

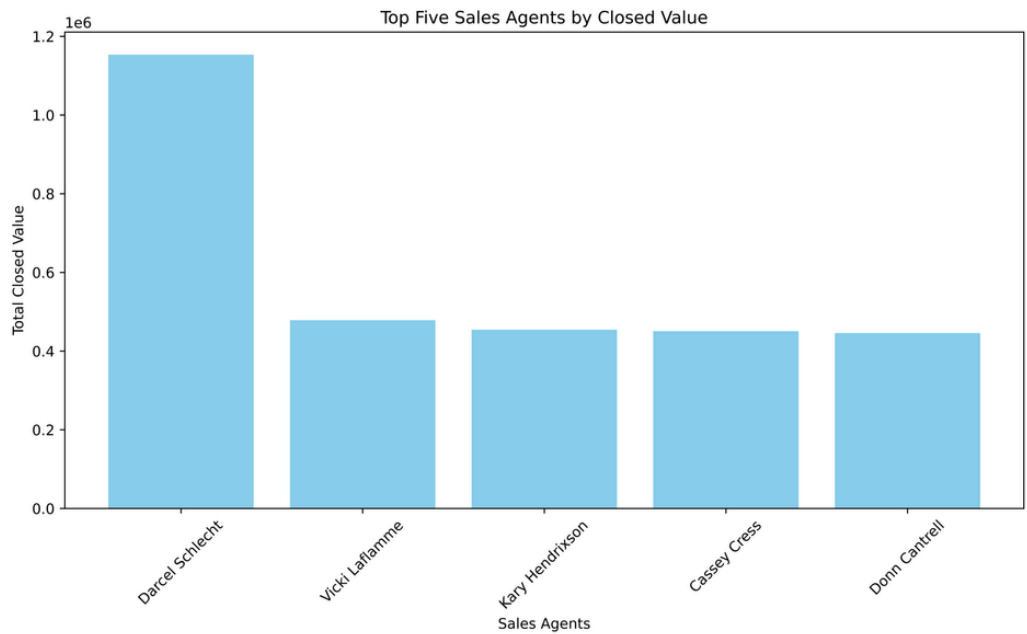
Julius AI

Julius AI Example

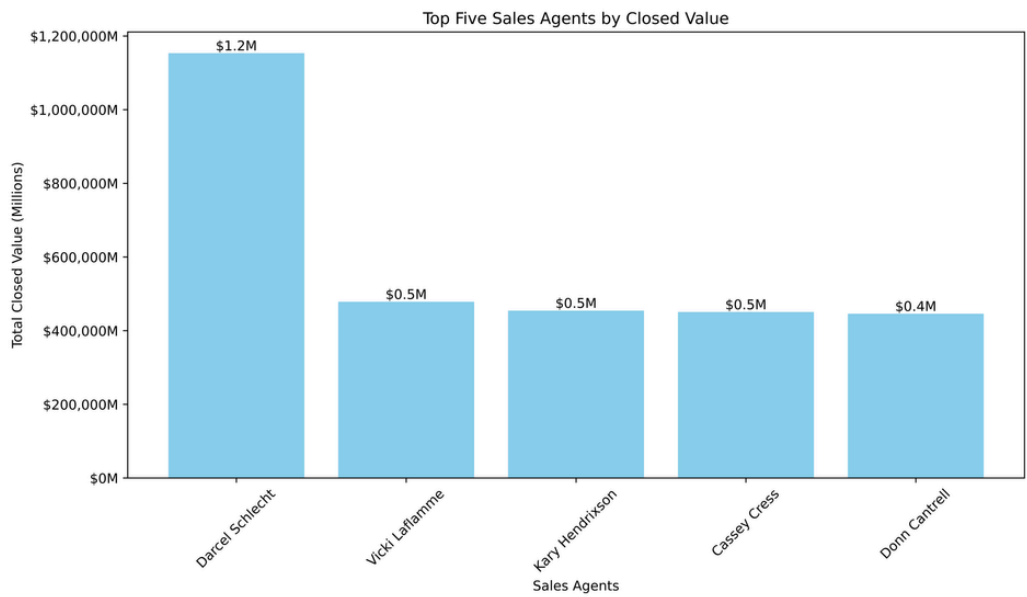
Julius AI Example

i NOTE: Julius AI has the ability to handle multiple datasets at the same time, but I did not test this as it requires a paid account

