Intro to Economic Analysis: Microeconomics EC 201 - Day 15 Slides

Connor Wiegand

Department of Economics - University of Oregon

15 November 2021

Note from Last Time •000000

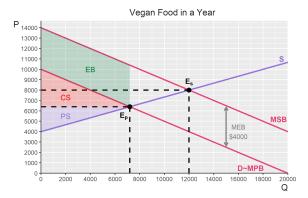
- ▶ Homework 6 due this Saturday at 11:59pm, homework 7-8 can be flexible (up to discussion, posted date is final)
- ▶ I will post final news assignments soon, the final news assignment is due next Wednesday (Nov 24) at 11:59pm
- Midterm discussion at end of class

Positive Consumption Externality

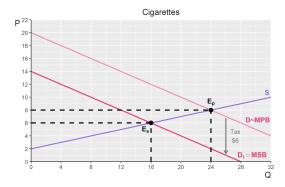
► Recall the Vegan Food Example

Positive Consumption Externality

- Recall the Vegan Food Example
- ▶ Here is the CS, PS, and EB (i.e., TS) before the subsidy:



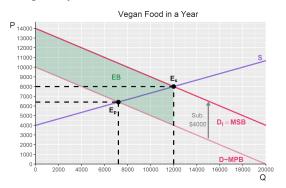
▶ With a \$4000 subsidy, demand becomes MSB:



Note from Last Time

Positive Consumption Externality

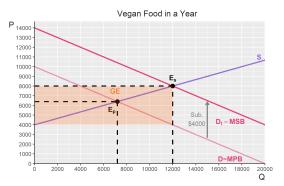
► The EB is now given by



$$EB = (12000)(14000 - 10000) = 48M$$

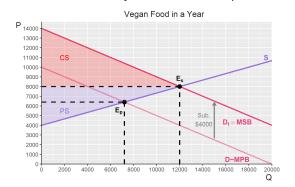
Positive Consumption Externality

And now, we have some GE



$$GE = (12000)(8000 - 4000) = 48M$$

► After EB and GE cancel out, only CS and PS make up TS¹

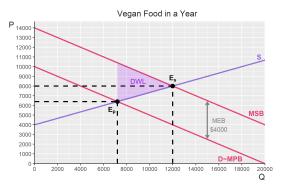


Note from Last Time 0000000

 $^{^{1}\}text{Of}$ course, that's $\underline{\text{not}}$ to say that EB and GE don't count towards TS, they just cancel out

Positive Consumption Externality

 Thus, the only numerical difference – which is DWL – is the following triangle



$$DWL = \frac{1}{2} (12000 - 7200) (10400 - 6400) = 9.6M$$

▶ We a pretty intuitive sense of where demand comes from − valuation

- ► We a pretty intuitive sense of where demand comes from *valuation*
- When I motivated the supply curve, I just said that WTA loosely came from costs

- ► We a pretty intuitive sense of where demand comes from *valuation*
- When I motivated the supply curve, I just said that WTA loosely came from costs
 - When Q increases, firms have to pay for more space, more labor, more machines, etc.

- ► We a pretty intuitive sense of where demand comes from *valuation*
- When I motivated the supply curve, I just said that WTA loosely came from costs
 - When Q increases, firms have to pay for more space, more labor, more machines, etc.
- Now, we want to explore that concept more in depth



Sometimes on campus you accidentally walk by a Business class and the professor is writing like "profit = revenue - costs" on the board and everyone is taking notes like its actual school

2/26/19, 3:49 PM

EC 201

- ▶ profit = revenue − costs
- ► More specifically,

$$\pi = TR - TC$$

- ▶ profit = revenue − costs
- ► More specifically,

$$\pi = TR - TC$$

where

• π =profits

- ▶ profit = revenue − costs
- More specifically,

$$\pi = TR - TC$$

- π =profits
- TR=total revenue

- ▶ profit = revenue − costs
- More specifically,

$$\pi = TR - TC$$

- π =profits
- TR=total revenue
- TC=total costs

- ▶ profit = revenue costs
- More specifically,

$$\pi = TR - TC$$

- π=profits
- TR=total revenue
- TC=total costs
- ► Total revenue is exactly how we have defined it before: how many goods you sell times the price you sell them at

- ▶ profit = revenue − costs
- More specifically,

$$\pi = TR - TC$$

- π=profits
- TR=total revenue
- TC=total costs
- ► Total revenue is exactly how we have defined it before: how many goods you sell times the price you sell them at
- For total cost, however, We need to be careful; there are two kinds of costs we could be talking about: accounting costs vs economic costs

▶ I will start by noting that this will be an important conceptual point to understand, but it will not be a huge worry once we start going into problems²

²Later on, I will make this more clear

- ▶ I will start by noting that this will be an important conceptual point to understand, but it will not be a huge worry once we start going into problems²
- **Explicit Costs** are tangible costs that the firm faces must pay for with real money

²Later on, I will make this more clear

- ► I will start by noting that this will be an important *conceptual* point to understand, but it will not be a huge worry once we start going into problems²
- Explicit Costs are tangible costs that the firm faces must pay for with real money
- ► Implicit Costs are costs that the firm faces which do not require the real payment of funds

²Later on, I will make this more clear

- ▶ I will start by noting that this will be an important conceptual point to understand, but it will not be a huge worry once we start going into problems²
- **Explicit Costs** are tangible costs that the firm faces must pay for with real money
- **Implicit Costs** are costs that the firm faces which do not require the real payment of funds
 - Most often, these are opportunity costs

²Later on L will make this more clear

- ► I will start by noting that this will be an important *conceptual* point to understand, but it will not be a huge worry once we start going into problems²
- Explicit Costs are tangible costs that the firm faces must pay for with real money
- Implicit Costs are costs that the firm faces which do not require the real payment of funds
 - Most often, these are opportunity costs
- Accounting Costs refers to the sole consideration of explicit costs, giving rise to Accounting Profit, which is simply total revenue explicit costs

