Colin McNatt

Denver, CO

Phone: (405) 209-1486 | Email: colinmichael89@gmail.com LinkedIn: https://www.linkedin.com/in/colin-mcnatt-b92516183/

GitHub: https://github.com/colinmichael89

Portfolio: https://colinmichael89.github.io/Portfolio/

Summary

Full-stack developer with a versatile background in entrepreneurship, sales, management, and web development. A detail-oriented problem solver with a passion for continuous learning and professional growth.

Technical Skills

JavaScript, Python, C, C++, CSS3, HTML5, SQL, MySQL, NoSQL, PHP, TypeScript, ES6+, React, MongoDB, Express, Axios, Apollo/GraphQL, Node, Handlebars, jQuery, Bootstrap, Bulma, Tailwind, GitHub, Angular, JSON, AJAX, OOP, MVC, Sequelize, PWA, MERN, Slack, Testing, Agile development, Source control, Issue tracking.

Projects

Pristine Clean

Github: github.com/colinmichael89/pristine-clean

Website: pristine-clean.herokuapp.com/

- Developed an application to efficiently manage a cleaning business, enabling real-time tracking of shifts, employee availability, incidents, and time-off requests.
- Provided employees with job site instructions and location directions, enhancing operational
 efficiency.
 Utilized technologies such as HTML, CSS, JavaScript, Express.js, React.js,
 Apollo/GraphQL, MongoDB, Node.js, BCrypt, JWT, Bootstrap, FullCalendar, Heroku, and
 implemented PWA features.
- Implemented a secure API for user authentication and incorporated Font Awesome icons.

Venue Search

Github: github.com/colinmichael89/Venue-Search

Website: colinmichael89.github.io/Venue-Search

- Designed and built an application to search for concert venues and generate a list of upcoming shows, enhancing the concert-going experience.
- Enabled the storage of search history in local storage for convenient reference.
- Utilized JavaScript and APIs, with a user-friendly interface designed using Bootstrap and moment.js for date manipulation.

Experience

Owner/Operator – Commercial Cleaning Pristine Clean, Denver, CO

2017 - Current

- Conduct customer prospecting through diverse business-to-business marketing and advertising strategies, including door-to-door, email outreach, cold calling, and mail campaigns.
- Maintain and nurture relationships with existing accounts, ensuring consistent customer satisfaction.
- Manage all financial aspects of the business through QuickBooks, including payment processing, payroll, vendor payments, and procurement of supplies and equipment.
- Designed and manage the business website (<u>www.pristinecleanbycolin.com</u>) on Squarespace utilizing G Suite.
- Responsible for recruiting, hiring, training, and supervising employees.
- Manage the company's social media presence on LinkedIn, Instagram, and Facebook to engage with clients and generate leads.
- Create marketing materials for mass email campaigns using tools like Mailchimp, HubSpot, and other CRM platforms.
- Effectively managed both client accounts and employees using technology and the Swept App.
- Prepare comprehensive and detailed estimates for prospective customers.

Marketing/Sales

High Caliper Growing, Oklahoma City, OK

2015 - 2017

- Traveled nationwide to showcase company products at trade shows and garden centers, playing a key role in expanding the brand's presence.
- Hosted events at garden centers, presenting and discussing products to potential customers.
- Recruited and managed contracted companies and personnel for various projects, including land development, marketing, and advertising.
- Produced videos and media content for social media platforms, marketing, and the company's website.
- Created blog videos for the company website.
- Maintained project progress records using Microsoft Excel.

Education

Certificate in Full Stack Web Development University of Denver, December 2022 Certificate of Completion

Bachelor of Business Administration University of Central Oklahoma, May 2015