

Common Questions

26 questions

Categories

1

Tell me about yourself.

2

What is your greatest strength?

3

What is your greatest weakness?

4

Why should we hire you?

5

Why do you want to work here?

6

Tell me about a time you showed leadership.

7

Tell me about a time you were successful on a team.

8

What would your co-workers say about you?

9

Why do you want to leave your current role?

10

Describe your most challenging project.

11

Tell me about something you've accomplished that you are proud of.

12

Can you explain your employment gap?

13

What are your salary expectations?

14

What do you like to do outside of work?

15

Tell me about a time you had to manage conflicting priorities.

16

Where do you see yourself in 5 years?

17

Describe your leadership style.

18

Tell me about a time you failed or made a mistake.

19

Tell me about a time you worked with a difficult person.

20

Tell me about a time you had to persuade someone.

21

Tell me about a time you disagreed with someone.

22

Tell me about a time you created a goal and achieved it.

23

Tell me about a time you surpassed people's expectations.

24

Tell me about a time you had to handle pressure.

25

Tell me about a time you had to learn something quickly.

26

Do you have any questions for me?

Tell me about something you've accomplished that you are proud of.

Practice and get feedback

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Overview

This question assesses how you define a professional success. If the story resonates, the employer will want you to do similar things at his or her company. You should focus on the impact and outcomes.

PREMIUM

Sample answers

Sample answer 1

185,066 views

View

When I first joined the company, I noticed that the existing monthly budgeting process was quite time-consuming and inefficient because it was highly manual. There were errors and inaccuracies, and I took the...

Sample answer 2

By Marketing Insights Manager Professional

136,597 views

View

In my role on the innovation strategy team, I helped create a long-term innovation pipeline which led to multiple product launches for a critical business unit. While the company was a market leader in the space, we had been...

Sample answer 3

By Product Manager Professional

125,883 views

View

Only a few months into my role, I was asked to lead another product area because the team hadn't been successful after several attempts. I realized that the org itself posed a challenge. We were essentially operating a...

Sample answer 4


By Marketing & Brand Manager Professional

107,022 views

View

In the last year, I led the launch of an entirely new e-commerce business channel within my company. Data showed us that users have a tendency to impulse buy on social media — and I saw an opportunity to embed a...

Answer framework



How to approach past experience questions

By Linda Raynier CPA, CA, Career Strategist

2 mins · 82,742 views

View

Respond to this kind of question with a compelling story that uses the "SAR" framework: situation, action, and results.

Describe the situation.

Talk about the initial events that occurred. What were the problems that you were experiencing? What needed to be solved and what resources did you have--or not have? This is a really key part of the story, so it should be about three to four sentences long.

Get into the action.

Speak about the key milestones that you went through. Tell them what you did to turn the situation around. Don't go into too much detail though. It should only be about two to three sentences, and try to use active verbs, things like "I implemented" or "I persuaded".

Show the results.

Let them know how well things turned out, how the problems were solved and what you may have learned along the way. Try to include a clincher at the end, like dollars saved or improved profitability. It drives home that you did a great thing.

See less

Tips

- Describe the problem that existed before you took action.
- Talk about how you took initiative to solve the problem.
- Explain why you are proud of the outcome and what would have happened if you hadn't stepped in.

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