



Centre for
Investor
Education

International Investing

Sunday 3 – Friday 8 April 2011

Agenda

Hotel Adlon Kempinski
Unter den Linden 77,
10117 Berlin,
Germany

Tel: (49) 30 2261 0
Fax: (49) 30 2261 2222
Web: www.hotel-adlon.de

Hotel check-in: 4.00pm
Hotel check-out: 12.00pm

Suggested Attire:

C casual – polo shirt, denim acceptable, casual footwear
SC smart casual – shirt, no denim, jacket optional
BA business attire – suit and tie recommended

PART 1

Sunday 3 April

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|---------|--|----|
| 4.00 pm | Welcome afternoon tea (Akademie I foyer) | C |
| 4.30 pm | Superannuation/Pension fund delegates' exchange (non-sponsors) (Akademie I) | |
| 6.30 pm | Welcome Reception
(Bundeszimmer & Berlinzimmer, Bel Etage, Hotel Adlon Kempinski)
Enjoy views of the Brandenburg Gate and the Boulevard Unter den Linden in the room where the German Federal President holds his annual New Year's address. With walls adorned in silk, these rooms exude an aura of history, power and leadership. | SC |
| 7.00pm | Dinner (Ballsaal III, Ground Floor, Hotel Adlon Kempinski)
Please join us in the stately Adlon ballroom as we welcome all delegates for dinner in a room which reflects the hotel's tradition of grace and grandeur. | |

GUEST SPEAKER: Wolf Klinz, Member of European Parliament, Chair of the Special Committee on the Financial, Economic and Social Crisis

Mr Klinz will share his views on the role of Germany in Europe post crisis.

Monday 4 April

7.30 am Breakfast (Palaissaal Foyer)

8.45 am Conference Chair's opening remarks (Palaissaal Ballroom)
Gabriel Szondy, Centre for Investor Education

C

9.00 am **GLOBAL ECONOMIES: USA**

GUEST SPEAKER: Markus Brunnermeir, Edwards S. Sanford Professor of Economics, Princeton University

Purpose: To discuss the economic outlook for the USA.

Points to be covered:

- Economic outlook for the USA
- Misconceptions surrounding QE2 and US monetary policy

No table discussion. Questions direct from the floor.

10.00 am **GLOBAL ECONOMIES: CHINA**

GUEST SPEAKER: Andy Xie, Independent Economist

Virginie Maisonneuve, Head of Global and International Equities, Schroders Investment Management

Purpose: To share contrasting opinions on the economic outlook for China.

Points to be covered:

- Economic outlook for China
- Drivers of growth and key risks
- Impacts of a shift towards a consumption-led economy
- What this means for Australian investors

No table discussion. Questions direct from the floor.

11.15 am Morning Tea (Palaissaal Foyer)

11.30 am **FUTURE OF THE EUROPEAN UNION**

GUEST SPEAKER: Wolfgang Munchau, Associate Editor and European Financial Columnist, Financial Times

Thomas Higgins, Global Macro Strategist, Standish

Purpose: To address the key obstacles and opportunities facing the EU in the near to medium term.

Points to be covered:

- Outlook for the EU
- Impact of sovereign debt problems
- Future shape of the EU
- Stresses facing the Euro

No table discussion. Questions direct from the floor.

12.45pm Lunch (Palaissaal Foyer)

- 1.45pm **OUTLOOK: RUSSIA**
Drew Guff, Managing Director, Siguler Guff & Company LP
Purpose: To discuss the outlook for and gain perspectives on Russia.
Points to be covered:
- Economic drivers
 - Outlook
 - Key opportunities and risks
- Table Discussion:** What do you see as the key strength and key weakness of Russia in an economic sense? How does this view factor into your investment strategy? What deters you from investing in Russia?
- 2.45 pm Afternoon tea (Palaissaal Foyer)
- 3.00 pm **GEOPOLITICAL INSIGHTS**
GUEST SPEAKER: Volker Perthes, Director, Stiftung Wissenschaft und Politik, German Institute for International and Security Affairs
Purpose: To discuss geopolitical developments around the globe.
Points to be covered:
- Near term concerns and risks
 - Long term geopolitical trends
- No table discussion. Questions direct from the floor.
- 4.15 pm Session close
- 6.00 pm Reception and dinner SC
Depart by bus from the hotel lobby for KPM – Königliche Porzellan-Manufaktur (Royal Porcelain), the manufacturer established by Frederick the Great in 1763. Tonight we will dine amongst displays of exquisite “white gold” in the historic Ring-chamber furnace hall where world famous KPM porcelain was baked up to 1963.
- GUEST SPEAKER: Wolfgang Munchau, Associate Editor and European Financial Columnist, Financial Times**

