

Presentation Outline

- 1. Data Collection
- 2. Business Objectives
- 3. Exploratory Data Analysis (EDA)
 - 3.1. Rating Distributions
 - 3.2. External Influences
 - 3.3. Cultural Insights
- 4. Natural Language Processing (NLP)
 - 4.1. Word Clouds
 - 4.2. Phrases (Trigrams)
 - 4.3. Predicting Positive/Negative Review
 - 4.4. Twitter Sentiment
- 5. Conclusion



Data Collection



"haven't experienced a better airline"

Ajit George Kuruvilla (Trinidad & Tobago) 10th January 2018

☑ Trip Verified | Flew Miami to Mumbai via Doha. There's little wonder why

Qatar Airways keeps winning awards. From the check in process to inflight service
to their premium lounges, I personally haven't experienced a better airline. The
inflight experience is definitely what separates Qatar Airways from the competition.
The cabin crew never stops working and it's the clichéd "service with a smile".

Aircraft	Boeing 777 ER
Type Of Traveller	Solo Leisure
Cabin Flown	Business Class
Route	Miami to Mumbai via Doha
Date Flown	January 2018
Seat Comfort	00000
Cabin Staff Service	00000
Food & Beverages	00000
Inflight Entertainment	00000
Ground Service	00000
Value For Money	00000
Recommended	✓

- ★ Source: AirlineQuality.com
- \star Stats: 7 Airlines / ~7,500 data points / 15 features
- ★ Target: Positive Review? (6+ Overall Rating)



Qatar Airways

Customer Reviews

Food & Beverages	00000
Inflight Entertainment	00000
Seat Comfort	00000
Staff Service	00000
Value for Money	00000



Customer rating from 1165 reviews

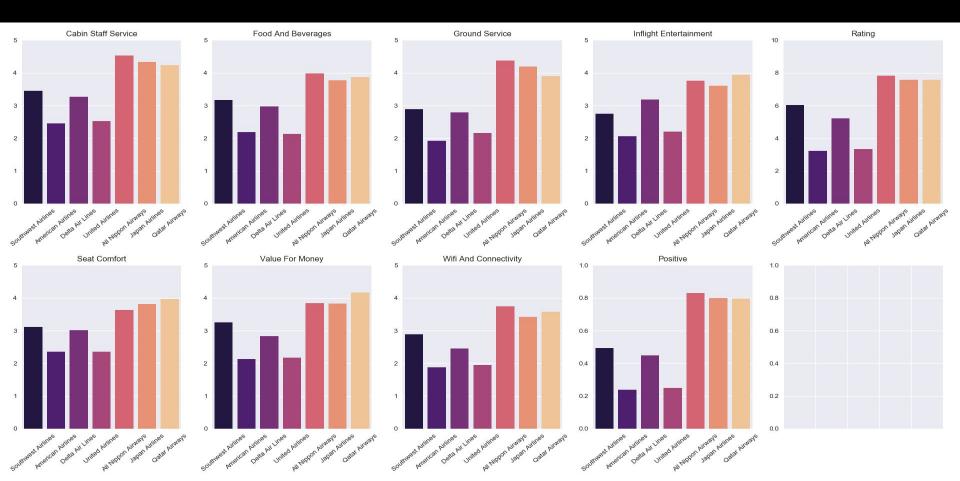


Business Objectives

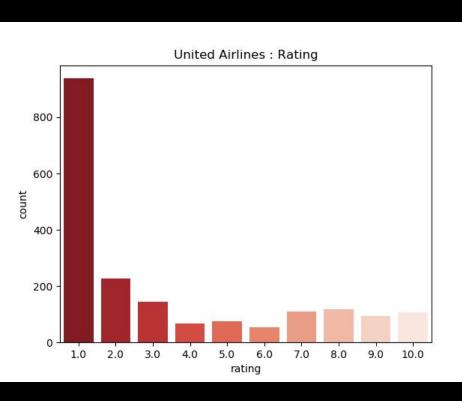
- 1. Effectively determine strengths and weaknesses
- 2. Be able to benchmark performance based on competitors
- 3. Visualize effect of external factors on perception of company
- 4. Explore human psychology to increase flight satisfaction

