# TA session: Demand Analysis with the AIDS Model

Applied IO with Susanna Esteban, IDEA, Spring 2023

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# 1 Overview

• In the following example, we will estimate a nonlinear Almost Ideal Demand System (AIDS) model and its linear approximation (LA-AIDS model).

#### 1.1 Model

Recall from microeconomic theory the expenditure function of an n-good system (in most recent applications of the AIDS model, a "good" is an aggregate product category):

$$e(p, u) \equiv \min_{\{q_j\}_{j=1}^n} \sum_{j=1}^n p_j q_j$$
s.t.  $U(q_1, \dots, q_n) \ge u$ 

The Hicksian (or compensated) demand function solves the expenditure minimization problem:

$$h(p, u) \equiv \underset{\{q_j\}_{j=1}^n}{\operatorname{argmin}} \sum_{j=1}^n p_j q_j$$

$$s.t. \ U(q_1, \dots, q_n) \ge u$$

It follows that

$$e(p, u) = p \cdot h(p, u) \tag{1}$$

where the price vector  $p = (p_1, \ldots, p_n)$ . By the Shephard's Lemma, we have

$$\frac{\partial e(p,u)}{\partial p_j} = h_j(p,u) = q_j$$

For a utility-maximizing consumer, her total expenditure X satisfies

$$X = e(p, u) \tag{2}$$

We can then write the expenditure share of product j:

$$w_j \equiv \frac{p_j q_j}{X} \stackrel{\text{(2)}}{=} \frac{p_j q_j}{e(p, u)} = \frac{\partial \ln e(p, u)}{\partial \ln p_j} \tag{3}$$

where the chain rule is used.

Following Deaton and Muellbauer (1980a), we take the *Piglog* (Price Invariant Generalized Logarithmic) class of preferences. The Piglog form was developed to treat aggregate consumer behavior as if it were the

outcome of a single rational representative consumer. If this is the case, then a reallocation of a single unit of currency from any one household to another must leave market demand unchanged. In other words, the marginal propensity to spend must be the same for all households, so the quantity consumed is linear in expenditure. Furthermore, we have the following log-expenditure function:

$$ln e(p, u) = a(p) + b(p) \cdot u \tag{4}$$

Deaton and Muellbauer (1980a) set the functional forms of a(p) and b(p) to ensure that  $e(\cdot, \cdot)$  is flexible enough and has enough parameters for its derivatives  $\frac{\partial e}{\partial p_j}$ ,  $\frac{\partial e}{\partial u}$ ,  $\frac{\partial e}{\partial p_j \partial p_k}$ ,  $\frac{\partial e}{\partial \theta p_j \partial u}$ ,  $\frac{\partial e}{\partial u^2}$ :

$$a(p) = \sum_{j=1}^{n} \alpha_j \ln p_j + \frac{1}{2} \sum_{j=1}^{n} \sum_{k=1}^{n} \gamma_{jk}^* \ln p_j \ln p_k$$
$$b(p) = \prod_{j=1}^{n} p_j^{\beta_j}$$

The translog expression a(p) can be obtained by expanding  $\ln e(p)$  in a second-order Taylor series about the point  $\ln p = 0$ .

The homogeneity of degree of the expenditure function in p requires:

$$\sum_{j=1}^{n} \alpha_j = 1, \ \sum_{j=1}^{n} \gamma_{jk}^* = \sum_{j=1}^{n} \gamma_{kj}^* = \sum_{j=1}^{n} \beta_j = 0$$
 (5)

