BUSN9087: Managerial Report

Report

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1.0 Introduction

TelecomOne is a manufacturer of fibre optic telecommunication equipment, fulfilling the demands of markets in Atlanta, Boston, Chicago, Denver, Omaha and Portland. It has plants in Baltimore, Memphis, Wichita, Wyoming and Salt Lake City. It is trying to minimise its costs for meeting demand, by identifying which plants should be shut down, and how the unit production for each market should be split between the remaining plants. This report aims to identify what the minimum costs for meeting the market demand are, how the quantity of production units produced should be split between each plant, and which (if any) of the plants should be closed to minimise costs.

2.0 Method Used for Solution

An Excel solver with linear programming was used to determine the optimal solution for the problem. To simplify the problem and identify what calculations needed to be made for the solver, a formula for the problem was defined.

2.1 Optimisation formula

The Decision variables, objective function and constraints are defined. **i** refers to the plants, and **j** refers to the markets...

2.1.1 Decision Variables

Xi = if plant i is in operation. E.g. if <math>X0 = 1 - plant Baltimore is in operation, or if <math>X1 = 0 - plant Baltimore is in operation.

Yij = allocation of demand from market i to plant i.

2.1.2 Objective Function

Minimise Cost of meeting demand:

$$\Sigma i$$
 (Fi Xi) + $\Sigma i \Sigma_{ij}$ (Vi, Yi, Yi)

Where...

Fi = fixed costs of plant i.

Vij = the variable costs (production, inventory and transportation costs) for each plant i to provide one unit to market **j**.

2.1.3 Constraints

1. Demand constraints: The demand of each market **j** must be satisfied. Each market **j** will have the following constraint, where **Dj** is the demand from market **j**...

2. Capacity constraints: The production of each plant must not exceed its total capacity it is capable of producing. Each plant **i** will have the following constraint, where **Ci** is the capacity of plant **i**...

...note that **Xi * Ci** means if the plant is not in operation, the capacity will be 0.

3. Non-negativity constraints: The allocation of demand cannot be a negative number, the decision variable for demand allocation will have the following constraint...

4. Binary constraints: The decision variable for whether plant **i** is open or not can only be **0 or 1**...

$$Xi = 0 \text{ or } 1$$

2.2 Model

			<u>Tab</u>	le of Data	<u>Given</u>			
	Vij Prod	uction, Inv	entory and	Transport	ation Costs	(1000 \$)		
	Atlanta	Boston	Chicago	Denver	Omaha	Portland	Ci Capacity (1000 units)	Fi Monthly Fixed Costs (1000\$)
Baltimore	1675	400	685	1630	1160	2800	18	7650
Wyoming	1460	1940	970	100	495	1200	24	3500
Salt Lake City	1925	2400	1425	500	950	800	27	500
Memphis	380	1355	543	1045	665	2321	22	410
Wichita	922	1646	700	508	311	1797	31	220
Dj Monthly	322	1040	700	308	311	1737	31	2200
Demand				_	_			
(1000 units)	10	8	14	6	7	11		
			<u> </u>	Decsion Tal	<u>ole</u>		ī	
		Yij	Quanity of	f demand n	net			
i Plants	Atlanta	Boston	Chicago	Denver	Omaha	Portland	Xi Is plant open?	Ci Capacity
Baltimore		,						1
Wyoming								24
Salt Lake City								(
Memphis								2:
Wichita						ı		(
Minimise total cost (1000 \$):								
				Constraint	<u>:s</u>			
	Capacity	_				Binary Co	nstraints	
	Baltimore		<=	18		1		1 or 0
	Wyoming Salt Lake (24		1		1 or 0
	Memphis	0 22	<= <=	0 22		1		1 or 0 1 or 0
	Wichita	0	<=	0		0		1 or 0
	Demand					Non-nega	tivity Constra	aints
	Atlanta	10	=	10		Yij	>=	0
	Boston	8	=	8		•		
	Chicago	14	=	14				
	Denver	6	=	6				
	Omaha	7	=	7				
	Portland	11	=	11				

Figure 1: Image of model built.

