

Predicting Household Income of NYC Residents From Housing Survey Data

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Introduction

The cost of housing in New York City is among the most expensive in the United States. Therefore, we speculate that housing data will be a useful tool to predict the income of New York City residents. In this paper, we predict the household incomes of survey participants from the respondent's age, the number of maintenance deficiencies over a three year period, and the year the respondent moved to NYC.

Exploratory Data Analysis

Data

The New York City Housing and Vacancy Survey gathered data from a random sample of 299 New York City households. We analyzed the relationship between three explanatory variables (age, maintenance deficiencies, and years in NYC) and the response variable (household income). The variables are summarized below.

Age: the age of the respondent (in years)

Maintenance Deficiencies: number of maintenance deficiencies of the residence, between 2002 and 2005

Year Moved To NYC: the year the respondent moved to NYC

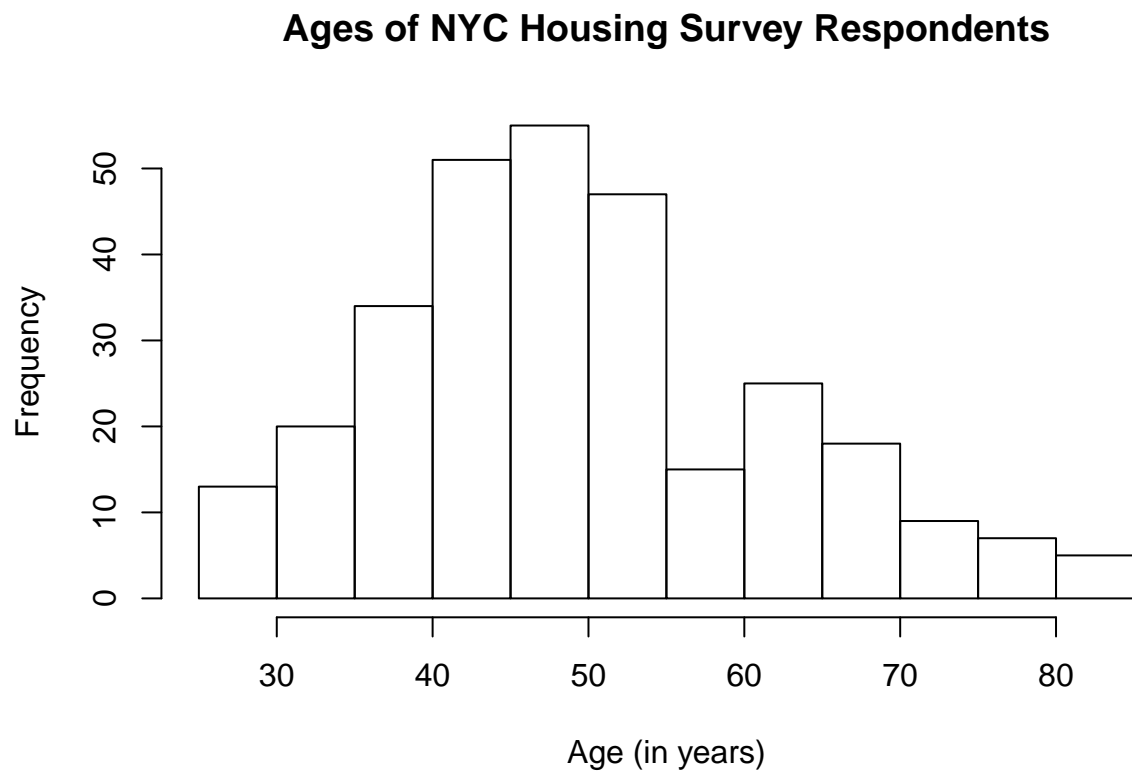
Income: Total household income (in \$)

The first ten lines of data are displayed below.

