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1

Understanding Business Problem

Properties



AtliQ Seasons



AtliQ Exotica



AtliQ Bay



AtliQ Palace

Room Class



Standard



Elite



Premium

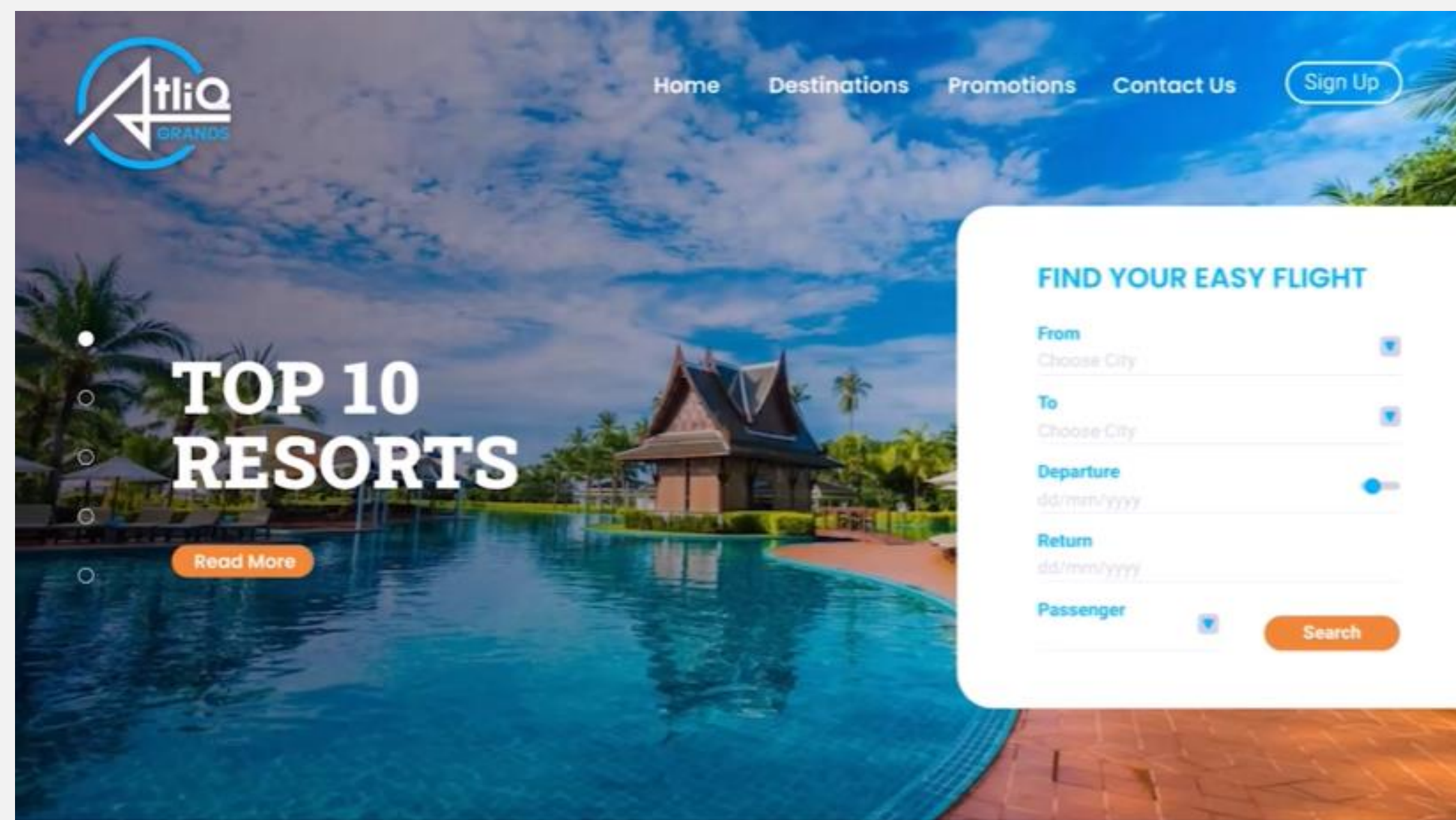
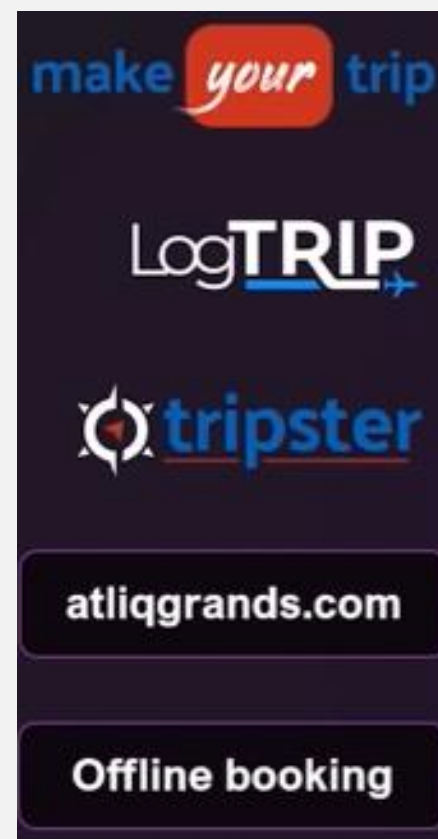


