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## Common Questions

26 questions

Categories

1 Tell me about yourself.

2 What is your greatest strength?

3 What is your greatest weakness?

4 Why should we hire you?

5 Why do you want to work here?

6 Tell me about a time you showed leadership.

7 Tell me about a time you were successful on a team.

8 What would your co-workers say about you?

9 Why do you want to leave your current role?

10 Describe your most challenging project.

11 Tell me about something you've accomplished that you are proud of.

12 Can you explain your employment gap?

13 What are your salary expectations?

14 What do you like to do outside of work?

15 Tell me about a time you had to manage conflicting priorities.

16 Where do you see yourself in 5 years?

17 Describe your leadership style.

18 Tell me about a time you failed or made a mistake.

19 Tell me about a time you worked with a difficult person.

20 Tell me about a time you had to persuade someone.

21 Tell me about a time you disagreed with someone.

22 Tell me about a time you created a goal and achieved it.

23 Tell me about a time you surpassed people's expectations.

24 Tell me about a time you had to handle pressure.

25 Tell me about a time you had to learn something quickly.

26 Do you have any questions for me?

## Tell me about a time you showed leadership.

Practice and get feedback

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## Overview

Employers want to understand your capacity to step up and handle tough situations that undoubtedly arise in the workplace. They want to know when you've seen an opening to lean in and lead with good judgment.

PREMIUM

## Sample answers

## Sample answer 1

By Linda Raynier CPA, CA, Career Strategist

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Recently there was a situation where my manager needed to take medical leave and was unable to come into work for a few weeks. This coincided with a major deadline that he was leading. I knew that if this project wasn't...

## Sample answer 2

By Hardware Engineer Professional

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I was working on a high visibility project and during production, two members on my cross-functional team had different approaches to a problem that we were facing. They both wanted credit for being right, and we were at ...

## Sample answer 3

By Product Marketing Research Professional

296,230 views

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During a recent project, I was responsible for helping to improve the margins of an existing product line used by multiple customer segments. The product had multiple elements of design, manufacturing, and software support...

## Sample answer 4

By Data Engineering Analyst Professional

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A few years ago, I took over the Web Operations team of a major company. This was a new area for me and when I stepped into the role, I immediately identified a clear need to completely rebuild 35 worldwide websites across...

## Answer framework



## How to approach past experience questions

By Linda Raynier CPA, CA, Career Strategist

2 mins · 243,301 views

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Respond to this kind of question with a compelling story that uses the "SAR" framework: situation, action, and results.

## Describe the situation.

Talk about the initial events that occurred. What were the problems that you were experiencing? What needed to be solved and what resources did you have--or not have? This is a really key part of the story, so it should be about three to four sentences long.

## Get into the action.

Speak about the key milestones that you went through. Tell them what you did to turn the situation around. Don't go into too much detail though. It should only be about two to three sentences, and try to use active verbs, things like "I implemented" or "I persuaded".

## Show the results.

Let them know how well things turned out, how the problems were solved and what you may have learned along the way. Try to include a clincher at the end, like dollars saved or improved profitability. It drives home that you did a great thing.

See less

## Tips

- Describe a situation where there was a lack of leadership.
- Use the word "lead" to help describe the actions you took.
- Give credit to your 'leadership skills' when explaining the positive results.

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