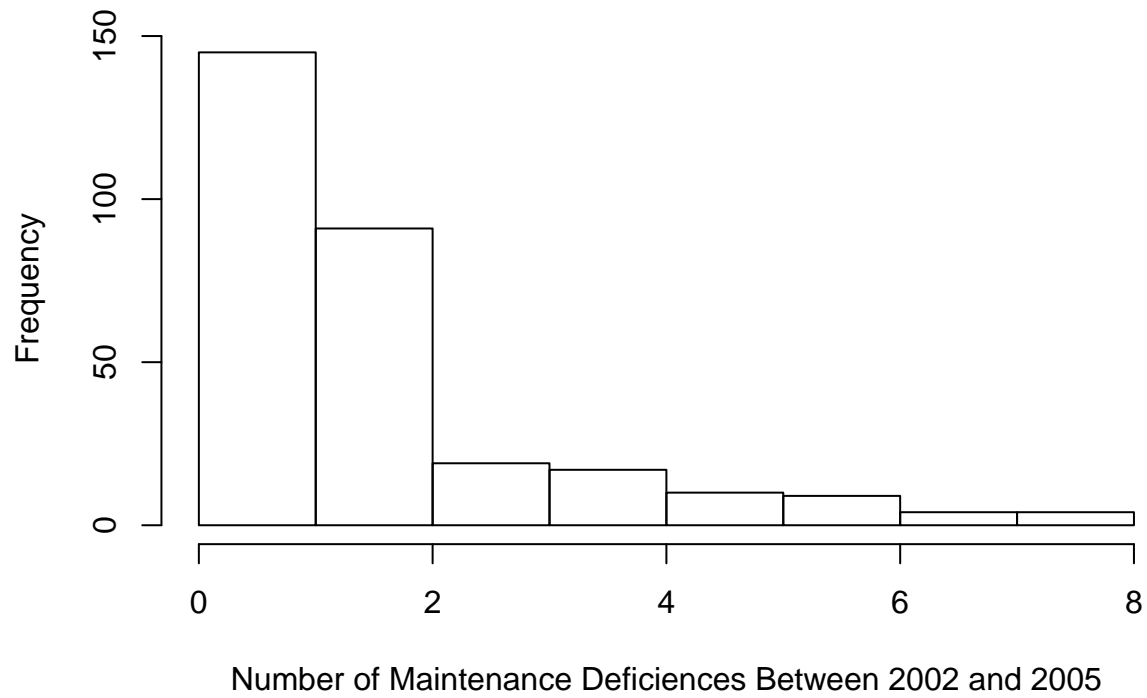
```
## # A tibble: 10 x 4
##   Income Age MaintenanceDef NYCMove
##   <dbl> <dbl>         <dbl>   <dbl>
## 1   8400   77             1     1981
## 2  17510   53             2     1986
## 3  19200   33             4     1992
## 4  42717   55             1     1969
## 5   5000   58             2     1989
## 6  30000   29             4     1994
## 7  18000   45             4     2004
## 8  14400   70             1     1942
## 9  92000   43             1     1989
## 10 35000   50             1     1995
```