It then follows that

$$(3)\&(4) \Rightarrow w_{j} = \frac{\partial \ln e(p, u)}{\partial \ln p_{j}}$$

$$= \alpha_{j} + \frac{1}{2} \sum_{k} \gamma_{jk}^{*} \ln p_{k} + \frac{1}{2} \sum_{k} \gamma_{kj}^{*} \ln p_{k} + \beta_{j} \prod_{j=1}^{n} p_{j}^{\beta_{j}} \cdot u$$

$$\equiv \alpha_{j} + \sum_{k} \gamma_{jk} \ln p_{k} + \beta_{j} \prod_{j=1}^{n} p_{j}^{\beta_{j}} \cdot u$$

$$= \alpha_{j} + \sum_{k} \gamma_{jk} \ln p_{k} + \beta_{j} b(p) u$$

$$\stackrel{(4)}{=} \alpha_{j} + \sum_{k} \gamma_{jk} \ln p_{k} + \beta_{j} \left( \ln e(p, u) - a(p) \right)$$

$$\stackrel{(2)}{=} \alpha_{j} + \sum_{k} \gamma_{jk} \ln p_{k} + \beta_{j} \ln \left( \frac{X}{P} \right)$$

$$(6)$$

where  $\gamma_{jk} = \gamma_{kj} \equiv \frac{1}{2} \left( \gamma_{jk}^* + \gamma_{kj}^* \right)$  and the price index P is defined by

$$\ln P \equiv a(p) = \frac{1}{2} (a(p) + a(p))$$

$$= \sum_{j=1}^{n} \alpha_j \ln p_j + \frac{1}{2} \sum_{j=1}^{n} \sum_{k=1}^{n} \gamma_{jk} \ln p_j \ln p_k$$
(7)

Expression (6) is the AIDS demand system in budget share form.

## 1.2 Empirical Strategy

Now we have a system of equations that can be econometrically estimated (the AIDS model):

$$w_{jt} = \alpha_j + \sum_k \gamma_{jk} \ln p_{jt} + \beta_j \ln \left(\frac{X_t}{P_t}\right) + \varepsilon_{jt}, \quad \sum_j \varepsilon_{jt} = 0, \forall t$$
 (8)

Given that the observed shares  $w_i$  always sum to one, the constraints on parameters (5) are automatically satisfied.

One problem is that  $\sum_{j} \varepsilon_{j} = 0$  implies that the covariance matrix is singular, to avoid estimation problems due to this singularity, one of the equations has to be dropped from the system. But no information will be lost by doing this, the coefficients of the dropped equation can be calculated from the restrictions on parameters (5), the estimation results do not depend on which equation is dropped.

The demand system (8) is linear except for the price index  $P_t$ . Deaton and Muellbauer (1980a) suggest approximating the price index with the Stone's index to make the entire demand system linear:

$$\ln P_t^* = \sum_j w_{jt} \ln p_{jt} \tag{9}$$

Then (8) can be estimated as (linear approximation of the AIDS, the LA-AIDS model)

$$w_{jt} = \alpha_j - \beta_j \ln \phi + \sum_k \gamma_{jk} \ln p_{jt} + \beta_j \ln \left(\frac{X_t}{P_t^*}\right) + \varepsilon_{jt}$$

$$\equiv \alpha_j^* + \sum_k \gamma_{jk} \ln p_{jt} + \beta_j \ln \left(\frac{X_t}{P_t^*}\right) + \varepsilon_{jt}$$
(10)

where  $P \simeq \phi P^*$ ,  $\alpha_j^* \equiv \alpha_j - \beta_j \ln \phi$ , and  $\sum_j \alpha_j^* = 0$  is still required for adding up, since  $\sum_j \beta_j = 0$ .

Since the number of parameters increases quadratically with the number of products, the estimation of this model requires that T (either time periods or geographic markets for spatial analysis) is substantially larger than the number of products n.

Given data on prices  $\{p_{jt}\}_{j,t}$  and quantities  $\{q_{jt}\}_{j,t}$ , our goal is to estimate the parameters  $\{\alpha_j\}_j$ ,  $\{\beta_j\}_j$ , and  $\{\gamma_{jk}\}_{j,k}$  of the AIDS (8) or the parameters  $\{\alpha_j^*\}_j$ ,  $\{\beta_j\}_j$ , and  $\{\gamma_{jk}\}_{j,k}$  of the LA-AIDS (10).

