

# AEROMART KOREA SACHEON 2014

## REGISTRATION FORM - TERMS & CONDITIONS

This form is very important as the provided information on your technologies and capabilities will make up your profile in the online catalogue. We strongly recommend you to **enter your details online** from the following link. A confirmation will be sent to you with an ID that would let you log into the system, edit your details, add a logo, select contacts and more.

You can fill your registration form directly online: [REGISTRATION ONLINE](#)

### COMPANY DETAILS

AEROMART KOREA SACHEON 2014

**COMPANY NAME :** .....

◆ Address : .....

◆ Postal code : ..... ◆ Town / City : ..... ◆ Country : .....

◆ Phone : ..... ◆ Fax : ..... ◆ Email : .....

◆ Web site : .....

◆ Year of foundation : ..... ◆ Turnover (In Millions of Euros) : ..... ◆ Number of employees : .....

◆ % in Aeronautics : ..... ◆ Turnover : ..... ◆ % in Space : ..... ◆ Turnover : .....

◆ % of Export : ..... ◆ Export area(s) : .....

◆ Group affiliation : ..... ◆ Group nationality : .....

◆ Member of a trade association or organization : .....

### PARTICIPANT CONTACT DETAILS

#### Delegate 1 *(individual who will attend the event)*

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Job title : ..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

◆ Address (no PO boxes accepted) : .....

◆ Postal code : ..... ◆ City : ..... ◆ Country : .....

◆ Other useful information : .....

#### Delegate 2 *(individual who will attend the event)*

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Job title : ..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

◆ Address (no PO boxes accepted) : .....

◆ Postal code : ..... ◆ City : ..... ◆ Country : .....

◆ Other useful information : .....

#### Administrative follow-up

◆ Title : ..... ◆ First name : ..... ◆ Last name : .....

◆ Job title : ..... ◆ Mobile phone : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

#### Billing details : (required)

◆ Company : .....

◆ Registration N° : ..... ◆ VAT N° : .....

◆ Title : ..... ◆ First name : ..... ◆ Last name : ..... ◆ Department : .....

◆ Address : .....

◆ Postal Code : ..... ◆ City : ..... ◆ Country : .....

◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

### PRIMARY ACTIVITY

### SECONDARY ACTIVITY(IES)

### NATURE OF PARTICIPATION

◆ We're offering:		◆ We'll support:	
<input type="checkbox"/> Sub-contracting <input type="checkbox"/> Products <input type="checkbox"/> Skills <input type="checkbox"/> Services	<input type="checkbox"/> R & D partnership <input type="checkbox"/> Licenses / Technologies <input type="checkbox"/> Commercial representation <input type="checkbox"/> Common research programs	<input type="checkbox"/> Purchasing <input type="checkbox"/> Design <input type="checkbox"/> Production <input type="checkbox"/> Sub-contracting	<input type="checkbox"/> Quality <input type="checkbox"/> Engineering <input type="checkbox"/> Manufacturing, industrialization <input type="checkbox"/> Research & Development
<input type="checkbox"/> Other (specify) : ..... .....		<input type="checkbox"/> Other (specify) : ..... .....	

## ◆ MANUFACTURING

### COMPOSITES

- ☐ Material specification
- ☐ Non destructive tests
- ☐ Skin packaging
- ☐ Filament Winding
- ☐ Training
- ☐ Processing material
- ☐ Organic matrixes
- ☐ Thermal setting matrixes
- ☐ Other matrixes (specify) :

- .....
- ☐ Polymerization
- ☐ Stamping
- ☐ Strengthening or feed (specify) :

- .....
- ☐ Resin transfer molding
- ☐ Sandwich systems
- ☐ Machining and assembly
- ☐ Other (specify) : .....

### ELECTRONICS AND ELECTRICAL

- ☐ Active components
- ☐ Antennas and antenna systems
- ☐ Boards and circuits
- ☐ Connectors
- ☐ Control systems
- ☐ Display screens
- ☐ Electrical devices
- ☐ Electronic tubes
- ☐ Micro electromechanical
- ☐ Motors and servo motors
- ☐ On-board systems and equipment
- ☐ Passive components
- ☐ Sensors, controls, measures
- ☐ Subcontracting
- ☐ Vetronics
- ☐ Winding
- ☐ Wiring
- ☐ Other (specify) : .....

