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## Common Questions

26 questions

Categories

1 Tell me about yourself.

2 What is your greatest strength?

3 What is your greatest weakness?

4 Why should we hire you?

5 Why do you want to work here?

6 Tell me about a time you showed leadership.

7 Tell me about a time you were successful on a team.

8 What would your co-workers say about you?

9 Why do you want to leave your current role?

10 Describe your most challenging project.

11 Tell me about something you've accomplished that you are proud of.

12 Can you explain your employment gap?

13 What are your salary expectations?

14 What do you like to do outside of work?

15 Tell me about a time you had to manage conflicting priorities.

16 Where do you see yourself in 5 years?

17 Describe your leadership style.

18 Tell me about a time you failed or made a mistake.

19 Tell me about a time you worked with a difficult person.

20 Tell me about a time you had to persuade someone.

21 Tell me about a time you disagreed with someone.

22 Tell me about a time you created a goal and achieved it.

23 Tell me about a time you surpassed people's expectations.

24 Tell me about a time you had to handle pressure.

25 Tell me about a time you had to learn something quickly.

26 Do you have any questions for me?

## Why should we hire you?

Practice and get feedback

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## Overview

This question tests how persuasive you are. Interviewers want to see if you can make a calm, confident case for yourself, even if they're acting skeptical. They're looking for factual and compelling answers.

PREMIUM

## Sample answers

## Sample answer 1

By Joey Zumaya, Hiring Manager

973,584 views · Includes video

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I've got both the experience and target audience rapport that you're looking for. I've built two corporate training programs from scratch and developed the kind of interactive video programs that you're looking to create. Whe...

## Sample answer 2

By Marketing Insights Manager Professional

697,869 views

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Having worked in strategy and sales roles across different geographies, I believe I am uniquely positioned to add a lot of value to this general managerial position. What separates me from most is my ability to take a holistic...

## Sample answer 3

By Product Marketing Research Professional

598,949 views

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As a data scientist, I've demonstrated my ability to answer business questions, as well as advise strategic marketing decisions by providing in-depth data analysis with various technical skills, such as SQL and R. Part of...

## Sample answer 4

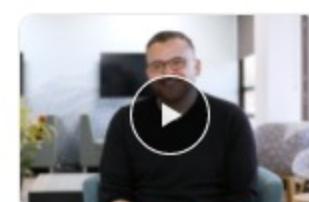
By Marketing &amp; Category Insights Manager Professional

524,866 views

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My resume demonstrates that I've been successful with the key responsibilities of this role: managing teams, developing strategic sales plans, and delivering quarterly targets. I've been managing teams for the last 10 years...

## Answer framework



## How to approach this question

By Joey Zumaya, Hiring Manager

2 mins · 562,890 views

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This is a nerve-racking question, so make sure you're set up for success. Here are some tips that can help you do well in answering it:

## Ask yourself why you think you're qualified.

Prepare for the interview by picking three or four qualifications and experiences that help them understand why you're a fit for this job.

## Tell them how you'd fit in.

Paint a picture of what you'd accomplish that gives you a leg up on the competition. Also, show them why you are a great match for this company by letting them see that you know about their mission, their vision, how they operate—and how you would fit into that really well.

## Speak authentically.

How you say something is as important as what you say. So when you're sharing your successes and you're answering these questions, speak like the best version of yourself and make sure that you're doing it in a way that allows the interviewers to connect to you.

See less

## Tips

- Start with the three or four best reasons you've got.
- Cite results, credentials, and other people's praise so you don't seem self-absorbed.
- Be concise, and invite follow-up questions at the end.

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