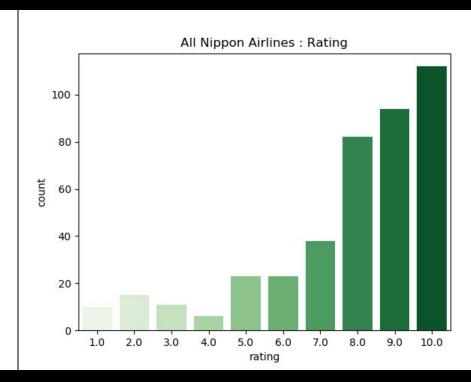


Exploratory Data Analysis (EDA)

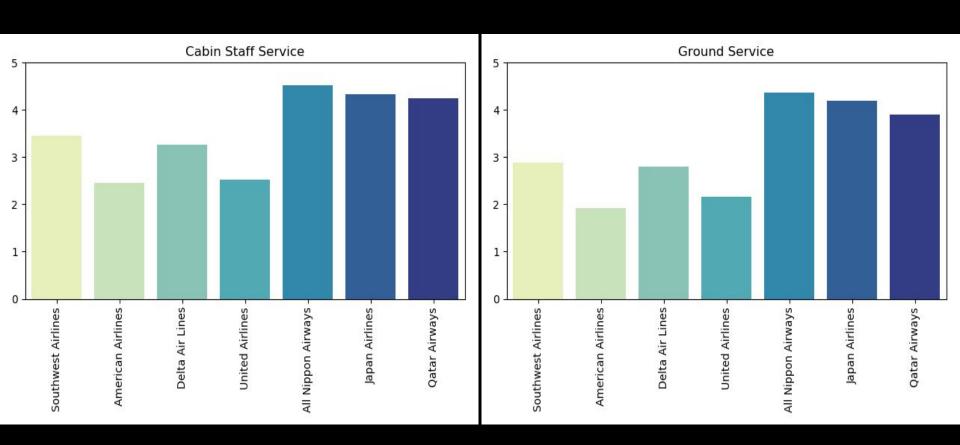


Comparative Analysis





Comparative Analysis Part 2



Perception of Value

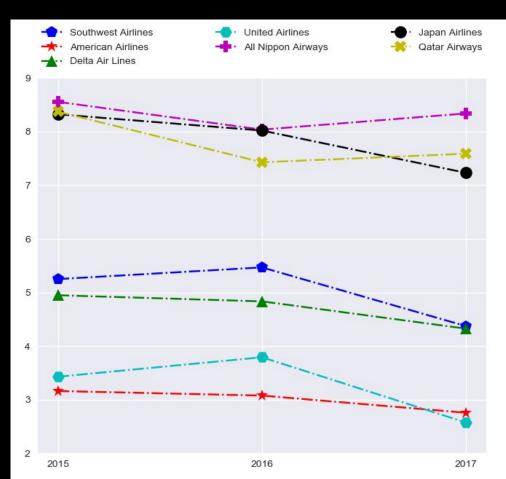


"Price is what you pay, value is what you get."

- Warren Buffett

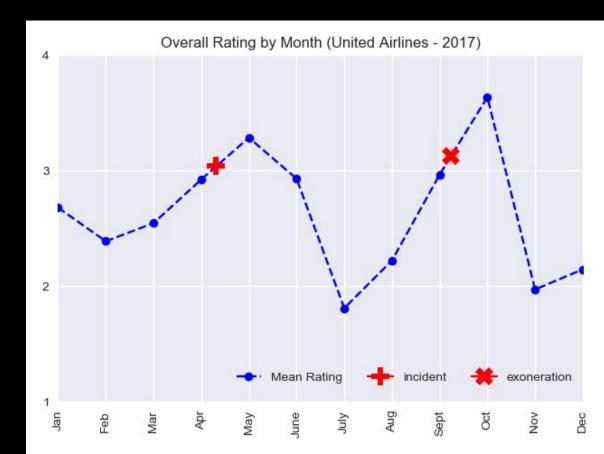
Competitiveness Over Time (Rating)

- Consistent drop among all attributes of flight on average
- Profit margin of 1%: Cost of fuel, labor expenses, government fees/taxes
- ANA and Qatar Airways committed to quality flight experience
- United Airlines mean overall rating dropped by 30%