²Later on, I will make this more clear

- ► I will start by noting that this will be an important *conceptual* point to understand, but it will not be a huge worry once we start going into problems²
- Explicit Costs are tangible costs that the firm faces must pay for with real money
- Implicit Costs are costs that the firm faces which do not require the real payment of funds
 - Most often, these are opportunity costs
- Accounting Costs refers to the sole consideration of explicit costs, giving rise to Accounting Profit, which is simply total revenue explicit costs
- <u>Economic Costs</u> refers to factoring in both explicit costs and implicit costs, which gives rise to <u>Economic Profit</u>: total revenue explicit costs implicit costs

²Later on L will make this more clear

▶ Jake G's scarves sells 100 scarves a month at a price of \$20

- ▶ Jake G's scarves sells 100 scarves a month at a price of \$20
- ▶ Jake G pays \$5 in materials and \$10 in labor for each scarf made

- ▶ Jake G's scarves sells 100 scarves a month at a price of \$20
- ▶ Jake G pays \$5 in materials and \$10 in labor for each scarf made
- ▶ Instead of selling scarves, Jake G could also take acting classes, which would cost \$250/month, but would pull in \$1000/month in revenue.

- ▶ Jake G's scarves sells 100 scarves a month at a price of \$20
- ▶ Jake G pays \$5 in materials and \$10 in labor for each scarf made
- Instead of selling scarves, Jake G could also take acting classes, which would cost \$250/month, but would pull in \$1000/month in revenue.
- Q1: What is Jake's accounting profit in one year, assuming he makes scarves?

- ▶ Jake G's scarves sells 100 scarves a month at a price of \$20
- ▶ Jake G pays \$5 in materials and \$10 in labor for each scarf made
- Instead of selling scarves, Jake G could also take acting classes, which would cost \$250/month, but would pull in \$1000/month in revenue.
- Q1: What is Jake's accounting profit in one year, assuming he makes scarves?
 - Per month, Jake has a TR of 100(20) = \$2000. He faces a cost of 100(5+10) = \$1500

Connor Wiegand

- ▶ Jake G's scarves sells 100 scarves a month at a price of \$20
- ▶ Jake G pays \$5 in materials and \$10 in labor for each scarf made
- Instead of selling scarves, Jake G could also take acting classes, which would cost \$250/month, but would pull in \$1000/month in revenue.
- Q1: What is Jake's accounting profit in one year, assuming he makes scarves?
 - Per month, Jake has a TR of 100(20) = \$2000. He faces a cost of 100(5+10) = \$1500
 - Per month he makes \$500. Per year he makes (500)(12) = \$6000

- ▶ Jake G's scarves sells 100 scarves a month at a price of \$20
- ▶ Jake G pays \$5 in materials and \$10 in labor for each scarf made
- Instead of selling scarves, Jake G could also take acting classes, which would cost \$250/month, but would pull in \$1000/month in revenue.
- Q1: What is Jake's accounting profit in one year, assuming he makes scarves?
 - Per month, Jake has a TR of 100(20) = \$2000. He faces a cost of 100(5+10) = \$1500
 - Per month he makes \$500. Per year he makes (500)(12) = \$6000
- Q2: What is Jake's economic profit in one year, assuming he makes scarves?

Connor Wiegand

- ▶ Jake G's scarves sells 100 scarves a month at a price of \$20
- ▶ Jake G pays \$5 in materials and \$10 in labor for each scarf made
- Instead of selling scarves, Jake G could also take acting classes, which would cost \$250/month, but would pull in \$1000/month in revenue.
- Q1: What is Jake's accounting profit in one year, assuming he makes scarves?
 - Per month, Jake has a TR of 100(20) = \$2000. He faces a cost of 100(5+10) = \$1500
 - Per month he makes \$500. Per year he makes (500)(12) = \$6000
- Q2: What is Jake's economic profit in one year, assuming he makes scarves?
 - Jake forgoes acting, which would make him a profit of 1000 250 = \$750/month

- ▶ Jake G's scarves sells 100 scarves a month at a price of \$20
- ▶ Jake G pays \$5 in materials and \$10 in labor for each scarf made
- Instead of selling scarves, Jake G could also take acting classes, which would cost \$250/month, but would pull in \$1000/month in revenue.
- Q1: What is Jake's accounting profit in one year, assuming he makes scarves?
 - Per month, Jake has a TR of 100(20) = \$2000. He faces a cost of 100(5+10) = \$1500
 - Per month he makes \$500. Per year he makes (500)(12) = \$6000
- Q2: What is Jake's economic profit in one year, assuming he makes scarves?
 - Jake forgoes acting, which would make him a profit of 1000 - 250 = \$750/month
 - Thus, Jake's opportunity cost of making scarves is \$750.

Types of Profit Example

- ▶ Jake G's scarves sells 100 scarves a month at a price of \$20
- ▶ Jake G pays \$5 in materials and \$10 in labor for each scarf made
- Instead of selling scarves, Jake G could also take acting classes, which would cost \$250/month, but would pull in \$1000/month in revenue.
- Q1: What is Jake's accounting profit in one year, assuming he makes scarves?
 - Per month, Jake has a TR of 100(20) = \$2000. He faces a cost of 100(5+10) = \$1500
 - Per month he makes \$500. Per year he makes (500)(12) = \$6000
- Q2: What is Jake's economic profit in one year, assuming he makes scarves?
 - Jake forgoes acting, which would make him a profit of 1000 - 250 = \$750/month
 - Thus, Jake's opportunity cost of making scarves is \$750.
 - Jake therefore makes 500 750 = -\$250/month, i.e. (-250)(12) = -\$3000/year, in economic profit

► The takeaway from the previous example is that the accounting can be happy knowing profits are positive, when the decision could still be bad in the eyes of an economist, since the firm could make more money doing something else

- ▶ The takeaway from the previous example is that the accounting can be happy knowing profits are positive, when the decision could still be bad in the eyes of an economist, since the firm could make more money doing something else
- Note that economic profit could very well be positive, this just means that the "next best thing" doesn't make as much as the current job/project does

- ► The takeaway from the previous example is that the accounting can be happy knowing profits are positive, when the decision could still be bad in the eyes of an economist, since the firm could make more money doing something else
- Note that economic profit could very well be positive, this just means that the "next best thing" doesn't make as much as the current job/project does
- This is an important thing to keep in mind, and you will get problems on it here and there

