

I collaborated with Matthew Phillips on this assignment.

**101.1)** Show that a subgame perfect equilibrium of an extensive game  $\Gamma$  is also a subgame perfect equilibrium of the game obtained from  $\Gamma$  by deleting a subgame not reached in the equilibrium and assigning to the terminal history thus created the outcome of the equilibrium in the deleted subgame.

By deleting that subgame, you can represent its value as the terminal history of the equilibrium in that subgame, if that subgame is not reached by the subgame perfect equilibria for  $\Gamma$ , then that subgame has no effect on the optimal history. Recall that the subgame perfect equilibrium takes its definition from:

$$O_h(s_{-i}^*|_h, s_i^*) \succsim_i |_h O_h(s_{-i}^*|_h, s_i)$$

and that if there was a strategy that was preferable, it would have been taken in the first place. This comes from the fact that at the point in time when you reach that subgame, your strategy has only changed for that small subset of points behind that subgame, and the optimal strategy would still give you the terminal history at the beginning of the new subgame in  $\Gamma'$ .

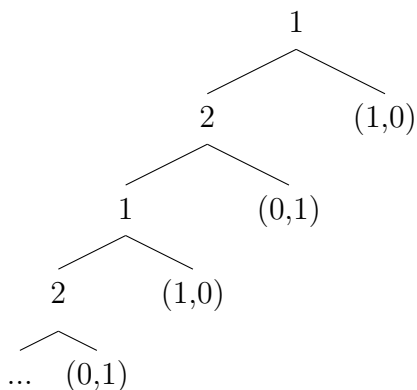
**101.2)** Let  $s$  be a strategy profile in an extensive game with perfect information  $\Gamma$ ; suppose that  $P(h) = i$ ,  $s_i(h) = a$ , and  $a' \in A(h)$  with  $a' \neq a$ . Consider the game  $\Gamma'$  obtained from  $\Gamma$  by deleting all histories of the form  $(h, a', h')$  for some sequence of actions  $h'$  and let  $s'$  be the strategy profile in  $\Gamma'$  that is induced by  $s$ . Show that if  $s$  is a subgame perfect equilibrium of  $\Gamma$  then  $s'$  is a subgame perfect equilibrium of  $\Gamma'$ .

Deleting all histories of the form  $(h, a', h')$  will induce a strategy  $s'$  that will contain actions at each point not included past  $a'$ . This since  $s(h) = a$  and  $a \neq a'$  we know that none of those moves are going to be included in the new subgame perfect equilibrium. Since the path  $a'$  is not in not in the subgame perfect equilibrium, then we know that the new subgame perfect equilibrium will contain  $s'(h) = a$ . In other words, there will be no difference at that point, since you would not want to take  $a'$  in the first place. This being the case, all other individual histories not contained in the subset  $\Gamma'$  will be contained in the new SPE  $s'$ .

**101.3)** Armies 1 and 2 are fighting over an island initially held by a battalion of army 2.

Army 1 has  $K$  battalions and army 2 has  $L$ . Whenever the island is occupied by one army the opposing army can launch an attack. The outcome of the attack is that the occupying battalion and one of the attacking battalions are destroyed; the attacking army wins and, so long as it has battalions left, occupies the island with one battalion. The commander of each army is interested in maximizing the number of surviving battalions but also regards the occupation of the island as worth more than one battalion but less than two. (If, after an attack, neither army has any battalions left, then the payoff of each commander is 0.) Analyse this situation as an extensive game and, using the notion of subgame perfect equilibrium, predict the winner as a function of  $K$  and  $L$ .

We can see the first few moves of this game in the following tree:



We will first examine the case where the armies are large, then we will examine the case where they are not. Suppose army 1 attacked army 2. Both armies would have one less battalion and now army 1 would occupy the island. Now the choice comes to player 2 whether or not to attack. If he does he will lose a second battalion, which he doesn't want to do. This means he abstains, and player 1 wins the island. So for  $K \geq 2$ , the subgame perfect equilibrium will be the strategy  $s_1 = (attack, abstain, abstain, \dots)$  and  $s_2 = abstain$ . If  $K = 1, 0$ , then player 1 is going to abstain, because it's better to not do anything than lose a battalion for nothing, this looks like  $s_1 = abstain$  and  $s_2 = abstain$ .

