



# Workato Solutions for Industrial Manufacturing

Power the next generation of manufacturing with scalable and cost-effective integration, automation, and AI agents. Workato streamlines connectivity across core systems like Enterprise Resource Planning (ERP), manufacturing execution systems (MES), warehouse management systems (WMS), and supply chain systems to orchestrate intelligent, self-adjusting workflows and stay resilient in an AI-first world.

## CHALLENGE

Fragmented data across core manufacturing systems, including ERP, MES, WMS, supplier portals, and EDI networks, slows critical processes and limits real-time visibility. Manual handoffs across order management, shop-floor operations, procurement, and logistics increase costs, delay production, and introduce operational risk when systems fail to stay in sync.

## SOLUTION

Workato connects ERP, MES, WMS, supplier systems, and EDI networks to automate order management, inventory updates, procurement, and invoicing. Real-time orchestration improves order cycle time, inventory accuracy, OTIF delivery, and exception resolution while reducing manual effort. These workflows operate agentically, responding automatically to production, inventory, and supply chain events.

## Why Choose Workato?

Workato provides a modern, cloud-native iPaaS purpose-built for manufacturing integration, automation, and agentic operations. By replacing brittle, point-to-point integrations with real-time orchestration, manufacturers can modernize legacy environments, increase agility, and reduce operating costs, without disrupting core systems.

With built-in governance, enterprise-grade security, and flexible pricing, Workato accelerates time to value and enables teams to scale automation confidently across production, supply chain, and back-office operations.

### Orchestrate Workflows Across Any System

**500k+** community automations | **600k+** pre-built integrations across **1200+** connectors



### Modernization

Streamline new systems and optimize existing software investments by integrating and automating manual, siloed processes across production, supply chain, and back-office systems. By reducing reliance on point-to-point integrations, manufacturers can lower their technical debt and modernize operations quickly. With up to 64% of manufacturing activities automatable, organizations can free teams to focus on higher-value work ([McKinsey](#)).

### Agility

Boost operational excellence through real-time data orchestration across ERP, MES, WMS, and supplier systems. Integrated automation enables manufacturers to respond quickly to disruptions, demand shifts, and supply constraints without manual intervention. Smart manufacturing initiatives can drive up to 20% higher output, 20% greater employee productivity, and 15% unlocked capacity across operations ([Deloitte](#)).

### Value

Manufacturers that unify ERP, MES, WMS, and supplier systems through integrated automation achieve measurable financial impact. Organizations report 170–219% ROI over three years, with payback in under 18 months. By reducing integration complexity and manual effort, companies can lower operating costs by 20–30% while improving efficiency across manufacturing and supply chain operations ([Anchor Group](#)).

## Workato's Key Capabilities



### Universal Connectivity

Integrate ERP, MES, WMS, PLM, and supply chain systems with thousands of pre-built connectors for seamless data flow across on-prem and cloud environments.



### Data Orchestration

Move and transform production, inventory, quality, and supply chain data across systems in real time or batch, enabling accurate planning and faster decision-making.



### Workato Enterprise MCP

Enterprise MCP provides a unified orchestration layer with enterprise skills for automation, data movement, API management, and AI-driven operations, enabling Agentic workflows that respond to real-time production, inventory, and supply chain events.



### Manufacturing Partnership

Workato collaborates with a network of system integration partners with deep manufacturing expertise to support ERP, MES, and supply chain modernization initiatives. These partners help customers design, deploy, and scale Workato automations efficiently across complex manufacturing environments.

## Integrate with Your Manufacturing Systems

Workato provides connectors to leading manufacturing systems, including SAP, Oracle, Infor, Microsoft Dynamics 365, and popular MES and WMS platforms. Explore Workato's [integration library](#) to find integrations for ERP, MES, WMS, PLM, TMS, and more.

## Streamline Every Use Case

Workato helps manufacturers automate critical operational workflows by connecting ERP, MES, WMS, and supply chain systems in real-time, accelerating processes, improving accuracy, and significantly reducing manual effort.

ERP & Order Management	Manufacturing & Production	Warehouse & Logistics	Supplier & EDI	Supplier & EDI
Order-to-Cash	Production Data Orchestration	Warehouse Ops	Supplier Collaboration	Customer Service
Procure-to-Pay	Demand Planning	Inventory Sync	EDI Modernization	Returns & Refunds
Invoice Processing	Quality	Supply Chain Visibility	Document Processing	
Inventory Updates	IoT Alerts			

### CUSTOMER SPOTLIGHT:

## LUCID

Lucid Motors is a leading electric vehicle manufacturer known for advanced engineering and rapid innovation. As the company scaled globally, Lucid needed to streamline HR, sales, service, and operational workflows across multiple systems and regions.

“Workato is the backbone of everything we do to connect our systems and deliver the experiences that define Lucid to our customers”

RAVI MIKKILINENI, HEAD OF TECHNOLOGY, ENTERPRISE DATA AND AI AT LUCID MOTORS

### **Challenge:** Disconnected systems slowed global operations and customer experiences

Disconnected systems and manual processes slowed employee onboarding, financing, customer support, and inventory visibility. Critical workflows depended on fragile integrations, and some customer operations, such as loan processing, took up to seven days to complete.

