# ITEC 621 Exercise 2 - Foundations

## Descriptive and Predictive Analytics

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### General Instructions

In this exercise you will do quick descriptive and predictive analytics to evaluate if the Salaries data set (with professor salaries) supports the **gender pay gap hypothesis**.

First, download the R Markdown template for this exercise

**Ex1\_Foundations\_YourLastName.Rmd** and save it with your own last name **exactly**. Then open it in R Studio and complete all the exercises and answer the questions below in the template. Run the code to ensure everything is working fine. When done, upload onto blackboard, knit your R Markdown file into a Word document and upload it into Blackboard. If for some reason you can't knit a Word file, knit an HTML file and save it as a PDF. Blackboard will not accept HTML files, but will take your PDF.

# 1. Descriptive Analytics

#### 1.1 Examine the data

Is there a gender pay gap? Let's take a look

Load the library **{car}**, which contains the **Salaries** data set. Then, list the first few records with head(Salaries). The display the summmary() for this dataset, which will show frequencies.

Then, load the library **{psych}** which contains the describe() function and use this function to list the descriptive statistics for the dataset.

Then display the median salary grouped by gender using the aggregate() function (feed grouping variables, dataset and aggregate function, i.e., salary ~ sex, Salaries, mean)

# libraries
library(car)

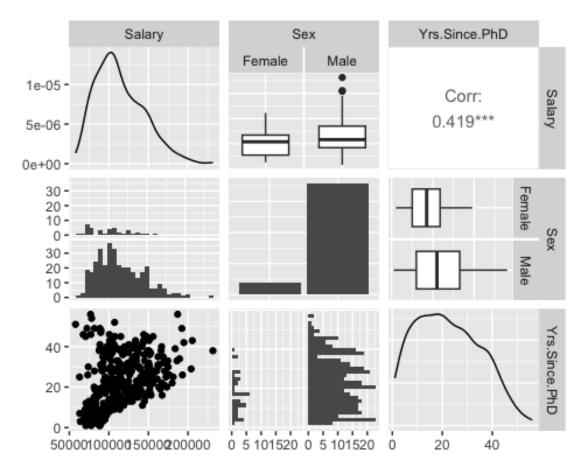
```
library(psych)
head(Salaries) # data preview
##
          rank discipline yrs.since.phd yrs.service sex salary
## 1
          Prof
                         В
                                       19
                                                   18 Male 139750
                         В
## 2
          Prof
                                       20
                                                   16 Male 173200
## 3
     AsstProf
                         В
                                       4
                                                    3 Male 79750
                         В
## 4
                                       45
                                                   39 Male 115000
          Prof
                         В
                                                   41 Male 141500
## 5
          Prof
                                       40
                         В
                                                    6 Male 97000
## 6 AssocProf
                                       6
summary(Salaries) # summary statistics
##
           rank
                     discipline yrs.since.phd
                                                  yrs.service
                                                                      sex
##
   AsstProf : 67
                    A:181
                                Min.
                                      : 1.00
                                                 Min.
                                                        : 0.00
                                                                  Female: 39
   AssocProf: 64
                                                 1st Qu.: 7.00
##
                     B:216
                                1st Qu.:12.00
                                                                  Male :358
##
    Prof
                                Median :21.00
                                                 Median :16.00
             :266
##
                                       :22.31
                                                 Mean
                                Mean
                                                        :17.61
##
                                3rd Qu.:32.00
                                                 3rd Qu.:27.00
##
                                Max.
                                       :56.00
                                                 Max.
                                                        :60.00
##
        salary
   Min.
           : 57800
    1st Ou.: 91000
##
## Median :107300
## Mean
           :113706
##
    3rd Ou.:134185
##
   Max.
           :231545
describe(Salaries) # descriptive statistics
##
                                            sd median
                                                        trimmed
                                                                            min
                 vars
                         n
                                mean
                                                                      mad
## rank*
                     1 397
                                2.50
                                                            2.62
                                                                     0.00
                                          0.77
                                                    3
                                                                              1
## discipline*
                     2 397
                                1.54
                                                    2
                                                           1.55
                                                                     0.00
                                                                              1
                                          0.50
## yrs.since.phd
                     3 397
                               22.31
                                         12.89
                                                   21
                                                          21.83
                                                                    14.83
                                                                              1
## yrs.service
                     4 397
                               17.61
                                         13.01
                                                   16
                                                           16.51
                                                                    14.83
                                                                              0
                                                           2.00
## sex*
                     5 397
                                1.90
                                          0.30
                                                    2
                                                                     0.00
                                                                              1
## salary
                     6 397 113706.46 30289.04 107300 111401.61 29355.48 57800
##
                          range skew kurtosis
                     max
                                                     se
## rank*
                              2 -1.12
                       3
                                          -0.38
                                                   0.04
## discipline*
                       2
                              1 -0.18
                                          -1.97
                                                   0.03
## yrs.since.phd
                             55 0.30
                                          -0.81
                      56
                                                   0.65
## yrs.service
                      60
                             60 0.65
                                         -0.34
                                                   0.65
## sex*
                       2
                              1 - 2.69
                                          5.25
                                                   0.01
## salary
                 231545 173745 0.71
                                          0.18 1520.16
aggregate(salary ~ sex, Salaries, mean) # aggregate median salary
##
        sex
              salary
## 1 Female 101002.4
## 2 Male 115090.4
```

#### 1.2 Correlation, Boxplots and ANOVA

Load the library **GGally** and run the **ggpairs()** function on the **salary** (notice that the dataset **Salary** is capitalized, whereas the variable **salary** is not), **sex** and **yrs.since.phd** variables (only) in the **Salaries** data set to display some basic descriptives and correlation visually. Please label your variables appropriately (see graph below).

