#### C. DETAILED OUTLINE

# I. Part 1: Introduction and Literature Review

#### A. Introduction

- In around 3-4 sentences, start with a clear and engaging introduction that introduces the importance of understanding factors that impact income inequality and the relationship between globalization and income inequality.

# **Examples:**

Income inequality, the unequal distribution of income among individuals or households within a society, is a pressing issue with far-reaching economic and social consequences. In today's globalized world, understanding the factors that influence income inequality is paramount. This assignment delves into the complex relationship between globalization and income inequality, shedding light on the mechanisms at play.

#### **B.** Literature Review & Research Questions

- 1. Literature Review (10-12 sentences)
- Conduct a comprehensive literature review by reading at least five recent academic papers on the impact of globalization on income inequality.
- Summarize the key findings from the literature.
- Discuss how income inequality is typically measured (e.g., Gini coefficient) and how globalization is measured (e.g., export volume/GDP, FDI inflows/GDP, openness).
- Identify other factors (e.g., GDP per capita, education levels, unemployment rates) that can affect income inequality, referencing academic sources.
- Briefly summarize the main variables and expected relationships found in each paper.

# **Examples:**

A thorough examination of recent academic papers reveals that income inequality is often measured using the Gini coefficient, which quantifies the level of income disparities within a population. Meanwhile, globalization can be measured using various metrics, including export volume/GDP, FDI inflows/GDP, and openness (the sum of export and import volumes divided by GDP). Furthermore, factors such as GDP per capita, education levels, and unemployment rates are frequently discussed in the context of income inequality. For

instance, Smith (2020) demonstrates that increased education levels are associated with reduced income inequality

# 2. Research Questions (10-12 sentences)

- Compile a list of determinants frequently based on reviewing 3-5 articles.
- Consider how these align with the variables available in your dataset.
- Select 4-6 potential predictors to focus on in your analysis based on data availability and consistency in the literature.

# **Examples:**

The Gini coefficient, representing income inequality, is the primary dependent variable, expected to exhibit a positive relationship with globalization measures such as FDI inflows/GDP and openness. An increase in FDI inflows/GDP is generally associated with higher income inequality, while a more open economy (higher openness) tends to result in increased income inequality. Additionally, control variables like GDP per capita, education levels, and the unemployment rate should be included. Higher GDP per capita and education levels are expected to negatively correlate with income inequality, while a higher unemployment rate is expected to positively influence income inequality.

# II. Part 2: Data cleaning and data description

# A. Summary Statistics

# <u>Step 1:</u> Calculate summary statistics

- Utilize statistical software like R, Python, or Excel to compute summary statistics for each variable. Common summary statistics include:
  - + Mean: The average value of the variable.
  - + Median: The middle value when all values are sorted.
  - + Standard Deviation: A measure of the dispersion or spread of data.
  - + Minimum and Maximum: The smallest and largest values in the dataset.
  - + Quartiles (Q1, Q3): Values that divide the data into four equal parts.
  - + Skewness: A measure of the asymmetry of the distribution.
  - + Kurtosis: A measure of the tailedness or peakedness of the distribution.

# **Step 2:** Report Summary Statistics

- Create a table or report that presents the calculated summary statistics for each variable in your dataset. Ensure that the table is well-organized and labeled clearly.

# Step 3: Discussion

- Highlight key statistics: Focus on the mean, median, standard deviation, and any unusual values or trends in the data.
- Consider distributions: Examine the skewness and kurtosis values to understand the shape of the data distributions.
- Compare variables: Analyze how the variables compare to one another and whether they align with your expectations and the literature review.

# **Examples:**

The Gini coefficient has a mean of 0.45, suggesting moderate income inequality, while FDI inflows/GDP have a mean of 0.10, indicating substantial foreign investments. The distribution of education levels is positively skewed, suggesting that education is concentrated at the lower end. Additionally, the unemployment rate exhibits a kurtosis indicating fat tails, potentially indicating more extreme values.

#### **B.** Data Visualization

# **Step 1:** Select the Appropriate Graphs:

- Choose the types of graphs that are most suitable for your dataset and research questions. Common options include scatter plots, line charts, bar graphs, and histograms.

#### Step 2: Decide on Variable Pairs:

Determine which pairs of variables you want to explore graphically. For your assignment, you might be interested in visualizing the relationship between the Gini coefficient (income inequality) and globalization variables like FDI inflows/GDP and openness.

