

# RAJ CONTRACTOR

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## EXPERIENCE

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### **Product Manager II at Carta (via Accelex acquisition)** **Sep 2025 – Present**

- Drive integration between Accelex's document collection and data intelligence products and Carta's platform

### **AI Product Manager at Accelex** **Mar 2023 – Sep 2025**

- Launched a product for LP document collection and management that achieved over \$1m in ARR within 2 years.
  - Designed and scaled an AI-driven module for automated document retrieval and classification
  - Used research and production data to prioritize features, inform roadmaps, and drive adoption
  - Partnered with UX, data science, and engineering teams, scaling the function as market traction grew
  - Led agile sprint ceremonies, aligning delivery with product vision and strategy
- Managed the Accelex integration strategy:
  - Built and led a new integration unit, creating a new revenue stream
  - Guided technical architecture decisions for client integrations
  - Designed and launched the Accelex public GraphQL API
- Mentored junior product team members

### **Lead Business Analyst/Data Engineer at Accelex** **Jan 2022 – Mar 2023**

- Delivered data integration projects, automating pipelines between Accelex and client systems using Python (pandas), SQL, and AWS Lambda
- Developed new integration capabilities and features for improving data capture accuracy

### **Data Engineer at IT Venture** **Mar 2021 – Dec 2021**

- Built ETL pipelines using Python/SQL to migrate data at scale between systems

### **Technical Business Analyst at Acturis** **May 2018 – Mar 2021**

- Delivered database changes (procedures, triggers, optimizations) and maintained PL/SQL packages with version control and code reviews
- Worked across the SDLC (Waterfall), delivering SaaS solutions for insurance premium processing

## EDUCATION

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### **MPhys (Hons) Physics (2.1) at the University of Manchester** **2013 – 2017**

- Entry Scholarship (£1,000) – awarded for A\*A\*AA grades
- University Water Polo Team Captain

## SKILLS

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- **Languages:** SQL, Python
- **Tools:** Pandas, Git, Jira, Confluence
- **Cloud Platforms:** AWS, Databricks
- **Product & Process:** Agile/Scrum, Waterfall