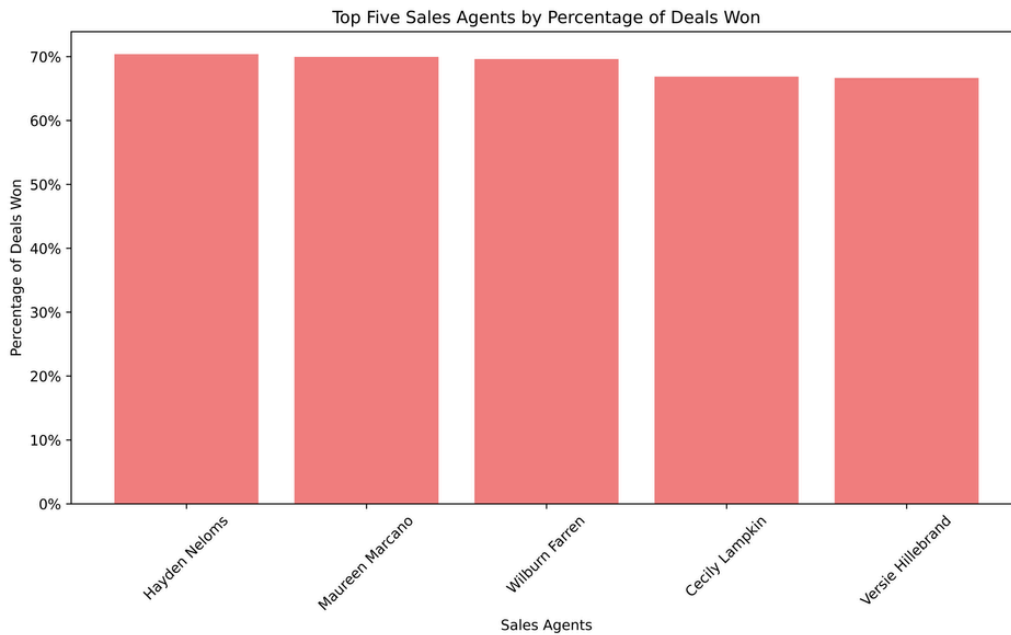
Make a graph showing the top five sales agents by closed value



Add data labels to the chart using millions of dollars as the unit

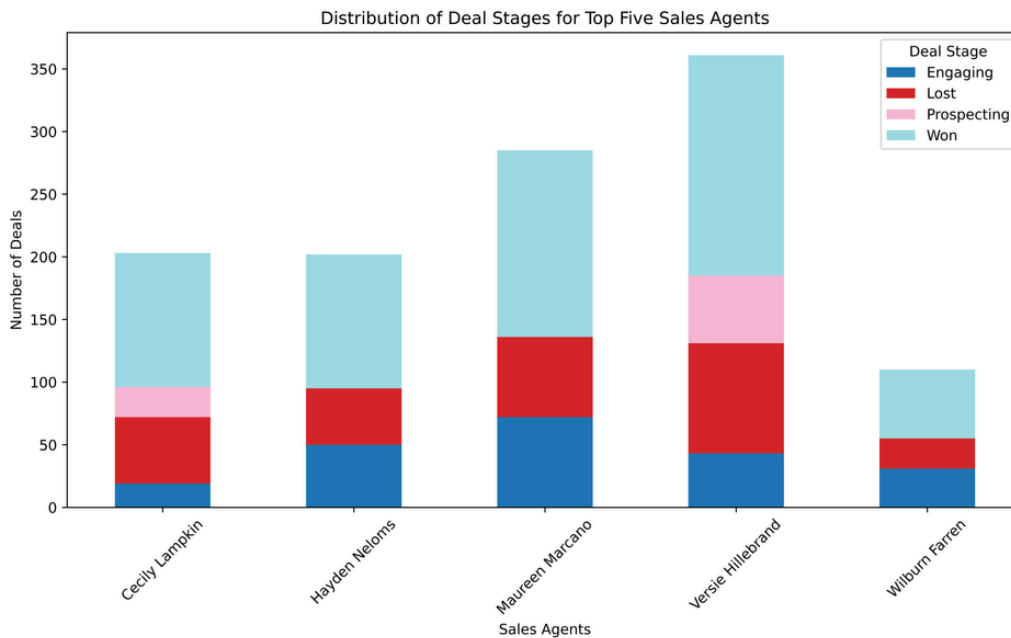


Make a graph of the top five sales agents by percentage of deals won. Only include deals that are Won and Lost, ignoring all other deal stages



Julius shows suggested prompts for analysis within the chat. This was one of the suggested prompts, and it was interesting

Can you show the distribution of deal stages for the top five sales agents?

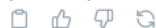


Compare the win rates of the top five sales agents across different product categories

</> Visualising Top Sales Agents' Performance ⓘ ▾

</> Show Code ▾

The header of the dataframe has been fixed. The columns are now: opportunity_id, sales_agent, product, account, deal_stage, engage_date, close_date, close_value.