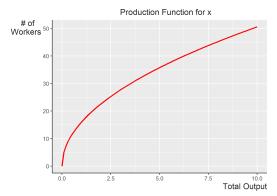
- ► The takeaway from the previous example is that the accounting can be happy knowing profits are positive, when the decision could still be bad in the eyes of an economist, since the firm could make more money doing something else
- Note that economic profit could very well be positive, this just means that the "next best thing" doesn't make as much as the current job/project does
- This is an important thing to keep in mind, and you will get problems on it here and there
- However, our discussion of costs from here will mostly include explicit costs and ignore implicit ones

- ► The takeaway from the previous example is that the accounting can be happy knowing profits are positive, when the decision could still be bad in the eyes of an economist, since the firm could make more money doing something else
- Note that economic profit could very well be positive, this just means that the "next best thing" doesn't make as much as the current job/project does
- This is an important thing to keep in mind, and you will get problems on it here and there
- However, our discussion of costs from here will mostly include explicit costs and ignore implicit ones
 - However, in the background, we are assuming we are talking about economic profit in this class, rather than accounting profit, and that implicit costs are already being factored in

► The following table shows an example **production function**: the relationship between the quantity of inputs used to make a good and the quantity of output of that good

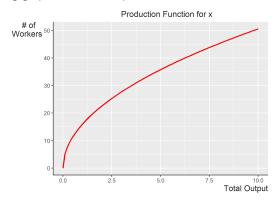
# Workers (Labor)	# of x (Output)	Startup Costs (Fixed Cost)	Wage (Cost of Labor)
0	0.0	\$50	\$10
1	4.0	\$50	\$10
2	5.6	\$50	\$10
3	6.9	\$50	\$10
4	8.0	\$50	\$10
5	8.9	\$50	\$10
6	9.7	\$50	\$10
7	10.5	\$50	\$10
8	11.3	\$50	\$10
9	12.0	\$50	\$10

► The aforementioned table, when graphing output to # workers, induces the following graph of the firm's production function:



Production Function

▶ The aforementioned table, when graphing output to # workers, induces the following graph of the firm's production function:



▶ Note how the curve flattens out (i.e., the slope diminishes) as *Q* increases

▶ The first concept we must discuss is the idea of marginal product

- ▶ The first concept we must discuss is the idea of *marginal product*
 - This will play a minor role in our overall discussion, but is a key concept to understand

- ▶ The first concept we must discuss is the idea of marginal product
 - This will play a minor role in our overall discussion, but is a key concept to understand
- ► Simply put, the marginal product of an input is the increase in output that arises from an additional unit of that input

- ▶ The first concept we must discuss is the idea of marginal product
 - This will play a minor role in our overall discussion, but is a key concept to understand
- Simply put, the marginal product of an input is the increase in output that arises from an additional unit of that input
- In economics, the two key marginal products are the marginal product of labor (MP_L) and the marginal product of capital $\overline{(MP_K)}$

- ▶ The first concept we must discuss is the idea of marginal product
 - This will play a minor role in our overall discussion, but is a key concept to understand
- Simply put, the marginal product of an input is the increase in output that arises from an additional unit of that input
- In economics, the two key marginal products are the marginal product of labor (MP_L) and the marginal product of capital (MP_K)
 - This is because we often times want to ask what the trade off is behind hiring another worker (labor) and buying/renting a new machine (capital)

- ▶ The first concept we must discuss is the idea of marginal product
 - This will play a minor role in our overall discussion, but is a key concept to understand
- Simply put, the marginal product of an input is the increase in output that arises from an additional unit of that input
- In economics, the two key marginal products are the marginal product of labor (MP_L) and the marginal product of capital $\overline{(MP_K)}$
 - This is because we often times want to ask what the trade off is behind hiring another worker (labor) and buying/renting a new machine (capital)
- If we have one input, then the slope of the production function will equal the marginal product of that input

- ▶ The first concept we must discuss is the idea of marginal product
 - This will play a minor role in our overall discussion, but is a key concept to understand
- Simply put, the marginal product of an input is the increase in output that arises from an additional unit of that input
- In economics, the two key marginal products are the marginal product of labor (MP_L) and the marginal product of capital $\overline{(MP_K)}$
 - This is because we often times want to ask what the trade off is behind hiring another worker (labor) and buying/renting a new machine (capital)
- If we have one input, then the slope of the production function will equal the marginal product of that input
 - In fact, if we graph output to any input, then the slope of that curve will be the marginal product of that input

▶ The following table now shows the marginal product of labor

# Workers (Labor)	# of <i>x</i> (Output)	Startup Costs (Fixed Cost)	Wage (Cost of Labor)	MP_L
0	0.0	\$50	\$18	_
1	4.0	\$50	\$ 18	4.0
2	5.6	\$50	\$18	1.6
3	6.9	\$50	\$ 18	1.3
4	8.0	\$50	\$18	1.1
5	8.9	\$50	\$ 18	0.9
6	9.7	\$50	\$18	0.8
7	10.5	\$50	\$18	0.8
8	11.3	\$50	\$18	0.8
9	12.0	\$50	\$18	0.7

▶ The following table now shows the marginal product of labor

#	Workers (Labor)	# of <i>x</i> (Output)	Startup Costs (Fixed Cost)	Wage (Cost of Labor)	MP_L
	0	0.0	\$50	\$18	_
	1	4.0	\$50	\$18	4.0
	2	5.6	\$50	\$ 18	1.6
	3	6.9	\$50	\$ 18	1.3
	4	8.0	\$50	\$ 18	1.1
	5	8.9	\$50	\$18	0.9
	6	9.7	\$50	\$ 18	0.8
	7	10.5	\$50	\$ 18	0.8
	8	11.3	\$50	\$ 18	0.8
	9	12.0	\$50	\$18	0.7

▶ As each extra worker is hired, the contribute fewer *x*. What is this called?