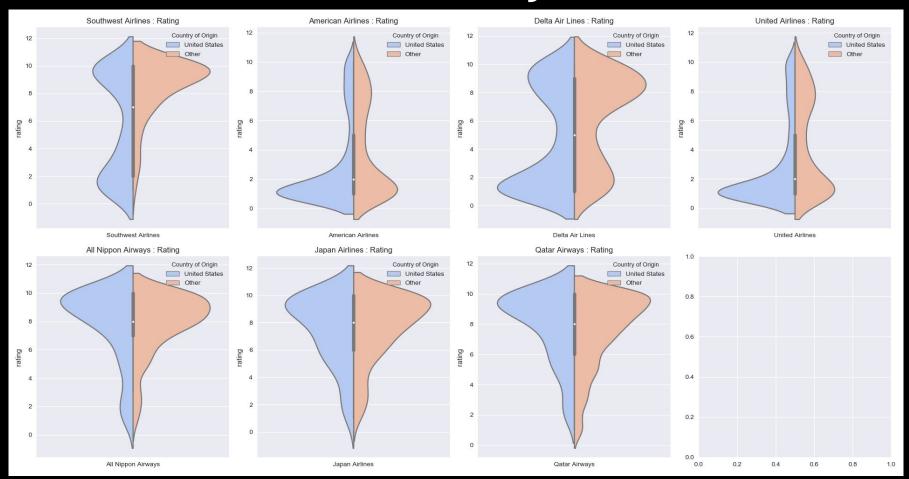


Don't end up on the News

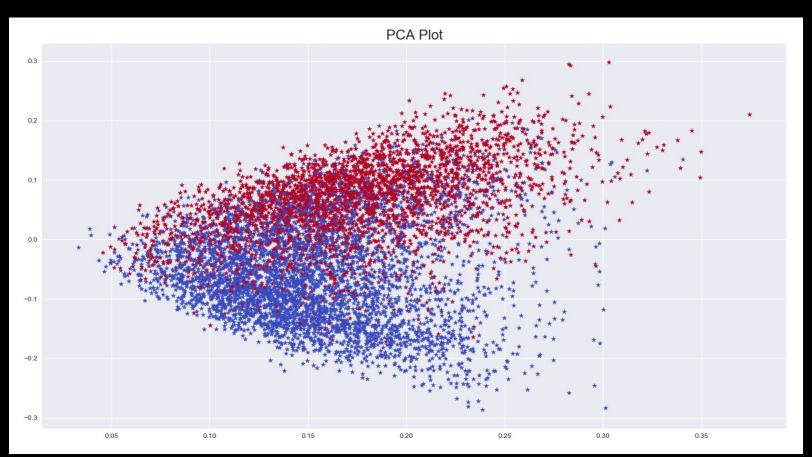
- Effect of external factors on perception of quality
- Time heals all wounds



Cultural Insights



Natural Language Processing (NLP)

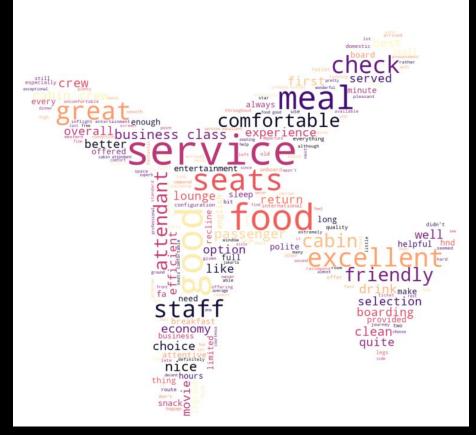


Classifying Reviews

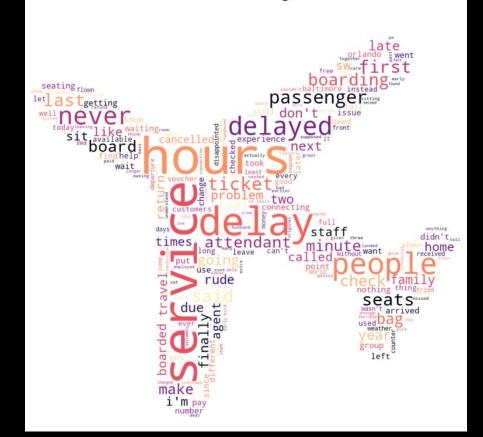
- Naive Bayes Classifier Supervised learning technique to predict positive or negative review
- Used weights for positive/negative classification based on airline
- Optimized model to pick up on negative reviews while maintaining an efficient accuracy score of around 85%
- So what? : This means we can automate the detection of negative reviews and extract relevant information if necessary

