# IS-LM

# Roadmap

#### 1) MARKET I: GOODS MARKET

- goods demand = C + I + G (+NX) = Y = goods supply (set by maximizing firms)
- IS curve

#### 2) MARKET II: MONEY MARKET

- money demand =  $L_d(Y, r + \pi^e) = M_s/P$  = money supply (set by the Fed)
- LM curve

→ IS-LM EQUILIBRIUM = EQUILIBRIUM IN BOTH MARKETS I and II

### **Goods Market**

• IS curve represents the equilibrium in the goods market:

$$(1) Y = C + I + G + NX$$

- Recall the definition of **private savings** S(hh) = Y T C
- Recall the definition of **national savings** S = S(hh) + T G
- Combining them

$$S = Y - C - G$$

• From (1) and (2) the demand side of the economy can be written as:

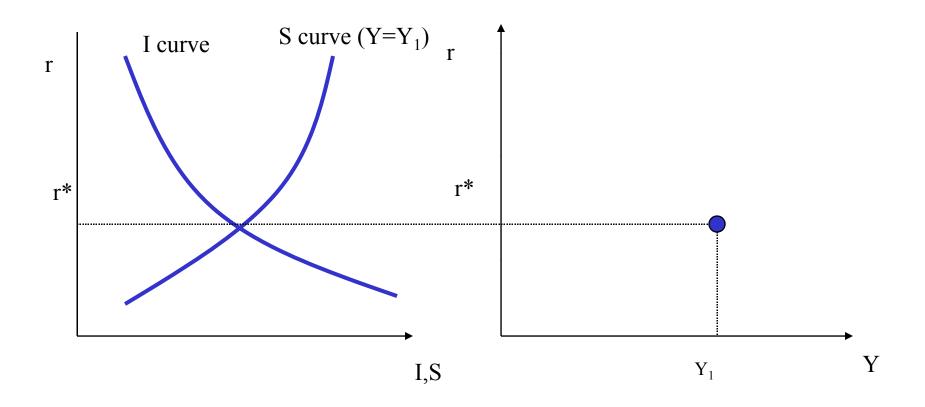
$$S = I + NX$$

The IS curve is named as it is because it documents the **relationship between Investment** and Saving (holding NX constant).

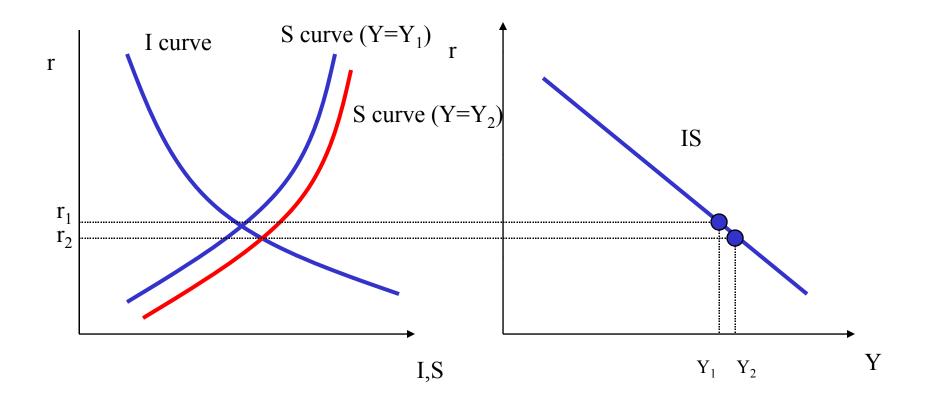
### **Demand side: the IS curve**

- C is a function of PVLR (Y, Yf, W), tax policy, expectations, etc.
- I is a function of r, A<sup>f</sup>, K, and investment tax policy.
- **G** is a function of government policy (we will discuss this shortly)
- NX we will model in the last lecture of the course (for the U.S., NX is small)
- The IS curve relates Y to r. How do interest rates affect Y?
- As r falls, Investment increases (due to firm profit maximization behavior).
- Also Consumption increases (substitution effect dominates)

# **IS Curve: Graphical Derivation**

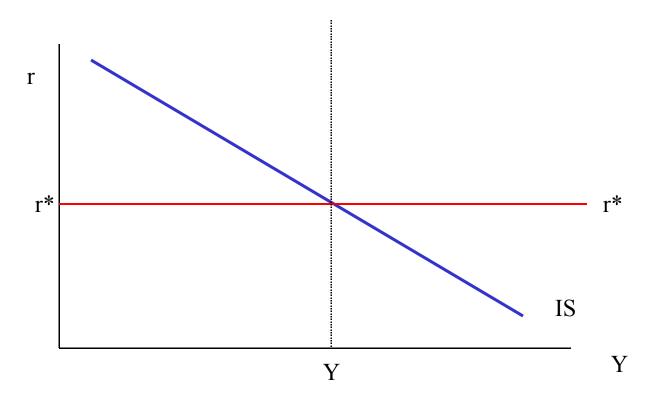


# **IS Curve: Graphical Derivation**



An increase in current Y leads to more desired S, hence the equilibrium r needs to be lower!

