

# Intro to Economic Analysis: Microeconomics

EC 201 - Day 13 Slides

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8 November 2021

# Logistics

- ▶ Homework 5 due this Saturday at 11:59pm
- ▶ Next news assignments posted, due this Wednesday, Nov 10, at 11:59pm
- ▶ Midterm grades with grade update to come

## Recall – Tax Motivation

- ▶ There are many ways to talk about taxes/subsidies, we will solely focus on per-unit taxes in this class
- ▶ We may tax (subsidize, resp.) consumers to discourage (encourage) consumption, and we may tax (subsidize) producers to discourage (encourage) production
- ▶ For a demand curve  $P = mQ + b$ , a tax  $t$  shifts demand down by  $t$  units, to  $P = mQ + b - t$
- ▶ Conversely, a subsidy  $s$  shifts demand up by  $s$  units, to  $P = mQ + b + s$

## Recall – Tax Effects

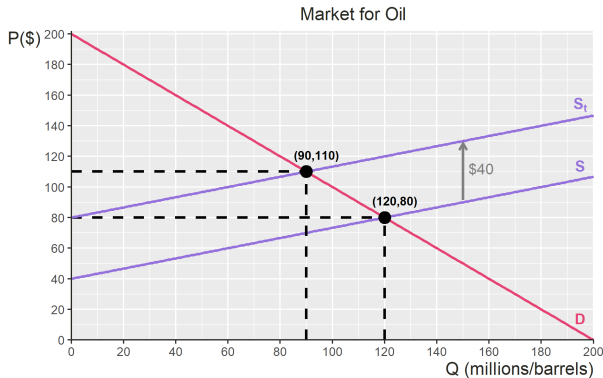
- ▶ For a supply curve  $P = mQ + b$ , a tax  $t$  shifts supply up by  $t$  units, to  $P = mQ + b + t$
- ▶ Conversely, a subsidy  $s$  shifts supply down by  $s$  units, to  $P = mQ + b - s$ 
  - This is because a tax on *consumers* induces the price paid,  $P$ , to be replaced with  $P + t$
  - While a tax on *producers* induces the price received,  $P$ , to be replaced with  $P - t$
- ▶ Taxes and subsidies induce *two* different notions of price in our market: prices paid by consumers, and prices received by producers
- ▶ It's still the case that taxes have a negative, regressive effect on supply/demand, while subsidies have a positive, stimulative effect on supply/demand
  - It just looks backward because of the difference in slopes for supply/demand

## Example – A Tax on Producers

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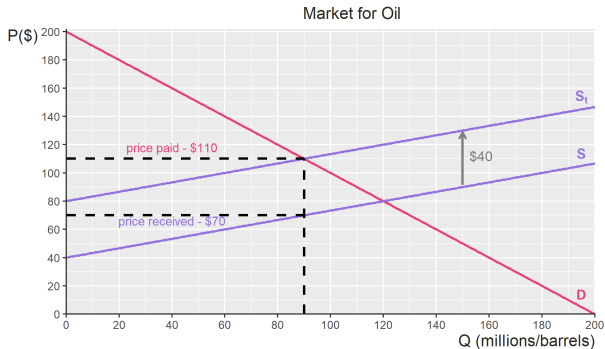
The supply line shifts from  $S$  to  $S_t$  with the tax

## Difference in Prices – Tax on Producers

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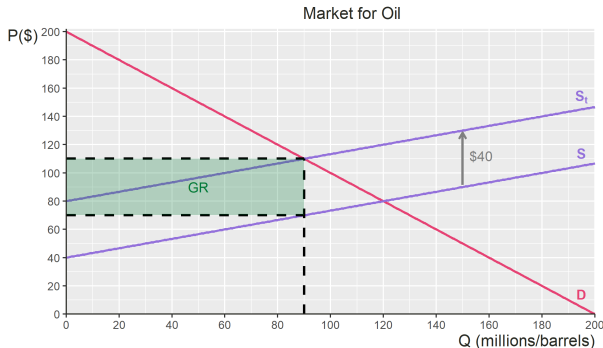
## Government Revenue – Tax on Producers

