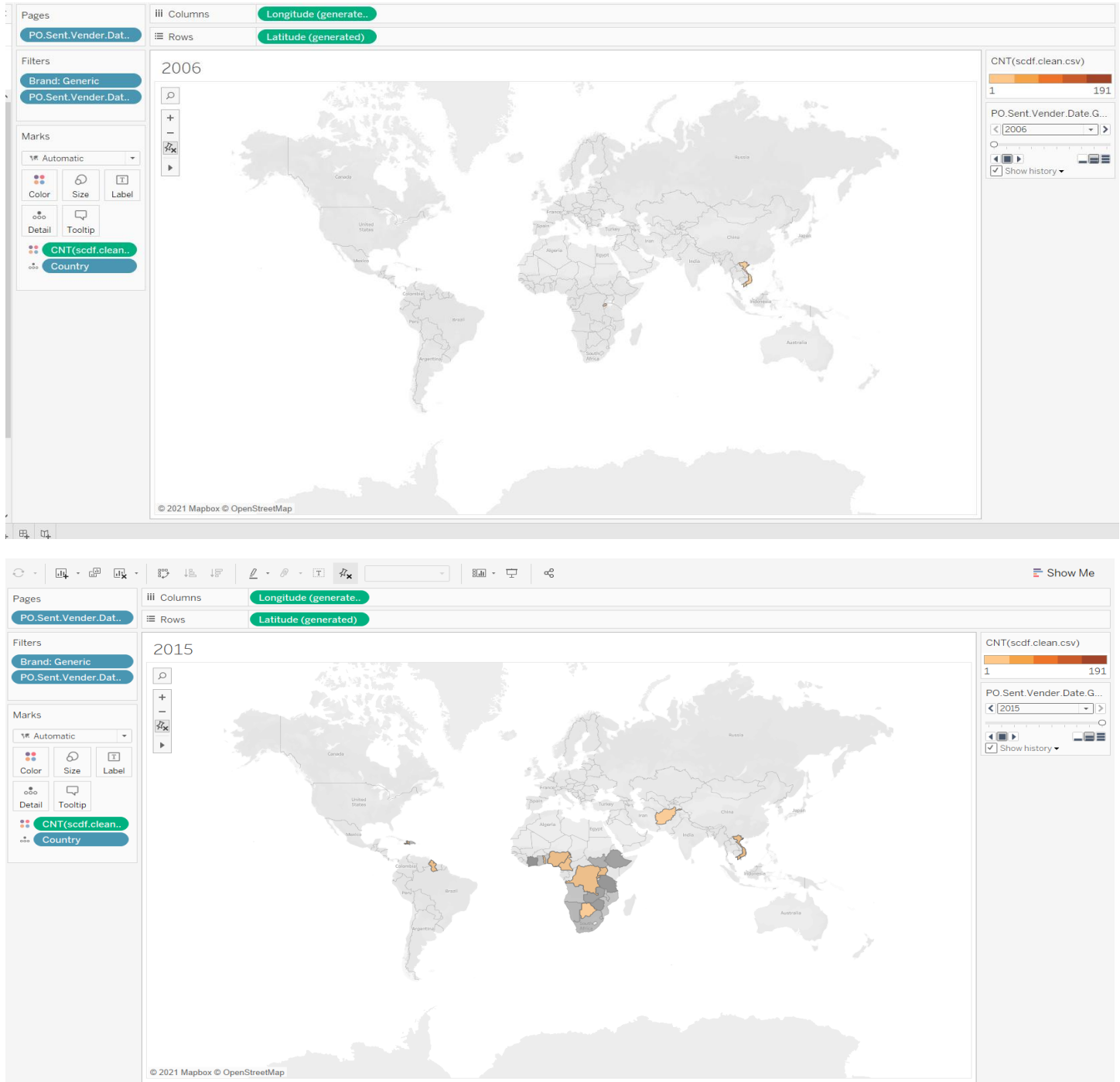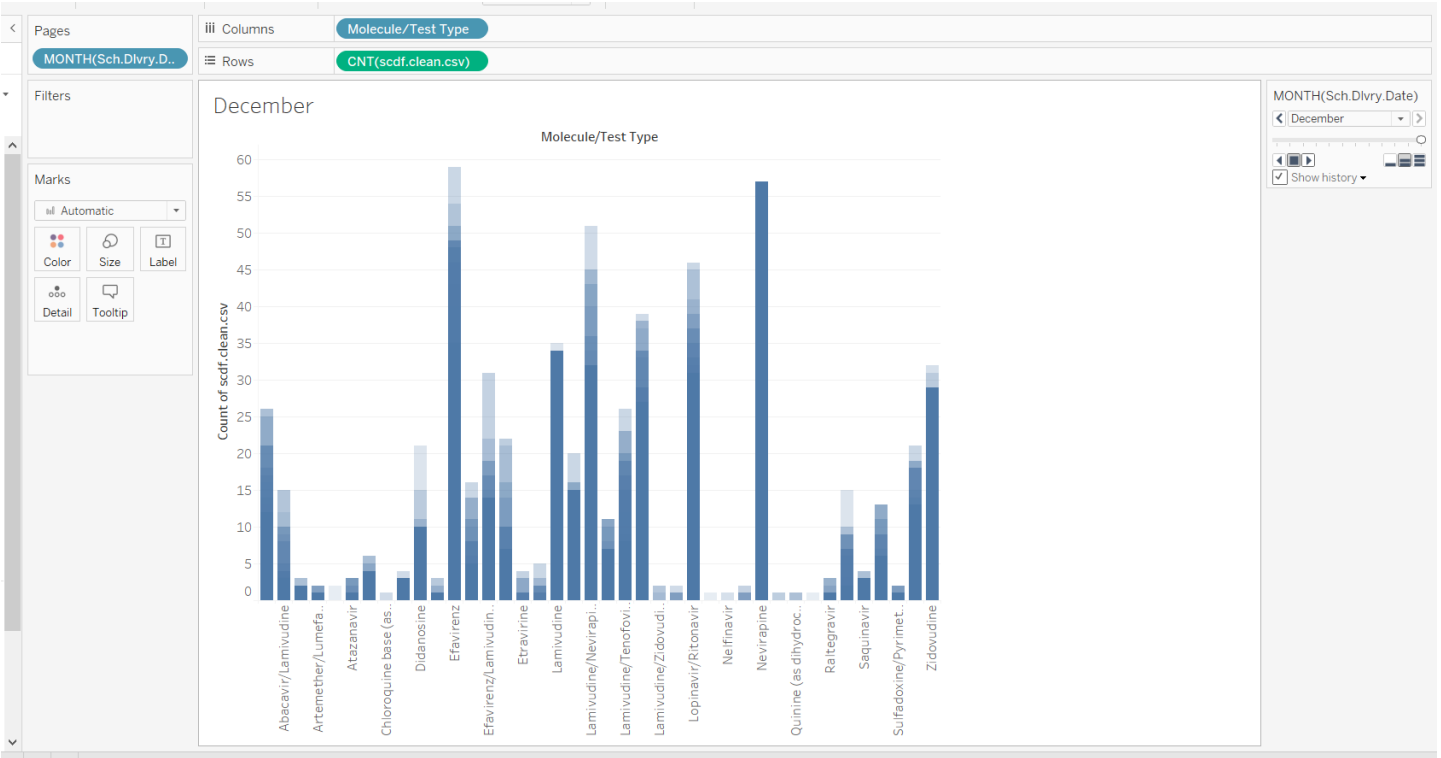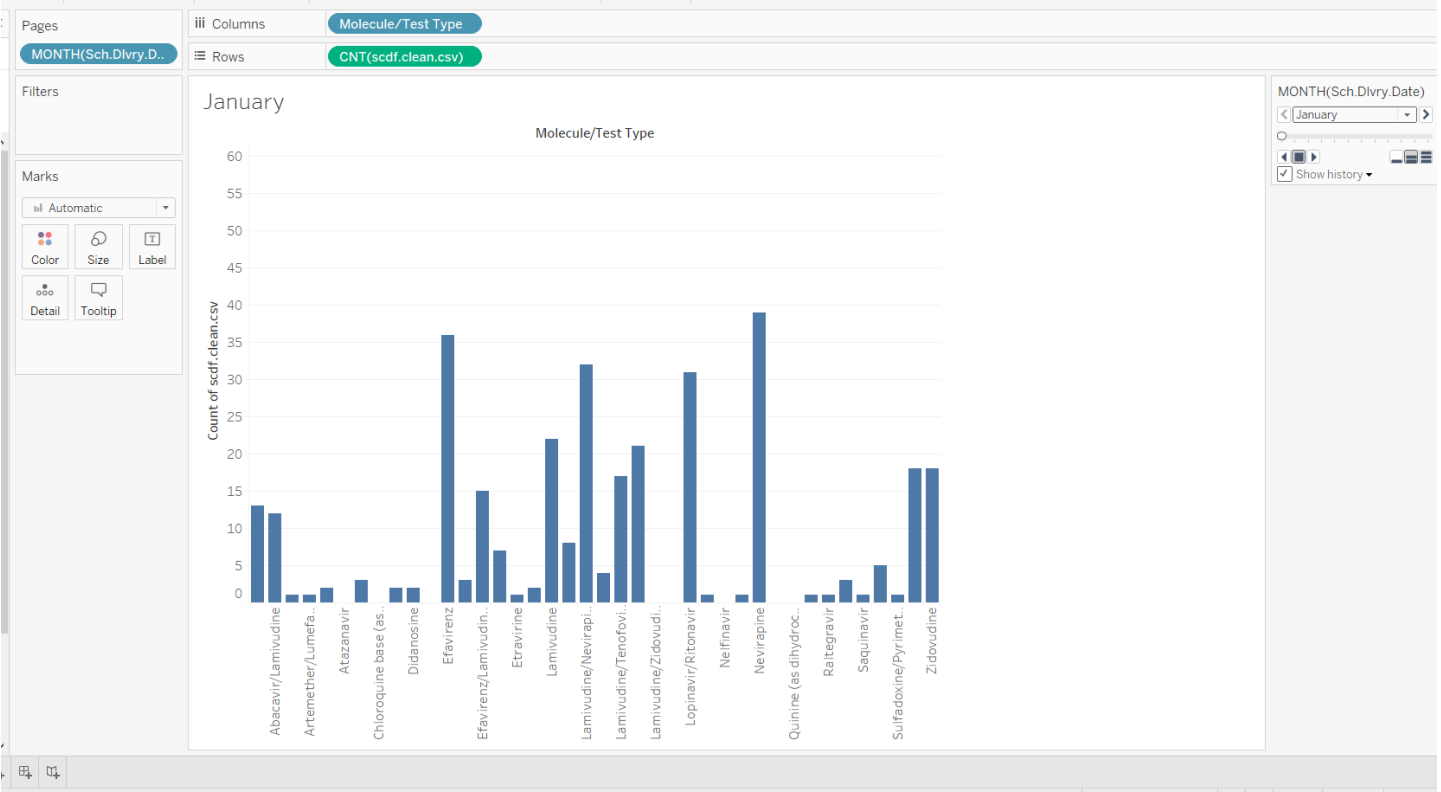Name: Omer Abid

Erp: 14922

Problem 1: How is 'generic' brand performing on yearly basis with respect to location of order?

So, I have just given snapshots of first and last year, This basically helps us identify the sales of the Generic brand for each along with its quantity which is represented by the orange gradient key. Next, this also lets us visualize which countries we had sales with, in the previous years and their recency with the history color gradient, but in the current year we did not get any order from them. Here I see that mostly South African countries are customers for this brand and few of them bought items for this month.

Problem 2: I need to understand my inventory needs, like which molecule/item is sold in how much quantity for each month

So, this helps to interpret which molecule/test is sold most in this month and with the pages and history I can sort of understand the running trends of each molecule/test for the previous months as well. So, by this can understand the demand of product and how is trending. So, I see that Efavirenz has a consistent high demand and nevirapine demand has increased this month so maybe I need to have more stock for these to for the next month