### IS curve



Suppose r is set by the Fed at the level of r\* (we will explore this in depth later in the course). For a given r, we can solve for the level of output desired by the demand side of the economy.

We represent the demand side of the economy, drawn in  $\{r,Y\}$  space as the I-S curve. Why IS? Because the demand side of the economy can be boiled down to I = S (when NX is zero)

### What shifts the IS curve

#### What shifts the IS curve to the right?

Anything that increases C, I or G (or NX when we model it):

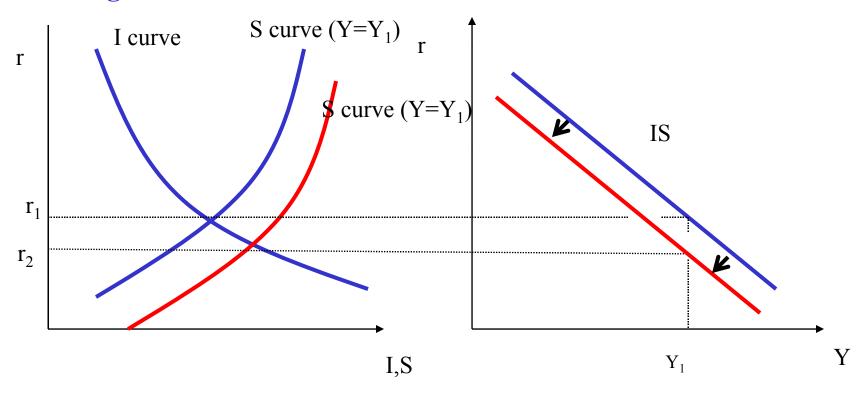
- higher expected income or wealth  $\longrightarrow$  higher PVLR  $\longrightarrow$  gher C
- higher conusmer confidence  $\longrightarrow$  higher PVLR  $\longrightarrow$  higher C
- higher Tr or lower T (if the Ricardian equivalence fails) ---> higher C
- higher expectations about  $A^f \longrightarrow higher MPK^f \longrightarrow higher I$
- higher business confidence  $\longrightarrow$  higher MPK<sup>f</sup>  $\longrightarrow$  higher I
- lower  $\delta$  or mm, or lower  $t_K \longrightarrow$  lower adjusted user cost of  $K \longrightarrow$  higher I
- higher G

#### Changes in r WILL NOT cause IS curve to shift

(causes movement along IS curve)

### IS shift: Fall in Consumer Confidence

#### **Imagine S decreases**



An increase in desired S requires r to decrease if Y is unchanged!

# **Money Market**

#### LM curve represents the equilibrium in the money market

The Money Market is in Equilibrium when

$$M_s/P = L_d(Y, r + \pi^e)$$

 $M_s/P$  = Real Money Supply

 $L_d(Y, r + \pi^e)$  Real Money Demand

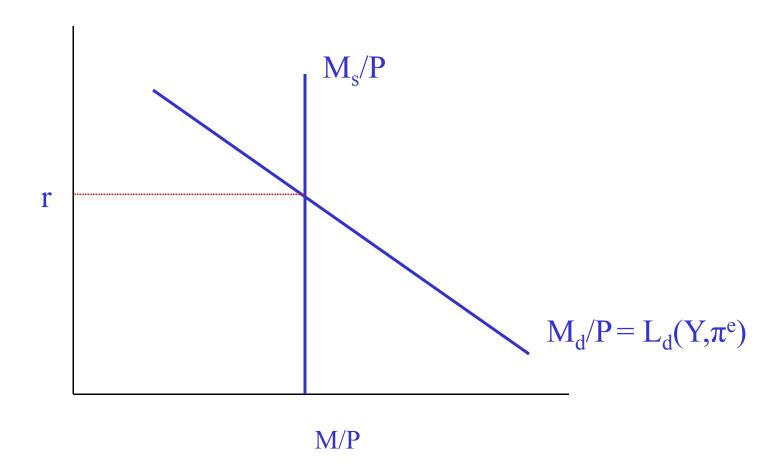
The money supply is decided by the Fed and does not change with interest rates