# **Step 3** Create the Graphs:

Use software tools like Excel, R, Python (matplotlib, seaborn), or other data visualization software to create the graphs. Here's how to create some common types:

- Scatter Plots: For assessing the relationship between two continuous variables. In this case, create a scatter plot with the Gini coefficient on one axis and FDI inflows/GDP or openness on the other axis. Each data point represents a country.

- Line Charts: If you have time series data or want to visualize trends over time, create line charts. For example, you could chart how the Gini coefficient changes over time alongside changes in FDI inflows/GDP.
- Bar Graphs: To compare values of a categorical variable (e.g., income inequality in different regions or countries), create bar graphs. Bar graphs can illustrate disparities in income inequality.
- Histograms: For understanding the distribution of a single variable, histograms are useful. Create a histogram of the Gini coefficient to see how it is distributed across the dataset.

# **Step 4:** Interpret the Visualizations:

After creating the graphs, analyze and interpret them. Look for patterns or trends that emerge. Consider whether there is a visible relationship between income inequality and globalization variables.

# **Examples:**

Let's say you create a scatter plot with the Gini coefficient on the y-axis and FDI inflows/GDP on the x-axis. Each point represents a country. After plotting the data, you observe that there is a slight negative trend - countries with higher FDI inflows/GDP tend to have slightly lower Gini coefficients. This initial visual analysis suggests that there may be a negative correlation between income inequality and foreign investment, in line with your expectations based on the literature.

# C. Missing values and outliers

# Step 1. Identify Missing Values and Outliers

- Use data analysis software (e.g., Excel, R, Python) to generate a summary report that shows which variables have missing values and the count of missing values for each variable.
- Similarly, you can use statistical methods, such as the Interquartile Range (IQR) method, or visualization techniques like box plots, scatter plots, or histograms to detect outliers for specific variables.

# Step 2: Issues Discussion

- In your assignment, briefly summarize the findings related to missing values and outliers.

# **Step 3**: Discuss Handling Strategies

# a. Handling Missing Values:

- You can choose to impute missing values using methods such as mean, median, or regression imputation, especially if the number of missing values is relatively small. If the missing values are extensive, you might consider excluding the affected data points or variables, but justify this decision.
- Provide reasons for your chosen approach based on the nature of the data and its impact on the analysis. For instance, if education level is missing for a few countries, you may opt for imputation, but if many key variables are missing for a significant portion of the dataset, you might consider excluding those cases from the analysis.

# b. Handling Outliers:

- Discuss how you plan to address the identified outliers. You can choose to keep them in the dataset if they are valid data points, but note their impact on analysis. Alternatively, you might transform the data (e.g., log transformation) to reduce the influence of outliers. In extreme cases, you may decide to remove outliers after careful consideration and justifying this choice.

# **Examples:**

Upon examining the dataset, it was found that the 'Education Levels' variable has 10 missing values, while the 'Gini Coefficient' variable exhibits three outliers. To address the missing values in 'Education Levels,' we will employ mean imputation due to the limited number of missing values, ensuring minimal disruption to the dataset. Regarding the outliers in the 'Gini Coefficient' variable, we will retain them in the analysis, as they appear to be valid data points, although we will be cautious about their potential influence on our regression model.

# D. Variable transformation

<u>Step 1</u>: Identify Variables for Transformation

Begin by identifying the variables in your dataset that might benefit from transformation. Typically, you'd consider this for independent variables that do not exhibit a linear relationship with the dependent variable.

# **Step 2:** Explain the Rationale:

Provide a clear rationale for why you are considering transformations. Explain the issues or characteristics that make you believe a transformation is necessary.

For example, you may observe that the relationship between an independent variable (e.g., FDI inflows/GDP) and the dependent variable (Gini coefficient) is nonlinear.

# **Step 3**. Describe Transformation Methods:

- Describe the specific transformation methods you are contemplating. Common methods include:
  - + Logarithmic Transformation (log form): This is useful for variables that exhibit exponential growth or decay. For example, if FDI inflows/GDP has a multiplicative impact on income inequality, a log transformation may linearize the relationship.
  - + Quadratic Transformation (quadratic form): Quadratic transformations introduce squared terms. These are applied when you expect a U-shaped or inverted U-shaped relationship between a variable and the dependent variable.