Presidential

1

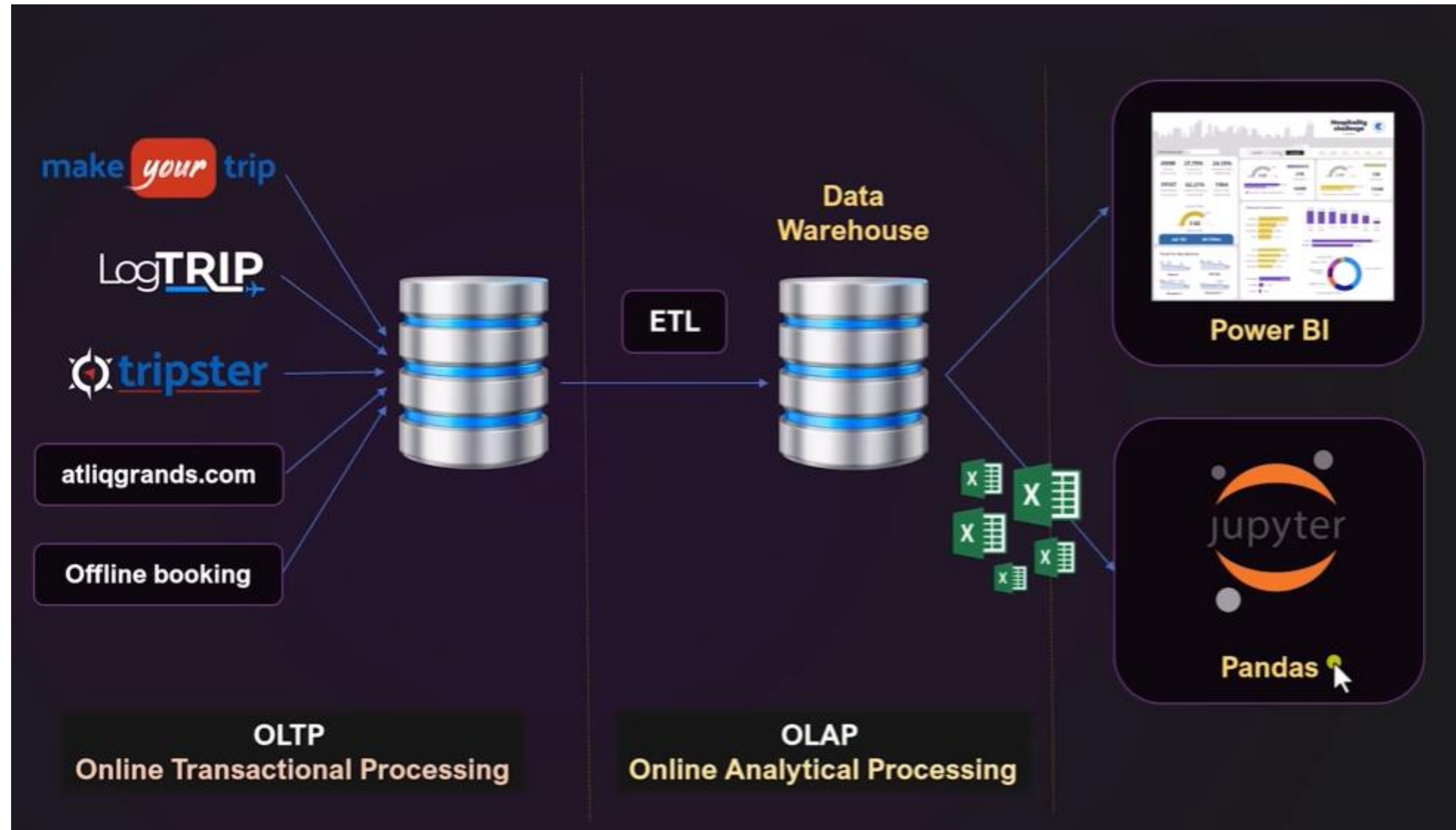
Understanding Business Problem

Booking Platforms



Problem Statement :

- AtliQ Grands, a renowned luxury hotel chain in India, is facing challenges in market share and revenue due to competition and management decisions. To counter this, the managing director seeks to leverage Business and Data Intelligence but lacks an in-house analytics team. As a data analyst, my task is to utilize sample data and a mock-up dashboard to:
- Create specified metrics.
- Develop a dashboard as per stakeholder requirements.
- Generate additional insights beyond the given metrics and mock-up.



3

Data Collection & Understanding

Data Analyst



Data Engineer



Data Analysis



 pandas

4

Exploratory Data Analysis

Data Analyst

Data Engineer



Data Analysis

 pandas

```
[245]: import pandas as pd
```

==> 1. Data Import and Data Exploration

Datasets

We have 5 csv file

- dim_date.csv
- dim_hotels.csv
- dim_rooms.csv
- fact_aggregated_bookings
- fact_bookings.csv

Loading CSV Files in Jupyter Notebook

```
df_date = pd.read_csv('datasets/dim_date.csv')
df_hotels = pd.read_csv('datasets/dim_hotels.csv')
df_rooms = pd.read_csv('datasets/dim_rooms.csv')
df_agg_bookings = pd.read_csv('datasets/fact_aggregated_bookings.csv')
df_bookings = pd.read_csv('datasets/fact_bookings.csv')
```

==> 2. Data Cleaning

```
df_bookings.describe()
```

	property_id	no_guests	ratings_given	revenue_generated	revenue_realized
count	134590.000000	134587.000000	56683.000000	1.345900e+05	134590.000000
mean	18061.113493	2.036170	3.619004	1.537805e+04	12696.123256
std	1093.055847	1.034885	1.235009	9.303604e+04	6928.108124
min	16558.000000	-17.000000	1.000000	6.500000e+03	2600.000000
25%	17558.000000	1.000000	3.000000	9.900000e+03	7600.000000
50%	17564.000000	2.000000	4.000000	1.350000e+04	11700.000000
75%	18563.000000	2.000000	5.000000	1.800000e+04	15300.000000
max	19563.000000	6.000000	5.000000	2.856000e+07	45220.000000

```
df_bookings.shape
```

```
(134590, 12)
```

- ❑ After running “describe” function, the values in “no of Guests” column cannot be negative, this is an error, need to check how many more negative values are there and need to clean up.
- ❑ To find out, how many rows & columns are there run “shape” function

4

Exploratory Data Analysis

(1) Clean invalid guests

```
df_bookings[df_bookings.no_guests<=0]
```

	booking_id	property_id	booking_date	check_in_date	checkout_date	no_guests	room_category
0	May012216558RT11	16558	27-04-22	1/5/2022	2/5/2022	-3.0	RT1
3	May012216558RT14	16558	28-04-22	1/5/2022	2/5/2022	-2.0	RT1
17924	May122218559RT44	18559	12/5/2022	12/5/2022	14-05-22	-10.0	RT4
18020	May122218561RT22	18561	8/5/2022	12/5/2022	14-05-22	-12.0	RT2
18119	May122218562RT311	18562	5/5/2022	12/5/2022	17-05-22	-6.0	RT3
18121	May122218562RT313	18562	10/5/2022	12/5/2022	17-05-22	-4.0	RT3
56715	Jun082218562RT12	18562	5/6/2022	8/6/2022	13-06-22	-17.0	RT1
119765	Jul202219560RT220	19560	19-07-22	20-07-22	22-07-22	-1.0	RT2
134586	Jul312217564RT47	17564	30-07-22	31-07-22	1/8/2022	-4.0	RT4

As you can see above, number of guests having less than zero value represents data error. We can ignore these records.

```
df_bookings = df_bookings[df_bookings.no_guests>0]
```

```
df_bookings.shape
```

```
(134578, 12)
```

- ❑ Check how many negative values are available in df_bookings data frame.
- ❑ 12 records are having negative values, and it is a data error, and it can be removed.
- ❑ After removing the negative values now, the data frame has “134578” rows, This is how you can cleanup unwanted data and create the errorless data frame.

4

Exploratory Data Analysis

(2) Outlier removal in revenue generated

```
df_bookings.revenue_generated.min(), df_bookings.revenue_generated.max()
```

```
(6500, 28560000)
```

```
df_bookings.revenue_generated.mean(), df_bookings.revenue_generated.median()
```

```
(15378.036937686695, 13500.0)
```

```
avg, std = df_bookings.revenue_generated.mean(), df_bookings.revenue_generated.std()
```

```
avg, std
```

```
(15378.036937686695, 93040.1549314641)
```

```
higher_limit = avg + 3*std  
higher_limit
```

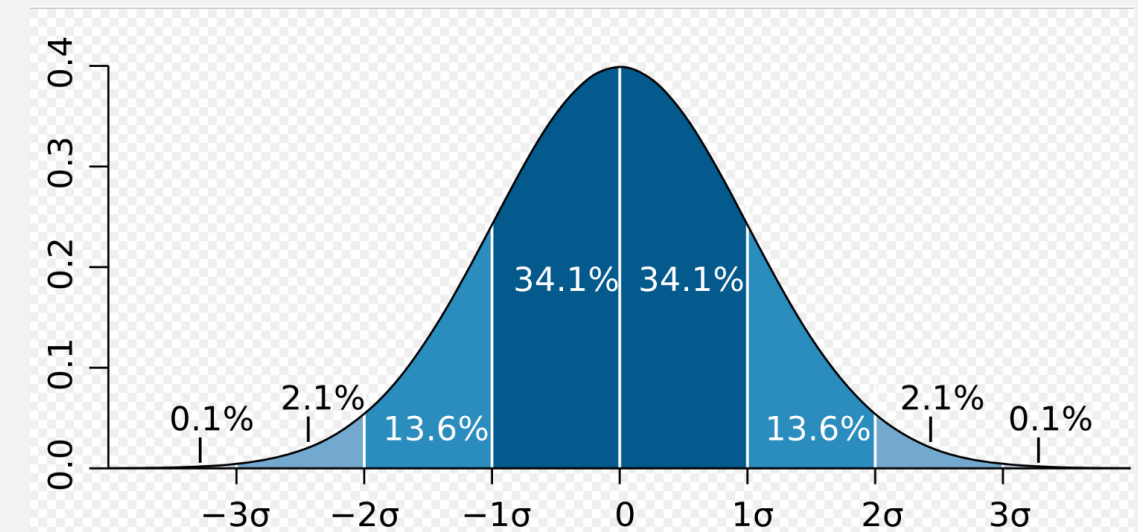
```
294498.50173207896
```

```
lower_limit = avg - 3*std  
lower_limit
```

```
-263742.4278567056
```

```
df_bookings[df_bookings.revenue_generated<=0]
```

```
booking_id  property_id  booking_date  check_in_date  checkout_date  no_guests  room_category
```