What shifts real money supply: M, P

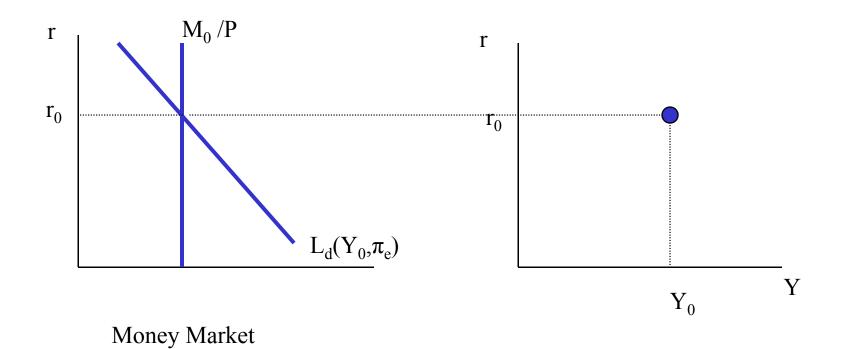
What shifts real money demand:  $Y, \pi^e$ 

LM curve is named as it is because it documents the relationship between Liquidity and Money

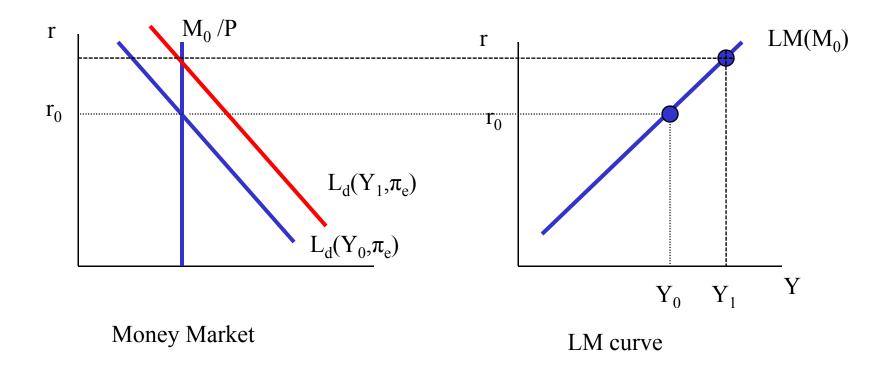
# **Money Market Equilibrium**



# **LM Curve: Graphical Derivation**



# **LM Curve: Graphical Derivation**



An increase in the level of transaction will increase the interest rate (for given money supply)!

### What shifts the LM Curve

LM Curve: represents the relationship of Y and r through the money market

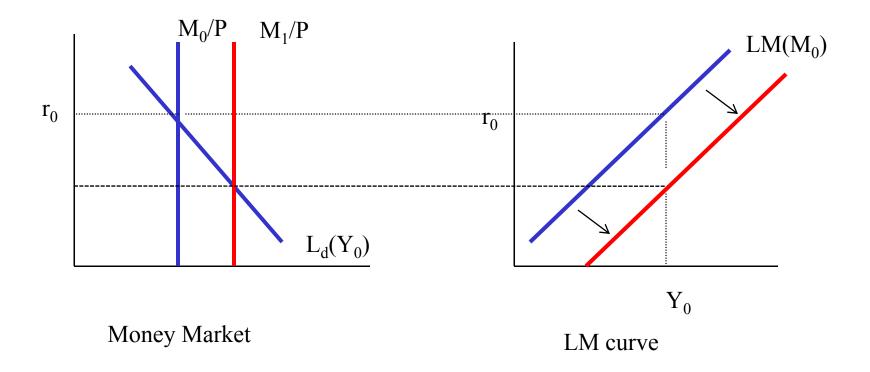
As Y increases -  $L_d$  shifts upwards - causing real interest rates to rise (increase in transactions demand increases the demand for money).

#### What shifts the LM curve to the right?

- Higher nominal money supply  $\longrightarrow$  higher  $M_s/P$
- Lower prices  $\longrightarrow$  gher  $M_s/P$
- higher  $\pi$  e  $\longrightarrow$ higher I and hence lower money demand

### LM Shift: Increase in Ms

Thought experiment: Suppose M increases. What would happen to r if Y was held constant?



An increase in the nominal money supply will cause the LM curve to shift to the right.

# **Summing Up**

#### 1) MARKET I: GOODS MARKET

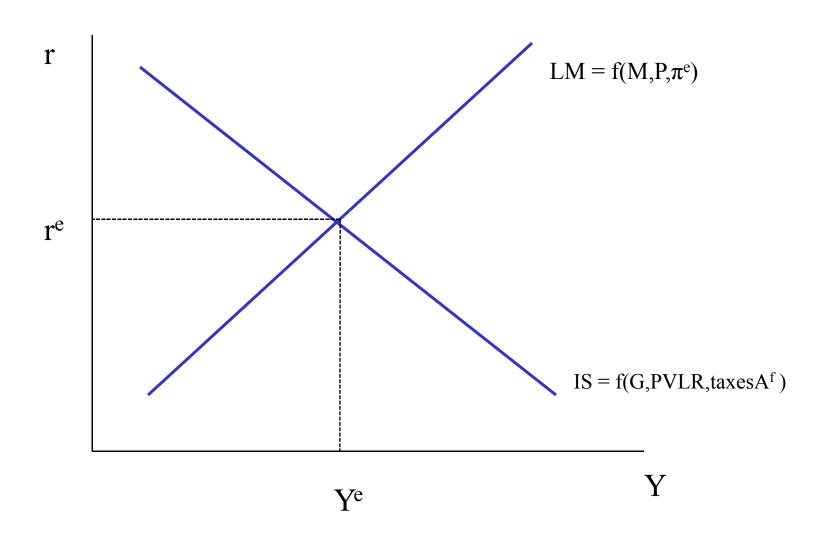
- goods demand = C + I + G (+NX) = Y = goods supply (set by maximizing firms)
- as the interest rate increases, I and C fall and the demand for goods falls
- IS curve is downward sloping

