

Date: 9 January 2026 - Venue: CIDCO Exhibition Centre - Navi Mumbai

Time	Session Type & Title	Description / Highlights
07:30 – 08:30	Registration & Networking	Delegate check-in, welcome coffee, exhibitor booths open
08:30 – 08:45	Welcome Address	Dr. T. Senthil Tamilarasan – Chairman, Ophthal Practice Development
08:45 – 09:15	<b>Keynote 1:</b> "Skill to Scale – The Next Leap for Indian Eye Care"	Visionary opening on how ophthalmology practices can grow from individual skill to organizational scale
09:15 – 09:45	<b>Fireside Chat:</b> "From Solo Clinic to Group Practice"	Founders share how collaboration, partnerships, and equity models enable scale
09:45 – 10:15	<b>Panel Discussion:</b> "Insurance & Cashless Models – Managing Profitability"	Experts decode TPA empanelment, coding, and claim optimization
10:15 – 10:30	Coffee Break & Exhibition Visit	Networking & sponsor interactions
10:30 – 11:00	<b>Keynote 2:</b> "Valuations, Mergers & Exit Options for Eye Hospitals"	Understanding valuation metrics, investor expectations, and strategic exits
11:00 – 11:30	<b>Panel Discussion:</b> "Branding & Marketing for Modern Eye Hospitals"	Building a trusted brand using digital media, storytelling, and patient engagement
11:30 – 12:00	<b>Fireside Chat:</b> "The Optical & Pharmacy Edge – Profit within Your Premises"	How to increase revenue through allied retail services
12:00 – 12:30	<b>Keynote 3:</b> "Leadership & Culture – Building Teams that Stay and Scale"	How to nurture managers, retain staff, and drive accountability
12:30 – 13:30	Networking Lunch & Exhibition Visit	Informal interaction with peers & industry partners
13:30 – 14:00	<b>Panel Discussion:</b> "Financial Freedom for Doctors – Smart Investing Beyond Practice"	Practical strategies on wealth creation, real estate, and passive income

Date: 9 January 2026 - Venue: CIDCO Exhibition Centre - Navi Mumbai

Time	Session Type & Title	Description / Highlights
14:00 – 14:30	<b>Keynote 4:</b> “Technology & Automation – The Smart Practice Playbook”	How EMR, AI tools, and automation improve efficiency & profitability
14:30 – 15:00	<b>Fireside Chat:</b> “Non-Profit Eye Care – Mission with Sustainability”	Lessons from successful charitable models balancing impact and finance
15:00 – 15:15	Tea / Coffee Break	Refreshments & networking
15:15 – 15:45	<b>Panel Discussion:</b> “Designing the Perfect Patient Journey”	Systems to create patient delight from first contact to post-op care
15:45 – 16:15	<b>Fireside Chat:</b> “Doctorpreneur Stories – From Skill to Scale”	Eye care leaders share real journeys of business transformation
16:15 – 16:45	<b>Keynote 5:</b> “Collaboration as the New Competition”	How networks and partnerships redefine growth in ophthalmology
16:45 – 17:00	Break & Setup for Finale	Transition time
17:00 – 18:00	<b>Ophthal Shark Tank – Pitch. Partner. Prosper.</b>	Doctors pitch innovations, startups, or expansion plans to a panel of investors & mentors — live funding opportunities
18:00 – 18:15	Closing Ceremony	
18:15 – 19:00	Networking & High Tea	Connect with investors, speakers, and peers

**Date: 10 January 2026 - Venue: CIDCO Exhibition Centre - Navi Mumbai**

### Round Table Sessions

8.00 am - 9.30 am

Patient Counselling

### Hands On Workshops

10.00 am - 1.00 pm

Ophthal Hospital Design Workshop

5.00 pm - 6.30 pm

Personal Branding (Insta/YouTube/FB/others)

02.00 pm - 5.00 pm

Ophthal Insurance Billing Workshop

**Date: 11 January 2026 - Venue: CIDCO Exhibition Centre - Navi Mumbai**

### Round Table Sessions

8.00 am - 9.30 am

Practice Valuation (Mergers & Acquisition)

### Hands On Workshops

10.00 am - 1.00 pm

Ophthal Hospital Finance Management Workshop

5.00 pm - 6.30 pm

Making Your Money Work for You  
(Investment Strategies)

02.00 pm - 5.00 pm

Ophthal Hospital Marketing Workshop

**Date: 12 January 2026 - Venue: CIDCO Exhibition Centre - Navi Mumbai**

### Round Table Sessions

8.00 am - 9.30 am

Collaboration - Key to Success

### Hands On Workshops

10.00 am - 1.00 pm

Ophthal Skill to Scale Workshop:  
How to Become Invisible in Your Practice

5.00 pm - 6.30 pm

Creating Multiple Revenue streams in your Practice  
(Business Opportunities)

02.00 pm - 5.00 pm

Ophthal Optical Shop Improvement Strategy Workshop