▶ The following table now shows the marginal product of labor

# Workers (Labor)	# of <i>x</i> (Output)	Startup Costs (Fixed Cost)	Wage (Cost of Labor)	MP_L
0	0.0	\$50	\$18	_
1	4.0	\$50	\$18	4.0
2	5.6	\$50	\$ 18	1.6
3	6.9	\$50	\$ 18	1.3
4	8.0	\$50	\$ 18	1.1
5	8.9	\$50	\$18	0.9
6	9.7	\$50	\$ 18	0.8
7	10.5	\$50	\$ 18	0.8
8	11.3	\$50	\$ 18	0.8
9	12.0	\$50	\$18	0.7

- As each extra worker is hired, the contribute fewer x. What is this called?
 - Diminishing marginal returns, a concept we have seen before

▶ The following table now shows the marginal product of labor

# Workers (Labor)	# of <i>x</i> (Output)	Startup Costs (Fixed Cost)	Wage (Cost of Labor)	MP_L
0	0.0	\$50	\$18	_
1	4.0	\$50	\$18	4.0
2	5.6	\$50	\$18	1.6
3	6.9	\$50	\$18	1.3
4	8.0	\$50	\$18	1.1
5	8.9	\$50	\$18	0.9
6	9.7	\$50	\$18	0.8
7	10.5	\$50	\$18	0.8
8	11.3	\$50	\$18	0.8
9	12.0	\$50	\$ 18	0.7

- As each extra worker is hired, the contribute fewer x. What is this called?
 - Diminishing marginal returns, a concept we have seen before
 - While we may see increasing or constant MPs, economists believe that eventually a firm will experience diminishing marginal products

► Suppose the price of *x* is \$20, and we can sell all of our output. How many workers should we hire?

- Suppose the price of x is \$20, and we can sell all of our output. How many workers should we hire?
- ▶ Suppose we've hired three workers. Should we hire a fourth?

- Suppose the price of x is \$20, and we can sell all of our output. How many workers should we hire?
- Suppose we've hired three workers. Should we hire a fourth?
 - The fourth worker will cost \$18, but will earn us 1.1 (\$20) = \$22: they are worth the hire!

- Suppose the price of x is \$20, and we can sell all of our output. How many workers should we hire?
- Suppose we've hired three workers. Should we hire a fourth?
 - The fourth worker will cost \$18, but will earn us $1.1 \, (\$20) = \22 : they are worth the hire!
- ► Suppose we've hired four workers. Should we hire a fifth?

- Suppose the price of x is \$20, and we can sell all of our output. How many workers should we hire?
- ► Suppose we've hired three workers. Should we hire a fourth?
 - The fourth worker will cost \$18, but will earn us 1.1 (\$20) = \$22: they are worth the hire!
- ► Suppose we've hired four workers. Should we hire a fifth?
 - The fifth worker will cost \$18, and will earn us 0.9 (\$20) = \$22: they are barely worth the hire

- Suppose the price of x is \$20, and we can sell all of our output. How many workers should we hire?
- Suppose we've hired three workers. Should we hire a fourth?
 - The fourth worker will cost \$18, but will earn us 1.1 (\$20) = \$22: they are worth the hire!
- ► Suppose we've hired four workers. Should we hire a fifth?
 - The fifth worker will cost \$18, and will earn us 0.9 (\$20) = \$22: they are barely worth the hire
 - We will say they are worth it, because if we consider a continuum of workers (maybe via hiring part time), then the 4.9th worker will be worth it, as will be the 4.95th, etc.

- Suppose the price of x is \$20, and we can sell all of our output. How many workers should we hire?
- Suppose we've hired three workers. Should we hire a fourth?
 - The fourth worker will cost \$18, but will earn us 1.1 (\$20) = \$22: they are worth the hire!
- Suppose we've hired four workers. Should we hire a fifth?
 - The fifth worker will cost \$18, and will earn us 0.9 (\$20) = \$22: they are barely worth the hire
 - We will say they are worth it, because if we consider a continuum of workers (maybe via hiring part time), then the 4.9th worker will be worth it, as will be the 4.95th, etc.
- Should we hire any more?

- ► Suppose the price of *x* is \$20, and we can sell all of our output. How many workers should we hire?
- Suppose we've hired three workers. Should we hire a fourth?
 - The fourth worker will cost \$18, but will earn us 1.1 (\$20) = \$22: they are worth the hire!
- Suppose we've hired four workers. Should we hire a fifth?
 - The fifth worker will cost \$18, and will earn us 0.9 (\$20) = \$22: they are barely worth the hire
 - We will say they are worth it, because if we consider a continuum of workers (maybe via hiring part time), then the 4.9th worker will be worth it, as will be the 4.95th, etc.
- Should we hire any more?
 - The fourth worker will cost \$18, but will only earn us 1.8 (\$20) = \$16: they are not worth it

- Suppose the price of x is \$20, and we can sell all of our output. How many workers should we hire?
- Suppose we've hired three workers. Should we hire a fourth?
 - The fourth worker will cost \$18, but will earn us 1.1 (\$20) = \$22: they are worth the hire!
- Suppose we've hired four workers. Should we hire a fifth?
 - The fifth worker will cost \$18, and will earn us 0.9 (\$20) = \$22: they are barely worth the hire
 - We will say they are worth it, because if we consider a continuum of workers (maybe via hiring part time), then the 4.9th worker will be worth it, as will be the 4.95th, etc.
- Should we hire any more?
 - The fourth worker will cost \$18, but will only earn us $1.8 \ (\$20) = \16 : they are not worth it
- ► Thus, we should hire 5 workers

Marginal Thinking(cont.)

In this example, we should hire up until marginal product times price equals the wage (which is also the marginal cost) of labor

Marginal Thinking(cont.)

- ▶ In this example, we should hire up until marginal product times price equals the wage (which is also the marginal cost) of labor
- This idea of having marginal things equal each other will be a key idea for us in the coming chapters

Marginal Thinking(cont.)