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- At \$40/unit times 90 units,

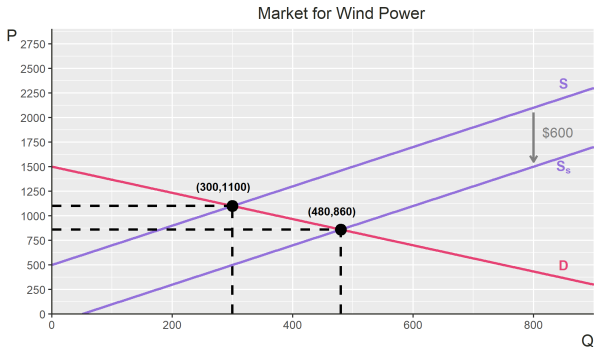
$$GR = (40)(90M) = \$3.6B$$



If we weren't working in millions, it would be \$3600

## Example – A Subsidy for Producers

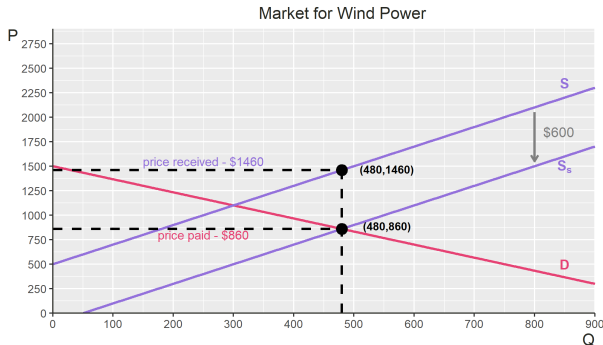
- Suppose that, in order to encourage wind power prominence, the government provides a \$600/unit subsidy to producers



The supply line shifts from  $S$  to  $S_s$  with the subsidy

## Difference in Prices – Subsidy for Producers

- Now, the consumer pays \$860 for wind power, and the producer gets \$600 extra for making and selling the wind power, meaning they receive \$1460



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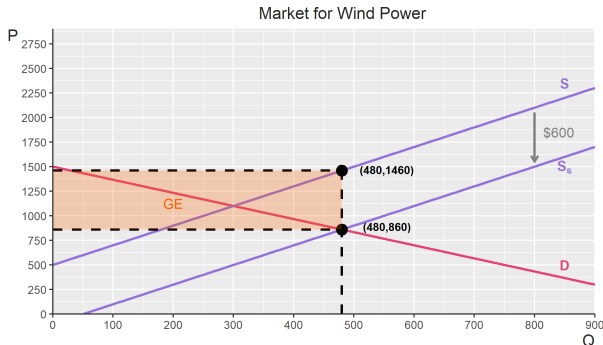
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  - On the other hand, when producers are the elastic ones (compared to consumers), they can get away with passing most of a tax onto consumers
    - This works the other way too, when the tax is on consumers: they may, effectively, “pass” it to producers

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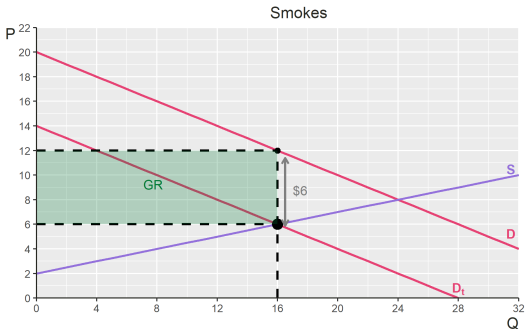


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- ▶ This is even easier to show graphically, let's look at some of our previous examples