After defining the formula, the model shown in figure 1 was created. First the given data and information about the plant and market costs, capacity and demand was replicated as shown in the first "Table of Data Given". A secondary "Decision Table" was defined, including...

- the decision values for **Yij** the quantity of units each plant (**i**) will provide for each market (**j**),
- the binary values Xi whether each plant is in operation,
- and finally the new capacity Ci which multiples the original capacity given by the corresponding Xi value (meaning if a plant is not in operation, its capacity will be set to 0.

Next the objective cell was defined, which calculated the SumProduct of **Yij** and **Vij** (total variable costs given the allocated units for each plant) + the SumProduct of **Xi** and **Fi** (total fixed monthly costs considering which plants are in operation.) This calculation is visualised in figure 2. This objective cell gives the total costs for meeting market demands for which the aim is to minimise. Finally the constraints were defined, as illustrated at the end of figure 1.



Figure 2: Visual illustration of objective function.

With objective, decision variables and constraints defined, all that's left to do to solve the problem, using the Simplex LP solver, is to enter all the information into excel solver so it can solve the problem. Refer to figure 3.

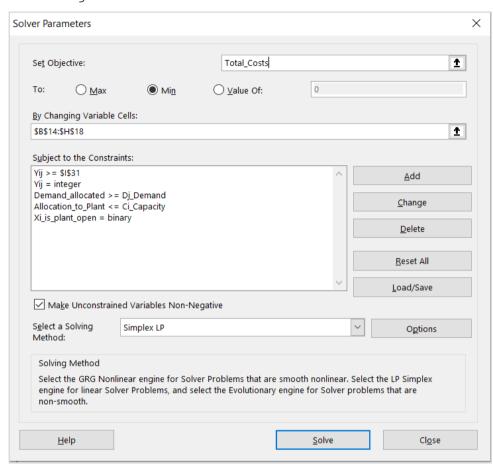


Figure 3: Inputs in Solver.

The optimal solutions for the two scenarios have been reached using the Simplex linear programming method and an answer report has been generated, as shown in the following section of the report. It was not possible to generate a sensitivity report due to the nature of the constraints involving integer and binary decision variables. Sensitivity analysis is only available for models that use continuous variables.

3.0 Solution - Part 1

The optimal combination of plants in operation and allocation of demand can be found in figure 4.

			<u>Tab</u>	le of Data	<u>Given</u>			
	Vij Prod	uction, Inv	entory and	Transport	ation Costs	(1000 \$)		
	Atlanta	Boston	Chicago	Denver	Omaha	Portland	Ci Capacity (1000 units)	Fi Monthly Fixed Costs (1000\$)
Baltimore	1675	400	685	1630	1160	2800	18	765
Wyoming	1460	1940	970	100	495	1200	24	350
Salt Lake City	1925	2400	1425	500	950	800	27	500
Memphis	380	1355	543	1045	665	2321	22	410
Wichita	922	1646	700	508	311	1797	31	
Dj Monthly	922	1040	700	508	311	1/9/	31	220
Demand								
(1000 units)	10	8	14	6	7	11		
			<u> </u>	Decsion Tal	ole			
		Yii	Quanity of	f demand n	net			
			- Lucino,				Xi Is plant	
i Plants	Atlanta	Boston	Chicago	Denver	Omaha	Portland	open?	Ci Capacity
Baltimore	0	8	2	0	0	0	1	1
Wyoming	0	0	0	6	7	11	1	2
Salt Lake City	0	0	0	0	0	0	0	
Memphis	10	0	12	0	0	0	1	2
Wichita	0	0	0	0	0	0	0	
Minimise total cost (1000 \$):	47401							
				Constraint	<u>s</u>			
	Capacity	_				Binary Cor	nstraints	
	Baltimore	_		18		1		1 or 0
	Wyoming	_		24		1		1 or 0
	Salt Lake (_	<=	0		0		1 or 0
	Memphis Wichita	22	<= <=	22 0		1		1 or 0 1 or 0
	Demand					Non-nega	tivity Constra	
	Atlanta	10	=	10		Yij	>=	0
	Boston	8	=	8		,		
	Chicago	14	=	14				
	Denver	6	=	6				
	Omaha	7	=	7				

The solution suggests the Salt Lake City and Wichita plants should be closed, and results in a minimised cost of \$47,402,000.