## 1.2.1 LA-AIDS model

**Estimation Steps** Given data on prices  $\{p_{jt}\}_{j,t}$  and quantities  $\{q_{jt}\}_{j,t}$ :

- Calculate the total expenditures  $y_{jt} = \sum_j p_{jt}q_{jt}$  and the expenditure shares  $w_{jt} = \frac{p_{jt}q_{jt}}{X_t}$  from prices and quantities data.
- Compute the Stone's price index  $\ln P^*$  from shares and prices data using expression (9).
- Estimate model (10), obtain an  $n \times 1$  vector for  $\alpha$ , an  $n \times 1$  vector for  $\beta$ , and an  $n \times n$  matrix for  $\gamma$ .

## **Empirical Considerations**

1. Simultaneity Bias The Stone's index includes current budget shares  $(w_{it})$ , which appear on both the left and right sides of (10). Several scholars (e.g. Blanciforti et al. 1986) suggest using lagged shares in the Stone's price index:

$$\ln P_t^{*L} = \sum_j w_{j,t-1} \ln p_{jt}$$

2. Unit of measurement Obviously, the Stone's price index (9) is not invariant to changes in the units of measurement (e.g. EURO/kg or USD/pound). One solution is to normalize: to choose a "base" period and to use the relative prices (see Moschini, 1995).

#### 1.2.2 AIDS model

**Estimation Steps** Iterative Linear Least Squares Estimation:

• Given a starting value  $\ln P_t^0$  of  $\ln P_t$ , (8) can be estimated by linear estimation techniques. A good choice for the initial value is the LA-AIDS estimate.

- The price index can be updated with the estimated coefficients using expression (7), after this step, we get  $\ln P_t^1$ .
- Estimate (8) with the updated value of  $\ln P_t$ , repeat until convergence.

At each iteration, (8) is a system of seemingly unrelated regressions (SUR), and we can estimate it using constrained (constrained parameters) feasible GLS (see Greene, 2018, chapter 10).

This iterated SUR estimator generally converges to the FIML estimates (Blanciforti et al. (1986) estimate their AIDS model by FIML), maximum likelihood has no advantages over FGLS in its asymptotic properties (Greene, 2018).

# 2 Estimation

## 2.1 Resources

- R (more online resources for now):
  - Package micEconAids (user-written package, still maintained; for Seemingly Unrelated Regression (SUR), it calls the systemfit package).
- Python:
  - No user-written packages just designed for the AIDS model, to my knowledge. For SUR, you can choose the command SUR from the linearmodels package.
- Stata:
  - ml command
  - nlsur command (nlsur provides similar results but much faster than ml)
  - quaids command (more than nlsur, quaids allows the user to fit either the standard AIDS model
    of Deaton & Muellbauer (1980a), or its quadratic variant of Banks et al., 1997. Demographic
    variables can be specified, elasticities can be calculated using postestimation commands.)
  - Or, you can estimate the SUR using the commands sureg and suest.
- SAS:
  - Procedures syslin (LA-AIDS) and model (AIDS), an example: https://support.sas.com/rnd/app/ets/examples/aids/index.htm, calculating elasticities: https://support.sas.com/rnd/app/ets/examples/elasticity/index.htm
- Matlab, Fortran, Gauss, C, C++ . . . : You can code it up by yourself, it's not difficult if you are familiar with the language/software.

For TA materials I choose R notebook<sup>1</sup> for illustration purpose.

#### 2.2 Data

Our data set is U.S. food demand data (Blanciforti et al., 1986) which distinguishes four categories ( $j \in \{1, 2, 3, 4\}$ ) of food(:

- meats (Food1),
- fruits and vegetables (Food2),
- cereal and bakery products (Food3), and
- miscellaneous foods (Food4).

