

Cong Tai Ho

Bachelor of Technology and Business administration
Knowledgeable in full-stack developer with Marketing Background

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PROFESSIONAL PROFILE

I'm an experienced professional with a background in Sales and Marketing. I have a strong track record in creating successful marketing campaigns and managing distribution channels. Recently, I've been exploring opportunities for a career change, with a particular interest in the technology and web development sectors. I'm passionate about learning and open to new challenges that can bring diversity to my career. I'm excited to discuss how I can contribute to your projects.

EDUCATION

- **ACS : Programming and Internet Technologies** *Since 2022*
ISI-Institut supérieur d'informatique and Collège Universel (Montreal, Qc)
Course taken: C++, C#, PHP, Java, Javascript, ReactJS, NodeJS, HTML, CSS, SQL, CI/CD, Agile and Scrum
- **Bachelor's degree : Business administration** *2011 - 2013*
Duy Tan University (Danang, Vietnam)
Course taken: Operations and supply chain management , Statistics , Finance, Marketing management
- **Professional training : Graphic arts** *2007 - 2008*
University of Fine Arts (Ho Chi Minh City, Viet Nam)
Course taken: Visual Conception, Digital Image Conception, Typographic Conception, Adobe CS suite
- **Bachelor's degree: Printing technology** *2004 - 2008*
University of Technology and Education (Ho Chi Minh City, Vietnam)
Course taken: Image processing, Printing techniques (flexo, gravure, digital printing)

PERSONAL PROJECTS

- **Music Listening Website. [Link](#)**
Develop a music application with several features of music playing; song list management, and song categorization.
 - **Features:** (1) Display a list of songs by category; (2) adding and deleting songs to the list of favorite songs.
 - **Used Technology:** ReactJS (client); NodeJS (server); PostgreSQL for database management, HTML+CSS for GUI development.
- **Online Bookstore Website. [Link](#)**
Built on a Java Servlet platform for selling books online.
 - **Features:** all necessary features for an online bookstore website that allows users to choose to buy, add to cart, pay, and send confirmation email.
 - **Used concepts:** Object-Oriented Programming (OOP) and Model-View-Controller (MCV) design pattern.
 - **Used Technology:** Java, MongoDB database, HTML+CSS.
- **Contact Management Application. [Link](#)**
Application with functions of adding, editing, searching and deleting contacts.
 - **Features:** all necessary features for a contact management application that allows users to add, edit, delete, and search for contacts.
 - **Used concepts:** Object-Oriented Programming (OOP) and Model-View-Controller (MCV) design pattern.
 - **Used Technology:** C#, SQL.

EXPERIENCE

– Huki Gourmet Company (Vietnam) - Self Employment

2016 - 2022

- * Collect and analyze the company's and competitor's sales database to come up with the right sales strategy.
- * Analyze actual customer purchasing database and competitor's marketing policies. Then work with the marketing team and the finance team to come up with the right pricing, sales and marketing strategies based on actual data.

– Heineken Vietnam Brewery LTD - Distribution system manager

2010 - 2016

- * Analysis of financial health data, product coverage data in a distributor's area of responsibility, distributor sales performance data, bottle recall (because in Vietnam Nam Heineken beer is a 2-way industry: selling and collecting bottles to the company)... From the data base, we conducted analysis, then worked with the logistics team at the factory, the marketing and finance team at the commercial office to provide specific solutions for each distributor, each specific region.

– Revlon Vietnam Cosmetic Company - National Sales Manager in Vietnam

2004 - 2010

- * Implementation and management of sales channels in Vietnam (MT and GT sales).

TECHNIAL SKILLS AND INTERESTS

Programming: C#, Java, Javascript, HTML+CSS

Frameworks: ReactJs, Angular, ASP.NET Core MVC, Java Spring

Databases: MongoDB, PostgreSQL, Relational Database(mysql)

Web Technologies: Bootstrap, REST API, JSON.

Software and IDEs: Visual Studio Code, Eclipse, NetBeans, Visual Studio, Microsoft Office.

Software of graphics and diagrams: Figma, Adobe CS suite, Draw.io, ArgoUML.

Project management: Agile, Sprint Planning, Scrum, Jira, Trello, Github, Gitlab.

Operating Systems: Linux, Microsoft Windows, Apple OS X.

Languages:: Intermediate French and English, Fluency Vietnamese

Relevant Coursework: Data Structures & Algorithms, Operating Systems, Object Oriented Programming, Database Management System, Software Engineering.

Areas of Interest: Web Design and Development.

Soft Skills:

- * Teamwork, self-study ability, motivated.
- * Problem-solving and analytical skills.
- * Presentation, and Adaptability.
- * Patience and hard working.