# Step 4. Present the Data Distribution:

Visualize or describe the data distribution of the variables in question before and after the transformation. For instance, you can create histograms or density plots to show how the data distribution changes post-transformation.

# <u>Step 5</u>. Discuss Implications:

Discuss the potential implications of the transformations. How might they affect the interpretation of coefficients in your regression model? Consider whether the transformed variables align with your theoretical expectations and prior literature.

# **Examples:**

Considering the analysis, we have observed that the relationship between 'FDI Inflows/GDP' and the 'Gini Coefficient' is not linear. The data distribution of 'FDI Inflows/GDP' is positively skewed, indicating potential exponential growth. In this case, a logarithmic transformation (log form) of 'FDI Inflows/GDP' is recommended. This transformation is expected to linearize the relationship and make the coefficient more interpretable in terms of percentage change in income inequality. This approach is in line with prior research that suggests a multiplicative impact of FDI inflows on income inequality.

# III. Part 3. Model specification and analysis

#### A. Model specification

# 1. **Dependent variable** (5-8 sentences)

# <u>Step 1</u>. Select the Dependent Variable:

Start by selecting the appropriate dependent variable for your analysis. In this case, you're looking for a measure of income inequality. Common measures include the Gini coefficient, the Lorenz curve, the Palma ratio, or the Atkinson index, among others.

# **Step 2**. Explain the Rationale:

Provide a rationale for why you have chosen the specific measure of income inequality. Explain why this measure is relevant to your research question and context. Consider the measure's appropriateness in capturing the aspects of income inequality you want to investigate.

#### *Step 3*. Describe the Measurement:

Describe how the chosen measure of income inequality is calculated. This should include the mathematical formula or procedure used to compute the measure. For instance, if you select the Gini coefficient, you would explain how it quantifies income inequality based on the distribution of income across individuals or households.

# <u>Step 4</u>. Discuss Interpretation:

Explain how the chosen measure is interpreted. In the case of the Gini coefficient, it ranges from 0 to 1, where 0 indicates perfect income equality (everyone has the same income), and 1 represents extreme income inequality (one individual or household has all the income).

# **Step 5**. Justify Suitability:

Justify why the selected measure is suitable for your analysis. Consider whether it aligns with the specific research questions and hypotheses you aim to address. Additionally, discuss its common usage in the literature and the availability of data for this measure.

# **Examples:**

For this analysis, the most suitable measure of income inequality as the dependent variable is the Gini coefficient. The Gini coefficient is widely recognized in the literature and provides a comprehensive measure of income inequality. It is calculated as the area between the Lorenz curve, which represents the cumulative distribution of income, and the line of perfect income equality, divided by the total area under the line of perfect equality. The Gini coefficient ranges from 0 to 1, where 0 indicates perfect income equality, and 1 indicates extreme income inequality. This measure is appropriate for our analysis as it allows for a quantitative assessment of income disparities, aligning with our research questions on the impact of globalization on income distribution.

# 2. Independent variable (5-8 sentences)

- Explain the rationale for including each independent variable in your model.
- Provide references for the studies or literature that support your rationale for including these variables. Ensure that you properly cite and attribute these sources in your assignment.
- If applicable, discuss the theoretical framework that underpins the inclusion of these
  variables. For instance, you can explain that human capital theory suggests that higher
  education levels lead to higher earning potential, which, in turn, reduces income
  inequality.

# **Examples:**

The selection of independent variables for our model is based on a strong theoretical foundation and supported by relevant literature. GDP per capita, as a measure of a country's economic development, is included because it is widely acknowledged in the literature as having a negative relationship with income inequality. Studies such as Smith (2020) have shown that higher GDP per capita tends to be associated with lower income inequality. Education levels are another essential independent variable, as education is a well-documented determinant of income inequality. The research conducted by Jones (2019)

has demonstrated the negative impact of education on income inequality. Finally, we incorporate unemployment rates, which have been shown to exacerbate income inequality in studies like Johnson (2018). The inclusion of these variables is not only theoretically sound but also aligns with the existing empirical evidence.

# 3. Population Model (Model 1) (8-10 sentences)

- Determine the functional form of your population model. This includes selecting the
  mathematical equation that represents how the independent variables influence the
  dependent variable. You might consider a linear regression model, a log-linear model,
  or other functional forms, depending on the nature of your variables and research
  questions.
- Write out the mathematical equation that represents your population model. Your equation should specify how the dependent variable is related to the independent variables. Here's a general example:

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \ldots + \varepsilon$$

- Provide an explanation of the model and the meaning of each term in the equation. Explain what the coefficients represent and their expected signs based on your hypotheses.
- Discuss why you chose this specific model, functional form, and variables. Explain how the model aligns with your research questions and objectives. Justify the theoretical and empirical support for your choices based on the literature.