**282.1)** (Fighting an opponent of unknown strength) Two people are involved in a dispute. Person 1 does not know whether person 2 is strong or weak; she assigns probability  $\alpha$  to person 2's being strong. Person 2 is fully informed. Each person can either fight or yield. Each person's preferences are represented by the expected value of a Bernoulli payoff function that assigns the payoff of 0 if she yields (regardless of the other person's action) and a payoff of 1 if she fights and her opponent yields; if both people fight, then their payoffs are (-1,1) if person 2 is strong and (1,-1) if person 2 is weak. Formulate this situation as a Bayesian

game and find its Nash equilibria if  $\alpha < \frac{1}{2}$  and if  $\alpha > \frac{1}{2}$ .

Incomplete information leads this problem to being represented as a Bayesian Game. We have two players, two actions for each players, and a collection of possible realities. Either player 2 is strong, or player 2 is weak. Either player can choose not to play, in which case their payoff is 0, or they can fight, giving 1 if they win, or -1 if they lose. player 1 will receive the same signal in each state, whereas player 2 will receive a different signal depending on the state. Player 1 will assign a belief  $\alpha$  to whether or not player 2 is strong or weak. The payoffs can be seen below:

	Fight	Yield		Fight	Yield
Fight	-1,1	1,0	Fight	1,-1	1,0
Yield	0,1	0,0	Yield	0,1	0,0
	P2 Strong			P2 Weak	

Player 1's payoff for yielding is 0, and for fighting is:

$$\alpha(-1) + (1 - \alpha)(1) = 1 - 2\alpha$$

Note that if  $\alpha$  is less than  $\frac{1}{2}$  then then payoff is greater than 0, and player 1 would prefer to fight, if  $\alpha$  is greater than  $\frac{1}{2}$  then the payoff will be less than 0, which is less than the payoff for not playing. So if  $\alpha < \frac{1}{2}$  then player one would fight, and player 2 would choose the best response to player one fighting, which means player two would yield if he was weak and fight if he was strong. The NE in this case is therefore

Player 1: Fight

Player 2: (Fight, Yield)

If  $\alpha > \frac{1}{2}$  than player 1 would yield, in which case, player two should always fight. This can be represented as:

Player 1: Yield

Player 2: (Fight, Fight)

**282.2)** (An exchange game) Each of two individuals receives a ticket on which there is an integer from 1 to  $m$  indicating the size of a prize she may receive. The individuals' tickets are assigned randomly and independently; the probability of an individual's receiving each

possible number is positive. Each individual is given the option of exchanging her prize for the other individual's prize; the individuals are given this option simultaneously. If both individuals wish to exchange, then the prizes are exchanged; otherwise each individual receives her own prize. Each individual's objective is to maximize her expected monetary payoff. Model this situation as a Bayesian game and show that in any Nash equilibrium the highest prize that either individual is willing to exchange is the smallest possible prize.

This is a Bayesian game with two players, two actions, and many states. The states are the collection of possible ticket values  $(a_1, a_2)$ . The actions are exchange or don't exchange. The signal is going to indicate each player's own prize size. The belief function is going to be a function mapping the signal  $a_i$  to the state  $(a_1, a_2)$ . This is the probability of that state given the number on the player's own ticket. We can work this problem out for any state, The only exception is when both players have  $a = 1$ , since no player has anything to lose in this situation, they will always exchange. We can split up each possibility that each player sees in the following payoff matrices (NE are in **bold**):

	Stay	Xchng		Stay	Xchng		Stay	Xchng
Stay	<b><math>a_1, a_2</math></b>	<b><math>a_1, a_2</math></b>	Stay	<b><math>a_1, a_2</math></b>	<b><math>a_1, a_2</math></b>	Stay	<b><math>a_1, a_2</math></b>	<b><math>a_1, a_2</math></b>
Xchng	$a_1, a_2$	$a_2, a_1$	Xchng	<b><math>a_1, a_2</math></b>	<b><math>a_2, a_1</math></b>	Xchng	$a_1, a_2$	$a_2, a_1$
	$a_1 > a_2$			$a_1 = a_2$			$a_1 < a_2$	

