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| Cody Hinz | **Phone** 859-396-5590    **Email** codyhinz@gmail.com    **Address** Lexington, KY 40517 |



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| **Skills** |

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| * Database Design and Programming |  |
| * AI and Data Science |  |
| * Full-stack Web Design * Software Development * Retail Store Operations * Customer Service Excellence * Teambuilding/Training/Supervision * Team Leadership * Japanese |  |



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| **Experience** |

Store Sales Manager **— Avail Vapor LLC**

Lexington, Kentucky, *October 2015 – December 2020*

Promoted from Sales Associate to Management within first three months, responsible for the overall performance of the store and daily operations.

* Adhered to company policies and procedures while ensuring accuracy and quality standards were met.
* Recruited, interviewed, hired, trained, coached, and evaluated performance of staff members.
* Provided training on customer service protocols, cash handling procedures, and POS systems.
* Maintained detailed records of daily transactions using point-of-sale software.
* Monitored competitor activities by attending trade shows or reading industry publications.
* Utilized data analysis techniques to identify trends and optimize product placement.
* Developed marketing materials including brochures, flyers, banners.

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| **Education** |

Bachelor of Computer Science, Minor in Business Administration

— Fort Hays State University *(Hays, KS)*

*Expected graduation* Dec 2024