# **Examples:**

The population model for our research is expressed as follows

$$Gini = \beta_0 + \beta_1 \cdot GDP\_per\_capita + \beta_2 \cdot Education + \beta_3 \cdot ln(FDI\_inflows/GDP) + \varepsilon$$

In this model, 'Gini' represents the Gini coefficient as the dependent variable, while 'GDP\_per\_capita' and 'Education' are the independent variables. 'ln(FDI\_inflows/GDP)' is the natural logarithm of the FDI inflows/GDP variable. The coefficients  $\beta_0$ ,  $\beta_1$ ,  $\beta_2$  and  $\beta_3$  represent the estimated relationships between the independent variables and income inequality.  $\varepsilon$  is the error term.

This model is chosen based on its suitability to address our research questions and aligns with the literature, which suggests that GDP per capita, education levels, and FDI inflows have significant impacts on income inequality.

# **B. Estimation & Interpretation**

- **1. Model estimation** (6-8 sentences)
- Run the regression analysis using statistical software like R, Python, or a statistical package. Your software will generate coefficient estimates, standard errors, p-values, and other statistics.
- Write out the regression equation based on the results. It should resemble the form of your population model, but with the estimated coefficients included.
- Analyze the coefficients and their significance levels. Here's how to interpret them:
- a. Coefficient Value: For each independent variable, note the estimated coefficient value. For example, if  $\beta_1$  is 0.02, it means that a one-unit increase in GDP per capita is associated with a 0.02 unit increase in the Gini coefficient, all else being equal.
- b. Significance Levels: Check the p-values associated with each coefficient. If the p-value is less than or equal to the chosen significance level (e.g., 0.01 for 1%, 0.05 for 5%, or 0.10 for 10%), the variable is considered statistically significant. Significant coefficients indicate that the independent variable has a meaningful impact on the dependent variable.
- c. Direction of Relationship: Based on the sign of the coefficient (positive or negative), explain the direction of the relationship. For example, if the coefficient for GDP per capita is positive and significant, you would interpret it as an increase in GDP per capita being associated with an increase in the Gini coefficient (higher income inequality), ceteris paribus.
  - Offer a narrative interpretation of the results, explaining the practical implications of the significant coefficients. Discuss how these findings align with your research questions and the literature. If a variable is not significant, mention that it did not have a statistically meaningful impact on income inequality in the context of your model.

# **Examples:**

The results of Model 1 are as follows:

# $Gini = 0.45 + 0.02 \cdot GDP\_per\_capita - 0.03 \cdot Education + 0.1 \cdot ln(FDI\_inflows/GDP) + \varepsilon$

The coefficient for 'GDP\_per\_capita' is statistically significant at the 1% level (p < 0.01), indicating that a one-unit increase in GDP per capita is associated with a 0.02 unit increase in the Gini coefficient, holding other variables constant. This suggests that higher GDP per capita is linked to higher income inequality. The coefficient for 'Education' is also statistically significant at the 5% level (p < 0.05), with a negative sign, implying that higher education levels are associated with lower income inequality. Lastly, the coefficient for 'ln(FDI\_inflows/GDP)' is significant at the 10% level (p < 0.10), indicating a positive relationship with income inequality

# 2. Hypothesis and T-test of Model 1 (6-8 sentences)

# Step 1: State Hypotheses

- Begin by stating the null and alternative hypotheses for each independent variable in your model. The null hypothesis typically assumes no effect, while the alternative hypothesis suggests a significant effect.

# Step 2: Perform the t-Test:

Use statistical software to perform t-tests for each coefficient in your regression model. The t-test assesses whether the coefficients are significantly different from zero.

# Step 3. Report t-Test Results

Present the t-test results in a table or format that includes the following information for each coefficient:

- a. t-Statistic: The value of the t-statistic associated with each coefficient.
- b. Degrees of Freedom: The degrees of freedom, typically equal to the sample size minus the number of estimated coefficients.
- c. p-Value: The p-value, indicating the significance level of the coefficient.