These data are available for the years 1947 to 1978.

```
## # A tibble: 6 x 7
## # Groups: Year [2]
## Year x_t Food w_jt p_jt w_j p_j
```

<sup>&</sup>lt;sup>1</sup>R notebook is just like Jupyter notebook, it allows for independent and interactive execution of the code chunks, and markup languages like markdown and LaTeX. R notebook's (it's available only in Rstudio, you can't use it in other IDE) advantage over Jupyter notebook is that it allows inline code. In Jupyter notebook, you need to have the python-markdown extension for inline code, which is a non-standard syntax, it doesn't work in JupyterLab for example, so you need to be prepared to take that risk. But for collaboration, the Jupyter project is clearly doing better.

```
<int> <dbl> <chr> <dbl> <dbl> <dbl> <dbl> <dbl> <
## 1
     1947 310. 1
                       0.298 59.6 0.310
                                           85.9
                       0.172 53.8 0.200
     1947 310. 2
## 3
     1947 310. 3
                       0.134
                              52.1 0.134
                                           89.8
     1947
            310. 4
                       0.397
                              58
                                   0.355
## 5
     1948
           326. 1
                       0.305
                              67.6 0.310
                                           85.9
     1948
           326. 2
## 6
                       0.162 55.4 0.200
```

#### 2.3 Results

#### 2.3.1 LA-AIDS

The LA-AIDS model estimates the following equation system:

```
## [,1]
## [1,] w_2t ~ lnx_lnP_stone_t + lnp_1t + lnp_2t + lnp_3t + lnp_4t
## [2,] w_3t ~ lnx_lnP_stone_t + lnp_1t + lnp_2t + lnp_3t + lnp_4t
## [3,] w_4t ~ lnx_lnP_stone_t + lnp_1t + lnp_2t + lnp_3t + lnp_4t
```

One equation (j = 4) is dropped, as explained in section 1.2. The system is subject to the restrictions (5) on the coefficients. Here are the estimation results of the LA-AIDS model.

```
## Demand analysis with the Almost Ideal Demand System (AIDS)
## Estimation Method: LAEstimated Coefficients:
##
               Estimate Std. Error
                                      t value
                                                Pr(>|t|)
## alpha_1
            0.012755849 0.06120957
                                    0.2083963 0.86920280
## alpha 2
            0.204904154 0.03909167
                                    5.2416320 0.12001233
## alpha_3
            0.858168488 0.09520606 9.0138013 0.07033959
## alpha_4
           -0.075828491 0.08919842 -0.8501103 0.55146440
## beta 1
            0.108276246 0.03591698 3.0146257 0.20390573
## beta 2
           -0.042933585 0.02267008 -1.8938433 0.30928060
## beta_3
           -0.291859665 0.05581464 -5.2290878 0.12029344
            0.226517004 0.05224891 4.3353445 0.14431992
## beta 4
## gamma 11 -0.122665677 0.01703682 -7.2000322 0.08785698
## gamma_12  0.016228192  0.01056249  1.5363982  0.36732238
## gamma 13 0.084008792 0.01978032 4.2470901 0.14721413
## gamma_14  0.022428693  0.01923398  1.1660970  0.45127913
## gamma_21 0.016228192 0.01056249
                                   1.5363982 0.36732238
## gamma_22 -0.053518273 0.02236892 -2.3925285 0.25203733
## gamma_23  0.044077707  0.01834943  2.4021293  0.25113146
## gamma_24 -0.006787626 0.01601504 -0.4238281 0.74479336
## gamma_31 0.084008792 0.01978032 4.2470901 0.14721413
## gamma_32  0.044077707  0.01834943  2.4021293  0.25113146
## gamma_33 -0.053769626 0.03762329 -1.4291580 0.38867746
## gamma_34 -0.074316873 0.03240317 -2.2935065 0.26175396
## gamma_41 0.022428693 0.01923398 1.1660970 0.45127913
## gamma_42 -0.006787626 0.01601504 -0.4238281 0.74479336
## gamma_43 -0.074316873 0.03240317 -2.2935065 0.26175396
## gamma_44  0.058675806  0.04024400  1.4580014  0.38272304
##
##
   R-squared:
##
        w_1t
                   w_2t
                              w_3t
```

#### 2.3.2 AIDS

Using the strategy discussed in section 1.2.2, system (8) can be estimated using linear estimation techniques:

```
## [,1]
## [1,] w_2t ~ lnx_lnP_t + lnp_1t + lnp_2t + lnp_3t + lnp_4t
## [2,] w_3t ~ lnx_lnP_t + lnp_1t + lnp_2t + lnp_3t + lnp_4t
## [3,] w_4t ~ lnx_lnP_t + lnp_1t + lnp_2t + lnp_3t + lnp_4t
```