#### 2) MARKET II: MONEY MARKET

- money demand =  $L_d(Y, r + \pi^e) = M_s/P$  = money supply (set by the Fed)
- as output increases, money demand increases and the interest rate has to increase to bringthe demand back to the su pply
- LM curve is upward sloping

#### → IS-LM EQUILIBRIUM = EQUILIBRIUM IN BOTH MARKETS I and II

# IS-LM Equilibrium



### Short Run

- **SHORT RUN**: equilibrium given by intersection of IS and LM
- When aggregate demand for goods rises, assume that firms are willing to hire more workers in the short run to produce the extra output and meet the expanded demand
- LONG RUN: also labor market is in equilibrium and full employment:  $Y^* = f(N^*, K, A)$
- In the long run, if there is higher demand, firms will increase prices until they hire the optimal amount of workers and produce the potential level of output.

### Labor Market

#### **FE Curve:** the equilibrium in the labor market (Full Employment)

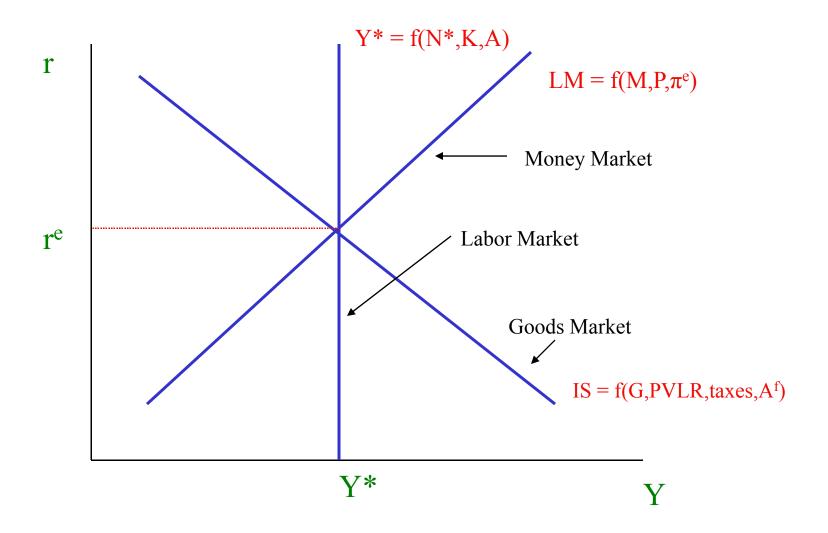
- Factors Affecting Labor Supply
  - The Real Wage (w/p)
  - The Household's Present Value of Lifetime Resources (PVLR)
  - The Marginal Tax Rate on Labor Income (t<sub>n</sub>)
  - The Marginal Tax Rate on Consumption (t<sub>c</sub>)
  - Value of Leisure (reservation wage) non-'work' status (VL)
  - The Working Age Population (pop)
- Factors affecting Labor Demand:
  - TFP (**A**)
  - Capital (K)

Y\* is not sensitive to r!

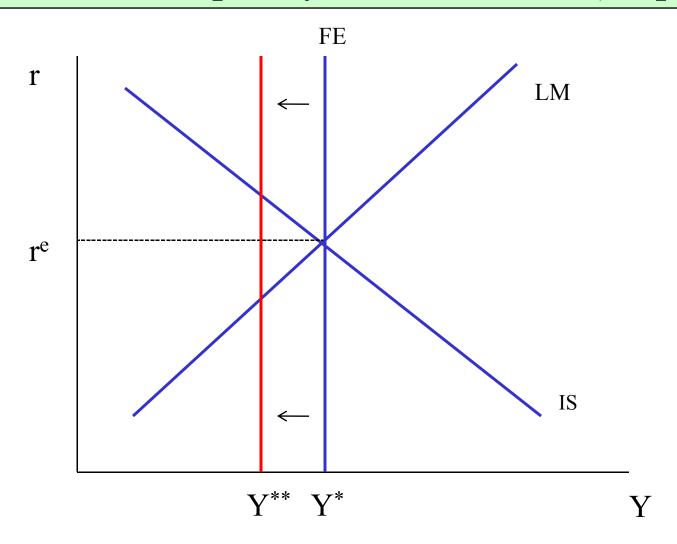
#### What shifts Y\*?