# Step 4: Interpret Results

- Interpret the results of the t-tests for each coefficient. Discuss whether each coefficient is statistically significant based on your chosen significance level (e.g., 1%, 5%, or 10%).
- If the p-value is less than or equal to your chosen significance level, you can reject the null hypothesis, indicating that the coefficient is statistically significant.
- If the p-value is greater than your significance level, you would fail to reject the null hypothesis, suggesting that the coefficient is not statistically significant.

# Step 5: Discuss Implications

Discuss the implications of the t-test results for each coefficient. Consider how statistical significance or non-significance aligns with your research hypotheses and the expected direction of the relationships.

# **Examples:**

"The t-test results for Model 1 are presented in the table below:

Variable	Coefficient (β)	t-Statistic	Degrees of Freedom	p-Value
GDP_per_capita	0.02	2.87	198	< 0.01
Education	-0.03	-2.14	198	0.034
ln(FDI_inflows/GD P)	0.1	1.73	198	0.085

Based on the t-test results, the coefficient for 'GDP\_per\_capita' is statistically significant at the 1% level (p < 0.01), indicating that a one-unit increase in GDP per capita is associated with a significant increase in the Gini coefficient. 'Education' is also statistically significant at the 5% level (p = 0.034), suggesting that higher education levels have a significant impact on reducing income inequality. However, 'ln(FDI\_inflows/GDP)' does not achieve statistical significance at the 10% level (p = 0.085), indicating that its relationship with income inequality is not statistically supported."

# 3. Potential multicollinearity in Model 1 (6-8 sentences)

- Begin by explaining what multicollinearity is.

- Select a relevant method to check for multicollinearity. Common methods include:
- a. Correlation Matrix: Calculate the correlation coefficients between pairs of independent variables. High correlation coefficients (close to 1 or -1) may indicate multicollinearity.
- b. Variance Inflation Factor (VIF): Calculate the VIF for each independent variable. VIF measures how much the variance of the estimated coefficient is increased due to multicollinearity.
  - Report the results of the chosen multicollinearity detection method. If you use the VIF method, present the VIF values for each independent variable.
  - Interpret the results of the multicollinearity check. If any variables have high VIF values (typically greater than 10), it suggests the presence of multicollinearity.
  - Explain the remedies available to address multicollinearity. Common remedies include:
  - + Variable Remova
  - + Variable Transformation
  - + Collect More Data

#### **Examples:**

To check for potential multicollinearity in Model 1, a correlation matrix was calculated for the independent variables. The results showed that 'GDP\_per\_capita' and 'Education' exhibit a high positive correlation of 0.75, which may indicate multicollinearity. Additionally, the VIF values for 'GDP\_per\_capita' and 'Education' were found to be 8.2 and 7.5, respectively, exceeding the common threshold of 10, which further suggests the presence of multicollinearity.

To address multicollinearity, one remedy could involve variable removal, where we consider excluding one of the highly correlated variables from the model. Another option is variable transformation, such as creating interaction terms between 'GDP\_per\_capita' and 'Education' or applying PCA to combine these correlated factors into a new variable. The choice of remedy should be guided by the research's theoretical underpinnings and objectives.

- 4. Heteroskedasticity in Model 1 (6-8 sentences)
- Explain what heteroskedasticity is.
- Select a relevant test to check for heteroskedasticity. Common tests include:
- a. Breusch-Pagan Test: This test involves regressing the squared residuals on the independent variables and testing for significance. If the test is significant, it indicates heteroskedasticity.
- b. White's Test: White's test involves regressing the squared residuals on the independent variables and their squares. If the test is significant, it suggests heteroskedasticity.
  - Report the results of the chosen heteroskedasticity test. Indicate whether the test is significant or not. If it is significant, this suggests the presence of heteroskedasticity.
  - Interpret the results of the heteroskedasticity test. If heteroskedasticity is detected, discuss its potential consequences:
    - + Biased Standard Errors:
    - + Inefficient Estimates:
    - + Incorrect Inference:
  - Discuss possible remedies to correct heteroskedasticity:
    - + Robust Standard Errors
    - + Transform Variables
    - + Weighted Least Squares (WLS)

#### **Examples:**

A White's test for heteroskedasticity was conducted, and the results indicated the presence of heteroskedasticity (p < 0.05). Heteroskedasticity can have several consequences, including biased standard errors, inefficient coefficient estimates, and incorrect inferences about the significance of coefficients.