Tips: ggpairs() requires a **data frame**. So you need to use the data.frame() function to bind the necessary column vectors into a data frame (e.g., ggpairs(data.frame("Salary"=Salaries\$salary, etc.). Notice the difference in the quality of the graphics and how categorical variables are labeled. Also, add the attribute upper=list(combo='box') at the end to get labels for the boxplot.

Finally, conduct an ANOVA test to evaluate if there is a significant difference between mean salaries for male and female faculty. Feed Salaries\$salary ~ Salaries\$sex into the aov() function. Embed the aov() function inside the summary() function to see the statistical test results.



#### 1.3 Preliminary Interpretation

Based on the output above, does it appear to be a gender pay gap? Why or why not. In your answer, please refer to as much of the data above to support your answer.

# Yes there is a gender pay gap. The mean salary for males is higher than females, the variable 'sex' has statistical significance to the model - suggesting the person's sex has an affect on their pay, and the bar chart showing salaries for males and females shows a higher number of males towards the top end of the distribution. The salary boxplots are inconclusive due to their overlap and mean lines being very close together. The years since PhD is much higher for males than for females, which may explain the salary disparities.

## 2. Basic Predictive Modeling

#### 2.1 Salary Gender Gap: Simple OLS Regression

Suppose that you hypothesize that there is a salary gender pay gap. Fit a linear model function lm() to test this hypothesis by predicting salary using only **sex** as a predictor. Store the results in an object called lm.fit.1, then inspect the results using the summary() function. Do these results support the salary gender gap hypothesis? Briefly explain why.

```
lm.fit.1 <- lm(salary ~ sex, Salaries) # OLS model</pre>
summary(lm.fit.1) # summary statistics
##
## Call:
## lm(formula = salary ~ sex, data = Salaries)
##
## Residuals:
##
     Min
          1Q Median
                           3Q
                                Max
## -57290 -23502 -6828 19710 116455
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
                101002 4809 21.001 < 2e-16 ***
## (Intercept)
## sexMale
                 14088
                            5065 2.782 0.00567 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 30030 on 395 degrees of freedom
## Multiple R-squared: 0.01921,
                                  Adjusted R-squared:
## F-statistic: 7.738 on 1 and 395 DF, p-value: 0.005667
```

These results support the gender gap hypothesis. The dummy variable 'sexMale' is of statistical significance because p (0.00567) < 0.05, meaning that sex does have an affect on the model predicting salary. The coefficient of 'sexMale' is positive, meaning that a male would receive a higher salary, because a female would be attached a '0' value to the 'sexMale' variable, resulting in the intercept coefficient as their salary, whereas the male would be attached '1' value to the 'sexMale' variable, resulting in a higher salary.

#### 2.2 Multivariate OLS Regression

Now fit a linear model with **sex** and **yrs.since.phd** as predictors and save it in an object named lm.fit.2. Then inspect the results using the summary() function. Do these results support the salary gender gap hypothesis? Briefly explain why.

```
lm.fit.2 <- lm(salary ~ sex + yrs.since.phd, Salaries) # multivariate model
summary(lm.fit.2) # summary statistics
##
## Call:
## lm(formula = salary ~ sex + yrs.since.phd, data = Salaries)</pre>
```

```
##
## Residuals:
##
     Min
             1Q Median
                           3Q
                                 Max
## -84167 -19735 -2551 15427 102033
##
## Coefficients:
                Estimate Std. Error t value Pr(>|t|)
                                             <2e-16 ***
## (Intercept)
                 85181.8
                             4748.3 17.939
                  7923.6
## sexMale
                             4684.1
                                      1.692
                                             0.0915 .
## yrs.since.phd
                  958.1
                              108.3
                                     8.845
                                             <2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 27470 on 394 degrees of freedom
## Multiple R-squared: 0.1817, Adjusted R-squared: 0.1775
## F-statistic: 43.74 on 2 and 394 DF, p-value: < 2.2e-16
```

These results alone do not suggest a gender pay gap, because the 'sexMale' variable is not of statistical significance to this model (p (.0915) > 0.05) and 'yrs.since.phd' is statistically significant, meaning that yrs.since.phd has a greater affect on salary.

#### 2.3 Comparing Models with ANOVA F-Test

Run an ANOVA test using the anova() function to compare lm.fit.1 to lm.fit.2.

```
# ANOVA
anova(lm.fit.1)
## Analysis of Variance Table
## Response: salary
##
             Df
                    Sum Sa
                             Mean Sq F value
                                               Pr(>F)
              1 6.9800e+09 6980014930 7.7377 0.005667 **
## Residuals 395 3.5632e+11 902077538
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
anova(lm.fit.2)
## Analysis of Variance Table
##
## Response: salary
                 Df
##
                        Sum Sq
                                 Mean Sq F value
                                                    Pr(>F)
                  1 6.9800e+09 6.9800e+09 9.2507 0.002512 **
## sex
## yrs.since.phd
                  1 5.9031e+10 5.9031e+10 78.2341 < 2.2e-16 ***
## Residuals 394 2.9729e+11 7.5454e+08
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

#### 2.4 Interpretation

Provide your brief conclusions (in no **more than 3 lines**) about whether you think there is a gender pay gap based on this analysis (you will expand this analysis much further in HW2). First, which lm() model is better and why? Then, compare the best predictive model of the two against the descriptive analytics results you obtained in section 1 above. If the null hypothesis is that there is no gender pay gap, is this hypothesis supported? Why or why not?

lm.fit.2 is a better model because both variables are statistically significant to the model and the residuals SSE is less than that of lm.fit.1. The models support the descriptive analytics because we see both sex and years since phd are significant visually and statistically. The hypothesis is not supported because both the models and analytics show that males make more money than females on average.