- ▶ In this example, we should hire up until marginal product times price equals the wage (which is also the marginal cost) of labor
- This idea of having marginal things equal each other will be a key idea for us in the coming chapters
- ► The idea will always be the same: if it's profitable to keep going, keep going; if we are losing profit, go back; if we break even, we are right on the sweet spot

Total Costs

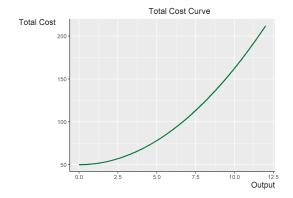
► The production table also generates for us a *total cost* column, shown below

# Workers (Labor)	# of x (Output)	Startup Costs (Fixed Cost)	Wage (Cost of Labor)	Total Cost
0	0.0	\$50	\$18	\$50
1	4.0	\$50	\$ 18	\$68
2	5.6	\$50	\$ 18	\$86
3	6.9	\$50	\$ 18	\$104
4	8.0	\$50	\$ 18	\$122
5	8.9	\$50	\$ 18	\$140
6	9.7	\$50	\$ 18	\$158
7	10.5	\$50	\$ 18	\$176
8	11.3	\$50	\$ 18	\$194
9	12.0	\$50	\$18	\$212

Costs •00000

Total Cost Curve

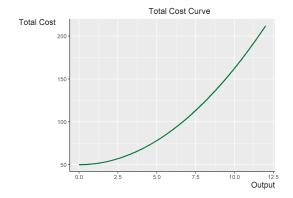
▶ Plotting Total Cost against output yields our total cost curve:



Costs

Total Cost Curve

▶ Plotting Total Cost against output yields our total cost curve:



► Note: the total cost curve slopes upward (and eventually becomes exponential) because of diminishing marginal returns in the production function

From Production to Costs

► The production function is important determining how a business produces output

Costs 000000

- ► The production function is important determining how a business produces output
- ▶ Once we know the production function and the price, however, we really just need to know costs, and a lot of things go into cost

- ► The production function is important determining how a business produces output
- ▶ Once we know the production function and the price, however, we really just need to know costs, and a lot of things go into cost

In fact, the total cost curve and the production function curve carry a lot of the same information

From Production to Costs

- ► The production function is important determining how a business produces output
- Once we know the production function and the price, however, we really just need to know costs, and a lot of things go into cost
- In fact, the total cost curve and the production function curve carry a lot of the same information
 - The total cost curve gets steeper as the amount produced rises, whereas the production function gets flatter as production rises. These changes in slope occur for the same reason:

From Production to Costs

- ► The production function is important determining how a business produces output
- Once we know the production function and the price, however, we really just need to know costs, and a lot of things go into cost
- In fact, the total cost curve and the production function curve carry a lot of the same information
 - The total cost curve gets steeper as the amount produced rises, whereas the production function gets flatter as production rises. These changes in slope occur for the same reason:
 - High production of x means the firm is crowded with many workers.
 Because the kitchen is crowded, each additional worker adds less to production, reflecting diminishing marginal product. Therefore, the production function is relatively flat.

- ► The production function is important determining how a business produces output
- Once we know the production function and the price, however, we really just need to know costs, and a lot of things go into cost
- In fact, the total cost curve and the production function curve carry a lot of the same information
 - The total cost curve gets steeper as the amount produced rises, whereas the production function gets flatter as production rises. These changes in slope occur for the same reason:
 - High production of x means the firm is crowded with many workers. Because the kitchen is crowded, each additional worker adds less to production, reflecting diminishing marginal product. Therefore, the production function is relatively flat.

o However, this is the same as: when the firm is crowded, producing an additional unit of x requires a lot of additional labor and is thus very costly. Therefore, when the quantity produced is large, the total-cost curve is relatively steep.

► Therefore, we will focus primarily on cost structure

³Usually

- ► Therefore, we will focus primarily on cost structure
- ► To start, there are two major types of costs: fixed costs and variable costs

- ► Therefore, we will focus primarily on cost structure
- ▶ To start, there are two major types of costs: fixed costs and variable costs

• Fixed costs do not change with quantity produced³

- ► Therefore, we will focus primarily on cost structure
- ▶ To start, there are two major types of costs: fixed costs and variable costs

- Fixed costs do not change with quantity produced³
 - o Startup costs, building, permanent machines, etc.

- ► Therefore, we will focus primarily on cost structure
- ▶ To start, there are two major types of costs: fixed costs and variable costs
 - Fixed costs do not change with quantity produced³
 - o Startup costs, building, permanent machines, etc.
 - I say usually because there are cases when businesses may need to expand or replace fixed costs

- ► Therefore, we will focus primarily on cost structure
- ▶ To start, there are two major types of costs: fixed costs and variable costs
 - Fixed costs do not change with quantity produced³
 - Startup costs, building, permanent machines, etc.
 - I say usually because there are cases when businesses may need to expand or replace fixed costs
 - o Ex: after 1M burgers flipped, a new pan is in order; after 2M flipped, the owner decides to get a second location - these are both fixed costs, but vary in a unique way with output

- ► Therefore, we will focus primarily on cost structure
- ▶ To start, there are two major types of costs: fixed costs and variable costs
 - Fixed costs do not change with quantity produced³
 - Startup costs, building, permanent machines, etc.
 - I say usually because there are cases when businesses may need to expand or replace fixed costs
 - o Ex: after 1M burgers flipped, a new pan is in order; after 2M flipped, the owner decides to get a second location - these are both fixed costs, but vary in a unique way with output

Costs 000000

Variable costs vary with the quantity being produced by the firm

- ► Therefore, we will focus primarily on cost structure
- ▶ To start, there are two major types of costs: fixed costs and variable costs
 - Fixed costs do not change with quantity produced³
 - Startup costs, building, permanent machines, etc.
 - I say usually because there are cases when businesses may need to expand or replace fixed costs
 - o Ex: after 1M burgers flipped, a new pan is in order; after 2M flipped, the owner decides to get a second location - these are both fixed costs, but vary in a unique way with output

- Variable costs vary with the quantity being produced by the firm
 - o Ingredients, labor, certain machines (capital), etc.