- ❑ Outlier removal by using 3 standard deviation technique. If value is greater than 3 standard deviation, then it can be considered as an Outlier, Here Higher limit is “**2,94,498**” , so definitely “**2,85,60,000**” is an outlier and it has to be removed in revenue generated column.
- ❑ We also know that revenue generated cannot be negative, so there are now negative records.


```
[275]: df_bookings[df_bookings.revenue_generated>higher_limit]
```

	property_id	booking_date	check_in_date	checkout_date	no_guests	room_category	booking_platform	ratings_given	booking_status	revenue_generated
	16558	28-04-22	1/5/2022	4/5/2022	2.0	RT1	logtrip	5.0	Checked Out	9100000
	16559	29-04-22	1/5/2022	2/5/2022	6.0	RT3	direct online	NaN	Checked Out	28560000
	16562	28-04-22	1/5/2022	4/5/2022	2.0	RT2	direct offline	3.0	Checked Out	12600000
	17559	26-04-22	1/5/2022	2/5/2022	2.0	RT1	others	NaN	Cancelled	2000000
	16562	21-07-22	28-07-22	29-07-22	2.0	RT2	direct online	3.0	Checked Out	10000000

```
[276]: df_bookings = df_bookings[df_bookings.revenue_generated<=higher_limit]
df_bookings.shape
```

```
[276]: (134573, 12)
```

- ❑ 5 rows with greater than higher limit was available in the revenue generated column, and it was removed by modifying the data frame.
- ❑ After removing the data errors now the df_bookings is having “134573” rows.

==> 3. Data Transformation ¶

Create occupancy percentage column

```
df_agg_bookings.head(3)
```

	property_id	check_in_date	room_category	successful_bookings	capacity
0	16559	1-May-22	RT1	25	30.0
1	19562	1-May-22	RT1	28	30.0
2	19563	1-May-22	RT1	23	30.0

```
df_agg_bookings['occ_pct'] = df_agg_bookings.apply(lambda row: row['successful_bookings']/row['capacity'], axis=1)
```

You can use following approach to get rid of SettingWithCopyWarning

```
new_col = df_agg_bookings.apply(lambda row: row['successful_bookings']/row['capacity'], axis=1)
df_agg_bookings = df_agg_bookings.assign(occ_pct=new_col.values)
df_agg_bookings.head(3)
```

	property_id	check_in_date	room_category	successful_bookings	capacity	occ_pct
0	16559	1-May-22	RT1	25	30.0	0.833333
1	19562	1-May-22	RT1	28	30.0	0.933333
2	19563	1-May-22	RT1	23	30.0	0.766667

Convert it to a percentage value

```
df_agg_bookings['occ_pct'] = df_agg_bookings['occ_pct'].apply(lambda x: round(x*100, 2))
df_agg_bookings.head(3)
```

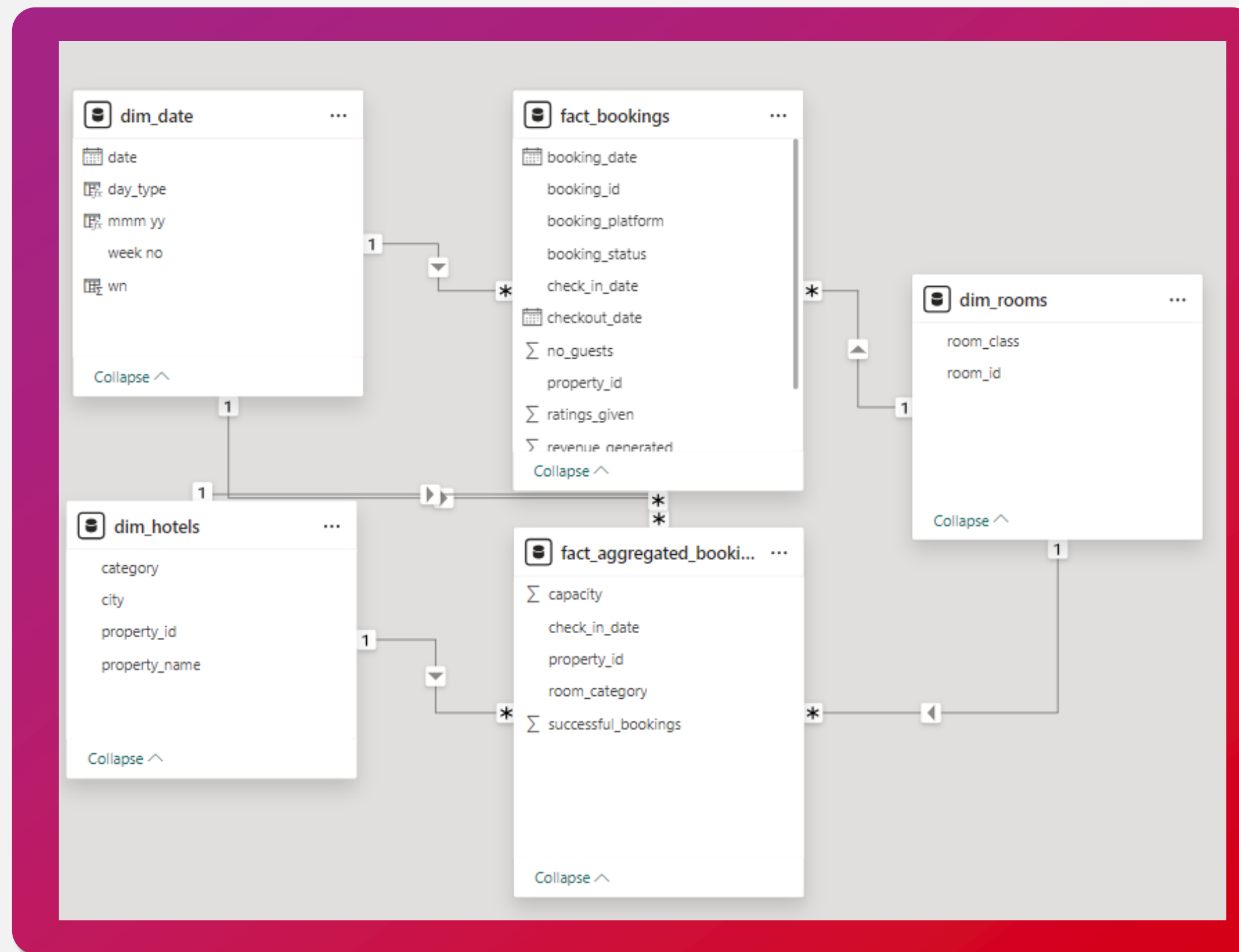
	property_id	check_in_date	room_category	successful_bookings	capacity	occ_pct
0	16559	1-May-22	RT1	25	30.0	83.33
1	19562	1-May-22	RT1	28	30.0	93.33
2	19563	1-May-22	RT1	23	30.0	76.67