- Anything that affects the labor market will affect Y\*!
- If N\* increases, Y\* will shift to the right.
- If N\* decreases, Y\* will shift to the left.
- For example, Y\* will shift right if:
  - A increases
  - K increases
  - population increases
  - labor income taxes fall (and income effect is small relative to substitution effect)
  - labor income taxes rise (and income effect is large relative to substitution effect)

# IS-LM-FE Equilibrium

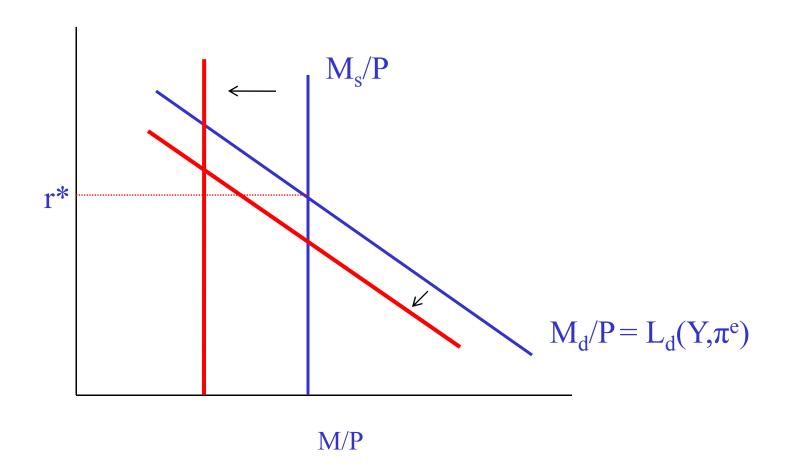


# Temporary Decrease in A (Step 1)

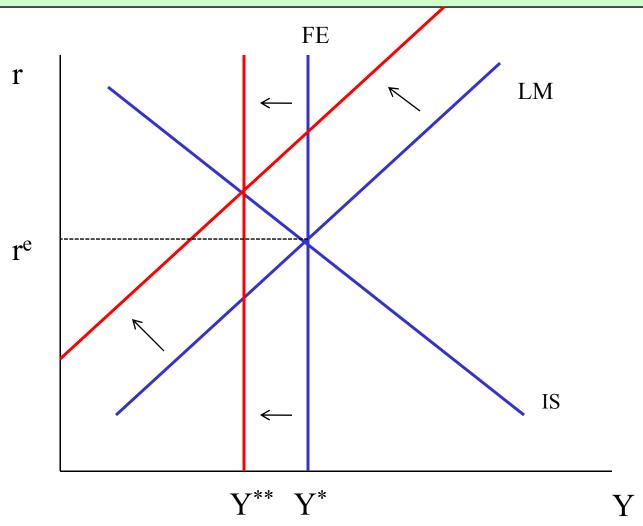


Firms are not going to be willing to produce Y\* anymore for long, hence P will increase!

# In the Money Market...



# Temporary Decrease in A (Step 2)



In the new long run equilibrium, output is lower, interest rate higher and prices higher!

# Short Run versus Long run!

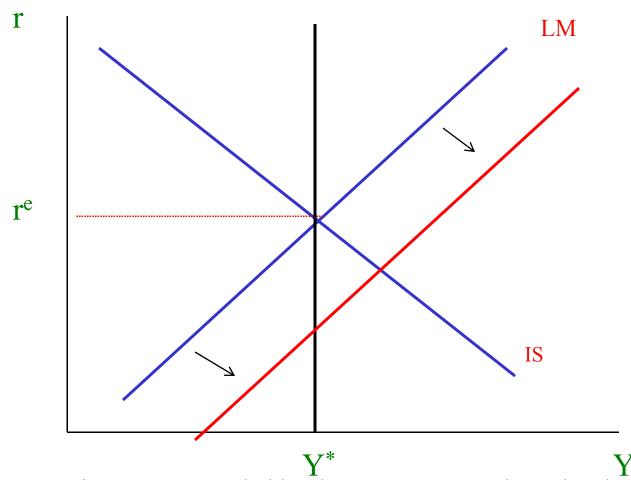
- Conventional Definition:
  - SHORT RUN: Prices are sticky
  - LONG RUN: Prices adjust
- Traditional debate in Macroeconomics on the "length" of the Short Run!
  - Classical economists: prices adjust fast
  - Keynesian economists: prices adjust slowly
- Basic Distintion:
  - Business Cycle: focus on the short run
  - Growth: focus on the long run

### Long Run

- The short run equilibrium is an equilibrium in the sense that the aggregate quantity of goods produced is equal to the quantity demanded
- It is not an equilibrium in the sense that to meet the aggregate demand of goods, firms have to produce more (or less)<sub>out</sub> put than their potential level Y\*!
- Y\* is the level of output that maximizes firms' profits. Hence, firms are producing more (or less) than what they would like.
- This will induce at some point firms to change prices. If M increases, firms will start to increase prices up to the point that M/P is the same as before, so that the demand is equal to Y\*!