Tuesday 5 April

- 7.30 am Breakfast (Palaissaal Foyer) C
- 8.30 am Conference Chair’s opening remarks (Palaissaal Ballroom)
Gabriel Szondy, Centre for Investor Education
- 8.45 am **AUSTRALIAN INSTITUTIONAL INVESTORS’ PERSPECTIVES**
Terry McCredden, Chief Executive Officer, UniSuper
Alistair Barker, Investment Manager, AustralianSuper
Fiona Trafford-Walker, Managing Director, Frontier Investment Consulting
Purpose: To gain insights from Australian practitioners on key areas associated with managing their portfolios.

Points to be covered:

- Key concerns and risks
- Current views on asset allocation
- Thoughts on geographies and asset classes

Table Discussion: What do you view as the key risks regarding your fund's global investments? How do the views of the panel and asset consultants gel with your views?

10.15 am Morning Tea (Palaissaal Foyer)

10.30 am **EUROPE'S PLACE IN AN INSTITUTIONAL PORTFOLIO**

Alan Brown, Group Chief Investment Officer, Schroder Investment Management Limited

Purpose: To discuss how Europe's investment markets compare globally.

Points to be covered:

- Contrasting investment markets in Europe with the USA and Australia
- Can the return divergence persist?

Table Discussion: To what extent do you believe that Australia can continue to outperform the developed world and remain largely oblivious to the problems in Europe (and the USA)? Should institutional investors be adjusting portfolios to take account of the structural headwinds facing Europe (and the USA) and to what extent might this change the risks for Australian investors who already have a large stake in emerging market themes?

11.20 am **EUROPE'S PLACE IN AN INSTITUTIONAL PORTFOLIO - INCOME**

Andrew Bosomworth, Executive Vice President, Head Munich Portfolio Management, PIMCO Europe Ltd

Jean-Louis Lelogeais, Co-Founder, Senior Managing Director, Strategic Value Partners

Purpose: To examine the status of and opportunities within the European income asset space.

Points to be covered:

- New challenges in European fixed income
- Is European distressed debt past its prime?
- Putting the current distressed cycle in perspective

Table Discussion: Where do you believe fixed income opportunities lie in Europe? Leveraged loans are back to pre-crisis levels, high yield markets are close to par, default rates are down dramatically, and refinancings are widely available. How can this be an opportune time to invest in distressed? Is there enough of a risk premium in European credit compared to the U.S. to justify the risks associated?

12.30 pm Lunch (Palaissaal I)

OUTLOOK FOR COMMODITIES

Ric Deverell, Director – Commodities, Credit Suisse

Ric will provide his views on the outlook for commodities globally, highlighting areas of particular relevance to Australian institutional investors.

No table discussion. Questions direct from the floor.

2.00 pm **EUROPE'S PLACE IN AN INSTITUTIONAL PORTFOLIO – PRIVATE EQUITY**

Matthew Arkinstall, Investment Director, Greenpark Capital Limited
Tomas Hricko, Managing Director, Adveq Management AG

Purpose: To discuss the status of and opportunities within European private equity.

Points to be covered:

- Exploring the nature of private equity
- Why private equity isn't for all investors
- Further opportunities and risks in European private equity

Table Discussion: What are the key preconditions for investing in private equity? What attributes do secondaries provide as an alternative to conventional private equity? To what extent do you view Europe as an appealing target for private equity investment?

3.10 pm **EUROPE'S PLACE IN AN INSTITUTIONAL PORTFOLIO – REAL ESTATE**
Gerd Kremer, Managing Director, GLL Real Estate Partners GmbH

Purpose: To discuss the status of and opportunities within European real estate.

Points to be covered:

- Key criteria for European real estate investments
- Opportunities
- Risks

Table Discussion: What are the primary factors behind Australian investor's hesitation to invest in European real estate? How would you feel most comfortable accessing this market (direct or indirect) and why?

4.00 pm Open forum and closing remarks

4.30 pm Part 1 concludes - Closing drinks

6.15 pm **Only for delegates (superannuation/pension fund representatives) and for those sponsors participating in Part 1 and continuing on to Part 2 of the conference.** Depart from the hotel lobby for a short walk to Deponie Nr 3, an old-Berlin pub/restaurant. Once part of the Russian barracks, the wonderful atmosphere of the historic building will provide a relaxed and informal setting for tonight's dinner of typical Berlin fare.