### ENERGY AND POWER CONDITIONING

- ☐ Batteries
- ☐ Other types of energy storage (inertia wheels, fuel cells, etc.).
- ☐ Power conditioning, management and distribution
- ☐ Power generators (non solar)
- ☐ Solar cells and solar arrays
- ☐ Supercapacitors
- ☐ Other (specify) : .....

### MECHANICS AND METALS

- ☐ Actuators, motors
- ☐ Boiler making
- ☐ Castings
- ☐ Cutting
- ☐ Deployable structures
- ☐ Forming
- ☐ Foundry
- ☐ Integration, clean room
- ☐ Machining
- ☐ Mechanisms - Electro-mechanisms
- ☐ Micro-mechanics
- ☐ Molding
- ☐ Post-treatments
- ☐ Prototyping
- ☐ Release devices, pyrotechnics
- ☐ Robotic systems
- ☐ Sheet metal
- ☐ Surface and thermal treatment
- ☐ Tribology
- ☐ Other (specify) : .....

### PLASTICS

- ☐ Compounding
- ☐ Extrusion
- ☐ Injection
- ☐ Molding
- ☐ Pultrusion
- ☐ Thermoforming
- ☐ Thermoplastics
- ☐ Thermoset
- ☐ Other (specify) : .....

### TECHNICAL TEXTILES

- ☐ Decoration
- ☐ Non-woven fabrics
- ☐ Textile finishing
- ☐ Woven fabrics
- ☐ Other (specify) : .....

## ◆ ENGINEERING

### ENGINEERING & DESIGN CENTERS

- ☐ Design
- ☐ Electronics
- ☐ Instrumentation, experiments
- ☐ Mechanics
- ☐ Modeling, calculation
- ☐ Other (specify) : .....

### TESTS, CONTROL & MEASURES

- ☐ Non destructive tests
- ☐ Test benches
- ☐ Test management
- ☐ Other (specify) : .....

### STRUCTURES

- ☐ Active structures and control
- ☐ Smart structures
- ☐ Structural engineering and control
- ☐ Structural manufacturing techniques
- ☐ Other (specify) : .....

## ◆ PROCESSES

### DATA PROCESSING AND STORAGE

- ☐ Archiving
- ☐ Electronic data management
- ☐ Knowledge management
- ☐ Other (specify) : .....

### INSTRUMENTATION

- ☐ Diagnostic and monitoring techniques
- ☐ Lasers
- ☐ On-site science measure devices
- ☐ Physical and chemical sensors
- ☐ Physical science instrumentation
- ☐ Other (specify) : .....

### SCIENTIFIC AND INDUSTRIAL IT

- ☐ Command control
- ☐ Communication network
- ☐ Digital imaging
- ☐ Information and communication systems
- ☐ Modeling, simulation, algorithm
- ☐ Operating system
- ☐ Process management
- ☐ System architecture
- ☐ Other (specify) : .....

### SIGNAL PROCESSING

- ☐ Compression, encryptions, etc.
- ☐ GPS systems
- ☐ Guidance and control
- ☐ Sensors
- ☐ Signal and image processing
- ☐ Other (specify) : .....

### SOFTWARE

- ☐ Software development
- ☐ Software engineering
- ☐ Software quality and product insurance
- ☐ Software tools
- ☐ Other (specify): .....

### SIMULATION TRAINING

- ☐ Training Facilities
- ☐ War games
- ☐ Simulators
- ☐ Targets
- ☐ Other (specify): .....

### INFORMATION AND COMMUNICATION SYSTEMS

- ☐ Antennas
- ☐ Intercommunication
- ☐ Radios
- ☐ Networks
- ☐ Other (specify) : .....