4.0 Solution - Part 2

For question 2, historical data that suggests the demand requirement at Atlanta and Boston may change to 16000 and 10000 units, instead of 10000 and 8000 units respectively. The solution for this second scenario is given in figure 5 below.

<u>Decision Table</u>								
		Yij C	Quanity of d	lemand me	t			
i Plants	Atlanta	Boston	Chicago	Denver	Omaha	Portland	Xi Is plant o	Ci Capacity
Baltimore	0	10	8	0	0	0	1	18
Wyoming	0	0	0	6	7	11	1	24
Salt Lake City	0	0	0	0	0	0	0	0
Memphis	16	0	6	0	0	0	1	22
Wichita	0	0	0	0	0	0	0	0
Minimize:	51333							
			6-					
			<u>Co</u>	nstraints				
	Capacity					Binary Co	nstraints	
	Baltimore	18	<=	18		1	=	1 or 0
	Wyoming	24	<=	24		1	=	1 or 0
	Salt Lake City	_	<=	0		0	=	1 or 0
	Memphis	•	<=	22			=	1 or 0
	Wichita	0	<=	0		0	=	1 or 0
	Demand					Non-nega	tivity Const	raints
	Atlanta	16	=	16		Yij	>=	0
	Boston	10	=	10				
	Chicago	14		14				
	Denver	6	=	6				
	Omaha	7	=	7				
	Portland	11	=	11				

Figure 5: Solution for question 2.

The solution suggested the same plants stop operation, and the total cost while meeting all demand increases to \$51,333,000.

5.0 Answer Report

The answer report is a useful tool for analysing linear programming solutions, giving further information about optimal values, constraints that are binding and information on the sensitivity of the optimal solution. See figures A1.1 - A2.2 in the appendix for full details of the answer reports.

The report shows that the results from running the simplex LP engine were obtained in 0.266 seconds for solution 1, and 0.297 for solution 2. The optimal solution for question 1 was found in only 4 iterations and 24 subproblems, indicating that the solution is robust and reliable. The solution for question 2 was found in even less steps, in 4 iterations and 12 subproblems. Inspection of the answers reports verifies that the production capacity constraint is satisfied for both solutions, and the demand of each market is met for both. This cross verifies that the solution is feasible and optimal.

6.0 Findings and Recommendations

Upon analysis of the model solution (figure 4), it is recommended that TelecomOne cease operations in the Salt Lake City and Wichita plants. By doing so, the remaining plants in Baltimore, Wyoming, and Memphis can effectively fulfil the demands of the market at a cost of \$46,401,000. Capacity constraints are also met, with Baltimore operating under its full capacity (see figure 6.)

			Constraints			
Capacity				Binary Const	raints	
Baltimore	10	<=	18	1	=	1 or 0
Wyoming	24	<=	24	1	=	1 or 0
Salt Lake 💆	0	<=	0	0	=	1 or 0
Memphis	22	<=	22	1	=	1 or 0
Wichita	0	<=	0	0	=	1 or 0
Demand				Non-negativ	ity Cons	traints
Atlanta	10	=	10	Yij	>=	0
Boston	8	=	8			
Chicago	14	=	14			
Denver	6	=	6			
Omaha	7	=	7			
Portland	11	=	11			

Figure 6: Constraints

Even with a potential increase in demand requirements at Atlanta and Boston (as proposed by question 2), it is still advisable for TelecomOne to proceed with closing the previously recommended plants. Comparison of figures 7 and 8 demonstrates through

reallocation of Chicago's demand from plant Memphis to plant Baltimore, and with the increase in Boston's demand allocated to the remaining Baltimore capacity, Memphis can satisfy the additional demand in Atlanta at a cost of \$51,333,000. The optimal solution presented satisfies all constraints.