Univariate Exploratory Data Analysis

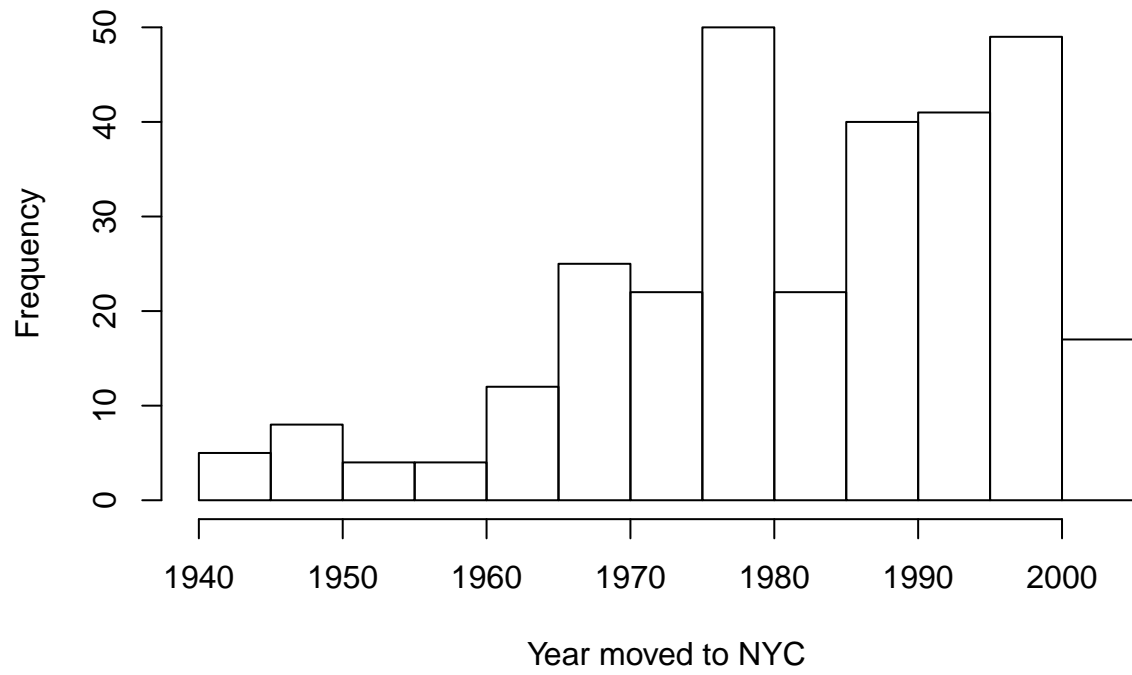
We first analyze the distribution of each variable individually using histograms.



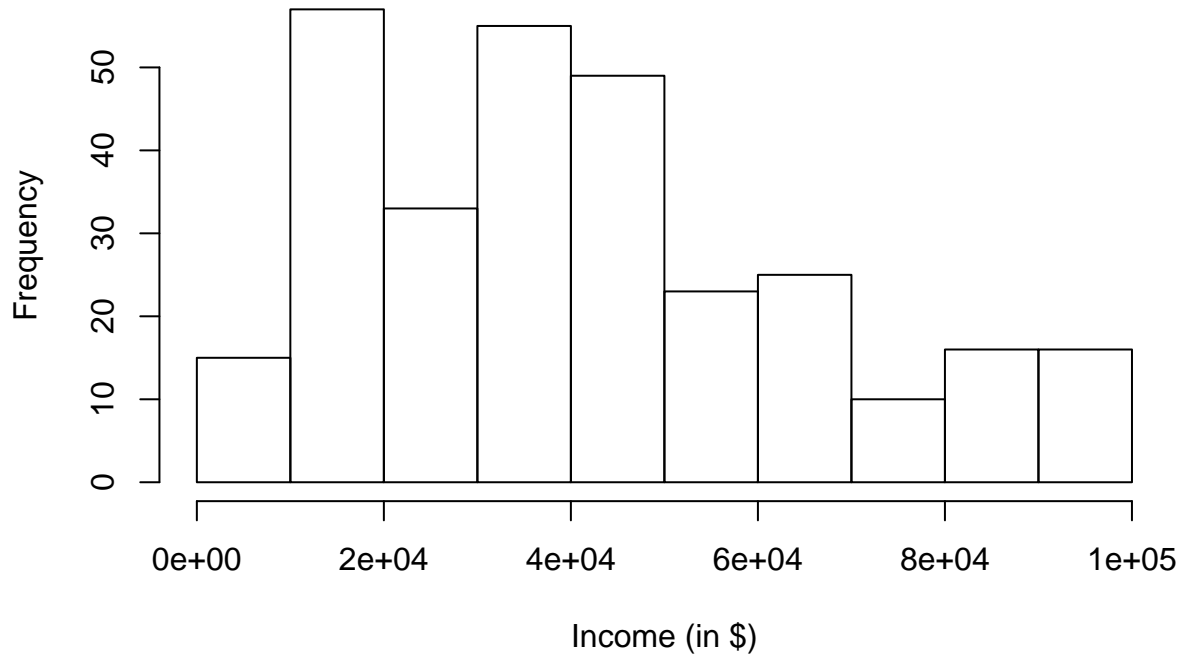
Maintenance Deficiencies among Survey Respondents



Years NYC Housing Survey Respondents Moved to NYC



Incomes of NYC Housing Survey Respondents



The summaries of the distributions of these variables are below.

