# Pricing and Service Packages: Connor Technology Labs

## 1. Project-Based Services (Development & Migration)

These are one-time engagements focused on delivering a specific product or infrastructure change.

| Package Name | Best For... | Estimated Investment |
|---|---|---|
| **The Foundation** | Single-tier web apps, database setup, or basic cloud storage configuration. | **$2,500 – $5,000** |
| **The Integrator** | Custom mobile or web applications with AI-driven features (LLM integration/automation). | **$7,500 – $15,000** |
| **The Modernizer** | Migration of legacy Perl/PHP systems to modern Python/Cloud architecture. | **Custom Quote ($20k+)** |

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## 2. Recurring Support (Monthly Retainers)

Designed to provide ongoing stability and high-level technical guidance.

### Tier 1: Cloud Guard (Maintenance)

- **Price:** $750 / Month
- **Purpose:** Keeps the lights on and the system secure.
- **Includes:** * 24/7 Uptime monitoring.
    - Security patching and database backups.
    - 4 hours of monthly "break-fix" support.

### Tier 2: Fractional CTO (Growth)

- **Price:** $3,000 / Month
- **Purpose:** Continuous development and strategic scaling.
- **Includes:** * All "Cloud Guard" services.
    - 15 hours of active development/coding per month.

○   Monthly technology roadmap and AI strategy calls.

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# 3. Specialized Consultation

High-impact, short-term assessments to identify ROI.

### The AI & Automation Audit

- **Flat Fee:** $1,500
- **Deliverable:** A technical roadmap identifying manual business processes that can be replaced or enhanced by AI and Cloud automation.

### Cloud Cost Optimization

- **Flat Fee:** $1,000
- **Deliverable:** An audit of existing AWS/Azure/GCP spend with a reconfiguration plan to reduce monthly overhead.

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# 4. Terms and Billing

- **Billing Cycle:** Project work requires 50% upfront; Retainers are billed on the 1st of each month.
- **Cloud Hosting:** Clients maintain their own cloud accounts (AWS/GCP/Azure) to ensure ownership and billing transparency.
- **Hourly Rate:** For work outside of defined scope, a standard rate of **$175/hr** applies.