

MUHAMMAD ADAM BIN DEMYATI

PERSONAL PROFILE

As an ambitious and an open minded person, I can adapt and improvise to any situation in lesser time. I believe that I excel when I am in a team but I am still capable of managing my task individually. I view myself as a person who is curious and excited to explore on every new things that is given to me. I am convinced that every job experience is consider as travel in mind to gain knowledge and the sky is my limit.

GET IN TOUCH WITH ME:

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ACCOMPLISHMENTS AND ACTIVITIES

- Awarded for The BEST PROJECT in INTI SENIOR YEAR DESIGN PROJECT.
- Member of the Engineering Club and Bowling Club in Inti College Subang.
- Participated in Inter-School in English Debates and Public Speaking in 2009
- Participated in Tennis Tournament U-15 in 2007
- Participated in selection of SUKMA BOWLING to represent SABAH Team 2009
- Member clubs of the Bowling and Basketball community in Manipal International University
- Developed Academy and teams to participate National Community Basketball League Since 2017

SKILLS & LANGUAGES

- Proficiency in English (writing and speaking)
- Proficiency in Bahasa Malaysia (writing and speaking)
- Skilled in Microsoft Office (Words, Excel and PowerPoint)
- Customer Service
- Hotel Management Service
- Business development & Marketing
- Team leadership
- HTML/CSS/Javascript
- AutoCad

PROFESSIONAL CAREER

oBike Malaysia SDN BHD

Business Development Executive (August 2017 - Jan 2018)

- Meeting with new potential partners to expand the bicycle sharing services.
- Liaising with local government's bodies to implement oBIKE services in one big community.
- Providing membership model to existing partners t further improve business relationship

Stranger Soccer

Operation Executives (February 2018 - February 2019)

Team Leader Operation Executives February 2019 - Ongoing)

- Managing shift for the team to work efficiently daily prior to working hour.
- Handling all customer inquiries across various channels which may include calls, messages, live chats, emails and more.
- Constantly monitor existing games to drive and maintain a high level of occupancy, taking action when needed such as consolidating games, contacting players to shift them to other games, adding last minute games, moving players off wait list, and so forth.
- Reaching out and recover the issue to customers that had bad experience on our platform
- Assisting the on ground team when needed if there is issue occurred on the spot.
- Identifying bugs and errors from the app/website and communicate with the IT to solve the problem in immediate action
- Create new games by creating detailed sales (games) targets and plans, in order to ensure business growth in HQ Singapore.
- Pushing the sales of the new games and the recurring games listed daily on Stranger Soccer Platform.
- Execute any business related task and other projects required
- Developing a deep understanding of all customers and games on the platform.

ACADEMIC HISTORY

INTI University

Diploma in Mechanical Engineering

- Subang Jaya, Selangor, Jan 2011- Sept 2014

Manipal University

Completed 47 Credits towards a Bachelor Degree in Mechanical Engineering

- Nilai, Negeri Sembilan , Feb 2015 - Dec 2016