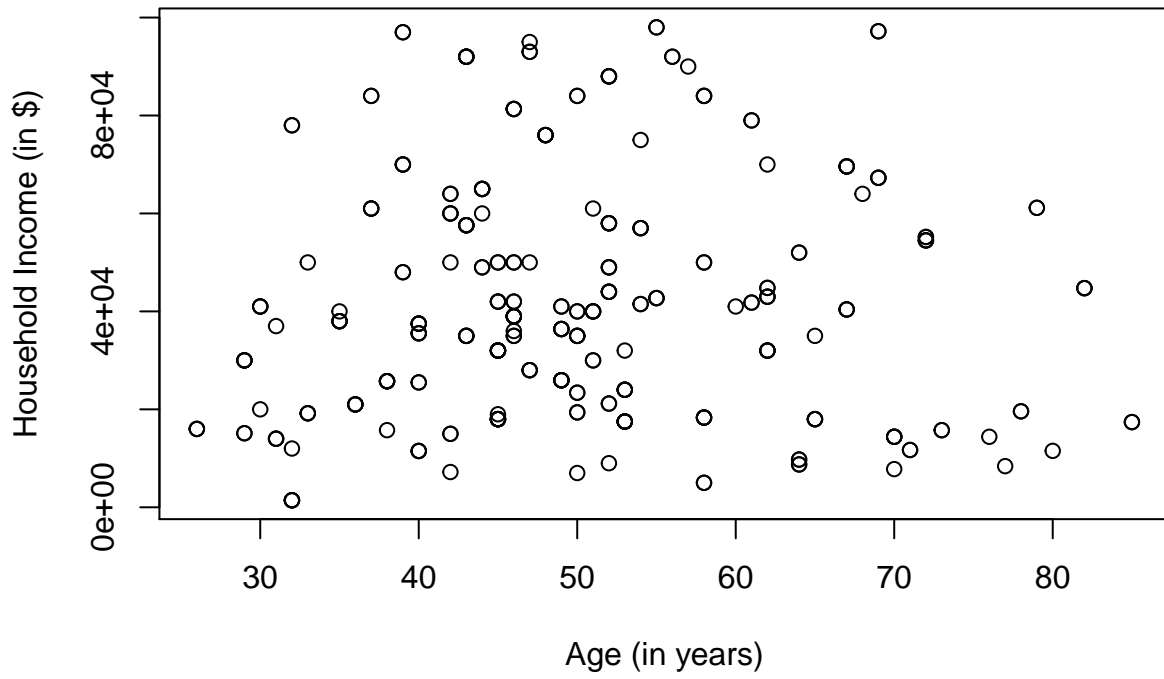
##	Income	Age	MaintenanceDef	NYCMove
##	Min. : 1440	Min. :26.00	Min. :0.00	Min. :1942
##	1st Qu.:21000	1st Qu.:42.00	1st Qu.:1.00	1st Qu.:1973
##	Median :39000	Median :49.00	Median :2.00	Median :1985
##	Mean :42266	Mean :50.03	Mean :1.98	Mean :1983
##	3rd Qu.:57800	3rd Qu.:58.00	3rd Qu.:2.00	3rd Qu.:1995
##	Max. :98000	Max. :85.00	Max. :8.00	Max. :2004

From the histograms and summaries, we observe that the distribution of Age appears either unimodal or bimodal; we need more data to verify which it is. The average age of survey respondents is about 50 years old. The distribution of Maintenance Deficiencies appears unimodal and strongly skewed right, with a median of 2 maintenance deficiencies. The distribution of Year Moved To NYC is either unimodal or bimodal; once again, we need more data to verify which it truly is. It is skewed left, with most respondents moving to NYC between 1960 and 2004. The distribution of Income is either unimodal or bimodal, and roughly symmetric. The average household income is \$42266, with a range of \$1440 to \$98000