### **Solution:** Unified enterprise systems with real-time automation

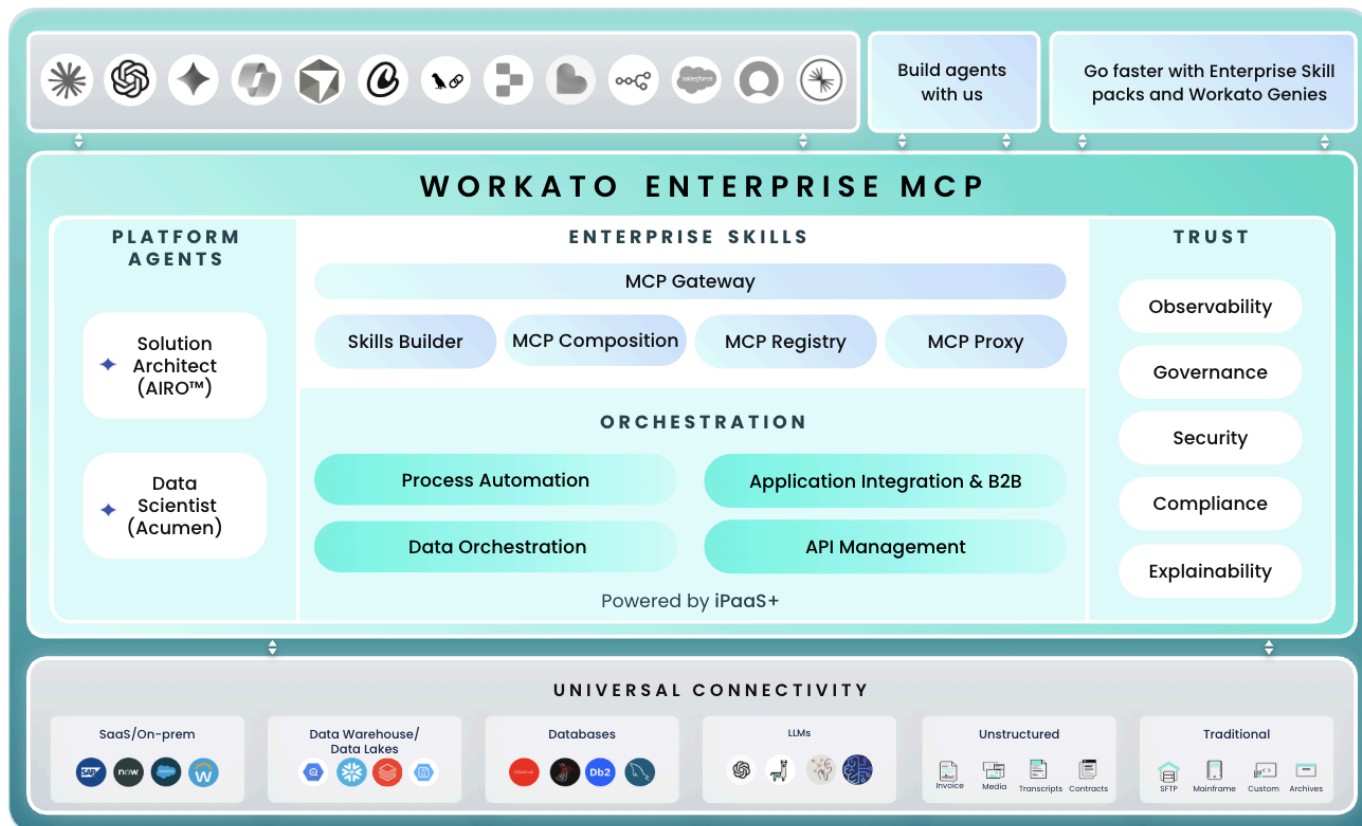
Lucid implemented Workato as its enterprise integration and automation platform, connecting SAP SuccessFactors, Salesforce, ERP, logistics, and internal systems. The team delivered more than forty integrations across twelve countries, replacing legacy interfaces with real-time, reliable data flows that support HR, GTM, and operational processes.

### **Impact:** ~2,000× faster loan processing with a scalable integration backbone

Loan processing time dropped from seven days to under five minutes, a nearly 2,000× acceleration, while HR and GTM operations scaled globally without integration issues. Teams gained accurate, end-to-end data for faster decision-making, with Workato serving as Lucid's reliable integration backbone for consistent employee and customer experiences.

## How Modern Manufacturing Orchestration Is Built

To support global manufacturing operations at scale, integration, automation, AI agents, and governance must operate as a single orchestration layer, not as disconnected tools.



## Support from OSI Digital

OSI Digital is a trusted Workato partner with deep expertise in manufacturing systems and operations. With more than 30 years in business, OSI has delivered solutions across planning, production, inventory, fulfillment, shipping, invoicing, and reverse logistics. The team integrates complex ERP, MES, WMS, and supply chain environments with platforms such as SAP, Oracle, Microsoft Dynamics, Salesforce, and NetSuite. Their end-to-end services, from architecture and implementation to ongoing optimization, help manufacturers unify systems, improve operational efficiency, and accelerate digital transformation. [Learn more about OSI Digital.](#)

## Choose the Modern iPaaS to Scale and Modernize Manufacturing

Workato delivers a modern, scalable approach to integration and automation, enabling manufacturers to simplify operations, enhance agility, and lower costs. Its cloud-native architecture, built-in governance, and flexible pricing make it ideal for organizations seeking to modernize legacy environments and accelerate digital transformation. Backed by strong customer support and rapid time-to-value, Workato enables teams to launch faster and innovate with confidence. [Learn more about Workato for manufacturing.](#)