Colin McNatt

Denver, CO
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GitHub: https://github.com/colinmichael89 | Portfolio: https://colinmichael89.github.io/Portfolio/

Summary

Full Stack Developer with a background in entrepreneurship, sales, and management. Innovative problem solver with close attention to detail. Unending desire to learn and grow.

Technical Skills

Languages: JavaScript ES6+, CSS3, HTML5, SQL, PHP, TypeScript

Tools: React, MongoDB, MySQL, Express, Axios, NoSQL, Apollo/GraphQL, Node, Handlebars, jQuery, Bootstrap, Bulma, Tailwind, GitHub, Angular

Projects

Pristine Clean | github.com/colinmichael89/pristine-clean | pristine-clean.herokuapp.com/
• Application to manage a cleaning business. Enables user to track shifts, employee availability, incidents, and time off requests. Provides employees instructions at job sites as well as directions to each location.
• Technologies: HTML, CSS, JavaScript, Express.js, React.js, Apollo/GraphQL, MongoDB, Node.js, BCrypt, JWT, Bootstrap, FullCalendar, Heroku, API, PWA, Font Awesome

Venue Search | github.com/colinmichael89/Venue-Search | colinmichael89.github.io/Venue-Search
• Application to search concert venues to generate a list of upcoming shows.
•Saves search history in local storage for easy reference.
• JavaScript, APIs, Bootstrap, moment.js

Experience

Owner/Operator   2017 – Current
Pristine Clean   **Denver, CO**
- Customer prospecting using various forms of business-to-business marketing and advertising strategies, including door to door, email outreach, cold calling, and mail.
- Maintain relationships with existing accounts by ensuring customer standards are always met.
- Manage all business finances via QuickBooks, including processing of payments, payroll, paying vendors, and purchasing of supplies and equipment.
- Built and manage webpage www.pristinecleanbycolin.com via Squarespace.
- Responsible for interviewing, hiring, training, and managing employees.

- Manage social media presence using Linked-In, Instagram, and Facebook to maintain relationships with clients and gain new leads.
- Generate marketing material for mass email campaigns with the use of Mailchimp, HubSpot and other CRM tools.
- Manage both client accounts and employees with the use of technology via the Swept App.
- Create comprehensive detailed estimates for prospective customers.

Marketing/Sales   2015 – 2017
High Caliper Growing   **Oklahoma City, OK**
- Traveled nationwide to showcase products and represent the company at various trade shows.
- Hosted events at numerous garden centers showcasing and discussing products.
- Hired and managed contracted companies and personnel to complete specific projects, including land development, marketing, and advertising.
- Video and media production for social media platforms, marketing, and the company website.
- Created blog videos for use on the company webpage.
- Recorded progress of various projects using Microsoft Excel.

Education

Certificate in Full Stack Web Development   **Dec 2022**
University of Denver
Certificate of Completion

Bachelor of Business Administration
University of Central Oklahoma   **Edmond, OK**