- ► Therefore, we will focus primarily on cost structure
- ▶ To start, there are two major types of costs: fixed costs and variable costs
 - Fixed costs do not change with quantity produced³
 - Startup costs, building, permanent machines, etc.
 - I say usually because there are cases when businesses may need to expand or replace fixed costs
 - o Ex: after 1M burgers flipped, a new pan is in order; after 2M flipped, the owner decides to get a second location - these are both fixed costs, but vary in a unique way with output

- Variable costs vary with the quantity being produced by the firm
 - o Ingredients, labor, certain machines (capital), etc.
- The sum of fixed costs (FC) and variable costs (VC) is total cost (TC):

$$TC = FC + VC$$

▶ Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm

- ▶ Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm
 - Monthly rent on the building

▶ Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm

- Monthly rent on the building
- Steel

▶ Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm

- Monthly rent on the building
- Steel
- Managers

Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm

- Monthly rent on the building
- Steel
- Managers
- Assembly line workers

Example of Fixed Versus Variable Costs

- Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm
 - Monthly rent on the building
 - Steel
 - Managers
 - Assembly line workers
 - Electricity bill (not lights)

- Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm
 - Monthly rent on the building
 - Steel
 - Managers

 - Assembly line workers
 - Electricity bill (not lights)

Light bill

- Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm
 - Monthly rent on the building
 - Steel
 - Managers
 - Assembly line workers
 - Electricity bill (not lights)

- Light bill
- Insurance

- ▶ Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm
 - Monthly rent on the building
 - Steel
 - Managers
 - Assembly line workers
 - Electricity bill (not lights)

Light bill

- Insurance
- Fuel for welding torches

- Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm
 - Monthly rent on the building
 - Steel
 - Managers
 - Assembly line workers
 - Electricity bill (not lights)

Light bill

- Insurance
- Fuel for welding torches
- Welding torches

- Identify which of the following are fixed costs and which are variable costs for an example manufacturing firm
 - Monthly rent on the building
 - Steel
 - Managers
 - Assembly line workers
 - Electricity bill (not lights)

Light bill

- Insurance
- Fuel for welding torches
- Welding torches
- Larger machines

$$AFC = \frac{FC}{Q}$$
 $AVC = \frac{VC}{Q}$ $ATC = \frac{TC}{Q}$

Costs 000000

$$AFC = \frac{FC}{Q}$$
 $AVC = \frac{VC}{Q}$ $ATC = \frac{TC}{Q}$

• AFC may be useful for seeing how our fixed costs stretch out over time (or units produced), but in general, AVC and ATC are more important

$$AFC = \frac{FC}{Q}$$
 $AVC = \frac{VC}{Q}$ $ATC = \frac{TC}{Q}$

- AFC may be useful for seeing how our fixed costs stretch out over time (or units produced), but in general, AVC and ATC are more important
- In addition to these costs, we will define the marginal cost for now to be the change in total cost:

$$MC = \frac{\Delta TC}{\Delta Q}$$

Costs 000000

$$AFC = \frac{FC}{Q}$$
 $AVC = \frac{VC}{Q}$ $ATC = \frac{TC}{Q}$

- AFC may be useful for seeing how our fixed costs stretch out over time (or units produced), but in general, AVC and ATC are more important
- In addition to these costs, we will define the marginal cost for now to be the change in total cost:

$$MC = \frac{\Delta TC}{\Delta Q}$$

In practice, marginal cost looks just like the other marginal objects we have talked about: the cost of the next (or last) thing

Example Cost Table

Fill in the following cost table

Output	FC	VC	TC	мс	AFC	AVC	ATC
0	100		100				
1	100	4					
2	100	16	116				
3	100	36					
4	100	64					
5	100		200				
6	100		244				
7	100		296				
8	100	256					
9	100	324					
10	100		500				

In terms of grade distribution and intention, economics tests look less like business or history tests, and more like math tests

On Economics Tests

- ▶ In terms of grade distribution and intention, economics tests look less like business or history tests, and more like math tests
- ► In Economics, tests are designed to do two primary things

On Economics Tests

- ▶ In terms of grade distribution and intention, economics tests look less like business or history tests, and more like math tests
- ► In Economics, tests are designed to do two primary things
 - 1. Test what you know

On Economics Tests

- ▶ In terms of grade distribution and intention, economics tests look less like business or history tests, and more like math tests
- ► In Economics, tests are designed to do two primary things
 - 1. Test what you know
 - Test how you react to new problems that you've never seen before, given what you know

On Fconomics Tests

- ▶ In terms of grade distribution and intention, economics tests look less like business or history tests, and more like math tests
- ► In Economics, tests are designed to do two primary things
 - 1. Test what you know
 - 2. Test how you react to new problems that you've never seen before, given what you know
- ▶ It is common for economics tests to have averages between 55% and 75%

- ▶ In terms of grade distribution and intention, economics tests look less like business or history tests, and more like math tests
- ► In Economics, tests are designed to do two primary things
 - 1. Test what you know
 - 2. Test how you react to new problems that you've never seen before, given what you know
- ▶ It is common for economics tests to have averages between 55% and 75%
 - This is because instructors want to ask students not only a wide range of questions to see what they know, but also plenty of new questions

On Fconomics Tests

- ▶ In terms of grade distribution and intention, economics tests look less like business or history tests, and more like math tests
- ► In Economics, tests are designed to do two primary things
 - 1. Test what you know
 - 2. Test how you react to new problems that you've never seen before, given what you know
- ▶ It is common for economics tests to have averages between 55% and 75%
 - This is because instructors want to ask students not only a wide range of questions to see what they know, but also plenty of new questions
- This motivates the use of a curve

Because of the lower averages for exams, economics instructors use a curve to put your grade relative to the class

⁴This obviously does not work if everyone does very very well on an exam

- Because of the lower averages for exams, economics instructors use a curve to put your grade relative to the class
 - This means that you are scored relative to the class you are in, rather than trying to make you measure up to some grading ideas that might change over class and over time

⁴This obviously does not work if everyone does very very well on an exam

- Because of the lower averages for exams, economics instructors use a curve to put your grade relative to the class
 - This means that you are scored relative to the class you are in, rather than trying to make you measure up to some grading ideas that might change over class and over time
 - It also protects you against unintentionally long exams (hint hint)