We can then analyse a player's payoffs (it works for both since they act symmetrically).

$$E(\text{Exchanging}) = p_1 \cdot a_{2_1} + p_2 \cdot a_{1_2} + p_3 \cdot a_{1_3}$$

$$E(\text{Staying}) = p_1 \cdot a_{1_1} + p_2 \cdot a_{1_2} + p_3 \cdot a_{1_3}$$

These were determined by assuming the best response of the other player. Most of these values are the same, but  $a_{2_1} < a_{1_1}$  which means that  $E(\text{Exchanging}) < E(\text{Staying})$ , and thus each player would rather take the safe route, and not exchange their tickets. In other words, each player is perfectly content switching their card if the other player has a higher value, but when you have the higher value, it is simply not worth the risk.

**282.3)** (Adverse selection) Firm  $A$  (the "acquirer") is considering taking over firm  $T$  (the "target"). It does not know firm  $T$ 's value; it believes that this value, when firm  $T$  is controlled by its own management, is at least \$0 and at most \$100, and assigns equal probability to each of the 101 dollar values in this range. Firm  $T$  will be worth 50% more under firm  $A$ 's management than it is under its own management. Suppose that firm  $A$  bids  $y$  to take over

firm  $T$ , and firm  $T$  is worth  $x$  (under its own management). Then if  $T$  accepts  $A$ 's offer,  $A$ 's payoff is  $\frac{3}{2}x - y$  and  $T$ 's payoff is  $y$ ; if  $T$  rejects  $A$ 's offer,  $A$ 's payoff is 0 and  $T$ 's payoff is  $x$ . Model this situation as a Bayesian game in which firm  $A$  chooses how much to offer and firm  $T$  decides the lowest offer to accept. Find the Nash equilibrium (equilibria?) of this game. Explain why the logic behind the equilibrium is called adverse selection.

This can be modeled as a Bayesian game. The two players are  $A$  and  $T$ . The actions for  $A$  are to make a bid  $y$ . The actions for  $T$  are deciding the possible values for which  $T$  will accept the bid  $y$ . The states are the values of  $x$ , which are the values of the firm  $T$ .  $A$  will receive the same signal regardless of the state,  $T$  will know the state that they are in. The beliefs of  $A$  are that each value  $x$  is equally distributed between 0 and 100. To find the Nash equilibria we will consider the expected payoff of a bid  $y$ :

$$U_A(y) = \frac{1}{101} \sum_{x=0}^y \frac{3}{2}x - y$$

Note that each payoff is going to include payoffs for every value of the company adjusted for the probability of getting that value. We can see a few of these values below:

$$U_A(0) = \frac{1}{101} \sum_{x=0}^0 \frac{3}{2}x - 0 = 0$$

A negative value regardless of the bid, for 1:

$$U_A(1) = \frac{1}{101} \sum_{x=0}^1 \frac{3}{2}x - 1 = \frac{-1}{202}$$

$$U_A(2) = \frac{1}{101} \sum_{x=0}^2 \frac{3}{2}x - 2 = \frac{-3}{202}$$

also negative. in fact this sum can be represented as  $\frac{-y(y+1)}{404}$ , which is going to be less than 0 for any value. The only exception is a bid larger than 100:

$$U_A(y) = \frac{3}{2}(50) - y = 75 - \text{number greater than 100}$$

Which is clearly negative. The equilibrium is when firm  $A$  bids 0 for the company since it gives a payoff of zero, which is the only non negative payoff. This is called adverse selection since it would be common sense to think that firm  $A$  could bid 50 and have a fifty percent

chance of getting something and a fifty percent chance of getting nothing. Player A makes assumptions about the state of the world and then selects a value that is adverse to its goals.

**307.1)** (Swing voter's curse) Whether candidate 1 or candidate 2 is elected depends on the votes of two citizens. The economy may be in one of two states,  $A$  and  $B$ . The citizens agree that candidate 1 is best if the state is  $A$  and candidate 2 is best if the state is  $B$ . Each citizen's preferences are represented by the expected value of a Bernoulli payoff function that assigns a payoff of 1 if the best candidate for the state wins (obtains more votes than the other candidate), a payoff of 0 if the other candidate wins, and a payoff of  $\frac{1}{2}$  if the candidates tie. Citizen 1 is informed of the state, whereas citizen 2 believes it is  $A$  with probability 0.9 and  $B$  with probability 0.1. Each citizen may either vote for candidate 1, vote for candidate 2, or not vote.