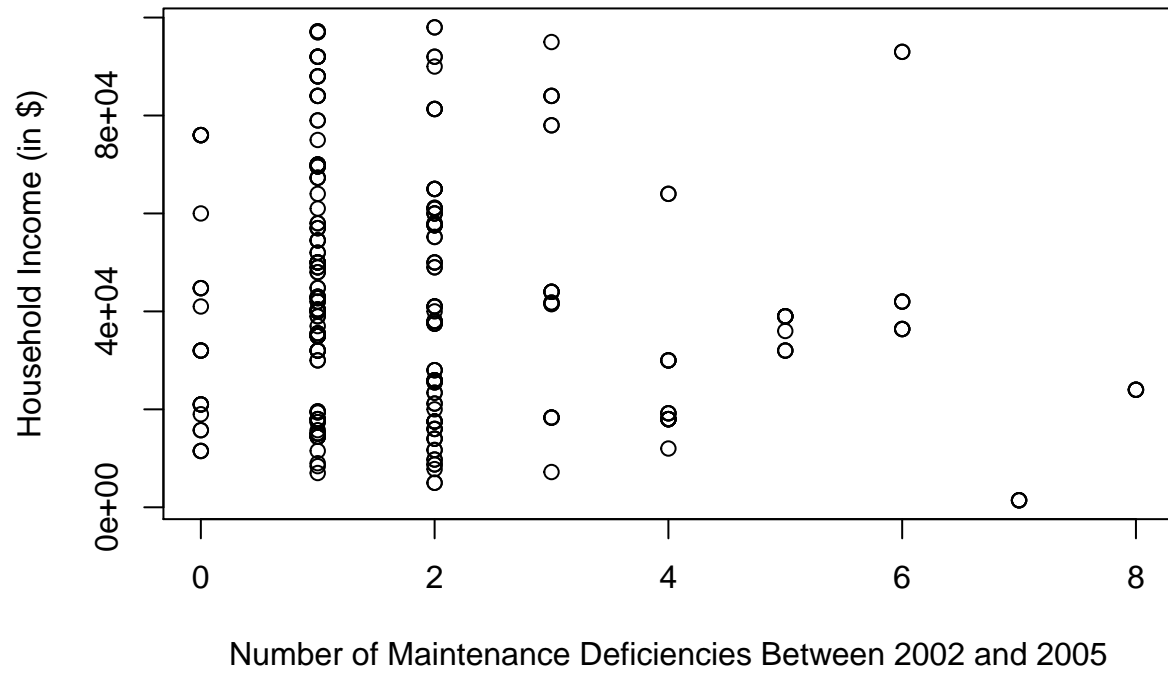
Bivariate Exploratory Data Analysis

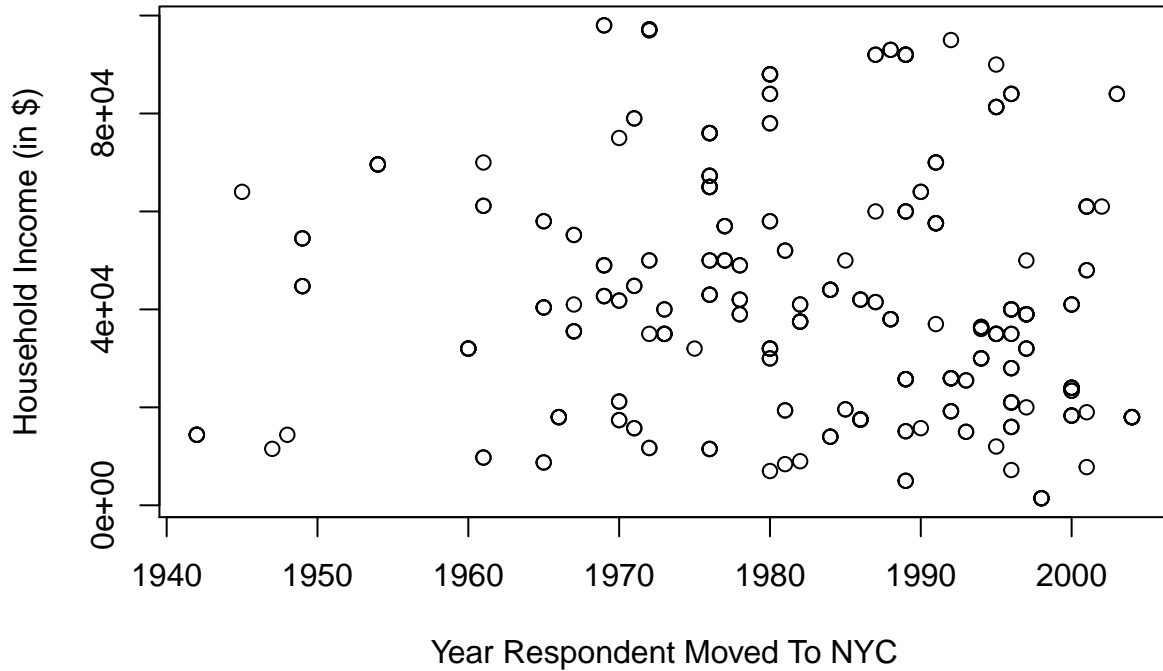
We next examine the relationship between the response variable (Income) and the explanatory variables (Age, Maintenance Deficiencies, and Year Moved To NYC). One scatterplot is created for each explanatory variable to compare the relationship of each explanatory variable with Income.