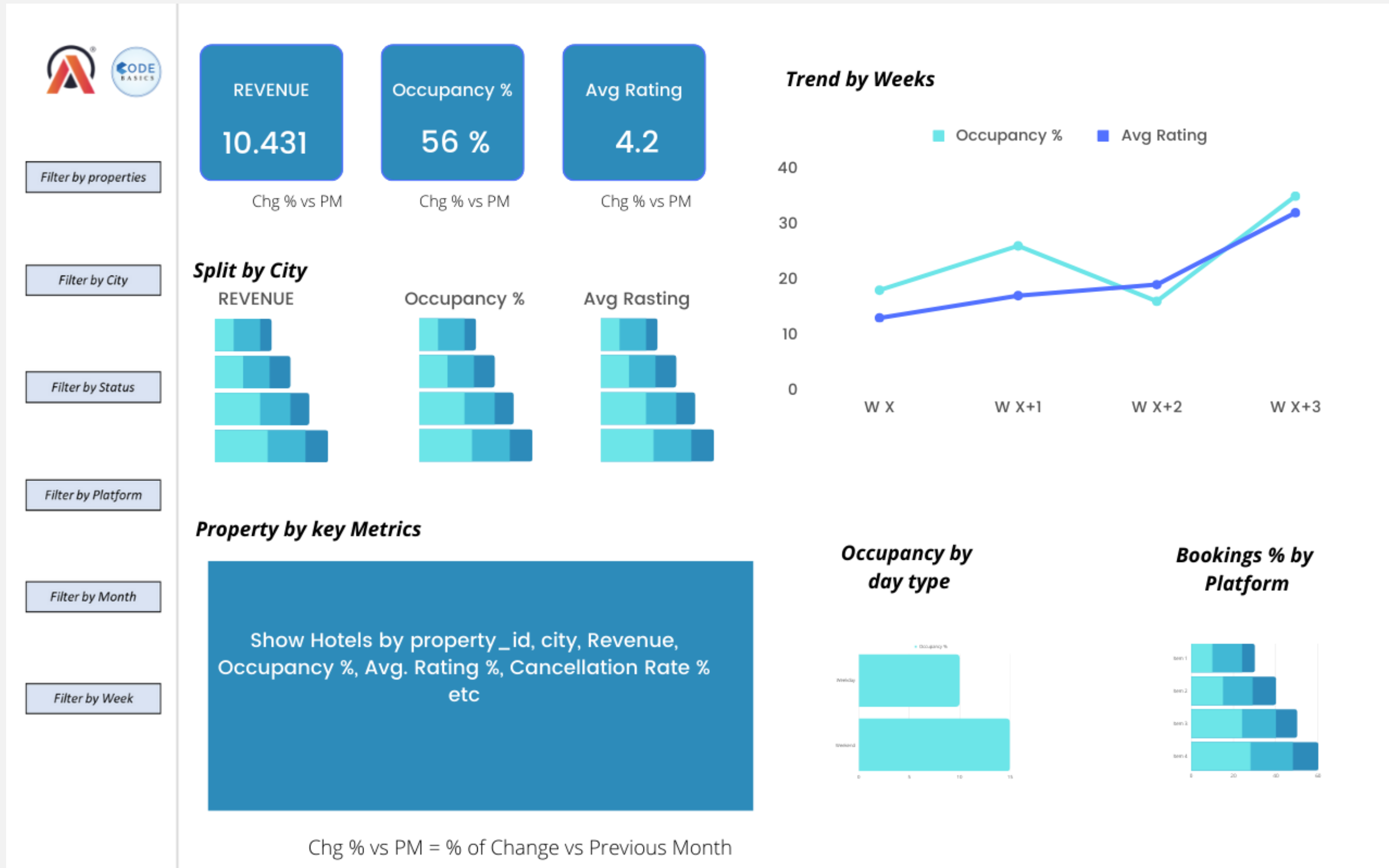
There are various types of data transformations that you may have to perform based on the need.

Few examples of data transformations are,

- Creating new columns
- Normalization
- Merging data
- Aggregation

Star Schema Data Modelling





RESET FILTERS

Abbreviations: ADR = Average Daily Rate | RevPAR = Revenue Per Available Room | DBRN = Daily Booked Room Nights | DSRN = Daily Sellable Room Nights | DURN = Daily Utilized Room Nights