(a) Formulate this situation as a Bayesian game.

There are two players, 1 and 2. Each player has 3 actions, vote for candidate 1, 2, or abstain. The possible states are the states of the economy,  $A$  or  $B$ . Player 1 gets a signal for each state and assigns the probability of 1 to that state. Player 2 gets no signal, and assigns a probability of 0.9 to  $A$  and 0.1 to  $B$ . The payoffs can be seen in the following matrices:

	Can1	Can2	Abstain		Can1	Can2	Abstain
Can1	1	1/2	1	Can1	0	1/2	0
Can2	1/2	0	0	Can2	1/2	1	1
Abstain	1	0	$\frac{1}{2}$	Abstain	0	1	$\frac{1}{2}$
Economy A				Economy B			

(b) Show that the game has exactly two pure Nash equilibria, in one of which citizen 2 does not vote and in the other of which she votes for 1.

Let's first look at the case where citizen 2 does not vote. The best response in economy A would be to vote for candidate A, since that would provide a payoff of 1. Similarly the best response in economy B would be to vote for candidate B, since that would also provide a payoff of 1. This means that the proposed NE would take the form  $((1, 2), \emptyset)$ . Let's see if citizen 1 had an incentive to deviate. If he votes for candidate 1 or 2 he will get a payoff of .95. Not voting provides an expected payoff of 1, which is best, so citizen 2 has no motivation to deviate. Let's check if the same phenomena occurs with citizen 1 when in economy A. Voting for candidate 1 is clearly the better choice, providing 1, instead of 1/2 or 0. In economy B,

2 is the clear choice, since the payoff would be 1, instead of  $1/2$  or 0. In this way no player has any incentive to deviate from this profile, and a Nash equilibrium emerges.

Now let's look at the other equilibrium where player 2 always votes for candidate 1. In this case player 2's best response will be to vote for candidate 2 when in economy B, and 1 or  $\emptyset$  in economy A. We can see that this proposes  $((1, 2), 1)$  and  $((\emptyset, 2), 1)$  as NE. We can dismiss the first one since in this case, player 2 would have an incentive to abstain from voting, as that would increase the payoff from .95 to 1. In the second case, deviating to voting for candidate 2 would provide a payoff of .1 and abstaining would provide a payoff of .5. We know that citizen 2 has no incentive to deviate in this case. In economy B citizen 1 clearly wants to choose 2, since  $1/2$  is larger than the 0 payoff for deviating. In economy A he is indifferent to two different choices. But he has no incentive to deviate, as he would be getting 1 by not voting. Since no player has any incentive to deviate, we know that  $((\emptyset, 2), 1)$  is a NE.

The only thing left is to show that there isn't another NE. The only other option would be for citizen 1 to vote for candidate 2 all of the time. In this case citizen 2's new best response would be to vote for candidate 1 while in economy A, and candidate 2 while in economy B. He could also not vote in economy B. In all of these cases, player 2 would then have an incentive to deviate to always voting for candidate 1, or abstaining, which would then put us in one of the situations above. In this way our two Nash equilibria are  $((\emptyset, 2), 1)$  and  $((1, 2), \emptyset)$ .

(c) Show that an action of one of the players in the second equilibrium is weakly dominated.

In economy A player 1 will get a payoff of 1 if he abstains. He will also get this payoff if he switches to voting for candidate 1. In this way player 1's strategy of abstaining is weakly dominated by voting for candidate 1, since he is indifferent as to where he votes, but voting for candidate 1 would give him better payoffs if player 2 was to alter his strategy.

(d) Why is "swing voter's curse" an appropriate name for the determinant of citizen 2's decision in the first equilibrium?

This is because player 2 knows that they do not have the full amount of information, and are abstaining, leaving the entire decision to someone else. It falls to player 1 to make the decision, and it is a curse because only one person is making the decision, and if he makes it wrong he will get all the blame.