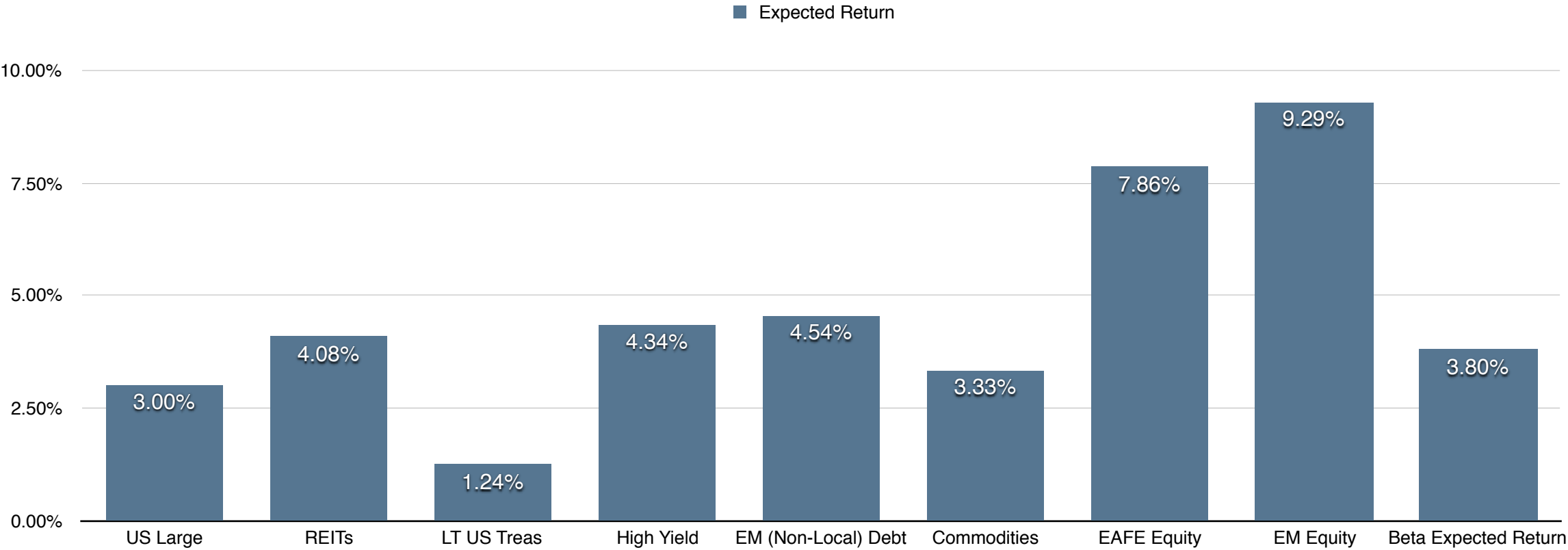


Table 1. Expected Return, full invested

| strats               | Expected Return | Allocation |
|----------------------|-----------------|------------|
| US Large             | 3.00%           | 68%        |
| REITs                | 4.08%           | 4%         |
| LT US Treas          | 1.24%           | 4%         |
| High Yield           | 4.34%           | 4%         |
| EM (Non-Local) Debt  | 4.54%           | 4%         |
| Commodities          | 3.33%           | 4%         |
| EAFE Equity          | 7.86%           | 4%         |
| EM Equity            | 9.29%           | 8%         |
| Beta Expected Return | 3.80%           | 100%       |



REITs LT US Treas High Yield EM (Non-Local) Debt Commodities  
EAFE Equity EM Equity