To address heteroskedasticity, one possible remedy is the use of robust standard errors, such as White's or Huber-White standard errors. These estimators provide standard errors that are robust to heteroskedasticity and can be applied without changing the model's specification. If the issue persists, a data transformation may also be considered, such as taking the natural logarithm of the dependent variable or the independent variables. Additionally, Weighted

Least Squares (WLS) could be employed to give more weight to observations with smaller variances and mitigate the effects of heteroskedasticity."

# 5. New model proposal (Model 2) (6-8 sentences)

- Summarize the results of the tests for multicollinearity and heteroskedasticity from Part 3.2.iii and 3.2.iv of your assignment.
- Evaluate whether any modifications or changes to Model 1 are warranted based on the test results. Consider the following scenarios:
  - + If Multicollinearity Is Detected: If multicollinearity is found, assess the severity and impact on the model. You may consider removing one or more highly correlated variables or applying variable transformations to address multicollinearity.
  - + If Heteroskedasticity Is Detected: If heteroskedasticity is detected, determine whether it significantly affects the reliability of Model 1. If so, consider applying robust standard errors or variable transformations to mitigate heteroskedasticity.
- Write out the new regression function form of Model 2 and use statistical software to estimate Model 2 with the proposed changes. This will involve running a regression analysis using the modified model and interpreting the results.
- Compare the results of Model 1 and Model 2 to assess the impact of the modifications. Consider the following points:
  - + Coefficient Changes
  - + Significance Levels
  - + Overall Model Fit

+

#### **Examples:**

Based on the results of the multicollinearity and heteroskedasticity tests (as discussed in Part 3.2.iii and 3.2.iv), it is evident that multicollinearity exists between 'GDP\_per\_capita' and 'Education.' Additionally, heteroskedasticity has been detected and may affect the reliability of Model 1.

As a remedy to multicollinearity, we propose a modified Model 2, where we choose to remove 'Education' from the model. Furthermore, to address heteroskedasticity, we will apply robust standard errors. The regression function form of Model 2 is as follows:

$$Gini = eta_0 + eta_1 \cdot GDP\_per\_capita + eta_2 \cdot ln(FDI\_inflows/GDP) + arepsilon$$

We proceed to estimate Model 2 with the proposed changes and compare it to Model 1 to assess the impact of these modifications. This comparison will provide insights into whether the changes have improved the model's fit and addressed the issues of multicollinearity and heteroskedasticity

# **6.** Extended Model (Model 3) (6-8 sentences)

- Begin by explaining the purpose of extending Model 1 with Model 3.
- Create a binary variable (also known as a dummy variable) to represent African countries. This variable takes the value of 1 for African countries and 0 for non-African countries.
- Adjust Model 1 to include the newly created binary variable (let's call it 'African'). The modified regression function form of Model 3 will look like this:

$$Gini = eta_0 + eta_1 \cdot GDP\_per\_capita + eta_2 \cdot Education + eta_3 \cdot ln(FDI\_inflows/GDP) + eta_4 \cdot African + arepsilon$$

- Use statistical software to estimate Model 3 with the binary variable included.
- Interpret the results of Model 3, paying special attention to the coefficient of the 'African' variable. Discuss whether the 'African' variable is statistically significant and its implications for income inequality in African countries compared to the rest of the world while controlling for other factors.
- Continue to interpret the coefficients of the control variables (e.g., GDP per capita, Education, ln(FDI inflows/GDP)) in Model 3 to understand their individual impacts on income inequality.

- Offer insights into how the inclusion of the binary variable affects the understanding of income inequality and whether African countries exhibit a different level of income inequality compared to non-African countries, given all else being equal.

# **Examples:**

The extension of Model 1 to Model 3 serves to compare income inequality between African countries and the rest of the world, while controlling for other factors included in the model. To represent African countries, we create a binary variable called 'African,' which takes the value 1 for African countries and 0 for non-African countries.

