

VALUE PROPOSITION:

{{value\_proposition}}

|  |  |  |
| --- | --- | --- |
| **Presented to: {{client\_name}}** | {{quote\_date}} | |
| **{{client\_company}}** |  |  |
| Hanson | CONFIDENTIAL | |

**APPLICATION OVERVIEW**

{{application\_overview}}

**PRELIMINARY LAYOUT DESIGN ({{robot\_bases}}-ARM SYSTEM)**

**{{layout\_image}}**



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**LAYOUT OVERVIEW ({{robot\_bases}}-ARM SYSTEM)**

**{{layout\_overview\_image}}**

**{{layout\_overview\_image}}**



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**ROBOT ARMS MODEL**

**{{robot\_model\_image}}**

**GRIPPER MODEL: {{gripper\_type}}**



{{gripper\_image}}

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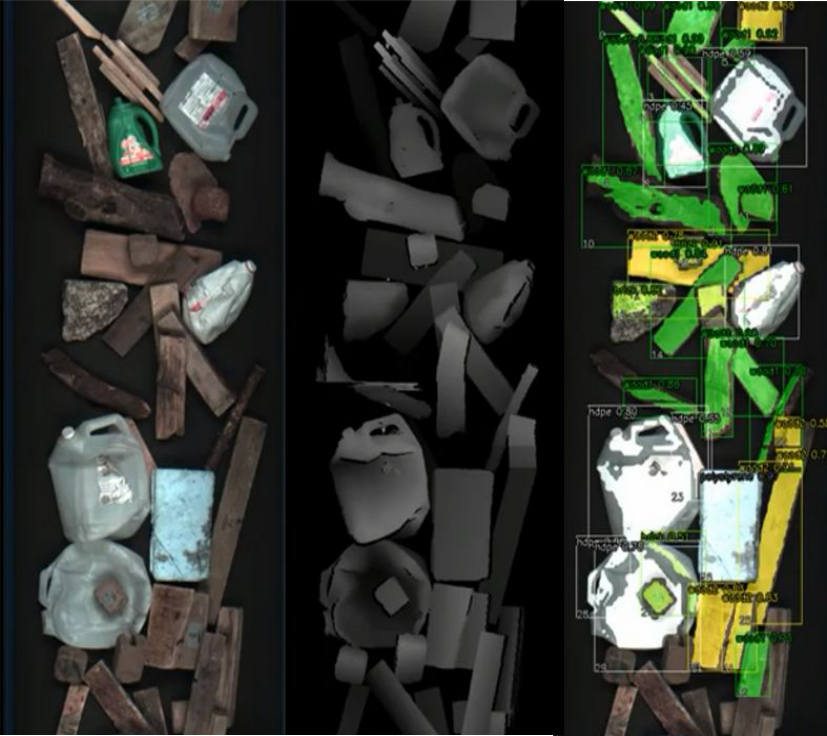


**ROBOT VISION SYSTEM SENSOR FUSION**



**Deepvision**

**COLOR** **3D** **AI**



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**SPECIFICATIONS:**

* Up to {{pick\_rate}}
* Maximum object weight per robot: {{max\_object\_weight}}
  + Robots operating conditions: 5°C to 45 °C

**BUDGET**



|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Includes** |  | **Excludes** |  |
| - {{robot\_bases}} robots Fanuc M-20iD-25 | | - | Mechanical installation |  |
|  |  |  |
| - | {{robot\_bases}} robot base | - | All modifications required on current equipment to integ |  |
| - | {{robot\_bases}} AI gripper | the robotic system | |  |
| - Robot Vision System: {{vision\_system}}) | | - Electrical hookup in client’s facility | |  |
| - | AI Software licence | - Total input power {{input\_power\_kva}} | |  |
| - | AI custom training | - Average Power Consumption {{avg\_consumption\_kw}} | |  |
| - Factory pre-assembling and testing | | - Internet hookup in client’s facility | |  |
| - | Shipping to {{site\_location}} |  | (up/down 100 Mbits/sec) |  |
| - Installation supervision on site | | - Compressed air hookup in client’ facility | |  |
| - | Security perimeter |  | (total air consumption: {{air\_consumption\_lpm}} |  |
|  |  | - Taxes, customs and/or duty charges | |  |

**BUYING PRICE\***

Robotic sorting system

{{total\_price}}

Additional robot arm:

{{additional\_arm\_price}}

*\* Prices may vary due to exchange rates, inflation, and integration engineering. Valid for 30 days.*



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**DELIVERY**

24-30 weeks (to be confirmed at order time)