Common Questions
26 questions   **Categories**

1 Tell me about yourself.

2 What is your greatest strength?

3 What is your greatest weakness?

4 Why should we hire you?

5 Why do you want to work here?

6 Tell me about a time you showed leadership.

7 Tell me about a time you were successful on a team.

8 What would your co-workers say about you?

9 Why do you want to leave your current role?

10 Describe your most challenging project.

11 Tell me about something you've accomplished that you are proud of.

12 Can you explain your employment gap?

13 What are your salary expectations?

14 What do you like to do outside of work?

15 **Tell me about a time you had to manage conflicting priorities.**

16 Where do you see yourself in 5 years?

17 Describe your leadership style.

18 Tell me about a time you failed or made a mistake.

19 Tell me about a time you worked with a difficult person.

20 Tell me about a time you had to persuade someone.

21 Tell me about a time you disagreed with someone.

22 Tell me about a time you created a goal and achieved it.

23 Tell me about a time you surpassed people's expectations.

24 Tell me about a time you had to handle pressure.

25 Tell me about a time you had to learn something quickly.

26 Do you have any questions for me?

Tell me about a time you had to manage conflicting priorities.

Practice and get feedback   516,751 people viewed this question

Overview

Employers want to see how you handle competing priorities, understand the implications of missing deadlines, and can stay cool under pressure.

🟡 PREMIUM

Sample answers

Sample answer 1
306,601 views   View

I was asked at the last minute to help with a major project. The deadline was just a few days away and the project had gotten derailed. As I was working on this first urgent project, I was approached by two different clients with...

Sample answer 2
By Business Development Manager Professional
228,055 views   View

As part of my role in Business Development, I managed multiple programs. Due to changes in business needs, I had to update the training for the sales team for one program, while working on launching a new capability...

Sample answer 3
By Procurement Manager Professional
195,104 views   View

During my role as Manager of Transportation Procurement, I was tasked with creating reports for procurement and presenting them to our Business Intelligence department. I was selected for the project because of my...

Sample answer 4
By Regional Sales Manager Professional
168,900 views   View

When I worked for a technology company in the 3D printing space, their org had me reporting directly to a VP of North American Sales, as well as the global VP of Sales based in Tel Aviv. This dotted line structure led to inherent...

Answer framework

How to approach past experience questions
By Linda Raynier CPA, CA, Career Strategist
2 mins · 101,052 views   View

Respond to this kind of question with a compelling story that uses the "SAR" framework: situation, action, and results.

Describe the situation.
Talk about the initial events that occurred. What were the problems that you were experiencing? What needed to be solved and what resources did you have--or not have? This is a really key part of the story, so it should be about three to four sentences long.

Get into the action.
Speak about the key milestones that you went through. Tell them what you did to turn the situation around. Don't go into too much detail though. It should only be about two to three sentences, and try to use active verbs, things like "I implemented" or "I persuaded".

Show the results.
Let them know how well things turned out, how the problems were solved and what you may have learned along the way. Try to include a clincher at the end, like dollars saved or improved profitability. It drives home that you did a great thing.

See less

Tips

- Talk about the most important priority and then share additional priorities and how they conflicted.
- Describe the steps you took to get the top priority done.
- Discuss the impact this had on the company or team.

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