The modified regression function form of Model 3 is as follows:

$$Gini = eta_0 + eta_1 \cdot GDP\_per\_capita + eta_2 \cdot Education + eta_3 \cdot ln(FDI\_inflows/GDP) + eta_4 \cdot African + arepsilon$$

# 7. Potential endogenous variables in Model 1 (6-8 sentences)

- Start by listing the variables in Model 1 that have the potential to be endogenous.
- Explain Why Variables Might Be Endogenous:
- + Simultaneity: Sometimes, the relationship between variables is bidirectional, meaning they affect each other simultaneously.
- + Omitted Variables: If there are unobserved or omitted variables that affect both the endogenous variable and the independent variable of interest, this can result in endogeneity. These omitted variables create a hidden linkage between the two.
- + Measurement Errors: Measurement errors in variables can lead to endogeneity. If the measurement error in one variable is correlated with the error in another variable, they becomes endogenous.
- Discuss potential solutions or remedies to address endogeneity for each identified variable. Common remedies include:
- + Instrumental Variables (IV)
- + Fixed Effects or Panel Data
- + Difference-in-Differences

# **Examples:**

In Model 1, 'Education' may be considered an endogenous variable due to the presence of simultaneity. Higher levels of education could lead to increased economic growth (GDP per capita) as educated individuals are more productive. Conversely, economic growth can lead to increased access to education, as governments can invest more in education with a stronger economy. This bidirectional relationship creates endogeneity. To address this, instrumental variables (IVs) can be used to obtain unbiased estimates of the relationship between education and income inequality while controlling for the potential endogeneity.

# IV. Part 4: Conclusion and Policy Implications

- 1. Findings Summary (6-8 sentences)
- Mention the most important results that have emerged from your regression models.
   This may include significant coefficients, relationships between variables, and any noteworthy patterns or trends.
- For each independent variable in your model, evaluate whether the signs (positive or negative) and significance levels of the coefficients align with your initial expectations and theoretical hypotheses.
- If any coefficients are statistically significant, interpret their practical implications. Explain how a one-unit change in the independent variable affects the dependent variable.
- Reflect on whether the results meet your initial expectations. Discuss any discrepancies between your expectations and the actual findings, and provide potential explanations for these differences.
- Assess the overall fit of your model, considering goodness-of-fit statistics such as R-squared. Discuss how well the model explains the variance in the dependent variable.

#### **Examples:**

The main findings of the analysis reveal several significant relationships. GDP per capita exhibits a positive and statistically significant association with income inequality, with a one-unit increase in GDP per capita leading to a significant increase in the Gini coefficient. Education levels, while negatively related to income inequality, are statistically significant, indicating that higher education levels are associated with reduced income inequality. However, the ln(FDI inflows/GDP) variable did not achieve statistical significance.

These results align with our initial expectations, as we anticipated that higher GDP per capita and education levels would have a positive and negative impact on income inequality, respectively. The model's fit, as indicated by the R-squared value, suggests that our variables explain a substantial portion of the variance in income inequality.

# 2. Policy Recommendations (6-8 sentences)

- Analyze the root causes of income inequality as revealed by your analysis. Consider the variables that had a significant impact and how they influence income inequality.
- Based on the root causes and your findings, propose specific policy recommendations to reduce income inequality. For each policy recommendation, provide a clear justification supported by your analysis. Explain how the recommendation addresses the root causes and why it is likely to be effective.

# **Examples:**

- Address Education and Skill Development
- Promote Economic Growth
- Ensure Equitable Income Distribution
- Support Small and Medium Enterprises (SMEs)

# 3. Limitations and Suggestions for Improvements (6-8 sentences)

- Identify Limitations: Begin by identifying and discussing the limitations of your analysis. These may include data limitations, model assumptions, or potential sources of bias. Common limitations in econometric analyses may involve endogeneity,
- After discussing the limitations, propose potential improvements for your analysis:
  - + Data Collection
  - + Robust Methods
  - + Data Quality Checks
  - + Larger Sample Size

# **Examples**

One of the key limitations of our analysis is the potential presence of endogeneity, as highlighted in our discussion of the 'Education' variable. To address this limitation, we could employ instrumental variables (IV) that are theoretically and empirically unrelated to the

error term and are valid instruments for education. Implementing IV techniques would help mitigate endogeneity concerns and provide more reliable estimates.

Another limitation pertains to data availability, particularly with respect to the temporal scope of our dataset. Expanding our data collection to include more recent data and a more extensive time span would enhance the reliability and relevance of our analysis.

To improve the overall robustness of our models, we could also conduct sensitivity analyses to assess the impact of potential measurement errors. Additionally, exploring alternative sources of data or conducting data quality checks to identify and rectify errors would enhance the accuracy of our estimations

#### V. Part 5: Industrial Talk.

- 3-4 first sentences: Introduce the topic by briefly summarizing the Industry Guest Speaker talk and its focus on econometrics and data analytics.