		Yij No.	of units of	demand a	allocated			
			j ma	rkets				
i Plants	Atlanta	Boston	Chicago	Denver	Omaha	Portland	Xi Is plant open?	Ci Capacity
Baltimore	C) (3 2)	0 0	1	18
Wyoming	C) () 0	6	5	7 11	1	24
Salt Lake City	, c) () 0	0)	0 0	0	0
Memphis	10) () 12)	0 0	1	22
Wichita	C) () 0) ()	0 0	0	0

Figure 7: Solution 1.

		Yij Quanity of demand met						
i Plants	Atlanta	Boston	Chicago	Denver	Omaha	Portland	Xi Is plant	Ci Capacity
Baltimore	0	10	8	0	0	0	1	18
Wyoming	0	0	0	6	7	11	1	24
Salt Lake City	0	0	0	0	0	0	0	0
Memphis	16	0	6	0	0	0	1	22
Wichita	0	0	0	0	0	0	0	0

Figure 8: Solution 2.

6.0.1 Final Recommendations

It is recommended that TelecomOne halt operations in the Salt Lake City and Wichita plants. The remaining plants in Baltimore, Wyoming, and Memphis can efficiently fulfil market demands while also meeting capacity constraints. In the event of a potential increase in demand requirements at Atlanta and Boston, the optimal solution would be to reallocate Chicago's demand from plant Memphis to plant Baltimore and allocate the increase in Boston's demand to the remaining Baltimore capacity. This solution satisfies all constraints and incurs a cost of \$51,333,000.

6.1 Limitations

While the problem assumes that variable costs are linear and production capacity is fixed, it is important to note that real-world conditions can be much more volatile. For instance, transportation costs can fluctuate significantly due to fuel price changes, and a plant's production capacity can be affected by unforeseen factors such as work shortages. Therefore, to create a more robust model, it is recommended to analyse various scenarios to understand how the model will respond to different conditions.

Appendix

Microsoft Excel 16.0 Answer Report

Worksheet: [group_work.xlsx]Solution -Part 1

Report Created: 06/03/2023 16:16:30

Result: Solver found an integer solution within tolerance. All Constraints are satisfied.

Solver Engine

Engine: Simplex LP

Solution Time: 0.266 Seconds. Iterations: 4 Subproblems: 24

Solver Options

Max Time Unlimited, Iterations Unlimited, Precision 0.000001, Use Automatic Scaling
Max Subproblems Unlimited, Max Integer Sols Unlimited, Integer Tolerance 1%, Assume NonNegative

Objective Cell (Min)

C	Cell Na	me Original Value	Final Value
\$B\$19	Minimize: Atlant	ta 47401	47401

Variable Cells

Cell	Name	Original Value	Final Value Intege
\$B\$13:\$H\$17			
\$B\$13	Baltimore Atlanta	0	0 Integer
\$C\$13	Baltimore Boston	8	8 Integer
\$D\$13	Baltimore Chicago	2	2 Integer
\$E\$13	Baltimore Denver	0	0 Integer
\$F\$13	Baltimore Omaha	0	0 Integer
\$G\$13	Baltimore Portland	0	0 Integer
\$H\$13	Baltimore Xi Is plant open?	1	1 Binary
\$B\$14	Wyoming Atlanta	0	0 Integer
\$C\$14	Wyoming Boston	0	0 Integer
\$D\$14	Wyoming Chicago	0	0 Integer
\$E\$14	Wyoming Denver	6	6 Integer
\$F\$14	Wyoming Omaha	7	7 Integer
\$G\$14	Wyoming Portland	11	11 Integer
\$H\$14	Wyoming Xi Is plant open?	1	1 Binary
\$B\$15	Salt Lake City Atlanta	0	0 Integer
\$C\$15	Salt Lake City Boston	0	0 Integer
\$D\$15	Salt Lake City Chicago	0	0 Integer
\$E\$15	Salt Lake City Denver	0	0 Integer
\$F\$15	Salt Lake City Omaha	0	0 Integer
\$G\$15	Salt Lake City Portland	0	0 Integer
\$H\$15	Salt Lake City Xi Is plant open?	0	0 Binary
\$B\$16	Memphis Atlanta	10	10 Integer
\$C\$16	Memphis Boston	0	0 Integer
\$D\$16	Memphis Chicago	12	12 Integer
\$E\$16	Memphis Denver	0	0 Integer
\$F\$16	Memphis Omaha	0	0 Integer
\$G\$16	Memphis Portland	0	0 Integer
\$H\$16	Memphis Xi Is plant open?	1	1 Binary
\$B\$17	Wichita Atlanta	0	0 Integer
\$C\$17	Wichita Boston	0	0 Integer
\$D\$17	Wichita Chicago	0	0 Integer
\$E\$17	Wichita Denver	0	0 Integer
\$F\$17	Wichita Omaha	0	0 Integer
\$G\$17	Wichita Portland	0	0 Integer
\$H\$17	Wichita Xi Is plant open?	0	0 Binary

