

## Common Questions

26 questions

Categories

- 1 Tell me about yourself. ✓
- 2 What is your greatest strength? ✓
- 3 What is your greatest weakness? ✓
- 4 Why should we hire you? ✓
- 5 Why do you want to work here? ✓
- 6 Tell me about a time you showed leadership. ✓
- 7 Tell me about a time you were successful on a team. ✓
- 8 What would your co-workers say about you? ✓
- 9 Why do you want to leave your current role? ✓
- 10 Describe your most challenging project. ✓
- 11 Tell me about something you've accomplished that you are proud of. ✓
- 12 Can you explain your employment gap? ✓
- 13 What are your salary expectations? ✓
- 14 What do you like to do outside of work? ✓
- 15 Tell me about a time you had to manage conflicting priorities. ✓
- 16 Where do you see yourself in 5 years? ✓
- 17 Describe your leadership style. ✓
- 18 Tell me about a time you failed or made a mistake. ✓
- 19 Tell me about a time you worked with a difficult person. ✓
- 20 Tell me about a time you had to persuade someone. ✓
- 21 Tell me about a time you disagreed with someone. ✓
- 22 Tell me about a time you created a goal and achieved it. ✓
- 23 Tell me about a time you surpassed people's expectations. ✓
- 24 Tell me about a time you had to handle pressure. ✓
- 25 Tell me about a time you had to learn something quickly. ✓
- 26 Do you have any questions for me? ✓

## Tell me about a time you created a goal and achieved it.

Practice and get feedback

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## Overview

Strong answers reassure interviewers about your ambition and your determination to press ahead. Pick a trivial goal, and you're at risk of being tagged as a slacker.

## PREMIUM

## Sample answers

## Sample answer 1

By Caroline Gaffney, Hiring Manager  
130,461 views · Includes video

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In my line of work, most top performers have MBAs. I couldn't afford to step out of the workforce for two years to earn one. But I promised myself to do everything possible to earn an MBA within three years while working full-...

## Sample answer 2

By Business Portfolio Manager Professional  
93,636 views

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I was two weeks into my first role with a new company when the leader of our business unit requested to showcase all the technology my team was working on, plus two brand new demos in the grand opening of our...

## Sample answer 3

By Digital Analytics Manager Professional  
82,764 views

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While working as a digital analyst for a top snack brand, sales growth had been slowing for our company. After discovering that our key customers - people between 16-24 year-olds - were heavily over-indexing on mobile, I...

## Sample answer 4

By Brand Marketing Manager Professional  
72,713 views

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As a marketing executive in the beer industry, we faced a tough challenge when data showed that our top male consumer group started drinking less beer and more spirits. Historically, the beer industry has never catered to...

## Answer framework



## How to approach past experience questions

By Linda Raynier CPA, CA, Career Strategist  
2 mins · 27,592 views

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Respond to this kind of question with a compelling story that uses the "SAR" framework: situation, action, and results.

## Describe the situation.

Talk about the initial events that occurred. What were the problems that you were experiencing? What needed to be solved and what resources did you have--or not have? This is a really key part of the story, so it should be about three to four sentences long.

## Get into the action.

Speak about the key milestones that you went through. Tell them what you did to turn the situation around. Don't go into too much detail though. It should only be about two to three sentences, and try to use active verbs, things like "I implemented" or "I persuaded".

## Show the results.

Let them know how well things turned out, how the problems were solved and what you may have learned along the way. Try to include a clincher at the end, like dollars saved or improved profitability. It drives home that you did a great thing.

See less

## Tips

- Pick an ambitious goal that's part of a bigger life journey.
- Highlight obstacles and show how you overcame them.
- Finish with an insight about the way your accomplishment has paid off.

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