⁴This obviously does not work if everyone does very very well on an exam

- Because of the lower averages for exams, economics instructors use a curve to put your grade relative to the class
 - This means that you are scored relative to the class you are in, rather than trying to make you measure up to some grading ideas that might change over class and over time
 - It also protects you against unintentionally long exams (hint hint)
- ▶ I will not go into exactly how I curve right now. The essence, following how a lot of statistics instructors curve, is pick gaps such that no one is on the verge of an A by a tiny percentage, and assign fair grades based on the distribution of the test4

⁴This obviously does not work if everyone does very very well on an exam

- Because of the lower averages for exams, economics instructors use a curve to put your grade relative to the class
 - This means that you are scored relative to the class you are in, rather than trying to make you measure up to some grading ideas that might change over class and over time
 - It also protects you against unintentionally long exams (hint hint)
- ▶ I will not go into exactly how I curve right now. The essence, following how a lot of statistics instructors curve, is pick gaps such that no one is on the verge of an A by a tiny percentage, and assign fair grades based on the distribution of the test4
- ▶ These gaps define grade cutoffs, which determine some flat amount of points that get added to your 'final' grade, in order to put in on the normal grading scale used in college

⁴This obviously does not work if everyone does very very well on an exam

- Because of the lower averages for exams, economics instructors use a curve to put your grade relative to the class
 - This means that you are scored relative to the class you are in, rather than trying to make you measure up to some grading ideas that might change over class and over time
 - It also protects you against unintentionally long exams (hint hint)
- ▶ I will not go into exactly how I curve right now. The essence, following how a lot of statistics instructors curve, is pick gaps such that no one is on the verge of an A by a tiny percentage, and assign fair grades based on the distribution of the test4
- ▶ These gaps define grade cutoffs, which determine some flat amount of points that get added to your 'final' grade, in order to put in on the normal grading scale used in college
- ightharpoonup Department grading guidelines indicate that on average, $55\% \pm 10\%$ of students in lower-division courses get A's and B's. Therefore, if you got above the median score on the exam, you probably got somewhere around an A/B (for the exam)

⁴This obviously does not work if everyone does very very well on an exam

► This test was a little on the long/hard side, and the average is a little lower than what is typical, but not unheard of, nor outside of an expected range of averages across classes

- ▶ This test was a little on the long/hard side, and the average is a little lower than what is typical, but not unheard of, nor outside of an expected range of averages across classes
- ▶ I thought about doing a lot of things, such as throwing 1-2 free response questions out, but again, the curve takes care of this

- ► This test was a little on the long/hard side, and the average is a little lower than what is typical, but not unheard of, nor outside of an expected range of averages across classes
- ▶ I thought about doing a lot of things, such as throwing 1-2 free response questions out, but again, the curve takes care of this
 - This also would mean that those who divided their time evenly would be punished relative to those who did a few questions in depth, and left the others blank

range of averages across classes

- ► This test was a little on the long/hard side, and the average is a little lower than what is typical, but not unheard of, nor outside of an expected
- ▶ I thought about doing a lot of things, such as throwing 1-2 free response questions out, but again, the curve takes care of this
 - This also would mean that those who divided their time evenly would be punished relative to those who did a few questions in depth, and left the others blank
- ▶ The test was meant to see where people were at up until this point: with automated homework and a couple news assignments. I have no way of judging where you all were at

On This Test

- ► This test was a little on the long/hard side, and the average is a little lower than what is typical, but not unheard of, nor outside of an expected range of averages across classes
- ▶ I thought about doing a lot of things, such as throwing 1-2 free response questions out, but again, the curve takes care of this
 - This also would mean that those who divided their time evenly would be punished relative to those who did a few questions in depth, and left the others blank
- ▶ The test was meant to see where people were at up until this point: with automated homework and a couple news assignments, I have no way of judging where you all were at
 - Leaving things blank due to time is also an indication of where you are at (to an extent – it was still a longer exam than I'd prefer)

- ► This test was a little on the long/hard side, and the average is a little lower than what is typical, but not unheard of, nor outside of an expected range of averages across classes
- ▶ I thought about doing a lot of things, such as throwing 1-2 free response questions out, but again, the curve takes care of this
 - This also would mean that those who divided their time evenly would be punished relative to those who did a few questions in depth, and left the others blank
- ▶ The test was meant to see where people were at up until this point: with automated homework and a couple news assignments. I have no way of judging where you all were at
 - Leaving things blank due to time is also an indication of where you are at (to an extent – it was still a longer exam than I'd prefer)
- ▶ A harder midterm can sometimes make for an easier final. as now I know - to a degree - what length/difficulty not to give

► Allocate your time wisely

- ► Allocate your time wisely
 - Pay attention to point values: if a free response is worth 8, should you do that, or 8 MC questions?

- Allocate your time wisely
 - Pay attention to point values: if a free response is worth 8, should you do that, or 8 MC questions?
 - Skip harder questions and come back to them, feel free to ask questions on the exam

- ► Allocate your time wisely
 - Pay attention to point values: if a free response is worth 8, should you do that, or 8 MC questions?
 - Skip harder questions and come back to them, feel free to ask questions on the exam
- Don't leave things blank

- Allocate your time wisely
 - Pay attention to point values: if a free response is worth 8, should you do that, or 8 MC questions?
 - Skip harder questions and come back to them, feel free to ask questions on the exam
- Don't leave things blank
 - Economics is notorious for having lots of partial credit. I generally gave a tiny bit of credit just for writing something that looked like it might be on the right track. Don't leave things blank

- Allocate your time wisely
 - Pay attention to point values: if a free response is worth 8, should you do that, or 8 MC questions?
 - Skip harder questions and come back to them, feel free to ask questions on the exam
- Don't leave things blank
 - Economics is notorious for having lots of partial credit. I generally gave a tiny bit of credit just for writing something that looked like it might be on the right track. Don't leave things blank
 - That being said, many people left things blank, so the curve will take care of this now (don't get too worried if you left multiple FA blank). On the final, make sure to try every problem a little bit

- Allocate your time wisely
 - Pay attention to point values: if a free response is worth 8, should you do that, or 8 MC questions?
 - Skip harder questions and come back to them, feel free to ask questions on the exam
- Don't leave things blank
 - Economics is notorious for having lots of partial credit. I generally gave a tiny bit of credit just for writing something that looked like it might be on the right track. Don't leave things blank
 - That being said, many people left things blank, so the curve will take care of this now (don't get too worried if you left multiple FA blank). On the final, make sure to try every problem a little bit
- In thinking about partial credit, balance yourself between finding a problem in detail, and getting the key ideas across for the problems you are unsure on

▶ Mean was just under 23.92, the standard deviation was 6.2

- ▶ Mean was just under 23.92, the standard deviation was 6.2
 - That means that 19 is only one standard deviation below the mean.

