Data Science Cheat Sheet for Business Leaders



Data Science Basics

Types of Data Science

- → Descriptive Analytics (Business Intelligence): Get useful data in front of the right people in the form of dashboards, reports, and emails
 - Which customers have churned?
 - Which homes have sold in a given location, and do homes of a certain size sell more quickly?
- → Predictive Analytics (Machine Learning): Put data science models continuously into production
 - Which customers may churn?
 - How much will a home sell for, given its location and number of rooms?
- → Prescriptive Analytics (Decision Science): Use data to help a company make decisions
 - What should we do about the particular types of customers that are prone to churn?
 - How should we market a home to sell quickly, given its location and number of rooms?

The Standard Data Science Workflow

Data Collection: Compile data from different sources and store it for efficient access

Exploration and Visualization: Explore and visualize data through dashboards

Experimentation and Prediction: The buzziest topic in data science—machine learning!

Building a Data Science Team

Your data team members require different skills for different purposes.

Data Engineer	Data Analyst	Machine Learning Engineer	Data Scientist
Store and maintain data	Visualize and describe data	Write production-level code to predict with data	Build custom models to drive business decisions
SQL/Java/Scala/ Python	SQL + BI Tools + Spreadsheets	Python/Java/R	Python/R/SQL

Data Science Team Organizational Models

Centralized/isolo	ated	Embedded	Hybrid
The data team is of data and answ requests from other	/ers	Data experts are dispersed across an organization and reporto functional leaders	Data experts sit with functional teams and also report to the Chief Data Scientist—so data is an organizational priority
Data Engineering	Design & Product	Squad 1 Squad 2 Squad 3	Squad 1 Squad 2 Squad 3 Data

Exploration and Visualization

The type of dashboard you should use depends on what you'll be using it for.

Common Dashboard Elements

Type	What is it best for?	Example
Time series	Tracking a value over time	Monthly Active Users Jan Feb Mar Apr May Jun Jul Aug Sep Oct 118 118 118 118 118 118 118 118 118 11
Stacked bar chart	Tracking composition over time	Web Traffic Source Paid ads Blogs Search engine Social media Jan Feb Mar Apr May Jun Jul Aug Sep Oct '18 '18 '18 '18 '18 '18 '18 '18 '18 '18
Bar chart	Categorical comparison	Page Visit Length by Age Uniun(s) Under 18-25 25-35 35-45 45+

Popular Dashboard Tools

Spreadsheets	BI Tools	Customized Tools
Excel	Power BI	R+ Shiny
Sheets	Tableau	3 d3.js
	looker Looker	

When You Should Request a Dashboard



When you'll use it multiple times



When you'll need the information updated regularly



When the request will always be the same

Experimentation and Prediction

Machine Learning

Machine learning is an application of artificial intelligence (AI) that builds algorithms and statistical models to train data to address specific questions without explicit instructions.

	Supervised Machine Learning	Unsupervised Machine Learning
Purpose	Makes predictions from data with labels and features	Makes predictions by clustering data with no labels into categories
Example	Recommendation systems, email subject optimization, churn prediction	Image segmentation, customer segmentation
	CONTROL VARIATION	

Special Topics in Machine Learning

- → Time Series Forecasting is a technique for predicting events through a sequence of time and can capture seasonality or periodic events.
- → Natural Language Processing (NLP) allows computers to process and analyze large amounts of natural language data.
 - Text as input data
 - Word counts track the important words in a text
 - Word embeddings create features that group similar words

Deep Learning / Neural Networks enables unsupervised machine learning using data that is unstructured or unlabeled.	Explainable AI is an emerging field in machine learning that applies AI such that results can be easily understood.
Highly accurate predictions	Understandable by humans
Better for "What?"	Better for "Why?"