Household Income by Age of Respondent



Household Income by Number of Maintenance Deficiencies





From the scatterplots, we observe that the relationship between Age and Income is linear and positive, but very weak. As age increases, household income tends to increase. The relationship between Maintenance Deficiencies and Household Income appears linear and negative, and also weak. It appears that as maintenance deficiencies in a household increase, income tends to decrease. Finally, the relationship between Year Moved To NYC and Household Income appears linear, negative and weak. As the year the respondent moved to NYC increases, household income tends to decrease.

Modeling

From the bivariate EDA above, we observed that the relationship between Income and each of the response variables appears linear. Therefore, a multiple linear regression model seems appropriate.

We will not perform any transformations on the data because the distribution of Income is roughly symmetric.

Next, we create a multiple linear regression model with all the explanatory variables included and check for multicollinearity. Below is the correlation matrix of the data.

```
##           Income    Age MaintenanceDef NYCMove
## Income           1.00  0.04           -0.17  -0.10
## Age              0.04  1.00           -0.25  -0.64
## MaintenanceDef  -0.17 -0.25            1.00   0.46
## NYCMove         -0.10 -0.64            0.46   1.00
```

From the correlation matrix, we observe that the correlation of -0.64 between Year Moved To NYC and Age

raises the concern that there may be dangerous multicollinearity. To formally verify, we check the vif's below.

##	Age	MaintenanceDef	NYCMove
##	1.687649	1.267728	1.999724

None of the vifs are over 2.5. Therefore, we conclude that there is no dangerous multicollinearity.