Cell	Name	Cell Value	Formula	Status	Sla
C\$23:\$C\$27 <= \$I	E\$23:\$E\$27				
SC\$23	Baltimore Boston	10	\$C\$23<=\$E\$23	Not Binding	
SC\$24	Wyoming Boston	24	\$C\$24<=\$E\$24	Binding	
C\$25	Salt Lake City Boston	0	\$C\$25<=\$E\$25	Binding	
SC\$26	Memphis Boston	22	\$C\$26<=\$E\$26	Binding	
SC\$27	Wichita Boston	0	\$C\$27<=\$E\$27	Binding	
SC\$30:\$C\$35 >= \$I	E\$30:\$E\$35				
SC\$30	Atlanta Boston	10	\$C\$30>=\$E\$30	Binding	
C\$31	Boston Boston	8	\$C\$31>=\$E\$31	Binding	
C\$32	Chicago Boston	14	\$C\$32>=\$E\$32	Binding	
C\$33	Denver Boston	6	\$C\$33>=\$E\$33	Binding	
SC\$34	Omaha Boston		\$C\$34>=\$E\$34		
C\$35	Portland Boston		\$C\$35> = \$E\$35		
SB\$13:\$G\$17 >= \$	ı¢an				
SB\$13	Baltimore Atlanta	0	\$B\$13>=\$I\$30	Binding	
C\$13	Baltimore Boston	8	\$C\$13>=\$I\$30	Not Binding	
SD\$13	Baltimore Chicago	2	\$D\$13>=\$I\$30	Not Binding	
SE\$13	Baltimore Denver		\$E\$13>=\$I\$30		
SF\$13	Baltimore Omaha		\$F\$13>=\$I\$30		
G\$13	Baltimore Portland		\$G\$13>=\$I\$30		
SB\$14	Wyoming Atlanta		\$B\$14>=\$I\$30		
SC\$14	Wyoming Boston		\$C\$14>=\$I\$30		
SD\$14	Wyoming Chicago		\$D\$14>=\$I\$30		
SE\$14	Wyoming Denver		\$E\$14>=\$I\$30		
SF\$14	Wyoming Omaha		\$F\$14>=\$I\$30		
SG\$14	Wyoming Portland		\$G\$14>=\$I\$30		
SB\$15	Salt Lake City Atlanta		\$B\$15>=\$I\$30		
SC\$15	Salt Lake City Boston		\$C\$15>=\$I\$30		
SD\$15	Salt Lake City Chicago		\$D\$15>=\$I\$30		
SE\$15	Salt Lake City Denver		\$E\$15>=\$I\$30	Binding	
SF\$15	Salt Lake City Omaha		\$F\$15>=\$I\$30	Binding	
SG\$15	Salt Lake City Portland		\$G\$15>=\$I\$30		
SB\$16	Memphis Atlanta		\$B\$16>=\$I\$30	Not Binding	
SC\$16	Memphis Boston		\$C\$16>=\$I\$30	Binding	
SD\$16	Memphis Chicago		\$D\$16>=\$I\$30		
SE\$16	Memphis Denver		\$E\$16>=\$I\$30	Binding	
SF\$16	Memphis Omaha		\$F\$16>=\$I\$30	Binding	
SG\$16	Memphis Portland		\$G\$16>=\$I\$30		
SB\$17	Wichita Atlanta		\$B\$17>=\$I\$30		
SC\$17	Wichita Boston		\$C\$17>=\$I\$30		
SD\$17	Wichita Chicago		\$D\$17>=\$I\$30		
SE\$17	Wichita Denver		\$E\$17>=\$I\$30	Binding	
SF\$17	Wichita Omaha		\$F\$17>=\$I\$30	Binding	
G\$17	Wichita Portland		\$G\$17>=\$I\$30		
, 541,	· · · · · · · · · · · · · · · · · · ·		, , , , , , , , , , , , , , , , , , , 	5	
SB\$13:\$G\$17=Inte	ger				

