



DIRECTOR OF OPERATIONS JIM SCHLABACH

EXECUTIVE VALUE OFFERED

- Led a team that doubled Mitchell Lewis' revenue from \$40 million to \$80 million dollars in 3 years, while managing 13 branches in 7 states.
- Increased sales at new 2M branch by \$3 million in 3 years.
- Increased the "shipped on time and completes" from 65% to 98% at Aermotor.
- Brought Aermotor customer rankings from last to first within employment time.
- Led a team that lowered "slow moving inventory" from \$3 million to \$1.5 million in 2 years at Mitchell Lewis.
- Led a team that increased submersible and centrifugal building efficiency from 800 to 2000 pumps a year at Mitchell Lewis.
- Successfully moved and started 5 branches and build centers at Mitchell Lewis, along with establishing a safety program.
- Managed 40 employees on a day to day basis at Mitchell Lewis.

"It has been my pleasure to work with Jim and I have no doubt in my mind that he will be a valuable asset to any organization. I am confident that he will continue to excel in his career and set his standards high. When the bar was raised, he continually cleared it with ease."

-Doug Ryan
Southwest Territory Sales
Manager at Aermotor

"I have been extremely impressed with his leadership, enthusiasm, integrity and managerial ability. Our customers have continued to rate his operation with nothing but high grades. I thank him for being a superior employee!"

-Jim Mathison
Regional Sales Manager at
Aermotor

CAREER TRAJECTORY

Director of Branch Operations	<u>Mitchell Lewis & Staver</u> , 2011-Current
Outside Sales	<u>2M Company</u> , 2008-2011
Production Coordinator	<u>Mitchell Lewis & Staver</u> , 2004-2008
Branch Manager	<u>Consolidated Pump Supply</u> , 2001-2004
Branch Manager	<u>Aermotor Pumps</u> , 1998-2001
Branch Manager, Outside Sales Warehouse Manager, Inside Sales	<u>Pacific Drilling Supply</u> , 1994-1998

EDUCATION and CERTIFICATIONS

Goulds Turbine Pump School	Turbine Pump Building
Dynamic Communication Course	Public Speaking
Starite, Aermotor, Goulds, and Pentair Course	Water Systems Knowledge
OSHA Forklift Training Certification	Forklift Trainer
Alaska Bible Institute	Associates Degree in Biblical Studies

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