

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**CORE SKILLS**

**Front-end**: React & Redux, JavaScript (ES5/6 and above), HTML, CSS, SASS, Bootstrap

**Back-end: Node.js, Express.js, PostgreSQL, Firebase, RESTful APIs**

**Environment: NPM, Webpack, Git & GitHub, Cygwin & Fish shell**

**Deployment: Heroku, Firebase, Netlify**

**Testing: Postman, Enzyme**

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**CAREER HISTORY**

**POSITIVE TOUCH LTD -** Full Stack Developer (Freelance) August 2020 – Present

* Consultation with the client to gather requirements and define website needs.
* In charge of the entire cycle of development, from requirement analysis to deployment.
* Designed and developed the UI/UX layout for the website.
* Implemented responsiveness for mobile and tablet displays.
* The site is built using React and SASS, and I will build the back end with Node.js and PostgreSQL.
* The website is still a work in progress but you can see its current state here: <https://positive-touch.netlify.app/>.

**AMERICAN EXPRESS –** Account Protection SpecialistJanuary 2021 – Present, Brighton

* Assessing and processing incoming Fraud claims from clients and cardmembers.
* Working closely with Merchants and Partners in processing Authorization requests.
* Creation of relevant Data analytics.

**PICTURE MORE LTD -** IT Recruitment ConsultantSep 2019 – Nov 2020, Brighton

* Mostly focused on recruiting for developer roles within the Legal Tech sector.
* Sourced candidates, conducted screenings and assessed qualification for the role.
* Handled communication between candidates, account managers and clients during recruitment cycles.
* Used Applicant Tracking Systems to manage candidate pipeline and monitor fees.

**JNC RECRUITMENT LTD -**IT Recruitment ConsultantApril 2019 – July 2019, Brighton

* Found active and passive candidates using proactive sourcing methods - cold calling, database mining, LinkedIn, and employee referrals.
* Pre-screened candidates: evaluated compatibility with specific job requirements, ensured candidate was a proper fit and stayed in contact via phone and emails.
* Built and maintained pipeline of candidates, tracking progress via Zoho Recruit and Excel.
* Researched and approached companies to understand their needs and sell recruitment services.

**AMERICAN EXPRESS -** Business Development Manager June 2014 – April 2019, Brighton

*Responsible for developing and retaining commercially productive relationships within a $90M portfolio of key clients across the European B2B sector. Also in charge of identifying new opportunities to increase revenue and profitability.*

* Achieved 109% of target in 2016, 114% in 2017 and 124% in 2018*.*
* Grew a client from 10K to 3M within a year.
* Increased overall portfolio billings by 12% through excellent relationship building and sales activity.
* Built relationships with clients, merchants, and third-party partners to promote Brand value and generate Expansion on accounts.
* Managed all issues on accounts by liaising with relevant internal and external stakeholders.
* Delivered consultative problem-solving solutions to clients and merchants, through periodic Account Reviews, to understand their needs and identify new business opportunities.
* All clients were managed at National level, including Colgate, Verizon, Zoetis, Le Figaro, Honda, Dolce Gabbana, Nikon, Ford, Grundfos, Michael Page and many more.

**AMERICAN EXPRESS -** Content Expert & Technical Support April 2013 – June 2014, Brighton

* Managed mail inbox and inbound/outbound calls, dealing with clients and internal queries related to American Express online products.
* Provided technical support for the AmericanExpress@work website and consultative services to clients looking to optimise their business needs using Data Analysis & Financial Reporting tools.
* Supported the implementation of data transfer protocols and the setup of global remittance files.
* Assisted Team Leader and Senior Management to define team’s strategy to increase performance.

**AMERICAN EXPRESS -** Maintenance Analyst June 2011 – April 2013, Brighton

* Performed various back-office duties using all relevant internal systems.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**ACADEMIC QUALIFICATIONS & COURSE CERTIFICATIONS**

Lycée Paul Lapie, France - BACCALAURÉAT: Business & Marketing 1998 - 2003

Northbrook College, Worthing*-*Higher National Diploma: Music Technology2003 - 2005

Brighton Institute of Modern Music*-*Higher National Diploma: Drums2005 - 2006

The Complete Web Developer in 2019 - Andrei Neagoie 2019

The Complete JavaScript Course 2020 - Jonas Schmedtmann 2020

JavaScript: Understanding the Weird Parts - Anthony Alicea 2020

React: The Complete Guide - Maximilian Schwarzmüller 2020

Modern React with Redux - Stephen Grider 2020

HTML & CSS From The Beginning - Brad Traversy 2020

**Next:** Harvard University - CS50   
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**INTERESTS**

Technology, Blockchain, Fitness, Drumming, Music Production, Travelling, Economy, History.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**REFERENCES & CERTIFICATES** – Available on request.