### TECHNICAL SERVICES

- ☐ Certification
- ☐ Consulting, auditing
- ☐ Environment
- ☐ Information
- ☐ Maintenance
- ☐ Packaging
- ☐ Product handling
- ☐ Product insurance
- ☐ Quality
- ☐ Safety, accident prevention, Industrial hygiene
- ☐ Technology watch
- ☐ Training
- ☐ Transport, logistics
- ☐ Other (specify) : .....

### THERMAL CONTROL

- ☐ Cryogenics
- ☐ Fluid circuit
- ☐ High-power radiators
- ☐ Thermal control components
- ☐ Thermal control systems -incl. Software
- ☐ Other (specify) : .....

## ◆ TECHNOLOGIES, EQUIPMENT, SYSTEMS

### ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS

- ☐ Air management systems and components
- ☐ Waste recycling systems
- ☐ Water recycling systems
- ☐ Other (specify) : .....

### EQUIPMENT AND SYSTEMS

- ☐ Bearings
- ☐ Braking
- ☐ Electronic Warfare
- ☐ Filters
- ☐ Hydraulics
- ☐ Lighting-signals
- ☐ Metrology
- ☐ Pneumatics
- ☐ Robotics and Automation
- ☐ Simulation
- ☐ Special machinery
- ☐ Suspension
- ☐ Tools
- ☐ Winches
- ☐ Other (specify) : .....

### OPTICS AND ELECTRO-OPTICS

- ☐ Analysis & engineering of optical system
- ☐ Electro-optical devices
- ☐ Laser systems and technologies
- ☐ Optical components -incl. micro-optics
- ☐ Optical instruments and sensors
- ☐ Other (specify) : .....

### PROPULSION

- ☐ Air-breathing propulsion
- ☐ Amphibious propulsion
- ☐ Chemical propulsion
- ☐ Cryogenic propulsion
- ☐ Electric propulsion
- ☐ Reactors
- ☐ Thermal propulsion
- ☐ Other (specify) : .....

### SHIELDING

- ☐ Subset of shielding

### DISMANTLING AND DE-POLLUTION

- ☐ Dismantlement
- ☐ Pollution Remedies
- ☐ Demilitarization
- ☐ Other (specify) : .....

## ◆ OTHER (if not on the list):

.....

.....

.....

DESCRIPTION OF OUR CAPABILITIES

In this section you will show what capabilities of yours are used in civilian, military or space applications. Mention of your certifications and other standards is also very important.

◆ Military and Civil aerospace :

◆ Land defense :

◆ Space :

◆ Naval :

◆ Other (specify) :

◆ Technical data :

◆ Certifications:

◆ Type of contacts sought:

◆ Production sites abroad :

# FINAL APPLICATIONS IN AEROSPACE - DEFENCE

## ◆ AEROSPACE

### BUSINESS JETS AND GENERAL AVIATION

- ☐ Reciprocating engine-powered jets
- ☐ Turbo jets
- ☐ Turbo propulsion jets
- ☐ Other (specify) : .....

### MILITARY AND COMMERCIAL AIRCRAFT

- ☐ Bombers
- ☐ Early Warning
- ☐ Electronic Warfare
- ☐ Fighters
- ☐ Freight - Transport – In-flight refueling
- ☐ Narrow-body jetliner
- ☐ Observation
- ☐ Patrol ASW
- ☐ Reconnaissance
- ☐ Research - Test Bench – Experiments
- ☐ Training
- ☐ Turboprop aircraft
- ☐ Utilities
- ☐ Wide-body jetliner
- ☐ Other (specify) : .....

### HELICOPTERS

- ☐ Naval
- ☐ Reconnaissance / attack
- ☐ Tilt rotor
- ☐ Training
- ☐ Transport
- ☐ Utilities
- ☐ Other (specify) : .....

### AEROSTAT-PARACHUTES

- ☐ Air delivery
- ☐ Captive
- ☐ Non captive
- ☐ Parachutes
- ☐ Other (specify) : .....

