

# INDICATORS and GAUGES

Name	Sales YTD	Sales Last Year	
Northwest	\$7,887,187	\$3,298,694	
Northeast	\$2,402,177	\$3,607,149	
Central	\$3,072,175	\$3,205,014	
Southwest	\$10,510,854	\$5,366,576	
Southeast	\$2,538,667	\$3,925,071	
Canada	\$6,771,829	\$5,693,989	
France	\$4,772,398	\$2,396,540	
Germany	\$3,805,202	\$1,307,950	
Australia	\$5,977,815	\$2,278,549	
United Kingdom	\$5,012,905	\$1,635,823	

## Bonus Contest

