

Connor Gelabert

(585) 750-1645 | Connor.Gelabert@gmail.com | Rochester, NY

EDUCATION AND HONORS

Binghamton University, State University of New York, School of Management
Master of Business Administration

Binghamton, NY
May 2024

State University of New York College at Geneseo, School of Business
Bachelor of Science in Business Administration

Geneseo, NY
May 2023

PROFESSIONAL EXPERIENCE

L3Harris Technologies

Rochester, NY

Senior Associate, Procurement

December 2025 – Present

- Manage direct procurement activities within the critical communications sector by issuing RFQs and executing discrete and blanket purchase orders, ensuring timely sourcing of materials to support uninterrupted manufacturing operations.
- Monitor supplier delivery performance and proactively coordinate expediting actions to mitigate supply chain risks, maintain production schedules, and prevent factory downtime.
- Lead recurring supplier meetings, including weekly performance calls, to strengthen strategic relationships, resolve issues, and drive continuous improvement across cost, quality, and delivery.

Xerox Corporation

Webster, NY

Associate, Procurement

September 2024 – November 2025

- Managed strategic relationships with U.S. benefit vendors and suppliers, ensuring optimal service delivery and cost efficiency for an annual spend exceeding \$30 million.
- Led contract negotiations with key vendors, successfully securing favorable terms and conditions that enhanced organizational benefits and reduced overall costs.
- Oversaw vendor performance and compliance, implementing effective monitoring systems that improved service quality and vendor accountability.

Xerox Corporation

Webster, NY

Global Procurement Intern

May 2023 – September 2023

- Initiated and successfully launched a user-centric global procurement website, streamlining employee navigation and accelerating access to critical company purchasing policies and contract information, thereby enhancing operational efficiency
- Increased initial user satisfaction scores by 50% within the first 30 days following the website's deployment
- Conducted comprehensive data analysis using Microsoft Power BI to identify over 50 vendors and suppliers responsible for tail spend, thereby enhancing procurement strategy and cost efficiency

LEADERSHIP EXPERIENCE

Geneseo Men's Club Ice Hockey, UNYCHL

Geneseo, NY

President, Coach, Captain, Player

September 2019 – May 2023

- Proficiently managed a team budget of \$10,000 annually.
- Managed all team activities and events, scheduling all games, securing facilities, referees and medical staff required for UNYCHL sanctioned events.
- As a coach, captain, and player, successfully organized team practices, coordinated over 30 scheduled games, fostered team cohesion through regular team-building activities, and implemented strategic initiatives to enhance the club's success.

Geneseo, GOLD Leadership Program

Geneseo, NY

Professional Development Certificate Recipient

September 2019-May 2023

- Attended and actively participated in leadership workshops developing team building and public speaking skills.
- Completed requirements in each academic year as required for Certification award.
- Performed in teams and volunteered within the local community to develop life and business skills.

ADDITIONAL INFORMATION

Technical Skills: Proficient in Microsoft Office Suite (Word, Excel, PowerPoint, Power BI), Oracle, Salesforce CRM, SAP Ariba

Interests: Health & Fitness, Traveling, Buffalo Bills, Buffalo Sabres, Manchester City Football Club