Get Job Ready
with Power BI

By City

Bangalore

Delhi

Hyderabad

Mumbai

By Room Type

Elite

Premium

Presidential

Standard

By Month

May 22

Jun 22

Jul 22

By Day Type

Weekday

Weekend

By Category

Business

Luxury

By Week

W 19

W 20

W 21

W 22

W 23

By Property

Atliq Bay

Atliq Blu

Atliq City

Atliq Exotica

Atliq Grands

Atliq Palace

Atliq Seasons

Revenue

581.93M

WoW Change: -63.47% ▼



RevPAR

7.43K

WoW Change: -14.77% ▼



Occupancy %

58.55%

WoW Change: -15.00% ▼



ADR

12.68K

WoW Change: 0.27% ▲



Realisation %

69.82%

WoW Change: 1.12% ▲

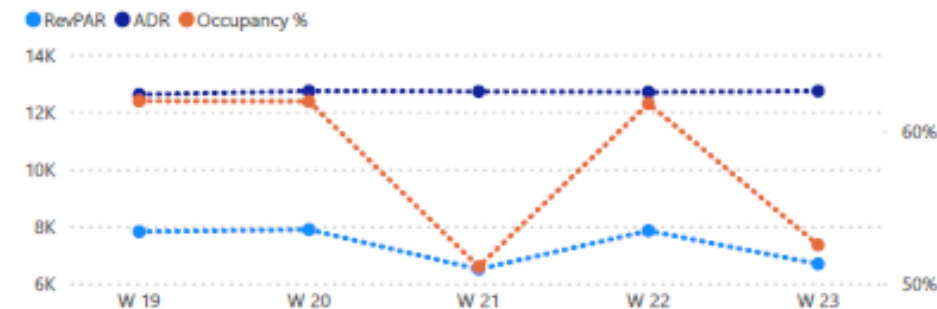


Average Rating

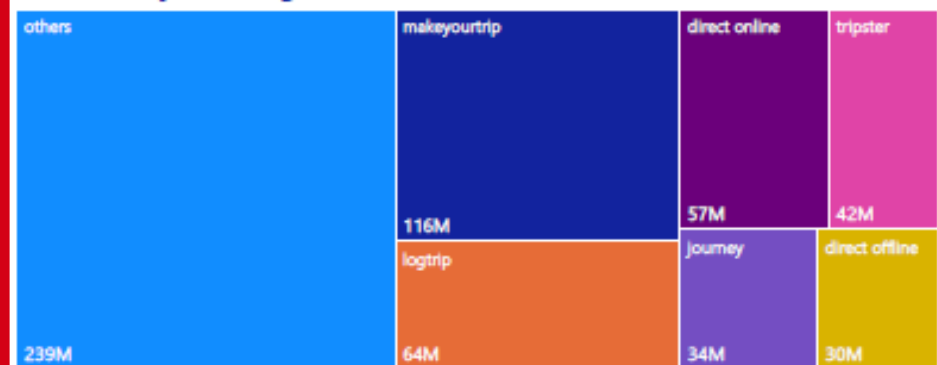
3.63

★★★★☆

Trend by Key Metrics



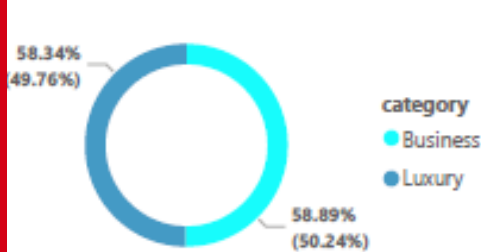
Revenue by Booking Platforms



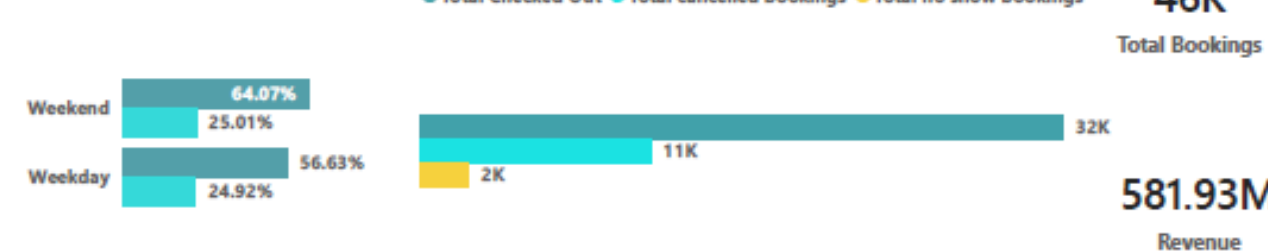
Property by Key Metrics

property_id	property_name	city	Revenue	RevPAR	Occupancy %	ADR	DSRN	DBRN	DURN	Realisation %	Cancellation %	Average Rating
16559	Atliq Exotica	Mumbai	40M	10,638	66.06%	16,103	121	80	56	70.58%	24.50%	4.31
17563	Atliq Palace	Mumbai	34M	10,645	66.72%	15,955	104	69	48	68.85%	25.62%	4.28
17559	Atliq Exotica	Mumbai	32M	10,223	66.94%	15,272	101	68	48	70.85%	24.48%	4.36
16563	Atliq Palace	Delhi	30M	8,363	67.08%	12,468	117	78	54	68.93%	25.28%	4.28
17560	Atliq City	Mumbai	30M	7,904	53.95%	14,651	123	66	47	70.10%	24.79%	3.07
19562	Atliq Bay	Bangalore	28M	9,492	66.73%	14,223	96	64	45	70.80%	23.72%	4.31
19560	Atliq City	Bangalore	28M	9,194	66.80%	13,764	99	66	47	70.49%	24.98%	4.32
17558	Atliq Grands	Mumbai	26M	8,169	54.78%	14,914	102	56	39	70.50%	24.65%	3.08
17561	Atliq Blu	Mumbai	25M	9,587	66.34%	14,452	83	58	40	71.28%	23.03%	4.27
Total			582M	7,426	58.55%	12,683	2,528	1,480	1,033	69.82%	24.95%	3.63

Occupancy % by Category



Occupancy % Cancellation %



“May 2022” month data analysis are mentioned below.

- Revenue generated is **582 M**.
- Average Revenue per available room is **7.43K**.
- Occupancy % is very low at around **58.55%** need to be improved
- Average daily rate is **12.68K** is constant it should be changed on Weekends to generate more revenue
- Realisation % is **69.82%**
- Average Rating is only **3.63** need to be improved.
- DSRN is **2,528**.
- DBRN is **1,480**.
- DURN is only **1,033** , so daily utilized rooms are very less because of less Occupancy % and cancellation % is also around **25 %**, it must be reduced
- Make your trip is one of the booking platform which is contributing around **19-20%** to the revenue .
- However major revenue around 40% is coming from unrecognized sources which needs to identified for better marketing efforts.
- Naturally on Weekend's the Occupancy % is 64.07% compared to Weekday's i.e., 56.63%

“Jun 2022” month data analysis are mentioned below.

- Revenue generated is **554 M**.
- Average Revenue per available room is **7.30K**
- Occupancy % is very low at around **57.60%** need to be improved
- Average daily rate is **12.68K** is constant it should be changed on Weekends to generate more revenue
- Realisation % is **70.05%**
- Average Rating is reduced to **3.62** compared to May month. need to be improved.
- DSRN is **2,528**.
- DBRN is **1,480**.
- DURN is only **1,020** again reduced , so daily utilized rooms are very less because of less Occupancy % and cancellation % is also around **25 %**, it must be reduced
- Make your trip is one of the booking platform which is contributing around **19-20%** to the revenue .
- However major revenue around 40% is coming from unrecognized sources which needs to identified for better marketing efforts.
- Naturally on Weekend's the Occupancy % is 61.49% compared to Weekday's i.e., 56.18%.

RESET FILTERS

Abbreviations: ADR = Average Daily Rate | RevPAR = Revenue Per Available Room | DBRN = Daily Booked Room Nights | DSRN = Daily Sellable Room Nights | DURN = Daily Utilized Room Nights



Get Job Ready
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CODE
BASICS

By City

Bangalore Delhi Hyderabad Mumbai

By Room Type

Elite Premium Presidential Standard

By Month

May 22 Jun 22 Jul 22

By Day Type

Weekday Weekend

By Category

Business Luxury

By Week

W 23 W 24 W 25 W 26 W 27

By Property

Atliq Bay Atliq Blu Atliq City Atliq Exotica Atliq Grands Atliq Palace Atliq Seasons

