COLIN McNatt

Denver, CO

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GitHub: https://github.com/colinmichael89 | Portfolio: https://colinmichael89.github.io/Portfolio/

SUMMARY

Full Stack Developer with a background in entrepreneurship, sales, and management. Innovative problem solver with close attention to detail. Unending desire to learn and grow.

TECHNICAL SKILLS

Languages: JavaScript ES6+, CSS3, HTML5, SQL

Tools: React, MongoDB, MySQL, Express, Axios, NoSQL, Apollo/GraphQL, Node, Handlebars, jQuery, Bootstrap, Bulma, Tailwind, GitHub

PROJECTS

Pristine Clean | github.com/colinmichael89/pristine-clean | pristine-clean.herokuapp.com/

- Application to manage a cleaning business. Enables user to track shifts, employee availability, incidents, time off requests. Provides employees instructions at job sites as well as directions to each location.
- Technologies: HTML, CSS, JavaScript, Express.js, React.js, Apollo/GraphQL, MongoDB, Node.js, BCrypt, JWT, Bootstrap, FullCalendar, Heroku, API, PWA, Font Awesome

Venue Search | github.com/colinmichael89/Venue-Search | colinmichael89.github.io/Venue-Search

- Application to search concert venues to generate a list of upcoming shows.
- •Saves search history in local storage for easy reference.
- JavaScript, APIs, Bootstrap, moment.js

EXPERIENCE

Owner/Operator2017 – CurrentPristine CleanDenver, CO

- Customer prospecting using various forms of business-to-business marketing and advertising strategies, including door to door, email outreach, cold calling, and mail.
- Maintain relationships with existing accounts by ensuring customer standards are always met.
- Manage all business finances via Quickbooks, including processing of payments, payroll, paying vendors, and purchasing of supplies and equipment.
- Built and manage webpage www.pristinecleanbycolin.com via Squarespace.
- Responsible for interviewing, hiring, training and managing employees.
- Manage social media presence using Linked-In, Instagram, and Facebook to maintain relationships with clients and gain new leads.
- Generate marketing material for mass email campaigns with the use of Mailchimp, Hubspot and other CRM tools.

- Manage both client accounts and employees with the use of technology via the Swept App.
- Create comprehensive detailed estimates for prospective customers.

Marketing/Sales
High Caliper Growing

2015 – 2017 **Denver, CO**

- Traveled nationwide to showcase products and represent the company at various trade shows.
- Hosted events at numerous garden centers showcasing and discussing products.
- Hired and managed contracted companies and personnel to complete specific projects, including land development, marketing, and advertising.
- Video and media production for social media platforms, marketing, and the company website.
- Wrote, filmed, and edited blog videos for use on the company webpage.
- Recorded progress of various projects using Microsoft Excel.

EDUCATION

Certificate in Full Stack Web Development

University of Denver Certificate of Completion Denver, CO

Bachelor of Business Administration

University of Central Oklahoma

Edmond, OK