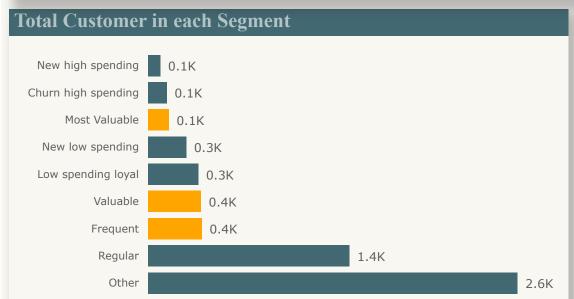
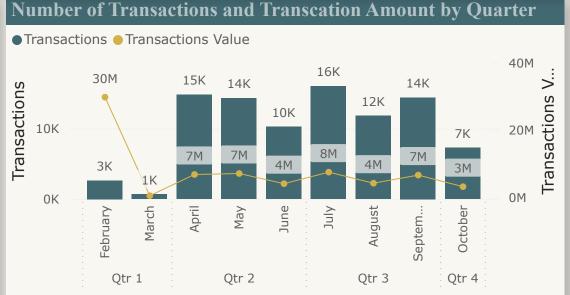


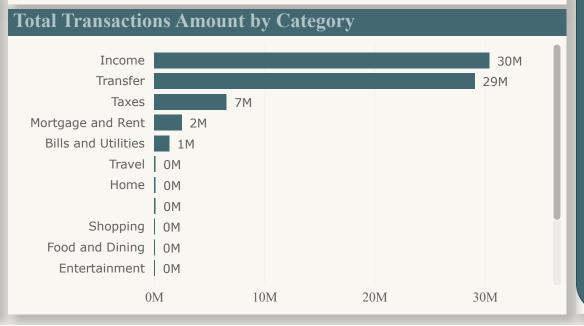
Customer Segmentation Analysis





| ▼ R-F-M | Last_Purchase_Date | Frequency | Total Amount |
|---------|--------------------|-----------|---------------|
| + 4-4-4 | 19/10/2018 | 4342 | 4,177,781.23 |
| + 4-4-3 | 19/10/2018 | 4133 | 1,720,090.46 |
| + 4-4-2 | 19/10/2018 | 2882 | 651,675.04 |
| + 4-4-1 | 19/10/2018 | 9266 | 228,979.67 |
| + 4-3-4 | 18/10/2018 | 1972 | 3,331,502.42 |
| + 4-3-3 | 18/10/2018 | 2772 | 1,896,817.43 |
| ± 4-3-2 | 18/10/2018 | 2126 | 811,593.66 |
| + 4-3-1 | 18/10/2018 | 704 | 132,975.53 |
| + 4-2-4 | 18/10/2018 | 1294 | 2,939,288.26 |
| + 4-2-3 | 18/10/2018 | 1107 | 1,114,364.01 |
| Total | 19/10/2018 | 92304 | 70,436,122.68 |





5645

Customer

70.44M

Transcation

92.30K

Transcation

19/10/2018

Last Transcation Date