PART 2

Wednesday 6 April

12.00 pm Superannuation/Pension Fund delegates Exchange (non sponsors) (Akademie I) C

1.15 pm Lunch (Palaisaal Foyer)

2.15 pm Conference Chair's opening remarks (Palaisaal Ballroom)
Gabriel Szondy, Centre for Investor Education

2.30 pm **CURRENCY**

Margaret Waller, Chief Executive Officer, Pareto Australia Pty Limited
Alan Ruskin, Managing Director, Global Head of G-10 FX Strategy, Deutsche Bank

Purpose: To discuss the impacts of currency on investment portfolios, both at a macro and micro level.

Points to be covered:

- Key macro currency risks
- Generating alpha through currency
- The outlook for the AUD

Table Discussion: What do you view as the greatest risk in currency markets currently? Is your fund protected against this risk and, if so, how? What role does currency play in terms of enhancing foreign investment returns?

3.45 pm **INVESTMENT POLICY ISSUES**

Robert Turner, Chairman and Chief Investment Officer, Turner Investment Partners Inc
Lochiel Crafter, Head of Investment, Asia Pacific, State Street Global Advisors Australia Limited

Purpose: To examine key aspects of investment policy, including the active and passive debate.

Points to be covered:

- Drivers of active manager outperformance
- Using smarter beta in portfolio construction

Table Discussion: In your view, what would be a prudent allocation of actively managed stock investments and indexed investments in an institutional portfolio? What do you believe are the most effective metrics to use in evaluating an active manager's potential for long-term outperformance? How appropriate is it for the performance of active managers to be referenced to the market capitalisation benchmark? Under what circumstances would your organisation consider using an alternative to a market capitalisation strategy?

4.50 pm Session close

- 6.30 pm Pre-dinner drinks (Kleine Wintergarten, Hotel Adlon Kempinski) SC
Please join us for pre-dinner drinks in the Kleine Wintergarten. This beautiful room with gleaming black and white chessboard floor, soaring ceilings, brilliant lighting and an awe-inspiring glass dome is the perfect setting for the start of Part II of the Conference.
- 7.00 pm Dinner (Ballsaal III, Ground Floor, Hotel Adlon Kempinski)
At this evening's dinner we will be treated to a performance by Charlie Kedmenec, an Australian member of the Cologne Opera Ensemble and winner of the 2008 Audi German Opera Scholarship. We will savour the hotel's legendary cuisine and, to top it off, we will enjoy and learn about a selection of fine German wines.

Thursday 7 April

- 7.30 am Breakfast (Palaissaal Foyer) C
- 8.30 am Conference Chair's opening remarks (Palaissaal Ballroom)
Gabriel Szondy, Centre for Investor Education
- 8.45 am **RISK MANAGEMENT AND MODELS FOR GLOBAL INVESTING**
Saker Nusseibeh, Head of Investment, Hermes
Marlena Lee, Vice President, Dimensional Fund Advisors
Yves Choueifat, President and Chief Investment Officer, TOBAM
Purpose: To discuss the efficacy of diversification as a risk management tool and developments in global investment models.
Points to be covered:
 - Does diversification actually work?
 - Regulation – friend or foe
 - International factors – new research by Fama and French
 - Anti-benchmark investing**Table Discussion:** Do you believe regulation will increase or decrease volatility and why? If an anomaly becomes public knowledge, what do you expect to happen to it in the future? Why do Funds measure portfolio performance and risk relative to a "Benchmark" which displays extreme biases in exposure to limited numbers of risk factors?
- 10.15 am **EVOLUTION OF EMERGING MARKETS**
Stuart Paul, Joint Managing Partner of Asia Pacific and Global Emerging Markets Team, First State Investments
Kevin Daly, Portfolio Manager, Emerging Market Debt, Aberdeen Asset Management
Purpose: To discuss the evolution of emerging markets and some opportunities and risks therein.
Points to be covered:
 - The evolution of emerging to developing markets
 - Opportunities and risks in emerging market debt

Table Discussion: How should investors consider the relative risk of Developed and Developing markets? What are the main challenges for Developed market companies expanding operations in the Developing world? Why might emerging market debt be attractive as part of an institutional portfolio?

11.25 am Morning tea (Palaissaal Foyer)

11.40 am **GLOBAL REAL ESTATE – EX EU**

Allen Smith, Chief Executive Officer, Pramerica

Tony Breuer, Managing Director, Gresham Partners Limited

Purpose: To examine the global real estate space outside of the Eurozone.

