

# Intro to Economic Analysis: Microeconomics

EC 201 - Day 7 Slides

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# Logistics

- ▶ Official homework 3 due this Saturday at 11:59pm, covering last week's material
- ▶ Next news assignments posted, due next Wednesday (October 27)
- ▶ Midterm November 3rd
  - Bring non-graphing, non-algebra calculator

# Recall

- ▶ The price elasticity of demand is given by

$$\varepsilon_D = \left| \frac{\% \Delta Q_D}{\% \Delta P} \right|$$

and is interpreted as the % in quantity demanded for a good falls when price rises by 1%

- ▶ The income elasticity of demand is given by

$$\varepsilon_I = \frac{\% \Delta Q_D}{\% \Delta I}$$

and is interpreted as the % in quantity demanded for a good falls when income rises by 1%

# Recall

- ▶ We define elastic/unit-elastic/inelastic as  $\varepsilon_D$  being above/at/below 1
- ▶ We define inferior/normal/superior as  $\varepsilon_I$  being below 0/above 0 and below 1/above 1
- ▶ We calculate percentage changes using the midpoint formula

$$\varepsilon_D = \left| \frac{\% \Delta Q_D}{\% \Delta P} \right| = \left| \frac{(Q_2 - Q_1) / [(Q_1 + Q_2) / 2]}{(P_2 - P_1) / [(P_1 + P_2) / 2]} \right|$$

## Cross-Price Elasticity of Demand

- ▶ The other demand elasticity we will talk about is the **Cross-Price Elasticity of Demand** (CPED)<sup>1</sup>

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- ▶ The important part here is the order, as it is easy to get confused which good goes on the top versus which one goes on the bottom
- ▶ Here,  $Q_x$  is still taken to be the quantity demanded ( $Q_D$ ) of  $x$ , but I have omitted  $D$  to avoid clutter<sup>2</sup>

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# Interpretation of CPED

- ▶ The textbook defines CPED as the “measure of how much the quantity demanded of one good responds to a change in the price of another good, computed as the percentage change in quantity demanded of the first good divided by the percentage change in price of the second good”

# Interpretation of CPED

- ▶ The textbook defines CPED as the “measure of how much the quantity demanded of one good responds to a change in the price of another good, computed as the percentage change in quantity demanded of the first good divided by the percentage change in price of the second good”
- ▶ In a similar style to the other elasticities, if the cross price elasticity of  $x$  with respect to  $y$  is given by  $\varepsilon_{xy}$ , then we say that if the price of  $y$  rises by 1%, then the quantity demanded for good  $x$  changes by  $\varepsilon_{xy}\%$

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- ▶ Likewise, when  $y$  is a complement to  $x$ , we expect that an increase in the price of  $y$  leads to a decrease in the quantity demanded of  $x$ , so  $\epsilon_{xy}$  should be negative



## CPED, by numbers

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- ▶ *substitutes* if  $\varepsilon_{xy} > 0$ 
  - *perfect substitutes* if  $\varepsilon_{xy} = \infty$ 
    - Close example: any goods which are similar enough for you to only care about price: two brands of butter, triple sec, cheap coffee, etc.

## An Obscure Aside

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- An increase in the price of a gaming console means less video games will get consumed, but does that mean that if video games get more expensive, people will reduce their console consumption by a similar amount?
  - Alternatively, do you think that a change in the price of sprite will affect the demand for coke in the exact same way that a change in the price of coke will affect the demand for sprite?

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- ▶ A: Probably not, so an interesting fact of CPEDs is that they are not necessarily symmetric
- ▶ Any interesting examples you can think of?

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- ▶ However, when the price of cream rises by 16%, the demand for berries falls from 30 oz to 20 oz
- ▶ Calculate  $\varepsilon_{bc}$  and  $\varepsilon_{cb}$ . Are berries and cream substitutes, complements, or neither?

# Solution 1



$$\varepsilon_{cb} = \frac{[(18 - 20) / 19] \cdot 100}{16} = -\frac{10.53}{16} = -0.658$$



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- ▶ The goods are complements, note that they are asymmetric

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- ▶ Picking 2020 and 2021 will not give you an accurate measure of how time of year impacts gas, because COVID had such large impacts on everything
- ▶ In the same spirit, what would happen if the price of good  $x$  changed between the two data points you were using to calculate income elasticity?