Revenue

553.93M

WoW Change: -15.35% ▼



RevPAR

7.30K

WoW Change: 18.50% ▲



Occupancy %

57.60%

WoW Change: 17.63% ▲



ADR

12.68K

WoW Change: 0.75% ▲



Realisation %

70.05%

WoW Change: 1.37% ▲

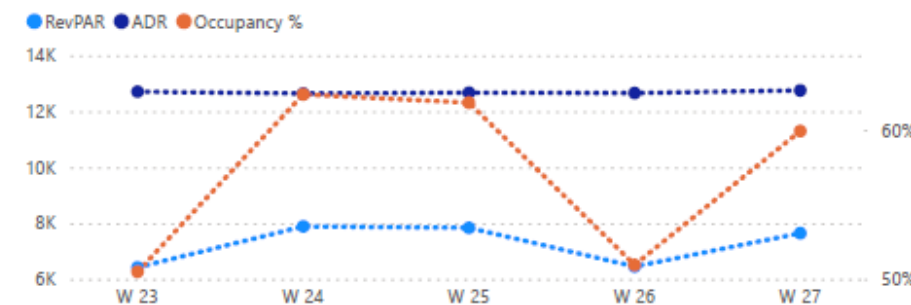


Average Rating

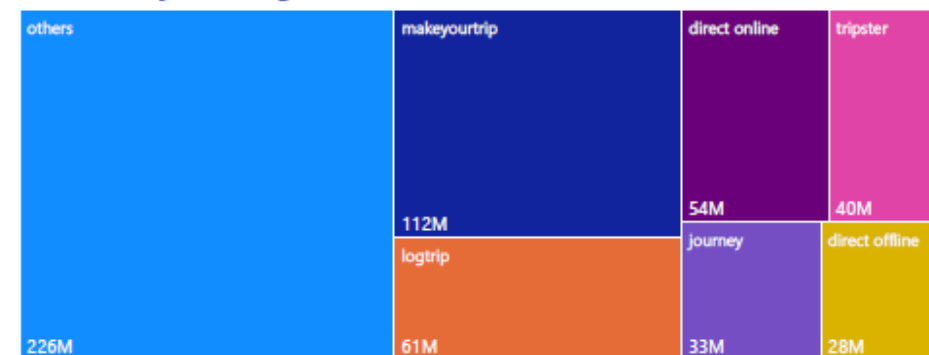
3.62

★★★★☆

Trend by Key Metrics



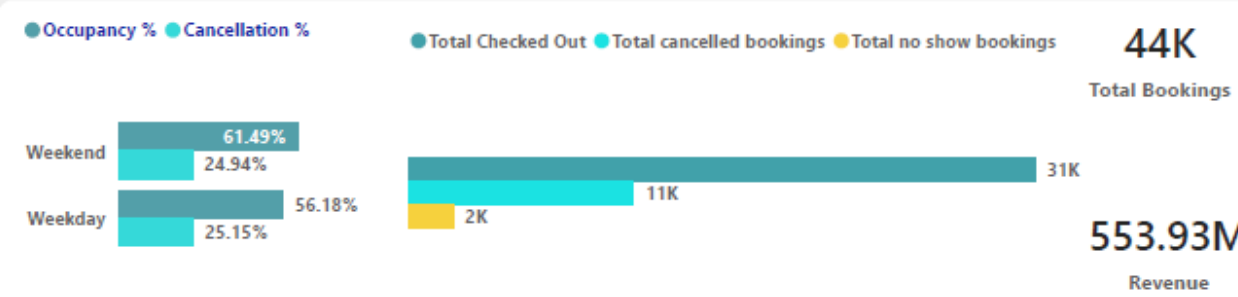
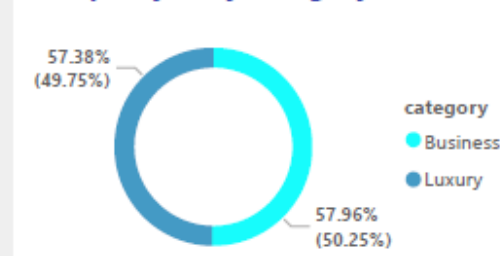
Revenue by Booking Platforms



Property by Key Metrics

property_id	property_name	city	Revenue	RevPAR	Occupancy %	ADR	DSRN	DBRN	DURN	Realisation %	Cancellation %	Average Rating
16559	Atliq Exotica	Mumbai	38M	10,546	65.98%	15,984	121	80	55	68.60%	26.10%	4.36
17563	Atliq Palace	Mumbai	33M	10,616	65.77%	16,141	104	68	49	71.98%	23.49%	4.31
17559	Atliq Exotica	Mumbai	31M	10,110	66.07%	15,301	101	67	48	71.28%	23.53%	4.30
16563	Atliq Palace	Delhi	29M	8,308	66.67%	12,462	117	78	54	69.53%	26.03%	4.28
17560	Atliq City	Mumbai	28M	7,682	52.76%	14,559	123	65	45	68.93%	25.63%	3.00
19562	Atliq Bay	Bangalore	27M	9,214	64.90%	14,199	96	62	44	70.89%	24.08%	4.25
19560	Atliq City	Bangalore	26M	8,918	65.08%	13,702	99	64	44	67.67%	27.32%	4.26
17558	Atliq Grands	Mumbai	24M	7,781	52.94%	14,697	102	54	37	68.64%	27.16%	3.02
17561	Atliq Blu	Mumbai	24M	9,327	66.27%	14,073	85	56	39	69.17%	26.33%	4.28
Total			554M	7,304	57.60%	12,681	2,528	1,456	1,020	70.05%	25.09%	3.62

Occupancy % by Category



“Jul 2022” month data analysis are mentioned below.

- Revenue generated is **573 M**.
- Average Revenue per available room is **7.31K**
- Occupancy % is very low at around **57.45%** need to be improved
- Average daily rate is **12.72K** is constant it should be changed on Weekends to generate more revenue
- Realisation % is **70.57%**
- Average Rating is reduced to **3.62** compared to May month. need to be improved.
- DSRN is **2,528**.
- DBRN is **1,452**.
- DURN is only **1,025** again reduced , so daily utilized rooms are very less because of less Occupancy % and cancellation % is also around **25 %**, it must be reduced
- Make your trip is one of the booking platform which is contributing around **19-20%** to the revenue .
- However major revenue around 40% is coming from unrecognized sources which needs to identified for better marketing efforts.
- Naturally on Weekend's the Occupancy % is 62.42% compared to Weekday's i.e., 55.09%.

RESET FILTERS

Abbreviations: ADR = Average Daily Rate | RevPAR = Revenue Per Available Room | DBRN = Daily Booked Room Nights | DSRN = Daily Sellable Room Nights | DURN = Daily Utilized Room Nights

Get Job Ready
with Power BI

By City

Bangalore Delhi Hyderabad Mumbai

By Room Type

Elite Premium Presidential Standard

By Month

May 22 Jun 22 Jul 22

By Day Type

Weekday Weekend

By Category

Business Luxury

By Week

W 27 W 28 W 29 W 30 W 31

By Property

Atliq Bay Atliq Blu Atliq City Atliq Exotica Atliq Grands Atliq Palace Atliq Seasons

Revenue

572.91M

WoW Change: -81.74% ▼



RevPAR

7.31K

WoW Change: 27.84% ▲



Occupancy %

57.45%

WoW Change: 28.11% ▲



ADR

12.72K

WoW Change: -0.21% ▼



Realisation %

70.57%

WoW Change: 0.64% ▲

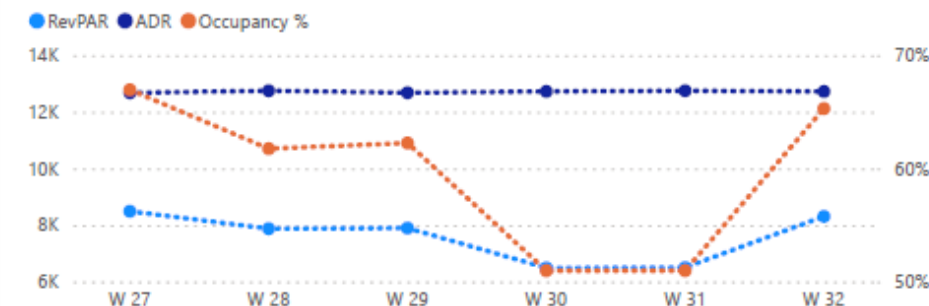


Average Rating

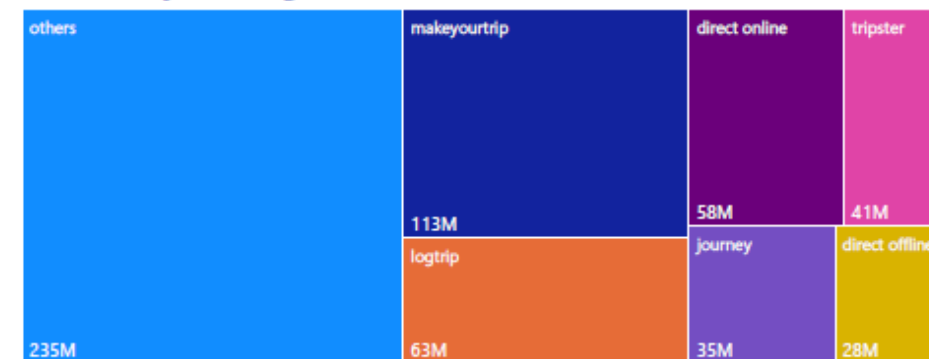
3.62

★★★★☆

Trend by Key Metrics



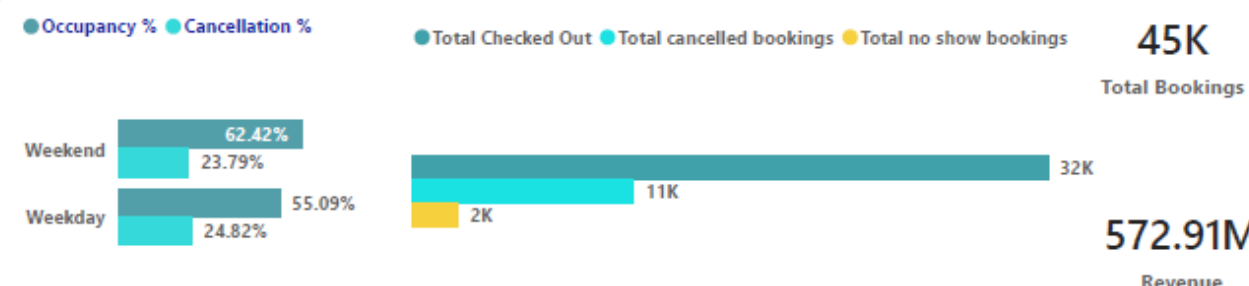
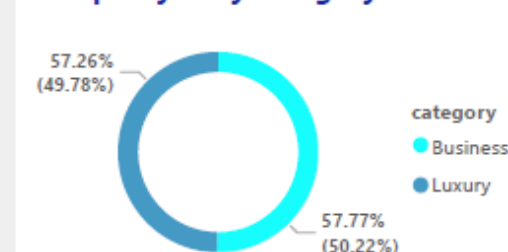
Revenue by Booking Platforms