Figure A1.2: Answer report 1 - part 2.

Microsoft Excel 16.0 Answer Report

Worksheet: [group_work.xlsx]Solution - Part 2

Report Created: 06/03/2023 16:29:32

Result: Solver found an integer solution within tolerance. All Constraints are satisfied.

Solver Engine

Engine: Simplex LP

Solution Time: 0.297 Seconds. Iterations: 4 Subproblems: 12

Solver Options

Max Time Unlimited, Iterations Unlimited, Precision 0.000001, Use Automatic Scaling Max Subproblems Unlimited, Max Integer Sols Unlimited, Integer Tolerance 1%, Assume NonNegative

Objective Cell (Min)

	Cell	Name	Original Value	Final Value
\$B\$19		Minimize: Atlanta	51333	51333

Variable Cells

Cell	Name	Original Value	Final Value Integer
\$B\$13:\$H\$17			
\$B\$13	Baltimore Atlanta	0	0 Integer
\$C\$13	Baltimore Boston	10	10 Integer
\$D\$13	Baltimore Chicago	8	8 Integer
\$E\$13	Baltimore Denver	0	0 Integer
\$F\$13	Baltimore Omaha	0	0 Integer
\$G\$13	Baltimore Portland	0	0 Integer
\$H\$13	Baltimore Xi Is plant open?	1	1 Binary
\$B\$14	Wyoming Atlanta	0	0 Integer
\$C\$14	Wyoming Boston	0	0 Integer
\$D\$14	Wyoming Chicago	0	0 Integer
\$E\$14	Wyoming Denver	6	6 Integer
\$F\$14	Wyoming Omaha	7	7 Integer
\$G\$14	Wyoming Portland	11	11 Integer
\$H\$14	Wyoming Xi Is plant open?	1	1 Binary
\$B\$15	Salt Lake City Atlanta	0	0 Integer
\$C\$15	Salt Lake City Boston	0	0 Integer
\$D\$15	Salt Lake City Chicago	0	0 Integer
\$E\$15	Salt Lake City Denver	0	0 Integer
\$F\$15	Salt Lake City Omaha	0	0 Integer
\$G\$15	Salt Lake City Portland	0	0 Integer
\$H\$15	Salt Lake City Xi Is plant open?	0	0 Binary
\$B\$16	Memphis Atlanta	16	16 Integer
\$C\$16	Memphis Boston	0	0 Integer
\$D\$16	Memphis Chicago	6	6 Integer
\$E\$16	Memphis Denver	0	0 Integer
\$F\$16	Memphis Omaha	0	0 Integer
\$G\$16	Memphis Portland	0	0 Integer
\$H\$16	Memphis Xi Is plant open?	1	1 Binary
\$B\$17	Wichita Atlanta	0	0 Integer
\$C\$17	Wichita Boston	0	0 Integer
\$D\$17	Wichita Chicago	0	0 Integer
\$E\$17	Wichita Denver	0	0 Integer
\$F\$17	Wichita Omaha	0	0 Integer
\$G\$17	Wichita Portland	0	0 Integer
\$H\$17	Wichita Xi Is plant open?	0	0 Binary

Figure A2. 1: Answer report 2 - part 1.