- ▶ Mean was just under 23.92, the standard deviation was 6.2
 - That means that 19 is only one standard deviation below the mean.
- ▶ The 1st quartile was 19, the second quartile (the median) was 24, the 3rd quartile was 28, and the high was 38

- ▶ Mean was just under 23.92, the standard deviation was 6.2
 - That means that 19 is only one standard deviation below the mean.
- ▶ The 1st quartile was 19, the second quartile (the median) was 24, the 3rd quartile was 28, and the high was 38

- ▶ Mean was just under 23.92, the standard deviation was 6.2
 - That means that 19 is only one standard deviation below the mean.
- ▶ The 1st quartile was 19, the second quartile (the median) was 24, the 3rd quartile was 28, and the high was 38
 - If you got above the 1st quartile, you scored higher than 25% of the class; above the median

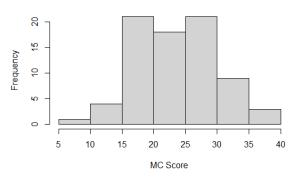
 scored higher than 50% of the class; above the third quartile
 scored higher than 75% of the class
 - Above a 25 means you got an A/B for the MC portion of the exam (if you're above a 22 or so, you are basically in the same boat)

Connor Wiegand

MC Histogram

▶ The histogram of scores for the MC section, by 5s, is shown below

Histogram of MC Scores



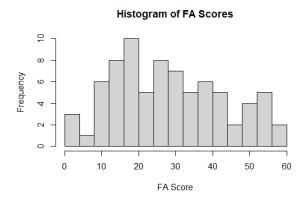
▶ Mean was 28.36, the standard deviation was 14.68

- ▶ Mean was 28.36, the standard deviation was 14.68
- ▶ The 1st quartile was 17.5, the second quartile (the median) was 26.5, the 3rd quartile was 37, and the high was 57

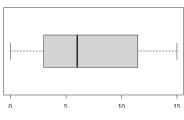
- ▶ Mean was 28.36, the standard deviation was 14.68
- ► The 1st quartile was 17.5, the second quartile (the median) was 26.5, the 3rd quartile was 37, and the high was 57
 - Above a 26.5 means you got an A/B for the FA portion of the exam (if you're above a 22 or so, you are basically in the same boat)

FA Histogram

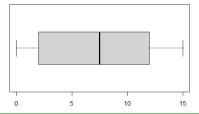
▶ The histogram of scores for the FA section, by 4s, is shown below



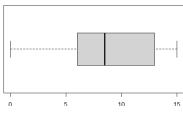
Boxplot of Q1 Scores



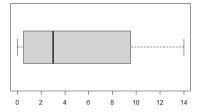
Boxplot of Q2 Scores



Boxplot of Q3 Scores



Boxplot of Q4 Scores



Midterm Exam Descriptive Statistics

▶ Mean was 52.28, the standard deviation was 19.39

Midterm Exam Descriptive Statistics

- ▶ Mean was 52.28, the standard deviation was 19.39
- ► The 1st quartile was 38, the second quartile (the median) was 51, the 3rd quartile was 66, and the high was 90

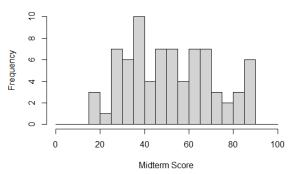
Midterm Exam Descriptive Statistics

- ▶ Mean was 52.28, the standard deviation was 19.39
- ► The 1st quartile was 38, the second quartile (the median) was 51, the 3rd quartile was 66, and the high was 90
 - Above a 51 means you got an A/B for the FA portion of the exam (if you're above a 22 or so, you are basically in the same boat)

Midterm Histogram

▶ The histogram of scores for whole exam, by 5s, is shown below

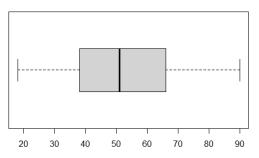
Histogram of Midterm Total Scores



Midterm Boxplot

▶ The box plot for the whole exam is shown below

Boxplot of Midterm Scores



Reminder: The 1st quartile was 38, the second quartile (the median) was 51, the 3rd quartile was 66, and the high was 90

▶ If I were to curve the class at the moment, the B cutoff would be around 70

- ▶ If I were to curve the class at the moment, the B cutoff would be around 70
- Note that your news assignments aren't public on canvas yet, so the grade isn't completely accurate, but it's close

- ▶ If I were to curve the class at the moment, the B cutoff would be around 70
- ► Note that your news assignments aren't public on canvas yet, so the grade isn't *completely* accurate, but it's close
- ► For this reason, I don't want to make an exact breakdown, but...

- ▶ If I were to curve the class at the moment, the B cutoff would be around 70
- Note that your news assignments aren't public on canvas yet, so the grade isn't completely accurate, but it's close
- ► For this reason, I don't want to make an exact breakdown, but...
 - If you have above an 80-90, that's an A

Connor Wiegand

- ▶ If I were to curve the class at the moment, the B cutoff would be around 70
- Note that your news assignments aren't public on canvas yet, so the grade isn't completely accurate, but it's close
- ► For this reason, I don't want to make an exact breakdown, but...
 - If you have above an 80-90, that's an A
 - If you have above a 60ish, that's a C

- If I were to curve the class at the moment, the B cutoff would be around 70
- Note that your news assignments aren't public on canvas yet, so the grade isn't completely accurate, but it's close
- For this reason, I don't want to make an exact breakdown, but...
 - If you have above an 80-90, that's an A
 - If you have above a 60ish, that's a C
 - If you have above a 40-45ish, that's a D

Connor Wiegand