Property by Key Metrics

property_id	property_name	city	Revenue	RevPAR	Occupancy %	ADR	DSRN	DBRN	DURN	Realisation %	Cancellation %	Average Rating
16559	Atliq Exotica	Mumbai	40M	10,734	65.72%	16,333	121	80	57	71.89%	23.29%	4.30
17563	Atliq Palace	Mumbai	34M	10,568	66.19%	15,966	104	69	49	71.23%	23.99%	4.27
17559	Atliq Exotica	Mumbai	31M	10,014	65.28%	15,340	101	66	46	70.30%	24.02%	4.29
16563	Atliq Palace	Delhi	30M	8,172	65.45%	12,486	117	77	55	71.52%	24.47%	4.25
17560	Atliq City	Mumbai	30M	7,740	52.69%	14,691	123	65	45	69.59%	24.79%	3.04
19562	Atliq Bay	Bangalore	28M	9,294	65.76%	14,134	96	63	44	69.70%	25.19%	4.27
19560	Atliq City	Bangalore	27M	8,854	65.04%	13,614	99	64	45	69.14%	26.90%	4.27
17558	Atliq Grands	Mumbai	25M	7,935	53.26%	14,899	102	54	38	70.55%	25.24%	3.05
17561	Atliq Blu	Mumbai	25M	9,439	66.22%	14,253	85	56	39	69.46%	24.24%	4.34
Total			573M	7,310	57.45%	12,724	2,528	1,452	1,025	70.57%	24.46%	3.62

Occupancy % by Category



RESET FILTERS

Abbreviations: ADR = Average Daily Rate | RevPAR = Revenue Per Available Room | DBRN = Daily Booked Room Nights | DSRN = Daily Sellable Room Nights | DURN = Daily Utilized Room Nights

Get Job Ready
with Power BI

By City

Bangalore

Delhi

Hyderabad

Mumbai

By Room Type

Elite

Premium

Presidential

Standard

By Month

May 22

Jun 22

Jul 22

By Day Type

Weekday

Weekend

By Category

Business

Luxury

By Week

W 19

W 20

W 21

W 22

W 23

W 24

W 25

W 26

W 27

W 28

W 29

W 30

W 31

W 32

By Property

Atliq Bay

Atliq Blu

Atliq City

Atliq Exotica

Atliq Grands

Atliq Palace

Atliq Seasons

Revenue

1.71bn



WoW Change: -81.74% ▼

RevPAR

7.35K



WoW Change: 27.84% ▲

Occupancy %

57.87%



WoW Change: 28.11% ▲

ADR

12.70K



WoW Change: -0.21% ▼

Realisation %

70.15%



WoW Change: 0.64% ▲

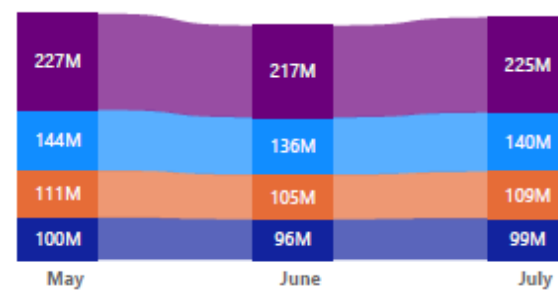
Average Rating

3.62

★★★★☆

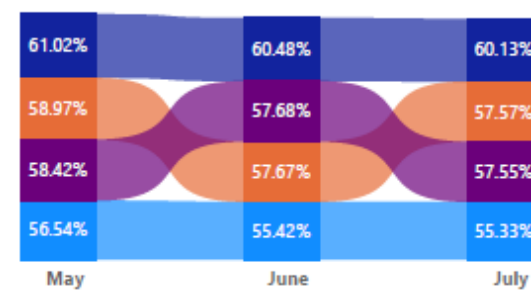
CITY ANALYTICS

Revenue



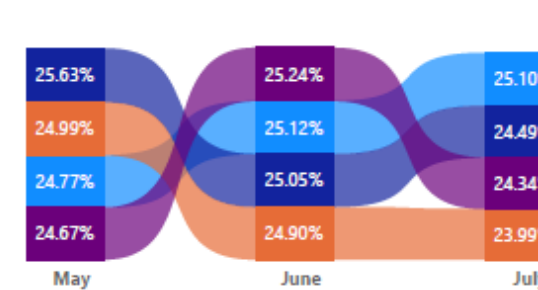
● Bangalore ● Delhi ● Hyderabad ● Mumbai

Occupancy %



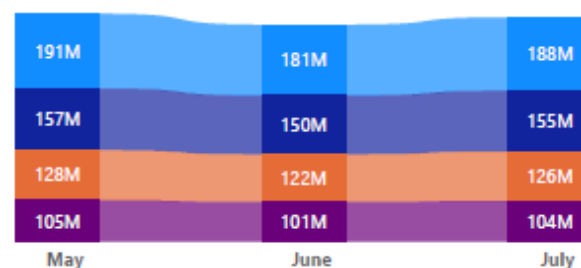
● Bangalore ● Delhi ● Hyderabad ● Mumbai

Cancellation %



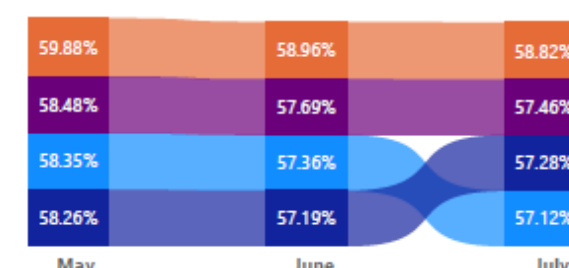
● Bangalore ● Delhi ● Hyderabad ● Mumbai

Revenue



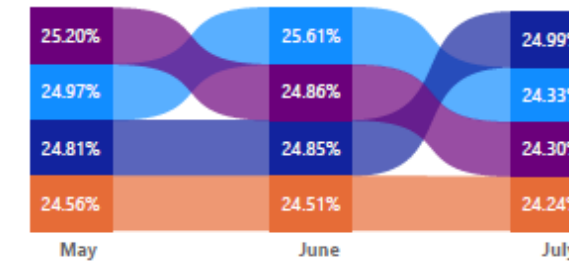
● Elite ● Premium ● Presidential ● Standard

Occupancy %



● Elite ● Premium ● Presidential ● Standard

Cancellation %



● Elite ● Premium ● Presidential ● Standard

City Wise Analytics:

- **Revenue:** In revenue generation Mumbai is in 1st place irrespective of all the months and 2nd place goes to Bangalore & Last place goes to Delhi.
- **Occupancy % :** Delhi is leading in 1st position and Bangalore is in last position.
- **Cancellation %:** Delhi is having more cancellation% of 25.63% compared to other cities

Room Class Analytics:

- **Revenue:** Elite is in the first place in contributing the revenue and the last place goes to standard room class.
- **Occupancy % :** Presidential Suite is having highest occupancy % compared to others.
- **Cancellation %:** Elite is having more cancellation% of 25.61% compared to other room types.