Error in the code, so no results

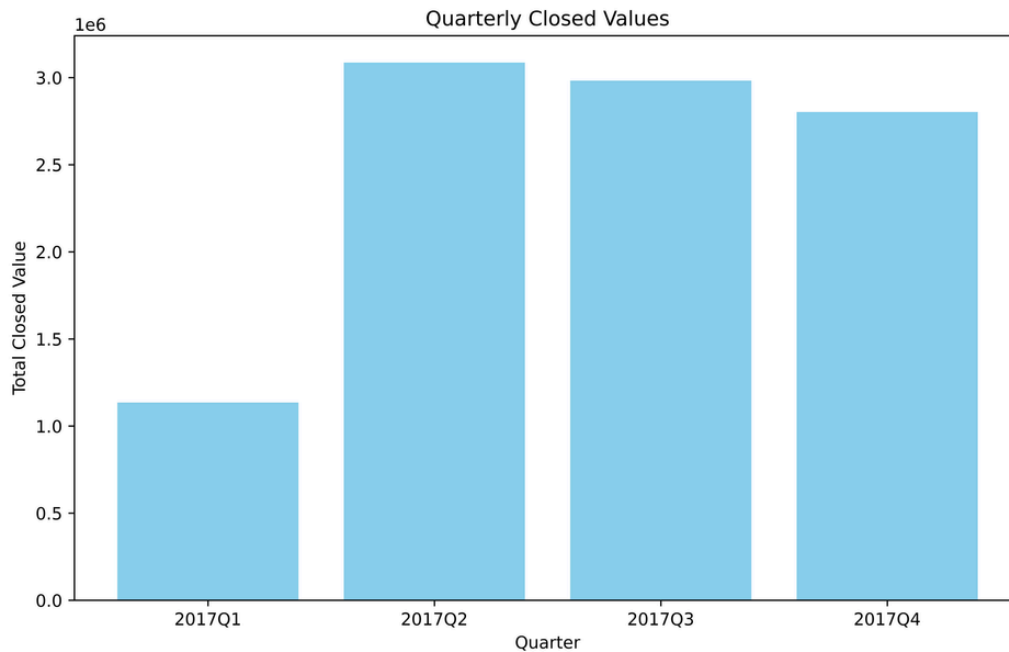
Can you identify any quarter-over-quarter trends?

The total closed value for each quarter is as follows:

- Q1: \$1,134,672.0
- Q2: \$3,086,111.0
- Q3: \$2,982,255.0
- Q4: \$2,802,496.0

These values show the quarterly trends in total closed value over the specified period.

[Make a bar chart of the quarterly closed values](#)

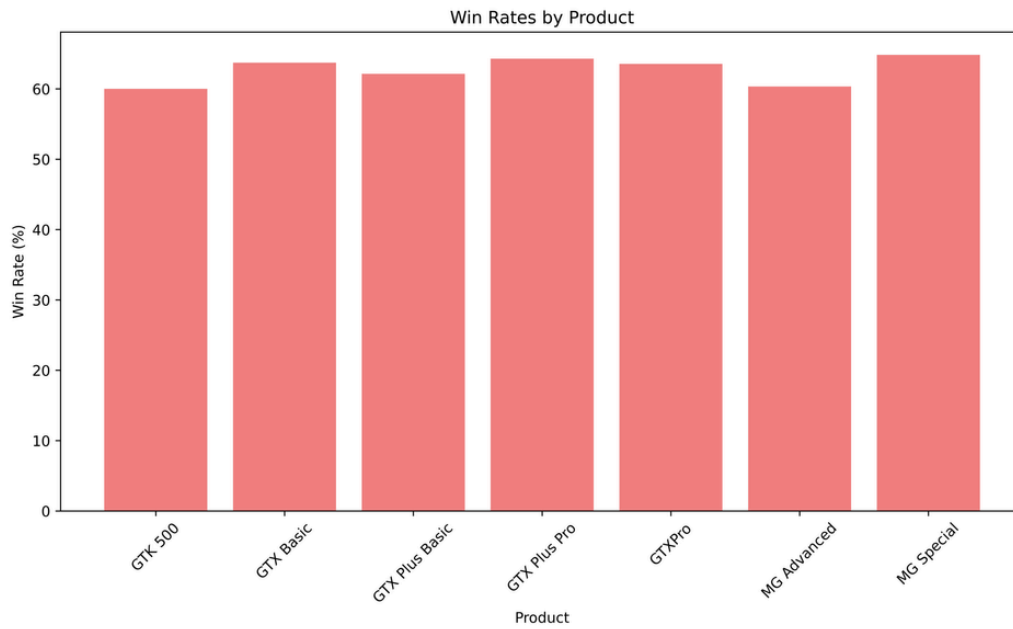


[Do any products have better win rates \(calculated by percentage of deals closed versus deals lost - ignore all other deal stages\)? Make a bar chart.](#)

The win rates (percentage of deals won) for each product are as follows:

- GTX Plus Basic: 60.0%
- GTXPro: 63.72%
- MG Special: 62.13%
- GTX Basic: 64.30%
- GTX Plus: 63.56%
- GTX Basic 1.0: 60.33%
- GTX Plus Pro: 64.84%

These percentages represent the win rates for each product based on the number of deals won versus the total number of deals (won + lost).



Make a bar chart of the worst five products by win rate (calculated by percentage of deals closed versus deals lost - ignore all other deal stages)