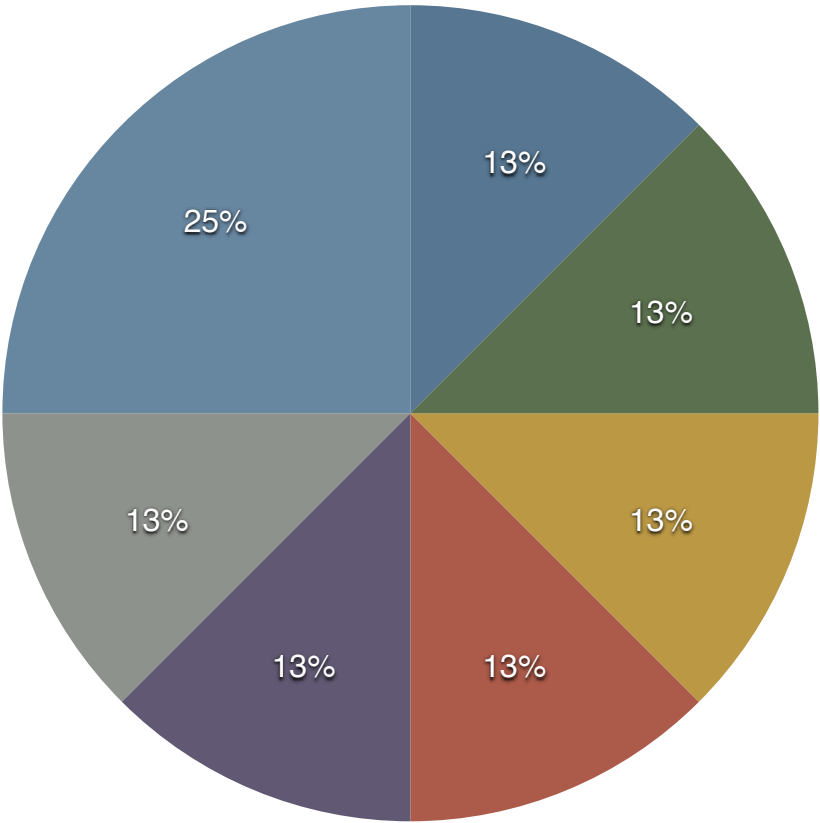
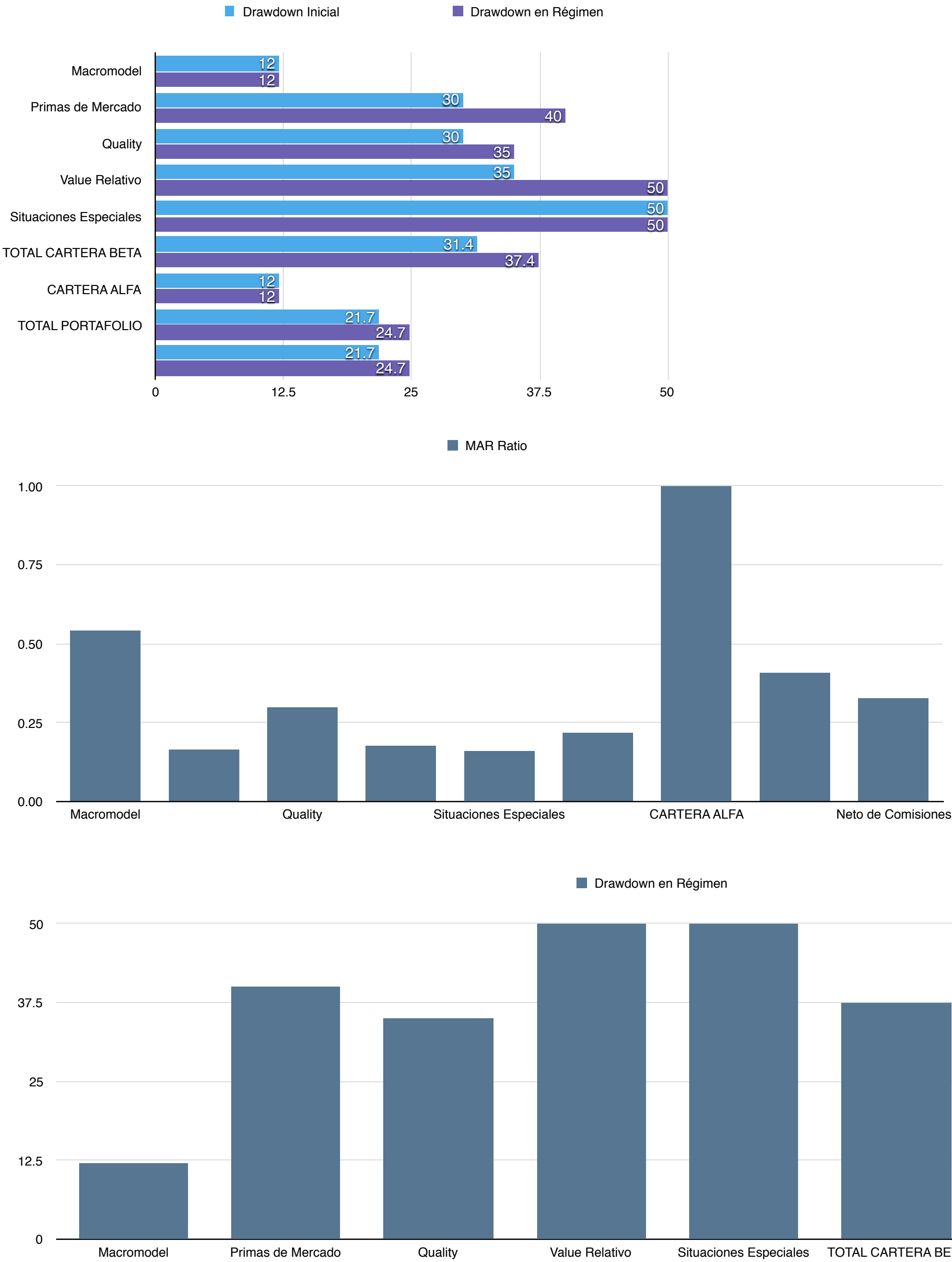