RESET FILTERS

Abbreviations: ADR = Average Daily Rate | RevPAR = Revenue Per Available Room | DBRN = Daily Booked Room Nights | DSRN = Daily Sellable Room Nights | DURN = Daily Utilized Room Nights

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BASICS

By City

Bangalore Delhi Hyderabad Mumbai

By Room Type

Elite Premium Presidential Standard

By Month

May 22 Jun 22 Jul 22

By Day Type

Weekday Weekend

By Category

Business Luxury

By Week

W 19 W 20 W 21 W 22 W 23 W 24 W 25 W 26 W 27 W 28 W 29 W 30 W 31 W 32

By Property

AtliQ Bay AtliQ Blu AtliQ City AtliQ Exotica AtliQ Grands AtliQ Palace AtliQ Seasons

Revenue

1.71bn



WoW Change: -81.74% ▼

RevPAR

7.35K



WoW Change: 27.84% ▲

Occupancy %

57.87%



WoW Change: 28.11% ▲

ADR

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WoW Change: -0.21% ▼

Realisation %

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WoW Change: 0.64% ▲

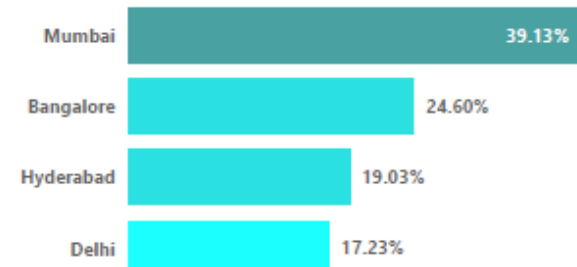
Average Rating

3.62

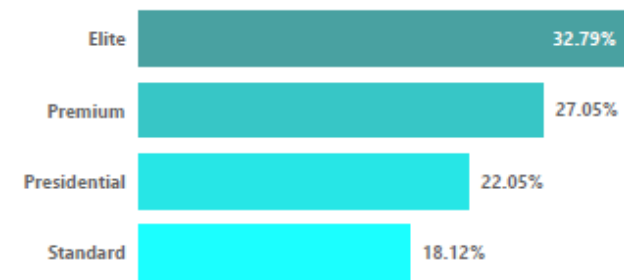
★★★★☆

REVENUE CONTRIBUTORS

RC % by City



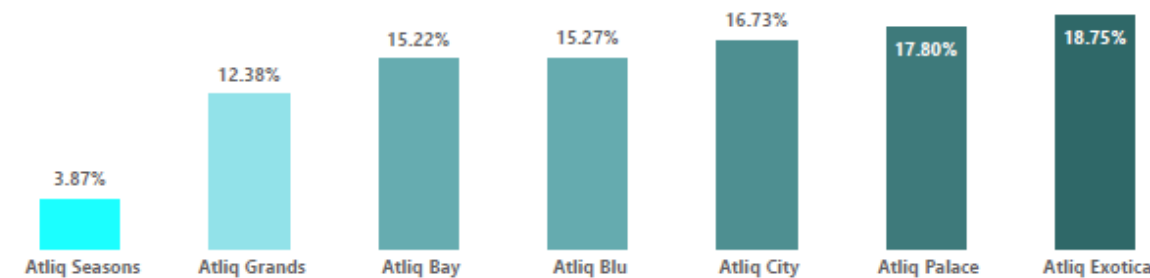
RC % by Room Class



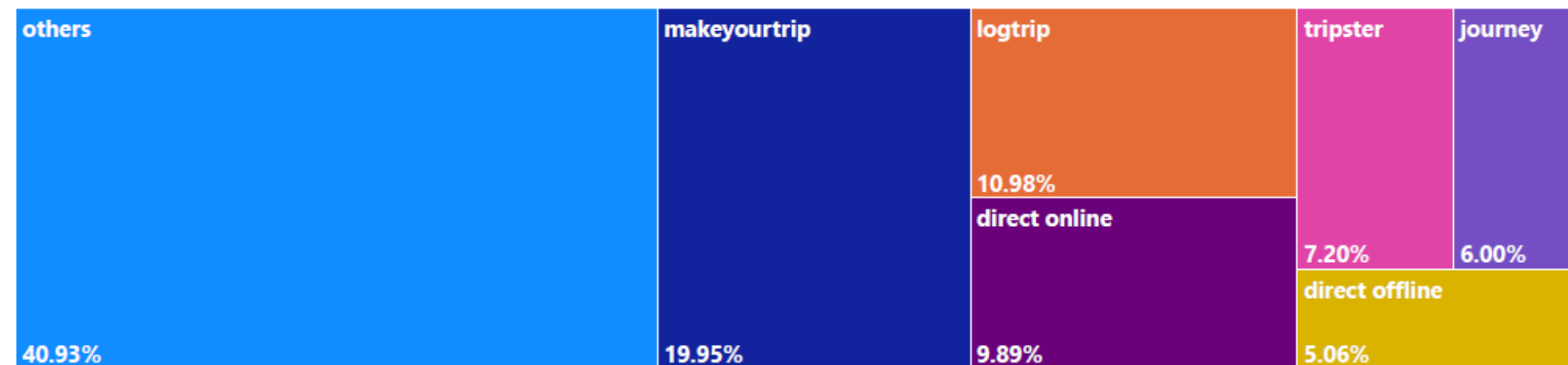
RC % by Category



RC % by Property



RC % by Booking Platforms



Revenue Contributors:

- **RC % by City :** Mumbai is in 1st place with RC % of **39.13%** by generating revenue irrespective of all the months and 2nd place goes to **Bangalore** & Last place goes to **Delhi**.
- **RC % by Room Type :** Elite is in 1st place with RC % of **32.73%**
- **RC % by Category:** **Luxury Category** is in first place by generating **61.61%** of revenue compared to **Business category**.
- **RC % by Booking Platforms:**
 - **Make your trip** is one of the booking platform which is contributing around **19-20%** to the revenue .
 - However major revenue around **40%** is coming from unrecognized sources which needs to identified for better marketing efforts.
- **RC % by Property:**
 - **AtliQ Exotica** is in 1st place with RC % of **18.75%** and 2nd place goes to **AtliQ Palace** with RC% of **17.80%**
 - **AtliQ Seasons** is the worst performing property with rating **2.29** & RC % is **3.87%**

Revenue Insights Summary:

- **Month-wise Revenue:**
 - **May 2022** recorded the highest revenue of **582M**, followed by **June 2022** with **554M** and **July 2022** with **573M**.
- **Customer Segment Analysis:**
 - **RC % by City:**
 - Mumbai leads with an **RC % of 39.13%**, followed closely by **Bangalore**, while **Delhi** trails behind.
 - **RC % by Room Type:**
 - Elite rooms dominate with a significant **RC % of 32.73%**.
 - **RC % by Category:**
 - **Luxury category** outperforms, contributing **61.61%** of revenue compared to the **Business category**.
- **Marketing Channel Analysis:**
 - **RC % by Booking Platforms:**
 - "**Make Your Trip**" accounts for approximately **19-20%** of revenue.
 - Approximately **40%** of revenue originates from unidentified sources, warranting focused identification efforts for enhanced marketing strategies.
- **Property Performance Analysis:**
 - **RC % by Property:**
 - **AtliQ Exotica** leads with an **RC % of 18.75%**, followed closely by **AtliQ Palace** at **17.80%**.
 - **AtliQ Seasons** lags significantly with a rating of **2.29** and an **RC % of 3.87%**, indicating room for improvement.



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Mr. DHAVAL PATEL



THANK YOU



Mr. HEMANAND VADIVEL