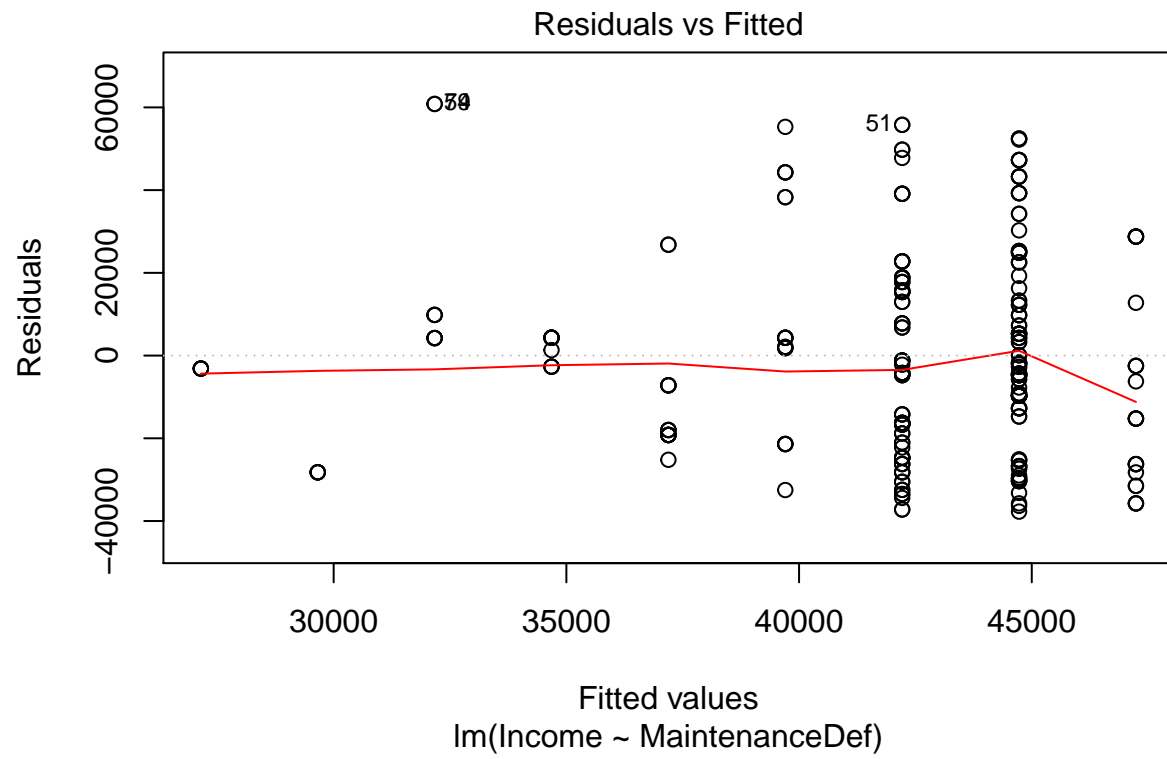
Next, we check the best submodels to determine which variables we should include.

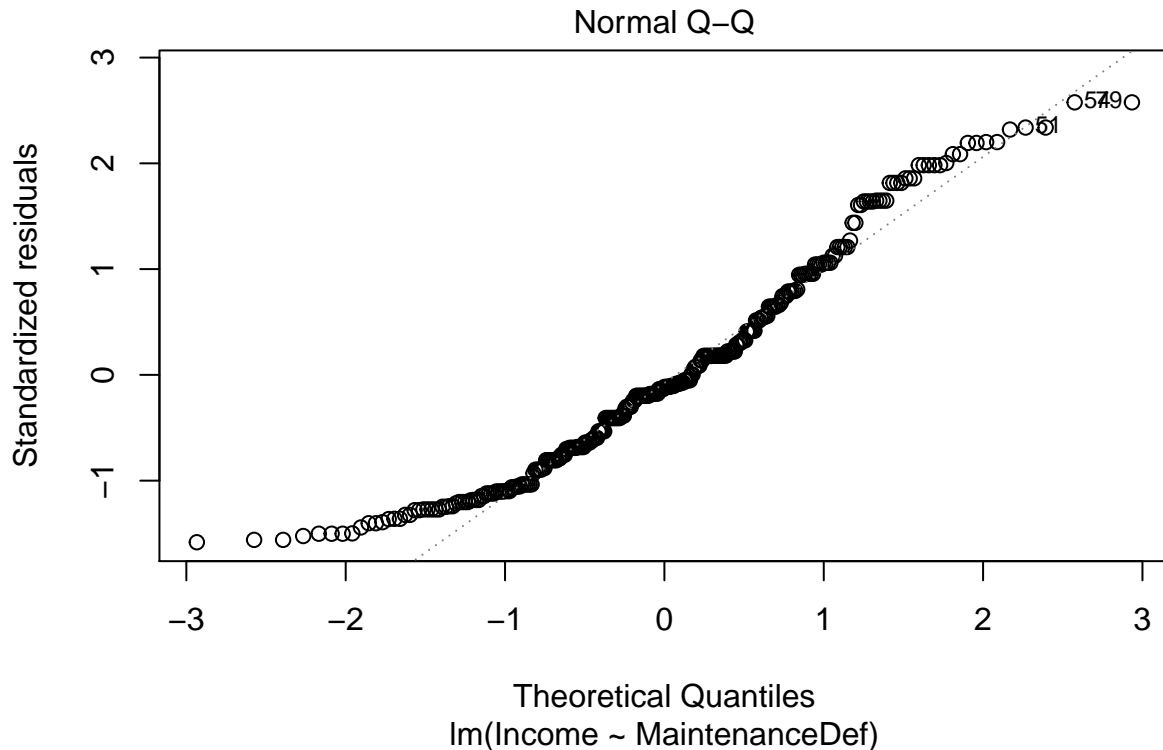
```
## Subset selection object
## Call: regsubsets.formula(Income ~ ., nyc, nvmax = 4)
## 3 Variables (and intercept)
##           Forced in Forced out
## Age                FALSE      FALSE
## MaintenanceDef     FALSE      FALSE
## NYCMove             FALSE      FALSE
## 1 subsets of each size up to 3
## Selection Algorithm: exhaustive
##           Age MaintenanceDef NYCMove
## 1  ( 1 ) " " "*"              " "
## 2  ( 1 ) " " "*"              "*"
## 3  ( 1 ) "*" "*"              "*"