# Monetary Policy in the Short Run

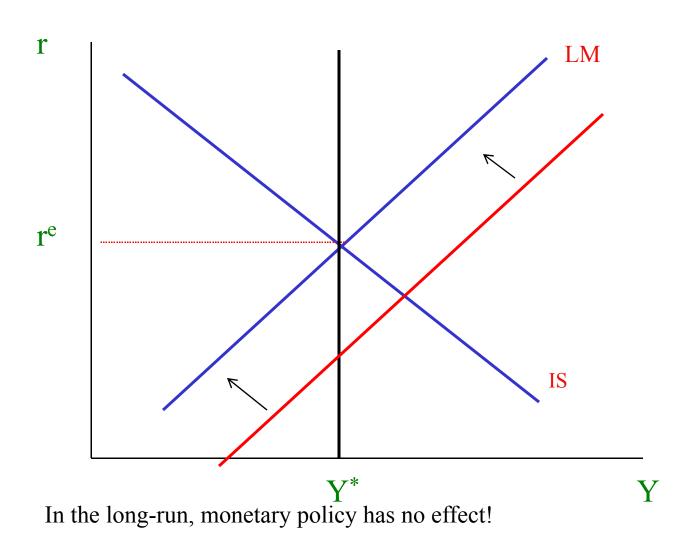
SHORT RUN: P are fixed



As M increase, money holders have more money than what they need and increase the demand for bonds and decrease r. This increases I and C.

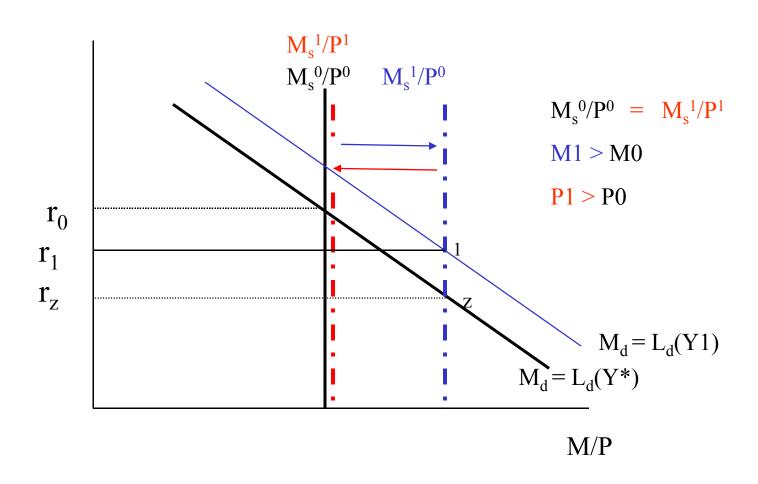
# Monetary Policy in the Long Run

LONG RUN: prices adjust and back to the general equilibrium



# Money Market (Short run / Long run)

The effectiveness of Monetary Policy will depend on how sticky prices are

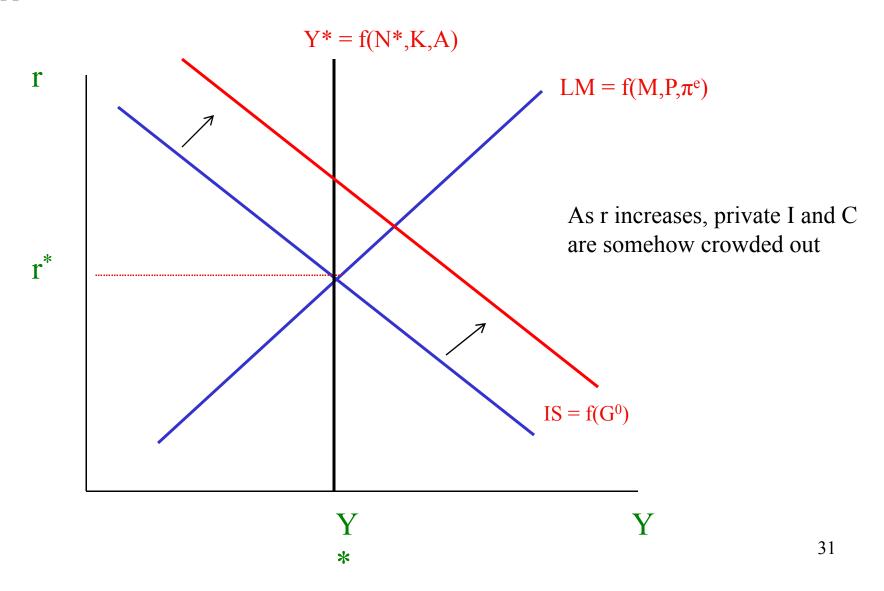


# Monetary Neutrality

- Consensus: after some economic disturbance prices will eventually restore the economic general equilibrium
- Disagreement on the speed of this adjustment!
- Classical economists: prices adjust immediately
  - Money is Neutral!
- Keynesian economists: prices are sticky
- Money is neutral only in the long run, it is non-neutral in the short run!

