## **7.1 Summary** Union 10m

## Berquist-Sherman Paid Claim Development Adjustment

- Also called Berquist-Sherman Claims Settlement Rate Adjustment.
- Restates paid claims data by interpolating paid amounts between the historical disposal rate and the most recent disposal rate for each maturity.
- Assumes that disposal rates are roughly proportional to the total percentage of ultimate claims paid for each maturity

#### **MECHANICS OF THE ADJUSTMENT**

- 1. Analyse the historical disposal rates. If the disposal rates changed significantly over the year, a B-S paid claims development adjustment is warranted.
- 2. (Assuming adjustment is appropriate) Restate the cumulative paid claims.
  - 1. Select the disposal rates by maturity.
  - 2. Interpolate between paid claims of consecutive maturities.
    - If historical disposal rate < selected disposal rate, then adjust paid claims upward.
    - If historical disposal rate > selected disposal rate, then adjust paid claims downward.
- 3. Perform the paid development method.

## PAID B-S INTERPOLATION FORMULAS

If historical disposal rate < selected disposal rate:

$$\operatorname{Adjusted} \operatorname{Paid}_{t} = \operatorname{Paid}_{t} + \left(\operatorname{Paid}_{t+1} - \operatorname{Paid}_{t}\right) \left(\frac{\operatorname{Selected} \operatorname{DR}_{t} - \operatorname{Historical} \operatorname{DR}_{t}}{\operatorname{Historical} \operatorname{DR}_{t+1} - \operatorname{Historical} \operatorname{DR}_{t}}\right)$$

If historical disposal rate > selected disposal rate:

$$\operatorname{Adjusted} \operatorname{Paid}_{t} = \operatorname{Paid}_{t} - \left(\operatorname{Paid}_{t} - \operatorname{Paid}_{t-1}\right) \left(\frac{\operatorname{Historical} \operatorname{DR}_{t} - \operatorname{Selected} \operatorname{DR}_{t}}{\operatorname{Historical} \operatorname{DR}_{t} - \operatorname{Historical} \operatorname{DR}_{t-1}}\right)$$

## Alternative to Linear Interpolation: Exponential Fits

After determining that an adjustment is needed:

- 1. Compute adjusted cumulative closed claim counts by multiplying the estimated ultimates for each accident year by the selected disposal rates for each maturity.
- 2. Apply the equation  $Y=ae^{bX}$  to get adjusted closed claim amounts, where
  - ullet Y is the adjusted closed claim amount
  - ullet X is the adjusted closed claim count
  - ullet a and b are regression parameters (typically given)
    - If the historical claim count is below the adjusted claim count, then adjust paid claims upward, i.e., use a and b at the next maturity.
    - If the historical claim count is above the adjusted claim count, then adjust paid claims downward, i.e., use a and b at the current maturity.

# Berquist-Sherman Reported Claim Development Adjustment

- Also called Berquist-Sherman Case Outstanding Adequacy Adjustment.
- Restates reported claims data at a common level of case outstanding adequacy.

• Assumes that annual changes in the average case reserves at each maturity are due to changes in case outstanding adequacy or trends in claim severity.

#### **MECHANICS OF THE ADJUSTMENT**

- 1. Evaluate the data.
  - 1. Analyze the % change in claim severities.
  - 2. Analyze the % change in average case outstanding.
  - 3. If the changes deviate significantly, a B-S reported claims development adjustment is warranted.
- 2. (Assuming adjustment is appropriate) Restate the cumulative reported claims.
  - 1. Select a severity trend. (If a severity trend is given by the question, we can use it directly.)
  - 2. Adjust the average case outstanding by trending the most recent data backward.
  - 3. Restate the cumulative reported claims using the adjusted average case outstanding.
- 3. Perform the reported development method.

## **REPORTED B-S FORMULAS**

$$Avg \ Case \ OS = \frac{Case \ OS}{Open \ Claim \ Counts} = \frac{Reported \ Claims - Paid \ Claims}{Reported \ Counts - Closed \ Counts}$$

$$\frac{\text{Adj. Reported}}{\text{Claims}} = \frac{\text{Adj. Average}}{\text{Case OS}} \times \left(\frac{\text{Reported}}{\text{Counts}} - \frac{\text{Closed}}{\text{Counts}}\right) + \frac{\text{Paid}}{\text{Claims}}$$

# Changes in the Claims Settlement Rate and Case Outstanding Adequacy

- 1. Perform the B-S paid adjustment to obtain the adjusted cumulative paid claims as normal.
- 2. Perform the B-S reported adjustment to obtain the adjusted average case reserves (not the adjusted reported claims).
- 3. Adjust the closed claim count for each period using the selected disposal rates from Step 1.
- 4. Restate the adjusted reported claims as the product of the adjusted average case reserve and the adjusted open claim counts, plus the adjusted paid claims.

$$\frac{\text{Adj. Reported}}{\text{Claims}} = \frac{\text{Adj. Avg}}{\text{Case OS}} \times \left(\frac{\text{Reported}}{\text{Counts}} - \frac{\text{Adj. Closed}}{\text{Counts}}\right) + \frac{\text{Adj. Paid}}{\text{Claims}}$$