Word Clouds are Fun

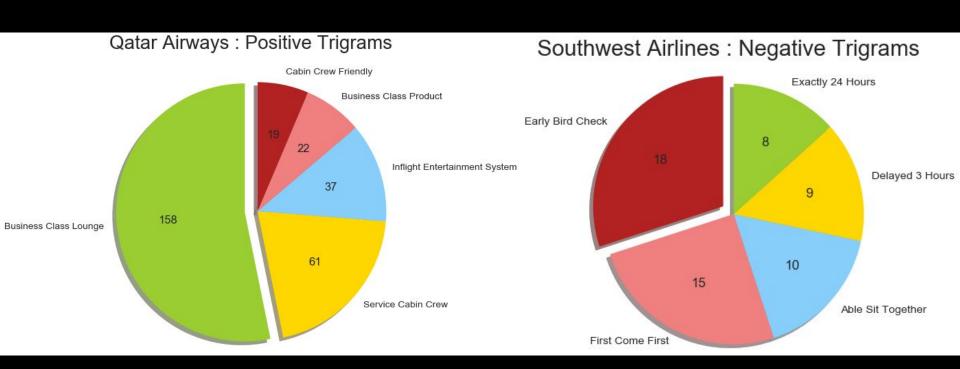
All Nippon Airways: Positive Words



Southwest Airlines : Negative Words



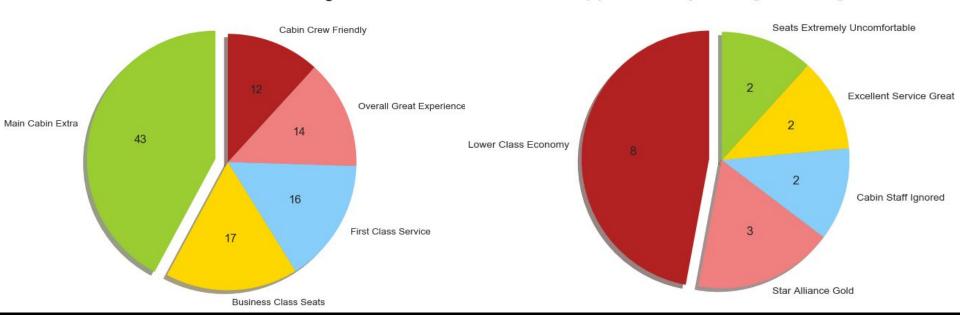
Common Phrases (Trigrams)



Switch it up!



All Nippon Airways : Negative Trigrams



Twitter Sentiment



Fresh cooked steak and shoe shine service? 😯 😯 😯 @kksight checking in Japan Airlines First Class Lounge at HND.

@JAL_Official_jp #JAL #JapanAirlines #LuxuryTravel



Lounge Review: Japan Airlines First Class Lounge - Tokyo Haneda Airport (H... Lounge Review on Japan Airlines First Class Lounge at Tokyo Haneda Airport (HND) for passengers with a first-class boarding pass or Oneworld's Emerald Privilege. awardtravel.com



American Airlines is launching hourly Chicago-NYC flights with free beer and wine ow.ly/HKzn30hRRx3



2:00 PM - 18 Jan 2018







Behind every seat there is a story, and we want to hear yours. Tell us your most memorable Southwest Airlines story for a chance to win a \$100 Southwest Airlines Gift



Your doorway to JAPAN! Follow All Nippon Airways, the only 5-Star Skytrax rated Airline in Japan, for all the unique info!



3:31 AM - 5 Dec 2017



All Nippon Airways 🤣



Best business class beds in the sky, from Japan Airlines to Qatar's Qsuites independent.co.uk/travel/news-an ...

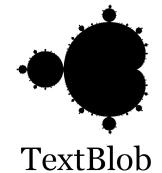


Future Considerations

- 1. Gain an understanding of the quality/profit tradeoff with revenue data
- 2. Dive deeper into cultural influence in data
- 3. Become familiar with different advertising techniques and how that may affect sentiment



Technologies Used



















Tweepy

An easy-to-use Python library for accessing the Twitter API.

Seaborn matpletlib