The initial value  $\ln P^0$  (a  $T \times 1$  vector) is obtained from the LA-AIDS estimation. Convergence is reached fast:

		AIDS		
	LA-AIDS	No. of iterations	No. of iterations	No. of iterations
		=1	=5	= 6 (convergence)
alpha_1	0.0127558	0.1364995	0.1320134	0.1320135
$alpha\_2$	0.2049042	0.1678119	0.1673457	0.1673455
$alpha\_3$	0.8581685	0.5700479	0.5689800	0.5689796
alpha_4	-0.0758285	0.1256407	0.1316609	0.1316613
beta_1	0.1082762	0.0868199	0.0930121	0.0930119
$beta\_2$	-0.0429336	-0.0512893	-0.0505226	-0.0505224
$beta\_3$	-0.2918597	-0.2989509	-0.2969064	-0.2969059
$beta\_4$	0.2265170	0.2634203	0.2544169	0.2544163
$gamma\_11$	-0.1226657	-0.1507864	-0.1429157	-0.1429155
${\rm gamma\_12}$	0.0162282	0.0287326	0.0235330	0.0235330
$gamma\_13$	0.0840088	0.1604749	0.1327353	0.1327347
$gamma\_14$	0.0224287	-0.0384211	-0.0133526	-0.0133522
$gamma\_21$	0.0162282	0.0287326	0.0235330	0.0235330
$gamma\_22$	-0.0535183	-0.0542912	-0.0517749	-0.0517750
${\rm gamma}\_23$	0.0440777	0.0142545	0.0282173	0.0282176
$gamma\_24$	-0.0067876	0.0113042	0.0000245	0.0000245
$gamma\_31$	0.0840088	0.1604749	0.1327353	0.1327347
$gamma\_32$	0.0440777	0.0142545	0.0282173	0.0282176
$gamma\_33$	-0.0537696	-0.2579512	-0.1686640	-0.1686629
${\rm gamma\_34}$	-0.0743169	0.0832218	0.0077114	0.0077106
$gamma\_41$	0.0224287	-0.0384211	-0.0133526	-0.0133522
$gamma\_42$	-0.0067876	0.0113042	0.0000245	0.0000245
$gamma\_43$	-0.0743169	0.0832218	0.0077114	0.0077106
gamma_44	0.0586758	-0.0561049	0.0056167	0.0056171

## 2.4 Demand Elasticities

The parameters of most demand models, such as the AIDS, do not have a straightforward interpretation, and the slopes of the demand curves depend on arbitrary units of measurement. We can present the results in terms of elasticities.

I won't give the elasticities expressions here. For the expenditure elasticities of demand and the price elasticities derived from Marshallian demand functions, see Anderson and Blundell (1983, page 400). For the price elasticities derived from Hicksian demand functions, see Deaton and Muellbauer (1980b, page 45).

The demand elasticities are calculated at sample means:

```
## Expenditure Elasticities
## q_1 q_2 q_3 q_4
## 1.2996758 0.7478217 -1.2136504 1.7161614
```

```
##
##
   Marshallian Price Elasticities
##
              p_1
                          p_2
                                     p_3
                  0.02508309
## q_1 -1.5015562
                               0.2594339 -0.08263667
## q_2 0.1520449 -1.21573483
                               0.2824080
                                          0.03346030
  q 3 1.2931987 0.58517488 -1.0148567
                                         0.35013350
  q 4 -0.1357946 -0.12118401 -0.3803176 -1.07886520
##
##
   Hicksian (compensated) Price Elasticities
##
             p_1
                        p_2
                                   p_3
                                              p_4
## q_1 -1.098169
                 0.2854650
                             0.4337530
                                        0.3790732
## q_2 0.384150 -1.0659134
                             0.3827096
                                        0.2991239
## q_3 0.916512
                 0.3420276 -1.1776376 -0.0810158
## q 4 0.396859
                 0.2226382 -0.1501374 -0.4691989
```

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