# **Examples**

I recently attended an Industry Guest Speaker talk focusing on the importance of econometrics and data analytics in the modern business landscape. The speaker discussed various aspects of data-driven decision-making, and I found two main points particularly relevant to my future career in marketing analytics.

- Apply this structure for both points (6-8 next sentences)
  - + Present the point from the Industry Guest Speaker talk related to econometrics or data analytics.
  - + Explain the significance of this point, providing context and any relevant examples or insights shared by the speaker.
  - + Relate this point to your future career or work. Explain how it aligns with your career goals, interests, or the industry you plan to work in.

# **Examples:** The Power of Predictive Analytics

One key point emphasized by the Industry Guest Speaker was the power of predictive analytics in understanding consumer behavior and making informed business decisions. The speaker highlighted how predictive models can forecast customer preferences, anticipate market trends, and optimize marketing strategies. As someone aspiring to work in marketing analytics, this insight resonated with me. Predictive analytics not only informs data-driven

marketing campaigns but also helps in resource allocation and budget optimization. I see the application of predictive models as a valuable tool in my future role, enabling me to provide data-backed recommendations for marketing strategies.

- 4-5 next sentences: Summarize the key takeaways from the Industry Guest Speaker talk and its relevance to your future career or work.
- Reflect on how the insights gained from the talk can help you navigate challenges or make informed decisions in your professional journey.

# **Examples:**

The insights shared during the Industry Guest Speaker talk have provided me with a deeper understanding of the role of econometrics and data analytics in my future career. The power of predictive analytics and the importance of ethical data practices will guide my approach to marketing analytics, helping me make informed decisions and uphold ethical standards in data-driven marketing strategies.

#### D. TIPS & TRICKS

# Writing Tips:

- Carefully follow the required structure and explicitly address each component of the questions.
- Concisely explain your methodology, results, and interpretation. Avoid rambling text.
- Define key terms and concepts when mentioned for the first time.
- Link analysis back to economic context and significance.
- Use headings and formatting strategies like bullet points to enhance readability.
- Cite data sources. Use proper references.

#### Data Visualization:

- Check that histograms effectively convey distribution shape and outliers.
- Use appropriate axis scales and labels on graphs.
- Title all tables and figures. Number them sequentially.
- Highlight key takeaways from visualizations in a brief discussion.
- Export graphs cleanly from RStudio. Do not use pixelated screenshots.

#### Analysis:

• Justify assumptions clearly, like using normal distribution for confidence intervals.

- Show all calculations. Use proper statistical notation and formulae.
- Interpret the meaning of test statistics, p-values, and confidence intervals.
- Double check code for errors. Test alternate model specifications.
- Relate analysis back to research objectives and economic context.

#### E. FOOD FOR HUNGRY THOUGHTS

- Income Inequality Trends Around the World (BBC): https://www.bbc.com/news/46910374
- How Globalization Has Impacted Inequality (World Economic Forum):
   <a href="https://www.weforum.org/agenda/2016/10/how-globalization-has-changed-inequality-in-1-chart/">https://www.weforum.org/agenda/2016/10/how-globalization-has-changed-inequality-in-1-chart/</a>
- Drivers of Rising Inequality in Developing Nations (Brookings):
   <a href="https://www.brookings.edu/opinions/the-global-phenomenon-of-inequality-is-here-to-stay/">https://www.brookings.edu/opinions/the-global-phenomenon-of-inequality-is-here-to-stay/</a>
- Globalization and Income Inequality (Review of Income and Wealth):
   <a href="https://onlinelibrary.wiley.com/doi/abs/10.1111/roiw.12475">https://onlinelibrary.wiley.com/doi/abs/10.1111/roiw.12475</a>
- Globalization, Technological Progress, and Labor Markets (Journal of Economic Literature): <a href="https://www.aeaweb.org/articles?id=10.1257/jel.20191507">https://www.aeaweb.org/articles?id=10.1257/jel.20191507</a>
- The Impact of Globalization on Income Inequality (World Economy): https://onlinelibrary.wiley.com/doi/10.1111/twec.12859
- Drivers of Economic Inequality: Results from Cross-Country Analysis (The Economic Record): <a href="https://onlinelibrary.wiley.com/doi/10.1111/1475-4932.12547">https://onlinelibrary.wiley.com/doi/10.1111/1475-4932.12547</a>