

VENDOR PERFORMANCE VARIABLE

Coal Application - coal.lbebanten.com

| OBJECTIVE | KEY RESULT | SCORE |
|--------------------------------------------------------------------------------------|---------------------------------------------------------------|-------|
| ON-TIME DELIVERY Actual Date of Loading Port in LBE | On-Time according to ETA schedule | 5 |
| | 1 day behind of ETA schedule or 1 day ahead of ETA schedule | 4 |
| | 2 days behind of ETA schedule or 2 days ahead of ETA schedule | 3 |
| | 3 days behind of ETA schedule | 2 |
| | > 3 days behind of ETA schedule | 1 |
| VOLUME DELIVERY RATIO Ratio of volume plan (MT) and Volume actual (MT) | Volume actual is $\geq 100\%$ of volume plan | 5 |
| | Volume actual is 97.5% - 99,99% of volume plan | 4 |
| | Volume actual is 95% - 97.4% of volume plan | 3 |
| | Volume actual is 92.5% - 94,99% of volume plan | 2 |
| | Volume actual is 90% - 92.4% of volume plan | 1 |
| DOCUMENT SUBMISSION Upload COA/COW documents in application | On-scheduled (3 days after Vessel departure) | 5 |
| | 1 day behind from schedule (4 days after Vessel departure) | 4 |
| | 2 days behind from schedule (5 days after Vessel departure) | 3 |
| | 3 days behind from schedule (6 days after Vessel departure) | 2 |
| | 4 days behind from schedule (7 days after Vessel departure) | 1 |