

Colin Reesor

A Business, Computer Science, and Web Dev graduate seeking professional Web Development experience.

1876 E Cresthill Dr
Holladay, UT 84117
(801) 960-5401
colin.c.reesor@gmail.com

EXPERIENCE

Moxie, Salt Lake City— *Inside Sales Lead/Manager*

January 2019 - Present

Outbound/Inbound sales. Initiated new business relationships through formulated outbound campaigns. Maintain client relationships and frequently upsell to better serve the customer.

Spot-On, Orem— *Outside Sales Executive, B2B*

October 2018 - January 2019

Created own pipeline of prospects and leads, planned-out stops for the day, along with scripts, objection-predictions, and hustle in order to sell POS devices to professionals.

EDUCATION

Thomas E.D., Salt Lake City, UT— *Graduate*

September 2002 - August 2003

Visual C++ Programming.

DLS Tech. School, Salt Lake City, UT— *Graduate*

November 2002 - January 2003

A+ Certified

Utah State University, Logan, UT— *BS Business Admin*

August 2005 - August 2010

Graduated with 3.4GPA, earned dual minors in Computer Science and Mgmt Human Resource

uPrep Academy, Gunnison, UT— *Graduate*

March 2017 - June 2018

Adobe Photoshop & Illustrator, Front-End Web Development.

U of U, Draper, UT— *Full-Stack Development*

August 2019 - Present

Training in full-stack Web Dev, including current industry standard platforms and development environments.

SKILLS

Great communication and problem-solving skills.
Highly motivated and creative.

AWARDS & ACHIEVEMENTS

Q1 2019 Top Sales award,
Moxie nationwide.

Q1 - Q3, 200%+ sales increase
from previous year Q1-Q3 at
Moxie.