Points to be covered:

- Global opportunities and risks in real estate
- Australian real estate perspectives

Table Discussion: Where do you see the most profitable opportunities in Real Estate over the next 3 years? Do you favour a particular geography or sector for real estate investment, and why?

12.50 pm Lunch (Palaissaal Foyer)

1.45 pm **GLOBAL OPPORTUNITIES IN INCOME – EX EU**

Michael Levitt, Chairman and Chief Executive Officer, Stone Tower Capital LLC

Tim Haywood, Investment Director Business-Unit Head (Fixed Income), GAM

Purpose: To examine opportunities presented by income assets outside of the EU.

Points to be covered:

- Opportunities in the credit market – have they passed?
- Finding and taking advantage of opportunities
- Generating fixed income alpha in a rising yield environment

Table Discussion: Do you believe the time for investing in credit has passed, and why? What credit strategies do you believe are the most attractive currently, and why? What role do you expect fixed income alpha to play in your portfolio?

2.55 pm **EQUITIES – CHINA AND EMERGING MARKETS**

Stuart Rae, Chief Investment Officer, Pacific Basin Value Equities, AllianceBernstein

Scott Berg, Portfolio Manager, T Rowe Price

Purpose: To discuss opportunities and risks presented by equities in China and other emerging markets.

Points to be covered:

- Balancing risk and return in China equities
- Direct vs indirect investment
- Emerging market equities

Table Discussion: What exposure does your fund have to China, both directly and indirectly? How difficult is quantifying the level of indirect exposure? How do you monitor and manage the risks involved? Will emerging market equities outperform developed market equities over the next a) 12 months b) 3 years?

4.15 pm Session close

6.00 pm Reception and dinner BA
Depart from the hotel lobby for a short coach ride to the Australian Embassy, where we will be guests of the Australian Ambassador to Germany, in the beautiful enclosed courtyard of the Embassy.

Friday 8 April

7.30 am Breakfast (Palaissaal Foyer) C

8.30 am Conference Chair's opening remarks (Palaissaal Ballroom)
Gabriel Szondy, Centre for Investor Education

8.45 am **GLOBAL PERSPECTIVES**
Bev Durston, Director of Alternative Investments, British Airways Pension Investment Management Ltd
Ger Goris, Managing Director, Goris & Partners B.V.

Purpose: To gain insights from international institutional investors on challenges faced globally.

Points to be covered:

- Key concerns and risks
- Current views on asset allocation
- Thoughts on geographies and asset classes

Table Discussion: In what ways do the views/issues discussed in this session by non-Australians resonate with issues your fund faces? To what extent do you believe improved international dialogue may help in overcoming some of these?

9.45 am Morning tea (Palaissaal Foyer)

10.00 am **GLOBAL INFRASTRUCTURE AND TIMBER**
Gautam Bhandari, Managing Director & Head of Asia, Gulf Countries, and South Africa, Morgan Stanley Infrastructure Partners
Jitzes Noorman, Senior Fund Manager, Mn Services

Purpose: To discuss opportunities and risks presented by infrastructure outside of the Eurozone.

Points to be covered:

- Global infrastructure – attractive areas for investment
- US timber investments
- Finding and taking advantage of opportunities

Table Discussion: Do you believe liquidity premiums for holding infrastructure assets are sufficiently high, given ongoing doubts about the global economy? What role do timber investments currently play in your portfolio? How do you see this changing going forward? How do the recent unfortunate events in Japan potentially impact this space?

11.20 am

DEVELOPMENTS IN GLOBAL HEDGE FUNDS

Paul Rogge, Founder and Portfolio Manager, Rogge Capital Management, LP

Kevin Gundle, Director and Senior Executive Officer, Aurum Funds Limited

Purpose: To examine opportunities and risks presented by global hedge funds.

Points to be covered:

- Direct equity only hedge funds
- Hedge fund of funds
- Opportunities and risks

Table Discussion: Do you think that hedge funds are coming back into favour and, if so, why? What advantages are there to 'direct' hedge funds as opposed to fund of funds?

12.30 pm

Lunch (Palaissaal I)

KEYNOTE SPEAKER: Paul Collier, Professor of Economics, Oxford University Economics Department; Director, Centre for the Study of African Economies; Professorial Fellow of St Antony's College

Paul Collier is one of the world's leading experts on developing markets and financial opportunities within the poorest countries. Director for the Centre of the Study of African Economies at Oxford University, Collier is currently Advisor to the Strategy and Policy Department of the IMF and advisor to the Africa Region of the World Bank, where he previously served as Director of the Development Research Group.

2.00 pm

Conference close