## Elasticity and Ceteris Paribus (cont.)

Price (dollars per unit)	Quantity demanded (units per day)	
	Income \$2,000	Income \$3,000
10	500	550
20	400	450
30	300	350
40	200	250
50	100	150

I have two points with different  $Q_D$  and  $I$ . Can you calculate income elasticity using these two data points? What about PED?

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  - You can't know that a 1% increase in price decreases demand for Dr. Pepper by 0.82%, because, for all you know, most of the demand decrease you saw came from Mr. Pibb sales

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  - Likewise, the decrease in the demand for mushrooms could very well have been from the price increase (we actually know it is, because we found mushrooms to be a normal good earlier). Moreover, the income change increase could have stunted this observation about price elasticity

## Exercise 2

- Consider the following table for beer and wine

Year	$P_w$ /bottle (\$)	$P_b$ /can (\$)	Income (\$)	$Q_D$ of Wine (cases/year)
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- Compute  $\varepsilon_{D_w}$ ,  $\varepsilon_{I_w}$ , and  $\varepsilon_{wb}$

## Solution 2

► 1 → 2:

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$$\varepsilon_{wb} = \frac{(15k - 5k) / 10k}{(1.4 - 1) / 1.2} = 3$$

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- Only income changes, so we can calculate income elasticity of demand:

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- Only the price of wine changes, so we can calculate the PED for wine:

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- Therefore, demand for wine is elastic

## Remark

- Using the same table as above,

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  - We can't compute them, not enough info

# Takeaway

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- ▶ This is the tough task of many experimental and data-driven economists: finding data and using techniques such that you can isolate meaningful results that you are confident in

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- ▶ Just like we could measure how sensitive consumers were to changes in price, we can measure how sensitive producers are to changes in price as well
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# Supply Elasticities

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- ▶ Note that the elasticity of supply will be very similar to the PED



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  - No, because the law of supply says that quantity supplied increases with price, so this object is already positive

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- ▶ When  $\varepsilon_S = 1$ , we say that supply is *unit-elastic*

# Determinants of PES

- ▶ While multiple things can affect supply elasticity, there are two key determinants
- 1. Availability of the product or of raw materials:
  - If there is a fixed availability of a product, then (reasonable) changes in price are unlikely to affect quantity supplied
    - Ex: You would have to increase the price of a Picasso painting significantly to get someone to sell
    - Ex: Gold is mined at around 2,500-3,000 tons/year. While an increase in price can induce owners and managers to try to work miners harder, it would take a significant price increase in gold to induce the mine owners to build new infrastructure to increase the rate of mining
- 2. Time Horizon:
  - Just like demand, supply is price-sensitive in the long run
  - Suppliers who already have product developed and ready to sell are often willing to make price corrections in the moment, but will likely change their production behavior in the long run

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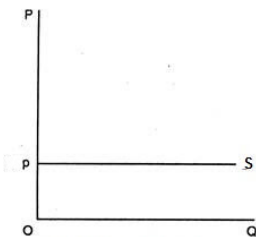
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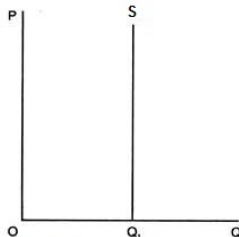
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  - Related to availability and convertability, producers with straightforward production processes can start, stop, and change their supply levels easily, making them less sensitive to prices
    - Conversely, those with large, complicated processes are more price-sensitive

# Graphical Interpretation of PES

- ▶ Same as before, inelastic looks like an “I”, while elastic looks like an “E”