```

Out of these three models, the simple linear regression model with Maintenance Deficiencies as the only response variable has the highest adjusted R^2 and is the simplest model. Therefore, we proceed with the simple linear regression model.

Using the simple linear regression model, we examine the residual plot and normal qq plot to check that the error assumptions are reasonable.





The residuals appear to be scattered randomly, so it is reasonable to assume that the errors are independent. Second, the residuals appear to have mean close to 0, so we can assume that the errors have mean of 0. Third, the residuals appear to have constant spread, so it is reasonable to assume that the errors have constant standard deviation. Fourth, in the qq plot, there is some deviation from the line at both tails. However, most of the points are close to the line, so it is reasonable to assume that the errors are normally distributed. The error assumptions are all satisfied, so we proceed with the current model.

Below is a summary of the model.

```
##
## Call:
## lm(formula = Income ~ MaintenanceDef, data = nyc)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -37727 -19004  -2727   15385   60831
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   47238.6     2184.7   21.622 < 2e-16 ***
## MaintenanceDef -2511.6      854.6   -2.939  0.00355 **
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 23900 on 297 degrees of freedom
```

```
## Multiple R-squared:  0.02826,    Adjusted R-squared:  0.02499
## F-statistic: 8.637 on 1 and 297 DF,  p-value: 0.003553
```

We consider this an appropriate model. In the univariate EDA above, we verified that the relationship between Maintenance Deficiencies and Income appears to be linear. The error assumptions of independence, mean 0, constant standard deviation, and normal distribution are all satisfied. Additionally, this model had the highest adjusted R^2 out of all the linear regression models we examined. It is also the simplest.

From the summary, we observe that as the number of maintenance deficiencies increases, income tends to decrease. This verifies the negative relationship between Maintenance Deficiencies and Income that we observed in univariate EDA.

The p-value of 0.003553 is less than 0.05, so the relationship is statistically significant. Overall, this model is the simplest model and had the highest adjusted R^2 out of all the ones we examined, so we are confident that this is an appropriate model to predict the household income of survey respondents.

Prediction

Now, we will predict the income of a household with a 53 year-old respondent who moved to NYC in 1987 and three maintenance deficiencies.

```
47238.6 - 2511.6*3
```

```
## [1] 39703.8
```

For a household with a 53 year-old respondent who moved to NYC in 1987 and three maintenance deficiencies, we predict a household income of \$39703.8. Since the only response variable in our model is Maintenance Deficiencies, we ignored the respondent's age and year they moved to NYC in our prediction.

Discussion

Overall, we conclude that the number of maintenance deficiencies in a household has a negative linear relationship with income, and that this relationship is statistically significant.

Limitations of the model include that the R^2 of 0.02826 is low, so the model accounts for little of the variation in household income. Additionally, the residuals are not completely normally distributed, so the error assumptions may not be satisfied.

Future studies could explore the effect of other variables (borough of nyc, ethnicity, number of people in the household, etc.) on household income. The current model only accounts for the number of maintenance deficiencies and another predictor may help to more accurately predict household income.