



Search



Common Questions

26 questions

Categories

1 Tell me about yourself.

2 What is your greatest strength?

3 What is your greatest weakness?

4 Why should we hire you?

5 Why do you want to work here?

6 Tell me about a time you showed leadership.

7 Tell me about a time you were successful on a team.

8 What would your co-workers say about you?

9 Why do you want to leave your current role?

10 Describe your most challenging project.

11 Tell me about something you've accomplished that you are proud of.

12 Can you explain your employment gap?

13 What are your salary expectations?

14 What do you like to do outside of work?

15 Tell me about a time you had to manage conflicting priorities.

16 Where do you see yourself in 5 years?

17 Describe your leadership style.

18 Tell me about a time you failed or made a mistake.

19 Tell me about a time you worked with a difficult person.

20 Tell me about a time you had to persuade someone.

21 Tell me about a time you disagreed with someone.

22 Tell me about a time you created a goal and achieved it.

23 Tell me about a time you surpassed people's expectations.

24 Tell me about a time you had to handle pressure.

25 Tell me about a time you had to learn something quickly.

26 Do you have any questions for me?

Tell me about a time you disagreed with someone.

Practice and get feedback

393,169 people viewed this question

Overview

Occasional conflicts are a fact of life. Interviewers want to see if you can work through those tensions in a respectful way. If you helped steer things toward a good compromise, that's a big plus. Signs of anger or bitterness will count against you.

PREMIUM

Sample answers

Sample answer 1

By Jenny Foss, Career Strategist at linkedin-corp
191,388 views

My team was given a new goal: to sell our product to a new customer segment that we hadn't served in the past. The group had strong opinions about the approach we should take. In spite of their voices, I had concerns abou...

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Sample answer 2

By Marketing Insights Manager Professional
144,352 views

During my time on the growth strategy team, I partnered with various brand and finance teams to create a promotion and events calendar to maximize portfolio performance. This was especially challenging because eac...

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Sample answer 3

By Procurement Manager Professional
129,120 views

A few years ago, I was asked to give a presentation on best practices in procuring transportation. One of my suggestions was to change the lane hierarchy for which we procure rates as well as changing the hierarchy we...

View

Sample answer 4

By Marketing & Category Insights Manager Professional
114,931 views

My organization had prioritized the growth of a certain part of the business, and we were all in a room discussing the best way to drive it. The cross-functional group had starkly different opinions. One senior level team membe...

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Answer framework



How to approach past experience questions

By Linda Raynier CPA, CA, Career Strategist
2 mins · 56,041 views

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Respond to this kind of question with a compelling story that uses the "SAR" framework: situation, action, and results.

Describe the situation.

Talk about the initial events that occurred. What were the problems that you were experiencing? What needed to be solved and what resources did you have--or not have? This is a really key part of the story, so it should be about three to four sentences long.

Get into the action.

Speak about the key milestones that you went through. Tell them what you did to turn the situation around. Don't go into too much detail though. It should only be about two to three sentences, and try to use active verbs, things like "I implemented" or "I persuaded".

Show the results.

Let them know how well things turned out, how the problems were solved and what you may have learned along the way. Try to include a clincher at the end, like dollars saved or improved profitability. It drives home that you did a great thing.

See less

Tips

- Pick an example involving business practices - avoid personal quarrels.
- Calmly explain both sides' point of view.
- Show how a compromise or a fuller understanding led to a good outcome.

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