Table 2. Our Assumptions

|                        | Retorno<br>Presupuestado | Drawdown Inicial | Drawdown en<br>Régimen | Allocation | MAR Ratio | Drawdown<br>Difference |
|------------------------|--------------------------|------------------|------------------------|------------|-----------|------------------------|
| Macromodel             | 6.5                      | 12               | 12                     | 20         | 0.54      | -25.40                 |
| Primas de Mercado      | 6.5                      | 30               | 40                     | 20         | 0.16      | 2.60                   |
| Quality                | 10.5                     | 30               | 35                     | 20         | 0.30      | -2.40                  |
| Value Relativo         | 8.8                      | 35               | 50                     | 20         | 0.18      | 12.60                  |
| Situaciones Especiales | 8                        | 50               | 50                     | 20         | 0.16      | 12.60                  |
| TOTAL CARTERA BETA     | 8.06                     | 31.4             | 37.4                   | 50         | 0.22      | 0.00                   |
| CARTERA ALFA           | 12                       | 12.00            | 12                     | 50         | 1.00      |                        |
| TOTAL PORTAFOLIO       | 10.03                    | 21.70            | 24.7                   | 100        | 0.41      |                        |
| Neto de Comisiones     | 8.11                     | 21.70            | 24.70                  | 100.00     | 0.33      |                        |



**Table 9: Growth of a dollar, drawdowns, and outperformance frequencies**

|   | Growth of \$1<br>(value at end<br>of sample, \$) | Max. drawdown<br>(% cumulative<br>underperformance) | One-year<br>outperformance<br>frequency (%) | Five-year<br>outperformance<br>frequency (%) |
|---|--|---|---|--|
| Panel A: Large cap strategies (benchmarked to Russell 1000) |  |   |   |  |
| Benchmark (R1000)   | 111  |   |   |  |
| Traditional value   | 269  | -43.0   | 55.7  | 67.5   |
| Graham value  | 218  | -43.9   | 58.8  | 62.3   |
| Grantham value  | 226  | -34.8   | 57.1  | 66.8   |
| Magic formula   | 364  | -29.8   | 69.0  | 75.3   |
| Sloan value   | 196  | -41.2   | 58.9  | 57.4   |
| Piotroski and So  | 335  | -37.7   | 60.8  | 71.2   |
| Cheap defensive   | 187  | -52.2   | 48.8  | 54.0   |
| Profitable value  | 595  | -18.9   | 72.2  | 81.3   |
| Panel B: Small cap strategies (benchmarked to Russell 2000) |  |   |   |  |
| Benchmark (R2000)   | 269  |   |   |  |
| Traditional value   | 1,294  | -36.9   | 65.3  | 72.2   |
| Graham value  | 1,561  | -37.1   | 61.3  | 74.9   |
| Grantham value  | 1,401  | -38.1   | 62.1  | 73.9   |
| Magic formula   | 1,022  | -48.6   | 63.8  | 64.8   |
| Sloan value   | 1,055  | -27.5   | 62.0  | 73.7   |
| Piotroski and So  | 1,462  | -40.6   | 66.8  | 75.3   |
| Cheap defensive   | 870  | -55.4   | 53.5  | 55.4   |
| Profitable value  | 1,690  | -28.3   | 68.4  | 76.9   |

Table 2. Our Assumptions for Beta

|                           | Adjusted<br>Return | Adjusted<br>Drawdown | MAR Ratio   | Time Invested |
|---------------------------|--------------------|----------------------|-------------|---------------|
| Macromodel                | 6.5                | 12                   | 0.54        | 100           |
| Primas de Mercado         | 6.5                | 40                   | 0.16        | 100           |
| Quality                   | 10.5               | 35                   | 0.30        | 100           |
| Value Relativo            | 8.8                | 50                   | 0.18        | 100           |
| Situaciones Especiales    | 8                  | 50                   | 0.16        | 100           |
| <b>TOTAL CARTERA BETA</b> | <b>8.06</b>        | <b>37.4</b>          | <b>0.22</b> | <b>100</b>    |