## ◆ DRONES AND LAUNCH EQUIPMENT

### UAV AND DRONES

- ☐ Engines (turbine, electrical, etc)
- ☐ Fixed wing drones
- ☐ Vertical takeoff drones
- ☐ Other (specify) : .....

### LAUNCH VEHICLES

- ☐ Launchers
- ☐ Manned systems
- ☐ Unmanned systems
- ☐ Other (specify) : .....

## ◆ VEHICLES

### LAND VEHICLES

- ☐ Battle tanks
- ☐ Light or non-shielded vehicles
- ☐ Robots
- ☐ Shielded vehicles
- ☐ Trucks
- ☐ Other (specify) : .....

### SPACECRAFT AND EQUIPMENT

- ☐ Ground infrastructure
- ☐ Orbiting equipment
- ☐ Robots
- ☐ Other (specify) : .....

## ◆ SPACE

### CIVIL SATELLITES

- ☐ Communication
- ☐ Navigation
- ☐ Observation
- ☐ Scientific
- ☐ Technology development
- ☐ Weather
- ☐ Other (specify) : .....

### MILITARY SATELLITES

- ☐ Communication
- ☐ Early warning
- ☐ Manned systems
- ☐ Navigation
- ☐ Observation
- ☐ Reconnaissance and surveillance
- ☐ Technology development
- ☐ Other (specify) : .....

## ◆ ARMAMENTS

### MISSILES

- ☐ Air to air
- ☐ Air to surface
- ☐ Anti armor
- ☐ Anti ship
- ☐ Anti submarine
- ☐ Anti-missile
- ☐ Surface to air
- ☐ Surface to surface
- ☐ Other (specify) : .....

### ARMS AND MUNITIONS

- ☐ Anti-air
- ☐ Anti-bunker
- ☐ Anti-tank
- ☐ Armored guns
- ☐ Artillery and ammunition
- ☐ Explosives
- ☐ Fireworks, illumination signals
- ☐ Land-land and air-sea weapons systems
- ☐ Mine detonators and charges
- ☐ Mines
- ☐ Underwater weapon systems
- ☐ Other (specify) : .....

## ◆ SUPPORT SYSTEMS

- ☐ Air traffic control and radar
- ☐ Communication and navigation systems
- ☐ Data processing equipment
- ☐ Display screens and instruments
- ☐ Electronic warfare systems
- ☐ Guided weapons
- ☐ Integrated avionics systems
- ☐ Radar and sensors
- ☐ Other (specify) : .....

## ◆ AIR TRANSPORTATION BUSINESS

- ☐ Airliners
- ☐ Airport
- ☐ Jet leasing
- ☐ Private charters
- ☐ Other (specify) : .....

## ◆ NAVAL

### SHIPS

- ☐ Aircraft Carriers
- ☐ Landing craft, logistic and supply ships
- ☐ Mine warfare vessels
- ☐ Non-conventional ships
- ☐ Small craft-inflatables-hydrofoils
- ☐ Specialized vessels: coast guard
- ☐ Submarines
- ☐ Support ships
- ☐ Surface ships (over 1000 tons)
- ☐ Surface warships
- ☐ Surveillance craft
- ☐ Other (specify) : .....

## ◆ OTHER (if not on the list):

.....  
 .....  
 .....

# AEROMART KOREA SACHEON 2014

## RATES AND BOOKING FORM FOR SUBCONTRACTORS AND SUPPLIERS

### BUSINESS CONVENTION PACKAGE – 6 sqm booth – 1 delegate

**1 500 Euros excl. Taxes**

- 6 sqm Booth, fully equipped (hard walls, lighting, 1 table, 3 chairs, carpet and fascia board)
- BtoB Meetings with Korean Aerospace companies
- Aerospace and Defense Conferences
- Industrial visits in local facilities
- Access to lunches, coffee breaks, Gala Diner
- Shuttle bus service

• **Extra delegate**

**150 Euros excl. Taxes**

### BUSINESS CONVENTION PACKAGE – 1 table - 1 delegate

**1 000 Euros excl. Taxes**


- NO BOOTH – ONLY 1 table and 3 chairs
- BtoB Meetings with Korean Aerospace companies
- Aerospace and Defense Conferences
- Industrial visits in local facilities
- Access to lunches, coffee breaks, Gala Diner
- Shuttle bus service

