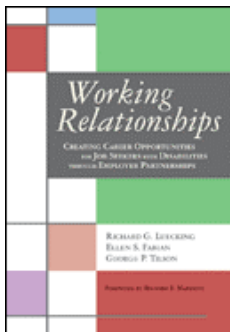


Working Relationships: Expanding Employment Options and Career Development for Job Seekers with Disabilities

October 5, 2011

9:00-4:30

Hilton Burlington
Burlington, VT



This seminar is based on two premises:

- 1) that there's a job for every job seeker with a disability who wants one, and
- 2) that employers should be treated as important customers of disability employment services. The presenter has created a highly interactive training seminar, loaded with real life examples and based on direct, successful experiences assisting job seekers who have disabilities.

The presenter will help participants:

- Understand what employers want and expect from employment service providers
- Market proactively to businesses
- Learn practical guidelines for getting to know both job seekers and employers
- Match job seeker characteristics with employer needs
- Use the tenets of quality customer service when working with employers
- Take steps to develop non-traditional employment through customized job consultation to employers
- Discover strategies for improving job retention and promoting career advancement for people with disabilities
- Explore specific ways to make employment service programs more customer-oriented, convenient, and understandable to employers

Presenter: Richard G. Luecking, Ed.D.

Who Should Attend? Job Developers, Job Coaches, Employment Specialists, School Transition Specialists, State Agency Personnel

Cost: \$100 per person

Coffee/breakfast and materials provided, lunch is on your own. Hotel parking is \$10. 10% discount for current APSE members. CRC Credits Available.

REGISTRATION FORM: *Working Relationships*, October 5, 2011

Name:

Agency:

Primary population served:

Your title/role:

Address:

Phone:

Email:

APSE Membership # (required for discount):

Accommodations needed (notify by September 14):

Please send registration and checks (payable to **Vermont APSE**) by September 22, 2011 to:

Bryan Dague
University of Vermont-CDCI
208 Colchester Ave. Mann Hall
Burlington, VT 05405
802-656-1345
Bryan.Dague@uvm.edu

Limited capacity, please register early.