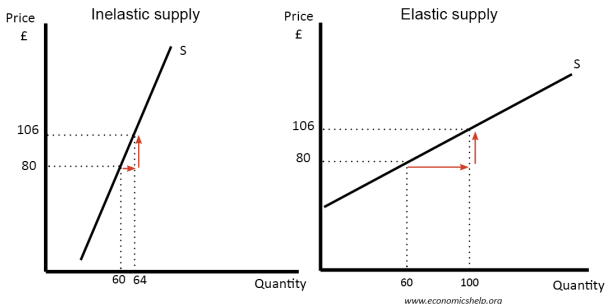


Perfectly Elastic Supply



Perfectly Inelastic Supply

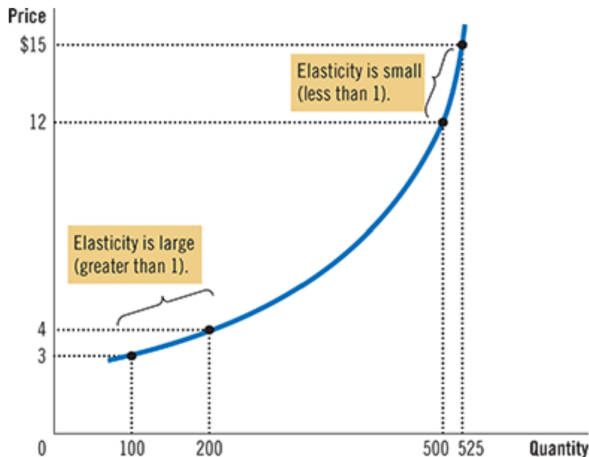
## Graphical Interpretation of PES (cont.)



Just as before, the rule of thumb and common phrasing is that flatter curves are generally more elastic, and steep curves are generally more inelastic. However, again, this is not technically correct, as supply curves can vary in elasticity based on different factors<sup>4</sup>

<sup>4</sup> If you want to know more about this, talk to me.

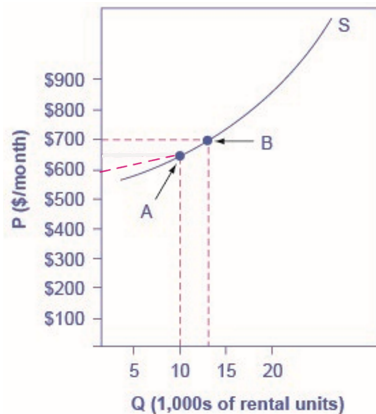
## Graphical Interpretation of PES (cont.)



Flatter portions of a curved supply curve tend to be more elastic, while steeper portions tend to be more elastic

## Exercise 3

- In the following diagram, suppose the  $Q_s$  at  $B$  is 14, and  $P$  at  $A$  is \$600. Find  $\epsilon_S$





## Remark about Scaling Units

- Recall this way of writing the elasticity of supply formula:

$$\varepsilon_S = \frac{Q_2 - Q_1}{P_2 - P_1} \cdot \frac{P_1 + P_2}{Q_1 + Q_2}$$

- Now, multiplying  $Q_2$  and  $Q_1$  by 10 means we get

$$\begin{aligned} \frac{10Q_2 - 10Q_1}{P_2 - P_1} \cdot \frac{P_1 + P_2}{10Q_1 + 10Q_2} &= \frac{10(Q_2 - Q_1)}{P_2 - P_1} \cdot \frac{P_1 + P_2}{10(Q_1 + Q_2)} \\ &= \frac{Q_2 - Q_1}{P_2 - P_1} \cdot \frac{P_1 + P_2}{Q_1 + Q_2} = \varepsilon_S \end{aligned}$$

- So the scale of units don't matter when we are doing elasticity change!

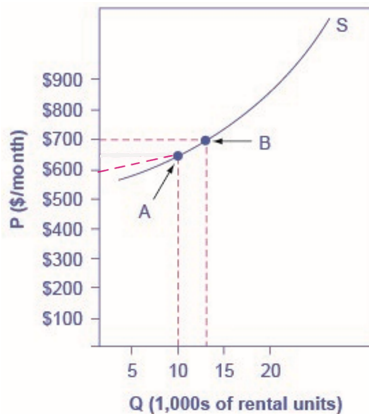
## Solution 3

- Using the standard  $\frac{\Delta Q / [(Q_1 + Q_2) / 2]}{\Delta P / [(P_1 + P_2) / 2]}$

$$\varepsilon_S = \frac{(14 - 10) / 12}{(700 - 600) / 650} = \frac{13}{6} = 2.1\bar{6}$$

## Bonus exercise

- Suppose the following curve displays an elasticity of supply equal to 1.69, between points *A* and *B*. Find the equilibrium quantity after the movement to *B*. Continue to assume *P* at *A* is \$600.



## Bonus Solution

$$\varepsilon_S = 1.69 = \frac{(Q_2 - 10) / (Q_2 + 10)}{100/1300}$$

$$\implies 0.13 = \frac{Q_2 - 10}{Q_2 + 10}$$

$$\implies 0.13(Q_2 + 10) = Q_2 - 10$$

$$\implies 11.3 = 0.87Q_2$$

$$\implies Q_2 = 12.98$$

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- ▶ Read 5-3 on your own