



Sachee Perera <howdy@sachee.com.au>

Thanks for you time!

2 messages

Newan Vinthusa <newan@talvin.ai>
To: howdy <howdy@sachee.com.au>

12 November 2025 at 03:43

Hey Sachee,

It was a pleasure having a chat with you early this week. And appreciate you hearing our story and giving your feedback. I look forward to being in touch and collaborating in the future.

As mentioned, I have attached our pre-seed deck to this email. If you have any VCs or angels looking at B2B AI startups, I would love to have a chat. And even if you are open to investing, I would love to discuss more.

Cheers!



Newan Vinthusa

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Book a Demo



[Talvin AI Pitch Deck \(Investor\).pdf](#)
2497K

Sachee Perera <howdy@sachee.com.au>
To: Newan Vinthusa <newan@talvin.ai>

12 November 2025 at 18:12

Hey Newan,

Great connecting with you earlier this week - really enjoyed hearing about your journey and what you've built so far. Impressive progress.

Just circling back on the second product discussion: I think we're quite aligned on the path forward. You'll get the best traction by doubling down on your main ICP - that's where you have the validation, especially when it comes to enterprise sales.

If you're keen to implement an MVP enterprise sales motion now (to improve conversion rates and reduce your sales cycles) while building for the future, I'd be happy to jump in. This is exactly what I've been doing for the last four years - I've touched around 500 deals ranging from \$20K to just under \$1M ARR and closed about a hundred of them. Prior to that, it was more mid-market work.

Happy to provide some value here if it makes sense. Let me know your thoughts.

Cheers,
Sachee

P.S. In the meantime, maybe I'll do a shout out on LinkedIn over the coming days about our chat to see if there are any investors in my network that are interested. I don't know anyone off the top of my head at the moment.

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