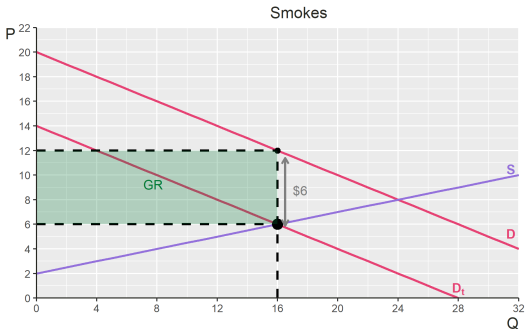
## Tax Burden – Tax on Consumers

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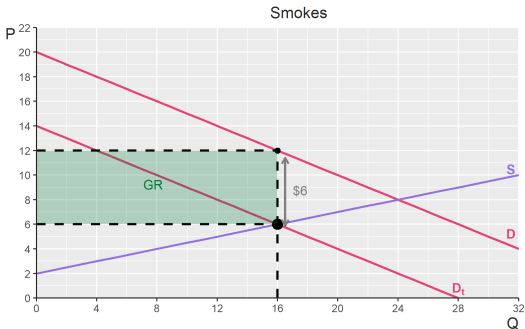
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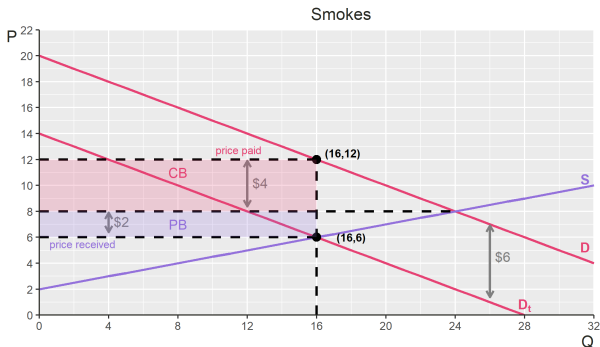
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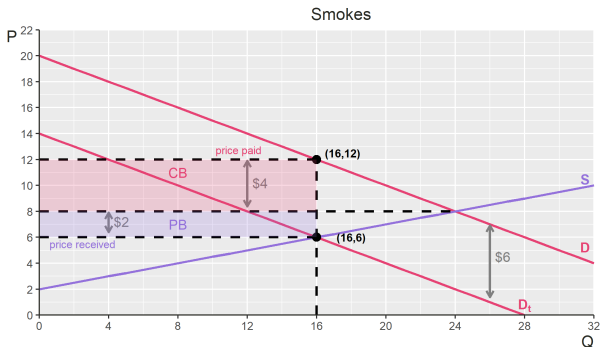
- Consumers used to pay \$8 and producers used to receive \$8
- Now, consumers pay \$12/pack, and producers receive \$6/pack. Who is bearing what?

## Tax Burden – Tax on Consumers



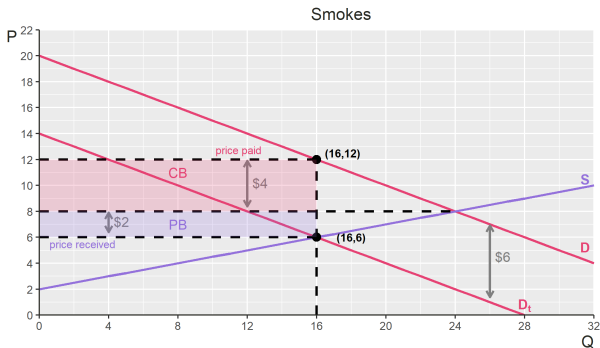
- Consumers used to pay \$8, now they pay \$12: they pay  $12 - 8 = \$4$  of the burden, out of \$6

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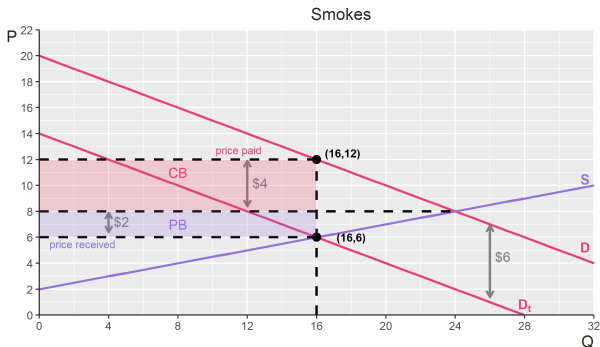
- ▶ Consumers used to pay \$8, now they pay \$12: they pay  $12 - 8 = \$4$  of the burden, out of \$6
- ▶ Producers used to get \$8, now they get \$6: they pay  $8 - 6 = \$2$  of the burden, out of \$6

# Tax Burden – Tax on Consumers



- Consumers bear \$4/unit, producers bear \$2/unit

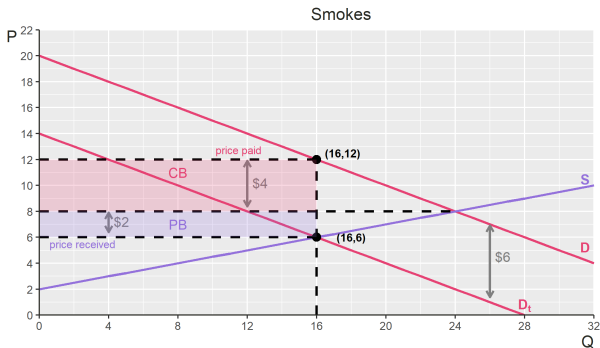
## Tax Burden – Tax on Consumers



- ▶ Consumers bear \$4/unit, producers bear \$2/unit
- ▶ Note that these are only in terms of per-unit burdens, the full burden on consumers and producers can be found by calculating the area of the rectangles above

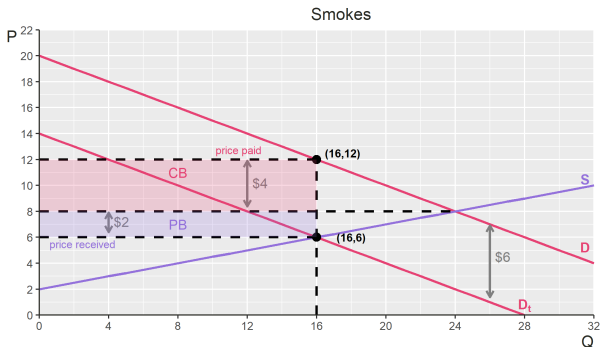


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- Namely, the full consumer burden is  $(4)(16) = 64$ , while the full producer burden is  $(2)(16) = 32$

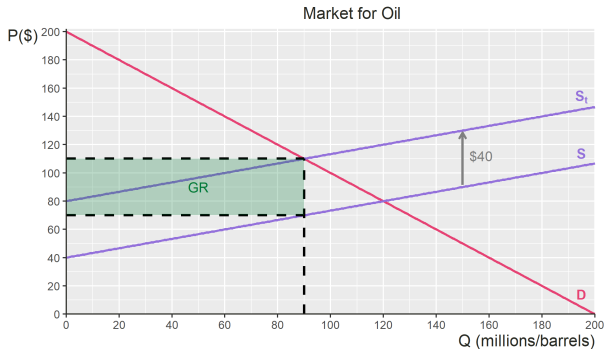
## Tax Burden – Tax on Consumers



- Namely, the full consumer burden is  $(4)(16) = 64$ , while the full producer burden is  $(2)(16) = 32$
- Also note: The total tax burden is exactly the area of government revenue, which should make sense

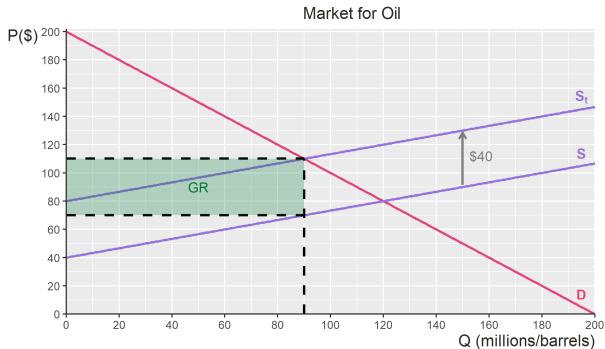
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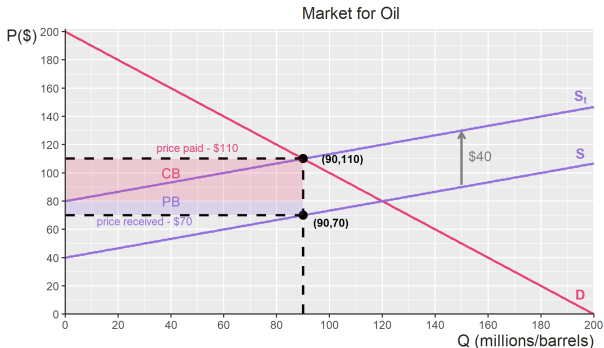
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- What are the CB and PB in this diagram?

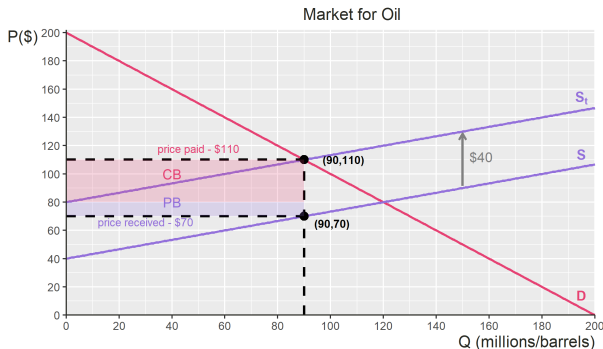
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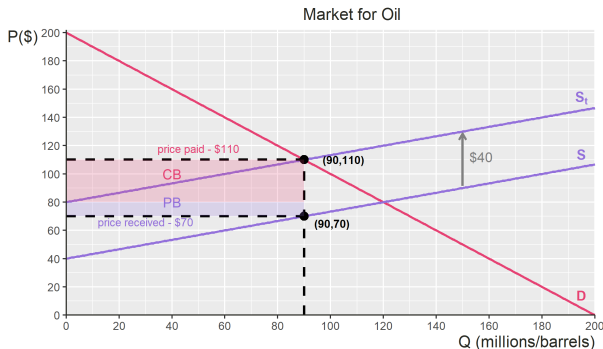
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- What are the full burdens?

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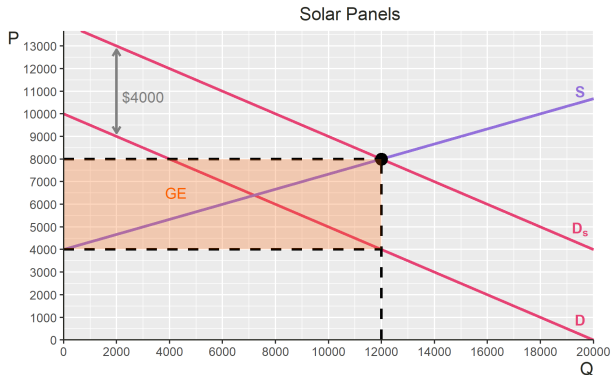
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  - However, now it is reversed: Consumer incidence is on the bottom, producers incidence is on the top

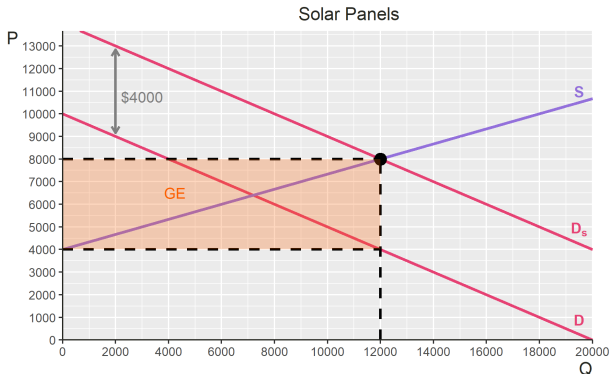
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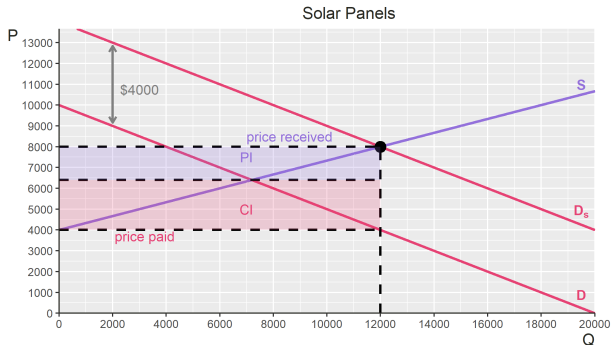
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- Note: the original equilibrium price is \$6400

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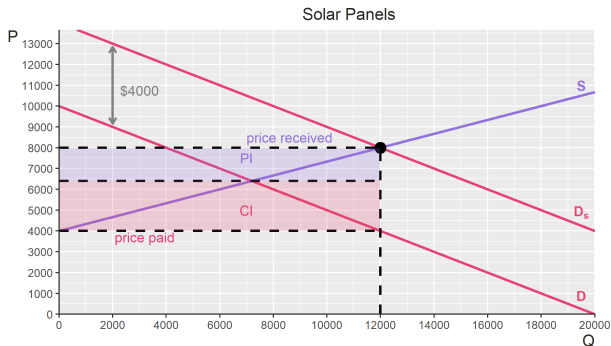
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- What are full CI and PI?

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- ▶ Finally, go back and note that the burden/incidence for each party flips depending on whether we are in a tax or a subsidy, just like prices paid/received do
- ▶ It is for this reason that studying/understanding these graphs is very important – it's too much to memorize



# Redefining Total Surplus

- To talk about welfare with taxes and subsidies, we must update our definition of total surplus in the economy:

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  - Conversely, when it spends money, it no longer has the funds to do those things<sup>1</sup>

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# How to Think about CS Under a Consumption Tax

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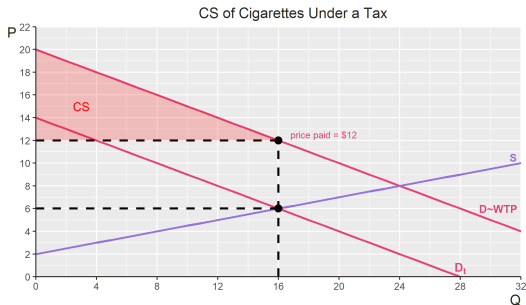
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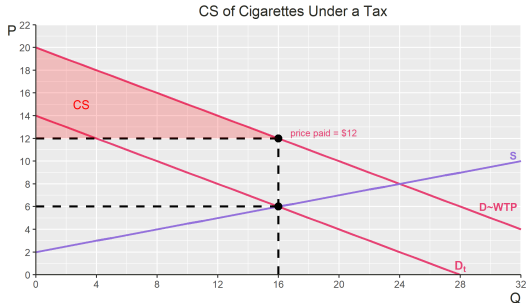
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- ▶ In some sense, the taxed demand line  $D_t$  is more about determining equilibrium quantity and the price that the producer receives – the consumer is still willing to pay according to the demand  $D$

## How to Think about CS Under a Tax



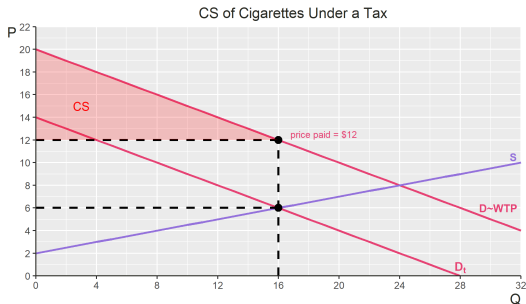
- In the figure above, CS is area from the price that consumers pay, to the WTP (original demand) curve

## How to Think about CS Under a Tax



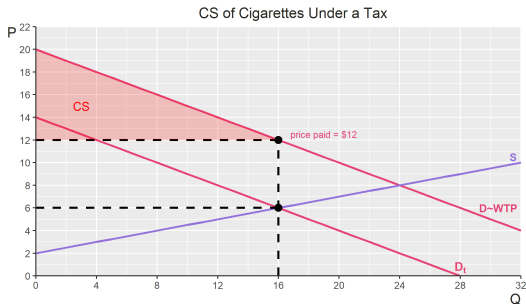
- In the figure above, CS is area from the price that consumers pay, to the WTP (original demand) curve
- Even though the consumers pay

## How to Think about CS Under a Tax



- Remark: If you want to abandon the way I teach this, you can technically count CS as the area from price received “equilibrium price” to the new demand line

# How to Think about CS Under a Tax

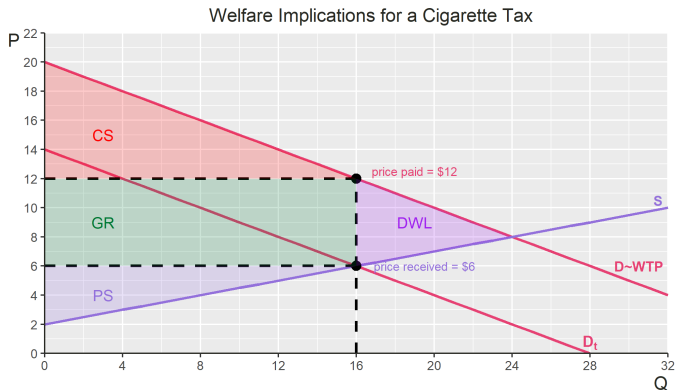


- Remark: If you want to abandon the way I teach this, you can technically count CS as the area from price received “equilibrium price” to the new demand line
  - Not only does your figure get uglier, as you will see in a minute, but this muddles the interpretation of consumer surplus



## Total Surplus – A Tax on Consumers

- The other areas carry the same definition as before, creating this nice diagram:

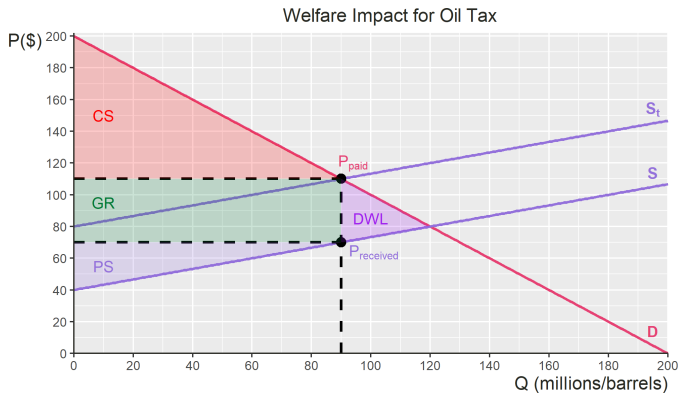


## Total Surplus – A Tax for Producer

- The same is true for PS under a production tax: the supply curve is still the proper reflection for willingness to pay

## Total Surplus – A Tax for Producer

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- ▶ Thus, the TS diagram looks like:



## How to Think about CS/PS Under a Subsidy

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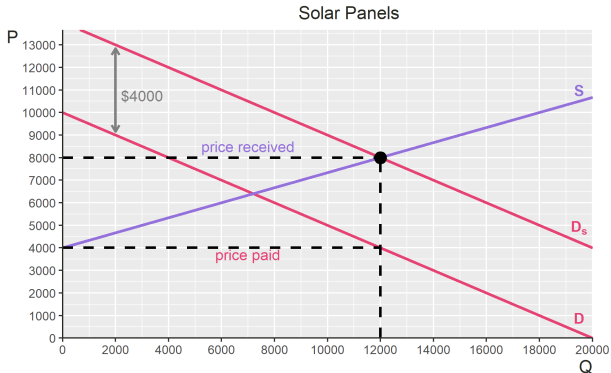
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  - Original demand represents WTP, original supply represents WTA
  - Always remember that DWL is the difference between optimal TS and new TS

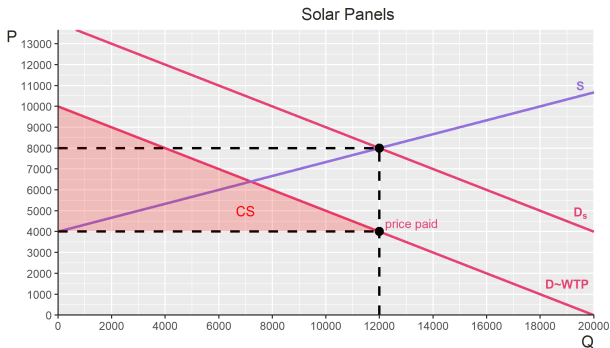
# Total Surplus – A Subsidy for Consumers

- Recall this example:



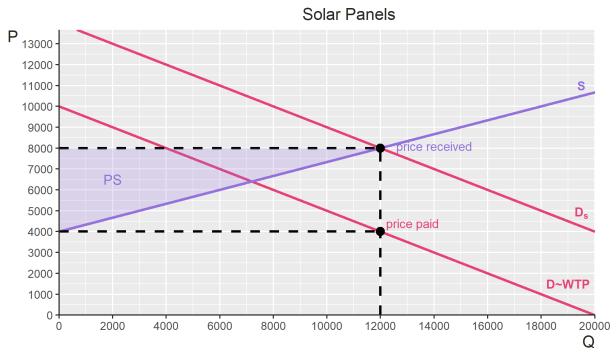
# CS – A Subsidy for Consumers

- CS is shown below



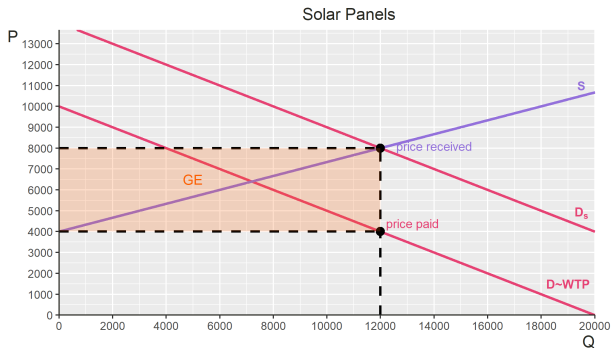
# PS – A Subsidy for Consumers

- PS is shown below



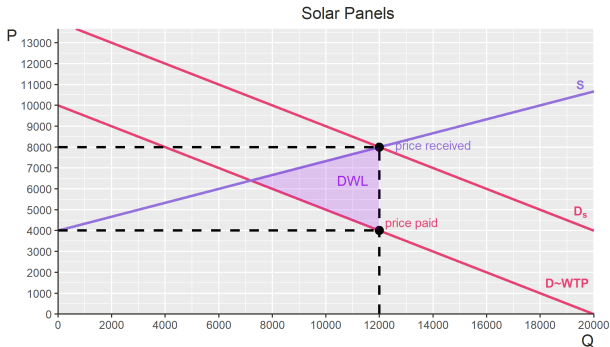
# GE – A Subsidy for Consumers

- GE, which you have already seen, is shown below



# GE – A Subsidy for Consumers

- DWL is shown below



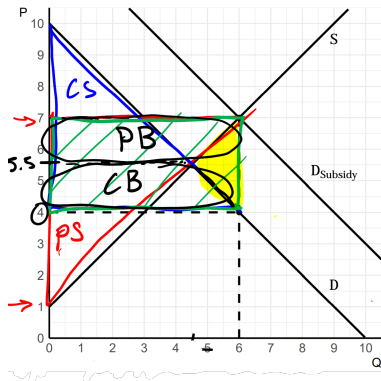
## TS – A Subsidy for Consumers

- ▶ It's fairly challenging to combine everything on one graph, even with colors



## TS – A Subsidy for Consumers

- It's fairly challenging to combine everything on one graph, even with colors
- Here is a pretty okay diagram, with consumer/producer burdens, that I drew one time:



## Next Time

- ▶ I leave the subsidy for producers as an exercise, which you will see in discussion section

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- ▶ Wednesday: Externalities