Cell	Name	Cell Value	Formula	Status	Slac
\$C\$23:\$C\$27 <= \$	E\$23:\$E\$27				
\$C\$23	Baltimore Boston	18	\$C\$23<=\$E\$23	Binding	
\$C\$24	Wyoming Boston	24	\$C\$24<=\$E\$24	Binding	
\$C\$25	Salt Lake City Boston	0	\$C\$25<=\$E\$25	Binding	
\$C\$26	Memphis Boston	22	\$C\$26<=\$E\$26	Binding	
\$C\$27	Wichita Boston	0	\$C\$27<=\$E\$27	Binding	
\$C\$30:\$C\$35 >= \$	E\$30:\$E\$35				
\$C\$30	Atlanta Boston	16	\$C\$30>=\$E\$30	Binding	
\$C\$31	Boston Boston	10	\$C\$31>=\$E\$31	Binding	
\$C\$32	Chicago Boston	14	\$C\$32>=\$E\$32	Binding	
\$C\$33	Denver Boston	6	\$C\$33>=\$E\$33	Binding	
\$C\$34	Omaha Boston	7	\$C\$34>=\$E\$34	Binding	
\$C\$35	Portland Boston	11	\$C\$35>=\$E\$35	Binding	
\$B\$13:\$G\$17 >= \$	I\$30				
\$B\$13	Baltimore Atlanta	0	\$B\$13>=\$I\$30	Binding	
\$C\$13	Baltimore Boston		\$C\$13>=\$I\$30	Not Binding	1
\$D\$13	Baltimore Chicago		\$D\$13>=\$I\$30		
\$E\$13	Baltimore Denver		\$E\$13>=\$I\$30	Binding	
\$F\$13	Baltimore Omaha		\$F\$13>=\$I\$30	Binding	
\$G\$13	Baltimore Portland		\$G\$13>=\$I\$30	Binding	
SB\$14	Wyoming Atlanta		\$B\$14>=\$I\$30	Binding	
SC\$14	Wyoming Boston		\$C\$14>=\$I\$30	Binding	
SD\$14	Wyoming Chicago		\$D\$14>=\$I\$30	Binding	
\$E\$14	Wyoming Denver		\$E\$14>=\$I\$30	Not Binding	
SF\$14	Wyoming Omaha		\$F\$14>=\$I\$30	Not Binding	
SG\$14	Wyoming Portland		\$G\$14>=\$I\$30	Not Binding	1
\$B\$15	Salt Lake City Atlanta		\$B\$15>=\$I\$30	Binding	
SC\$15	Salt Lake City Boston		\$C\$15>=\$I\$30	Binding	
SD\$15	Salt Lake City Chicago		\$D\$15>=\$I\$30		
SE\$15	Salt Lake City Denver				
\$F\$15	Salt Lake City Omaha		\$F\$15>=\$I\$30		
G\$15	Salt Lake City Portland		\$G\$15>=\$I\$30	Binding	
\$B\$16	Memphis Atlanta		\$B\$16>=\$I\$30	Not Binding	1
SC\$16	Memphis Boston		\$C\$16>=\$I\$30	Binding	
SD\$16	Memphis Chicago		\$D\$16>=\$I\$30		
SE\$16	Memphis Denver		\$E\$16>=\$I\$30	Binding	
SF\$16	Memphis Omaha		\$F\$16>=\$I\$30	Binding	
G\$16	Memphis Portland		\$G\$16>=\$I\$30		
\$B\$17	Wichita Atlanta		\$B\$17>=\$I\$30		
SC\$17	Wichita Boston		\$C\$17>=\$I\$30	Binding	
-	Wichita Chicago		\$D\$17>=\$I\$30		
\$D\$17 \$E\$17	Wichita Chicago Wichita Denver		\$E\$17>=\$I\$30	Binding	
\$F\$17 \$F\$17	Wichita Omaha		\$F\$17>=\$I\$30 \$F\$17>=\$I\$30	Binding	
\$G\$17	Wichita Ornana Wichita Portland		\$G\$17>=\$I\$30		
r - r - ·	THE STATE OF CHANGE		, -, -, -, -, -, -, -, -, -, -, -, -, -,	2a	
\$B\$13:\$G\$17=Inte					
\$H\$13:\$H\$17=Bina	ary				

Figure A2.2: Answer report 2 - part 2.