**If you also participate to Aeromart Nagoya 2014**

### BUSINESS CONVENTION PACKAGE – 1 delegate

**3 000 Euros excl. Taxes**

(including the flight from Korea to Nagoya)

<b>One 6sqm booth (3x2)</b> Fully equipped with: - Hard walls - Lighting - 1 table - 3 chairs - Carpet and fascia board <b>Admission for 1 delegate</b>		<ul style="list-style-type: none"> <li>♦ A detailed company profile in the online AEROMART NAGOYA catalogue</li> <li>♦ A memory stick preloaded with AEROMART NAGOYA catalogue</li> <li>♦ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices (September 25 &amp; 26)</b></li> <li>♦ Access to the conferences on September 24</li> <li>♦ Access to the lunches on September 25 &amp; 26</li> <li>♦ Access to the Gala Diner</li> <li>♦ Access to coffee breaks on September 24 , 25 &amp; 26</li> </ul>
<b>Extra Delegate:</b>		<b>450 Euros excl. Taxes</b> (including the flight from Korea to Nagoya)

### ORDER CONFIRMATION

Please tick the appropriate boxes, enter the correct figures and make sure this section matches your selection above.

<input type="checkbox"/> Participation to Aeromart Korea Sacheon – 6sqm Booth	1500€ .....
<input type="checkbox"/> Participation to Aeromart Korea Sacheon – ONLY 1 Table	1000€ .....
<input type="checkbox"/> Extra delegate Aeromart Korea Sacheon	150€.....
<input type="checkbox"/> Participation to Aeromart Nagoya – 6sqm Booth	3000€.....
<input type="checkbox"/> Extra Delegate Aeromart Nagoya	450€.....
<input type="checkbox"/> Presentation in workshop Aeromart Nagoya	500€.....
<b>Grand total</b>	.....
Taxes (only if applicable)*	.....
<b>Net due to Advanced Business Events</b>	.....

### PAYMENT TERMS:

#### \*Additional Information on tax

- a) Your company is registered in France, French tax (VAT) is due
- b) Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- c) **Your company is based in a non-European country, no taxes are applicable.**
- d) Your company is registered in Italy, Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

**A 60% down-payment is required.** Your account must be balanced prior to the event. Full payment at booking is also accepted.

#### **Payment can be made by:**

- credit card (visa, master only) from an online facility
- wire transfer to our bank account (send us a copy of the receipt by email)

#### **Our bank account details:**

- IBAN: FR76 3000 4008 0400 0107 2835 736
- BIC Code: BNPAFRPPCE
- Bank: BNP PARIBAS CHAMPS ELYSEES
- Bank address: 37 Av des Champs Elysées, 75008 Paris, France

**IMPORTANT NOTE:** sign on next page, scan and return this booking form (the last 2 pages) to Ruiching Portier at [rportier@advbe.com](mailto:rportier@advbe.com)  
 When you're done you'll be requested to fill out the registration form and provide details of your capabilities. Those details will be used for your profile in the online catalog and are very important for the matchmaking program.

# AEROMART KOREA SACHEON 2014

## GENERAL TERMS AND CONDITIONS

Event name: **AEROMART KOREA SACHEON 2014** (referred to as the "Event"):

Date: **September 22-24, 2014** (referred to as the "Event date")

Location: (referred to as the "Place"):

City, Country: **Sacheon, Korea**

### 1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

### 2/ PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

### 3/ PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant.

The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

### 4/ REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

### 5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

### 6/ OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

### 7/ INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

### 8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund or compensation of any kind shall be due to the Participant.

### 9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

### 10/ SETTLEMENT

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement. If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

Company Name : \_\_\_\_\_

I hereby agree with Advanced Business  
Events terms and conditions

Address : \_\_\_\_\_

Date: \_\_\_\_\_

Signature:

Contact Name : \_\_\_\_\_

Company seal: