Intro to Economic Analysis: Microeconomics EC 201 - Day 11 Slides

Connor Wiegand

Department of Economics - University of Oregon

1 November 2021

Logistics

- Official homework 4 due this Saturday at 11:59pm, covering last week's material
- Next news assignments posted, due today
- Midterm is a week from today Wednesday, November 3rd
 - Bring non-graphing, non-algebra calculator
 - Bring #2 Pencil (yes it has to be #2)
 - Bring ID
 - All of these items are required; I will try to bring spares, but I cannot promise anything

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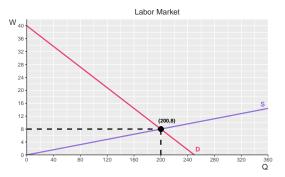
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- ▶ Which do we have: a price floor or a price ceiling?
 - The minimum wage is a price <u>floor</u>, on the price of labor
- Is it effective?

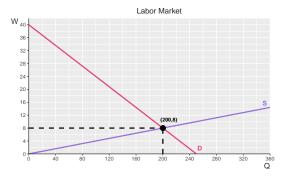
The Labor Market

▶ Let's start by graphing a hypothetical labor market, with the price of labor (a wage) on the y-axis, and the quantity of labor on the x-axis



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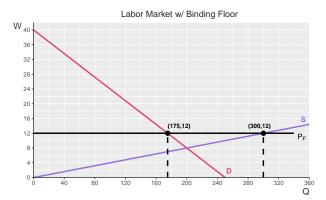
▶ Different from usual graphs: suppliers are the workers, the individuals in the market, while demanders are firms, the businesses in the market

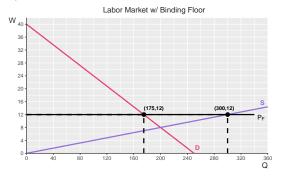
Case 1: A Binding Minimum Wage

▶ Let's start by assuming that the minimum wage (price floor) is effective

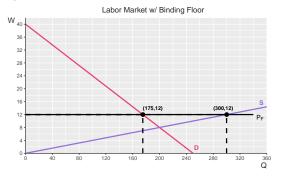
Case 1: A Binding Minimum Wage

- ▶ Let's start by assuming that the minimum wage (price floor) is effective
- We can use our previous graph, and let's say we have a \$12/hr minimum wage:

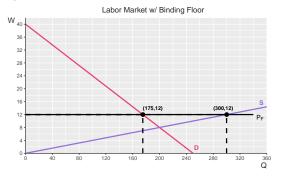




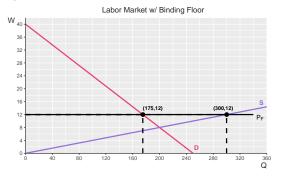
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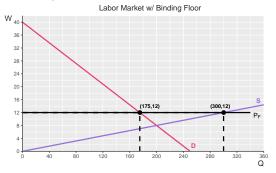
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 - 300. Remember, this is how much total work laborers are supplying, at a price of 12/hr



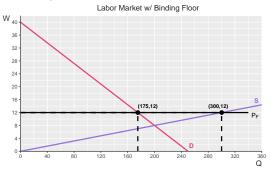
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- ▶ What does quantity demanded appear to be?



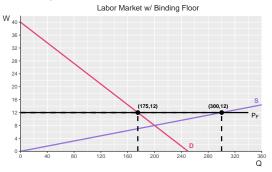
- What does quantity supplied appear to be?
 - 300. Remember, this is how much total work laborers are supplying, at a price of \$12/hr
- What does quantity demanded appear to be?
 - 175. Remember, this is how much total work firms are demanding, at a price of \$12/hr



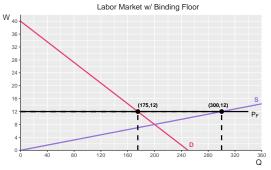
Based on this figure and your answers to the previous questions, is there a surplus or a shortage?



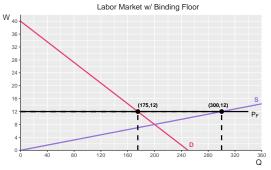
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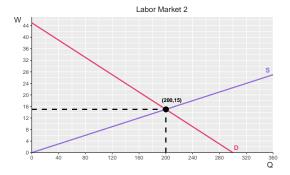
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- ▶ Let's use the same price floor, \$12, but with different supposed data to generate supply and demand

Case 2 – A Non-Binding Minimum Wage

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- Let's use the same price floor, \$12, but with different supposed data to generate supply and demand
- ► Here is the unregulated market:

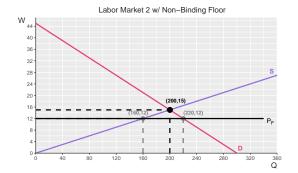


▶ What are Q_S and Q_D ?

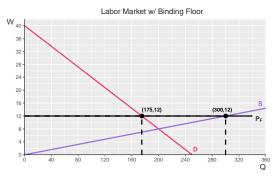
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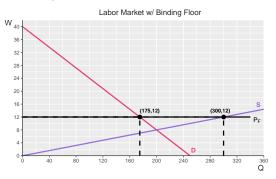
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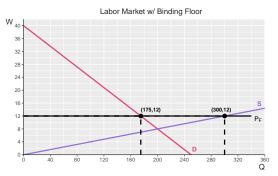
$$Q_S = Q_D = 200$$



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- Thus, regardless of whether or not the minimum wage is binding, we shouldn't see a shortage in labor coming from a minimum wage

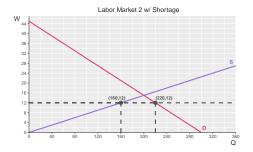
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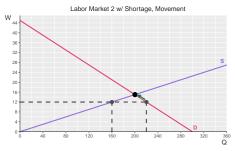
► What should we do?

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Labor Market with Exogenous Shortage

- ▶ What does that mean in this case?
 - Even if we had a labor shortage, the consumers (firms, in this case) should be offering higher wages in order to attract producers (workers) and shrink the shortage



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 - In order to get out of the shortage, classical economics predicts that firms should pay employees more
- What do you think?

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- Assuming there is a black market, one could hope to recover some of the deadweight loss induced by the price ceiling, but doing so graphically is not common to teach in this course, and not something I expect of you

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Aside 2 – Quotas

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- ▶ If you are interested in this or other international economics, I encourage you to take a class in international trade or international markets, such as EC 380, or any of EC 480-484

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 - Taxes will be used to discourage "bad" behavior
 - Subsidies will be used to encourage "good behavior"
- ▶ How do you think these things will influence prices in equilibrium?

► There are many types of taxes that you might know about

¹Meaning "According to value"

 $^{^2}$ This is fairly uncommon these days, and shows up more in fees. It is still used to some extent in Switzerland for certain foreign nationals who do not work in the country.

Taxes

- ▶ There are many types of taxes that you might know about
 - 1. Per-unit taxes

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 - o UO's incidental fee

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²This is fairly uncommon these days, and shows up more in fees. It is still used to some extent in Switzerland for certain foreign nationals who do not work in the country.

- ► There are many types of taxes that you might know about
 - Per-unit taxes
 - Ex: Regardless of the price, you pay \$0.36/gal for gas in Oregon
 - o "Sin taxes" on tobacco, cannabis, and alcohol
 - o Excise taxes on lodging, gasoline, and other goods
 - 2. Ad valorem¹ taxes
 - \circ Ex: you pay 10% of the value of a good when you buy it
 - Sales taxes
 - Payroll, income, and property taxes
 - 3. Lump-sum taxes
 - Ex: Suppose that, instead of income tax, everyone in a country must pay \$10,000 in taxes every year, so long as they make above \$50,000²
 - License registration fees
 - UO's incidental fee
- ▶ We will limit our discussion in this course solely to per-unit

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- Once again, we will focus on per-unit subsidies, so that they are literally the opposite of a tax

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- How will this affect the market for cigarettes?

► Suppose demand for cigarettes is given by

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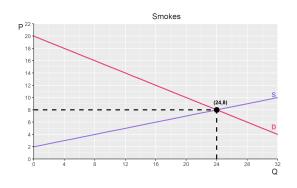
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 - Thus, a tax will shift demand down by t units (often dollars)

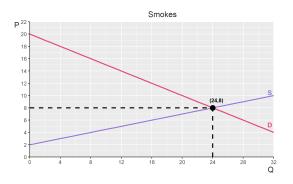
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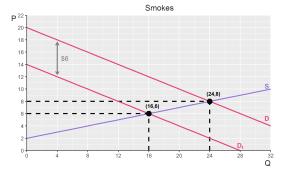


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In order to discourage cigarette consumption, the government puts in a per-unit tax of \$6 in place. What happens in the market?

▶ With a per-unit tax of \$6, demand will shift down by 6:

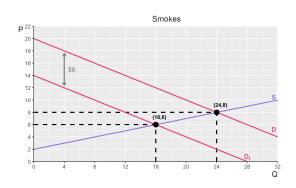


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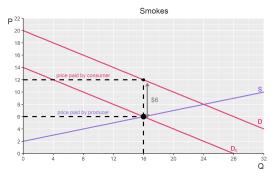
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 - Note: Both these stories are equivalent/yield the same price paid/received

Difference in Prices

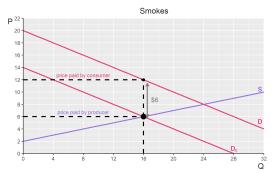


Correction: the graph is supposed to say "price received by producers"

▶ In this example, the price paid by consumer is \$12, while the price received by the producer is \$6, leaving the \$6 tax going to the government

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- ► In this example, the price paid by consumer is \$12, while the price received by the producer is \$6, leaving the \$6 tax going to the government
- ▶ Note: (16,6) is still worth calling the "equilibrium" of the graph, the key difference is that there are now two prices worth talking about³

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Government Revenue⁴

▶ Q: How much did the government collect in taxes?

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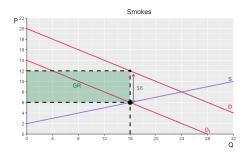
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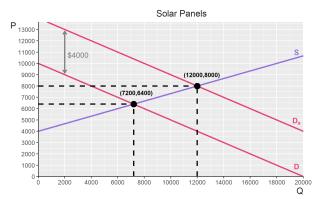
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 - Subsidies just shift demand up!

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Example – A Subsidy for Consumers

▶ If the government wanted to encourage consumption of solar panels, they could give a \$4000 per-unit subsidy on them, shown below:



The demand line shifts from D to D_s with the subsidy

Difference in Prices – Consumer Subsidy

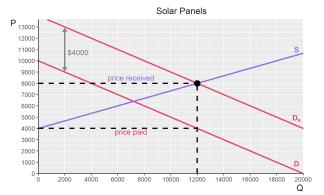
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Difference in Prices – Consumer Subsidy

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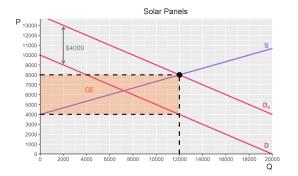
Difference in Prices – Consumer Subsidy

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- ► Therefore, price paid by the consumer is \$4000, and price received by the producer is \$8000



Government Expenditure

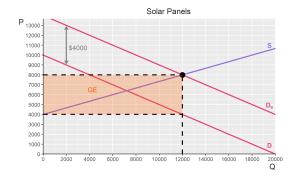
► How much did the government spend?



Government Expenditure

- ► How much did the government spend?
 - \$4000/unit subsidy times 12000 units traded, meaning

$$GE = (4000)(12000) = $48,000,000$$



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- Q: How do taxes and subsidies affect the supply curve?
- A: Taxes/subsides just shift supply down/up as well, but in a slightly different way

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- ▶ Thus, if supply is given by P = mQ + b, then subsidized supply is given by P = mQ + b s, where s is the positive subsidy
- ▶ It's still the case that taxes have a negative, regressive effect on supply/demand, while subsidies have a positive, stimulative effect on supply/demand

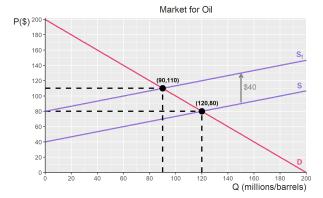
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Example – A Tax on Producers

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Example – A Tax on Producers

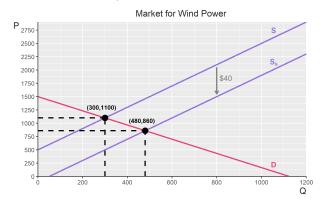
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- This is visualized as



The supply line shifts from S to S_t with the tax

Example – A Subsidy for Producers

 Suppose that, in order to encourage wind power prominence, the government provides a \$600/unit subsidy to producers



The supply line shifts from S to S_s with the subsidy

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