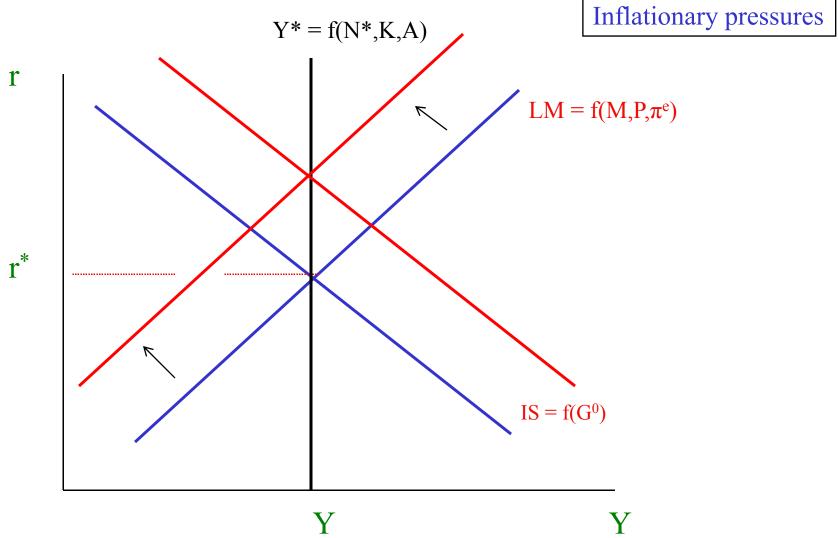
# Fiscal Policy in the Short Run

#### Suppose G increases



### Fiscal Policy in the Long Run

If fiscal policy doesn't affect Y\*, then prices will rise and LM shifts in...



Output is unchanged and & has crowded out C and I (through higher r)<sup>32</sup>

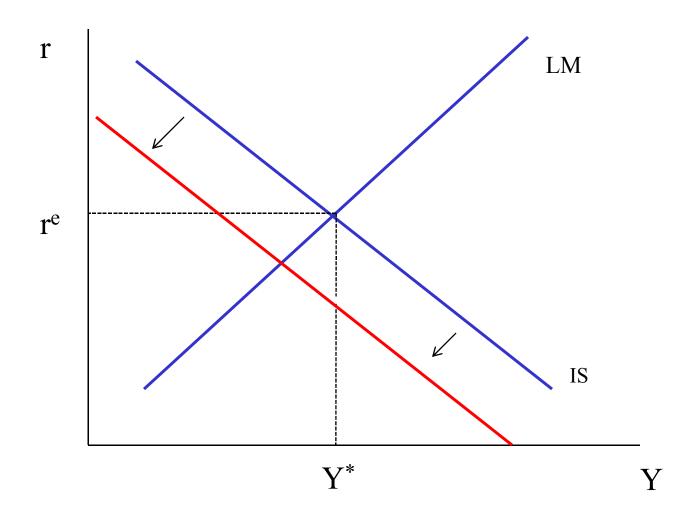
### A first look at the current recession

How can we can represent the current recession in the IS-LM model?

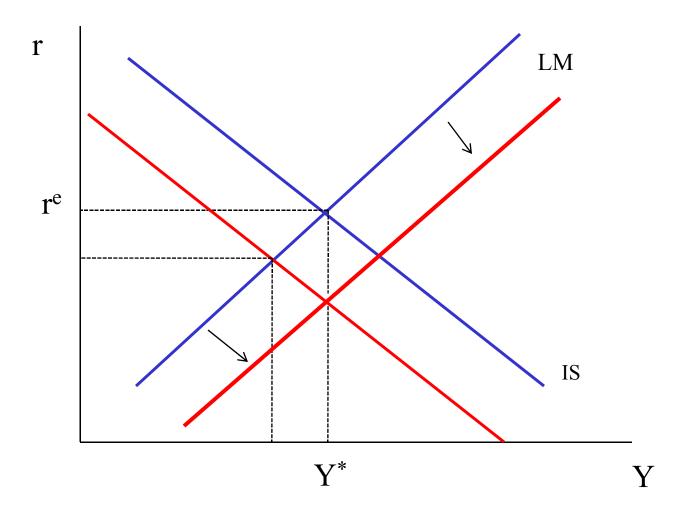
As a **negative shock to the IS Curve** for different reasons:

- 1) Direct reduction in C and I due to credit crunch
- 2) Fall in consumer and business confidence
- 3) Fall in financial wealth (NPVLR)

# Fall in private demand: a recession



# Fighting the recession: Monetary Policy



Expansionary Monetary Policy by the Fed: M<sup>s</sup> increases Recall: prices are fixed for now.

