

# Dr RAJIV SINGHI

○ FCA (India), CPA (USA), FCPA (Australia), CA (Australia and New Zealand) CPA (Ireland), CA

(Singapore), ACA (ICAEW, UK), ACCA, UK, LLM, UK (Int. Bus.) PhD ( University of Mumbai)

## **Carrier Summary**

Qualified as CPA from USA, UK , India, Singapore and from other leading destinations with 3 decades of rich experience in commercial, financial and legal fields with international dimensions. Currently, am engaged in Directorial capacity with a Management/ Software/ Internet Media/ Infrastructure and consultancy group. My expertise lies in international financing, international taxation, business valuations, international laws and cross border business and project transactions. I have served as member of Board of various companies in India, USA, Hong Kong and UK.

Having handled diverse assignments involving raising of finances, handling tax issues, cross border investments, establishment of companies, undertaking due diligence and valuation exercises for significant amount of time, I am now deeply engaged in the Fintech field.

On the other hand, a significant academic interest has always impelled me to pursue academic quests with passion that enabled me to obtain internationally distinguished professional degrees/ memberships of leading international accountancy bodies. The quest has continued unabatedly and recently I have qualified as recipient of Doctor of Philosophy (PhD) Degree by University of Mumbai, India.

I have developed huge interest in Blockchain technology and working on different Fintech, RegTech products which entail use of distributed leaders to solve some of the key issues in FinTech and RegTech fields. Given the strong financial and legal background that I have, new tech platforms will be very useful for users : commercial institutions, regulators, other stakeholders.

## **Address**

1194 Bhagat Singh Road,  
Mhow, MP, India

## **Date of Birth**

12<sup>th</sup> August, 1963

## **References**

Available upon request.

## **Engagement / Employment History**

Group Director /CFO : Webdunia/ Diaspark  
(Year 2000 to June 2020)

Joined the company ([www.webdunia.com](http://www.webdunia.com)) at the founding stage. The group is engaged into diversified set of activities which include infrastructure/digital media, media and publishing, consulting, financial services etc. As Group Finance head have been involved in negotiations with Microsoft, Google, SAP and other leading national and international entities. Several big tickets, large investments in infrastructure have been handled by me. The group has diverse geographical presence in different continents. Have been involved in handling several complex tax cases on domestic and international levels. The consulting arm of group is engaged into healthcare, finance, taxation practices. I have led several financing rounds and have been engaged in large M & A transactions.

The Directorial position on the Group requires me to play key role in the formulation of strategy for growth and see the timely implementation in an international environment.

## **Financial Controller : Biochem Synergy Ltd.**

(Year 1989 to 1999)

Joined the Company (in pharmaceutical domain producing bulk drugs) as Finance Manager and was later promoted to as Financial Controller. Was in-charge for entire financial and accounting work, *de-facto*,CFO and led the Company's IPO in 1994 successfully.

Aside from financing, was in-charge for international sourcing and procurement of key raw materials for manufacture of bulk drugs. Handled imports and exports and developed keen understanding of Forexmarkets and derivatives used for Forex hedge.

The Company went through an industrial recession due to dumping and was instrumental in handling labour disputes and then effectuating the Company's resurrection.

**Finance and Audit Executive : Gajra Gears Limited.**  
(Year 1987 to 1989)

Joined after qualifying as Chartered Accountant and was placed in Internal Audit department of the Company, which is a gear manufacturing engineering company. Later was absorbed in the Finance team.

**Experience Gained /Skills Developed**

The functional duties have enabled me to :

- i. Understand the composition and features of different types of capital including debt capital.
- ii. Evaluate project appraisals of different types and varieties by applying modern norms of project evaluation, such as IRR, MIRR, FIRR, EIRR, NPV, Discounted Cash flow analysis and Real Options.
- iii. Handle capital raising assignments for long duration projects involving consortium of institutions and equity investors.
- iv. Gain and deploy knowledge in respect of derivative instruments in relation to interest rates and foreign currencies. I am adept in handling Swaps, Options, Futures for hedging exposures.
- v. Practise corporate governance norms on behalf of the organisations and as an individual appointed on Boards. I possess decent understanding of the Corporate Governance norms applicable in USA, UK, Singapore, India and Australia.
- vi. Perform Asset management and valuation function by application of valuation matrices with asset based, replacement and discounted cash-flow methodologies.
- vii. Handle complex assignments relating to international taxation including transfer pricing issues. I do possess Strong familiarity with counter BEPS measures under development with OECD.

## **Professional Qualification**

### **Science Qualification**

1. Bachelor of Science from University of Indore in India.

### **Accountancy and Finance Qualifications/Memberships**

1. Fellow Member of the Institute of Chartered Accountants of India.
2. CPA, United States of India.
3. CPA, Ireland
4. FCPA, Australia
5. CA Australia and New Zealand
6. CA- Singapore
7. ACA Qualified Chartered Accountant with Institute of Chartered Accountants of England and Wales (ICAEW, UK)
8. ACCA , UK

### **Law Qualification**

1. Masters of Laws (LLM) from University of Liverpool, UK

### **Doctorate Qualification**

#### **1. Doctor of Philosophy from University of Mumbai, India**

#### **Research Assignments / Papers**

1. Evaluation of Basel III Banking Regulatory Regime and Assessment of Implementation Progress.
2. Paper on Corporate Governance.
3. Paper on International Taxation.
4. Paper on valuation of Municipal Assets