### When Monetary Policy does not work...

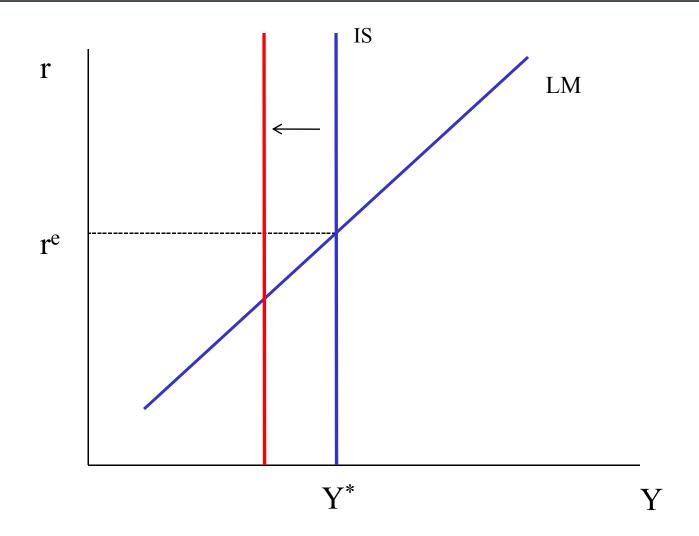
#### 1) Vertical IS Curve

- firms don't respond much to interest rate changes if they think that the banking system is frozen
- The effect of an expansionary monetary policy is dampened

#### 1) Horizontal LM Curve → Liquidity Trap

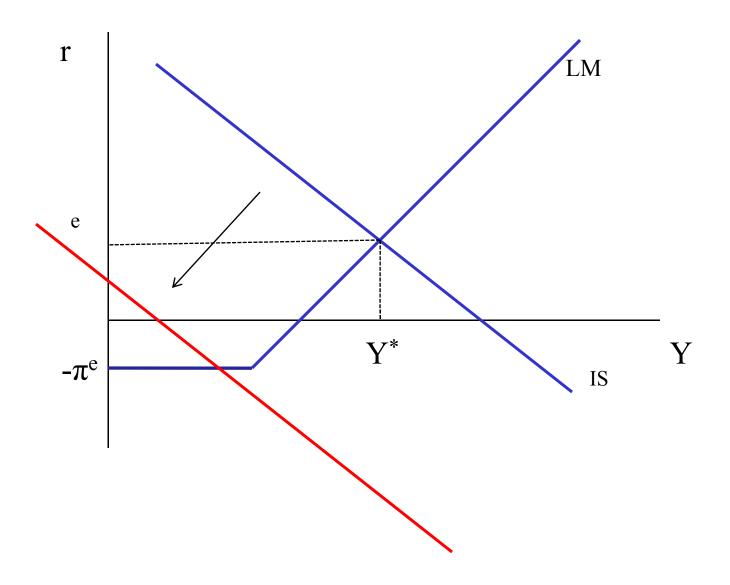
- Nominal interests rates are bounded at zero
- Lower bound on r is equal<sub>to</sub>  $-\pi^e$  and the Fed cannot reduce it further!
- This is what is happening now in the US and what happened in Japan in the late 1990s
- Read Krugman's Babysitting the Economy (From Week 1)

# Vertical IS

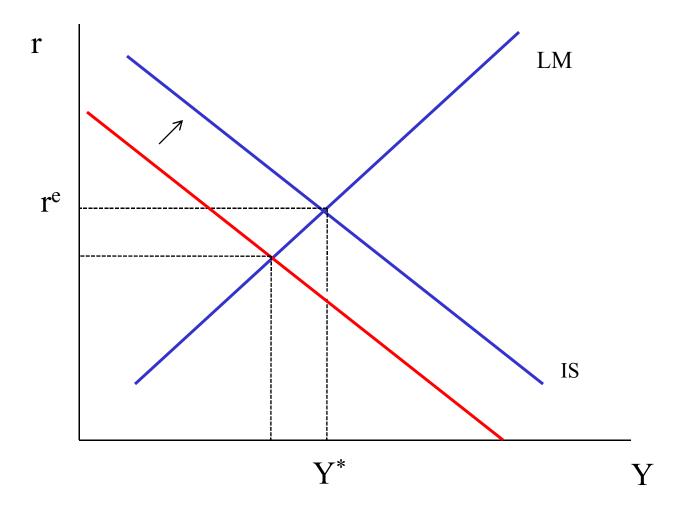


What if Ms increases?

# Liquidity Trap



# Fighting the Recession: Fiscal Policy



fiscal stimulus: G increases

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