

CORINNE LOW
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1459 Steinberg Hall-Dietrich Hall
The Wharton School, University of Pennsylvania

Academic Positions:

July 2014 – Present	Assistant Professor Business Economics and Public Policy Department The Wharton School, University of Pennsylvania
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Education:

2014	Ph.D.	Economics	Columbia University
2006	B.S.	Economics, Public Policy	Duke University

Research Interests: Labor, Development, Family, Gender, Experimental

Publications:

Gross, Tal, Jeanne Lafortune, and Corinne Low. “What Happens the Morning After? The Costs and Benefits of Expanding Access to Emergency Contraception.” *Journal of Policy Analysis and Management*, 33(1), 2014. (Winner of the 2014 Vernon Memorial Award for best research article published in *JPAM*)

Huang, Jennie and Corinne Low. “Trumping Norms: Lab Evidence on Aggressive Communication, Before and After the 2016 Presidential Election.” *American Economic Review, Papers & Proceedings*, 2017.

Lafortune, Jeanne, and Corinne Low. “Tying the Double-Knot: The Role of Assets in Marriage Commitment.” *American Economic Review, Papers & Proceedings*, 2017.

Working papers:

“A ‘Reproductive Capital’ Model of Marriage Market Matching”

“The Impact of Extended Reproductive Time Horizons: Evidence from Israel’s Expansion of IVF Access,” with Naomi Gershoni

“Negotiating a Better Future: How Interpersonal Skills Facilitate Inter-Generational Investment,” with Nava Ashraf, Natalie Bau, and Kathleen McGinn

“Betting the House: The Role of Homeownership in Marriage Commitment and Child Investments,” with Jeanne Lafortune

“The Myth of the Male Negotiator: The Role of Gender in Negotiation Strategies and Outcomes,” with Jennie Huang

“An Audit Alternative: Measuring Employer Preferences and Beliefs without Deception, with Judd Kessler and Colin Sullivan

“Naming and Shaming: How Making Actions Public Can Increase Public Goods,” with Judd Kessler and Monica Singhal

Refereeing:

American Economic Review, American Economic Journal: Microeconomics, Review of Economic Studies, Review of Economics of the Household, World Development, Journal of Law and Economics, Journal of Political Economy, Scandinavian Journal of Economics, Journal of Economic Development and Cultural Change, Journal of African Economies, Journal of Human Resources, Journal of Public Economics, American Economic Journal: Applied Economics, Journal of Labor Economics

Invited Talks and Conferences

2015: U.C. Santa Barbara, U. Penn Laboratory for Experimental Evolutionary Psychology, Barcelona GSE Summer Forum (Family Economics), University of Montreal Family Economics Workshop, University of Michigan H2D2 Conference
2016: UT Dallas LBOE, New York Federal Reserve, NBER Summer Institute Labor and Children Joint Session
2017: AEA meetings, University of British Columbia, University of Toronto, Harvard Kennedy School, U. Penn Population Studies Center
2018 (planned): SOLE, NBER Summer Institute Labor and Real Estate, KU Leuven Conference in honor of Pierre-Andre Chiappori's Collective Model, SITE Experimental, Southern Economics Association

Honors, Affiliations, and Grants:

Vernon Memorial Award for best research article published in *JPAM* (2014)
“Negotiating a Better Future” funded by USAID Development Innovation Ventures, JPAL Youth Initiative, Grand Challenges Canada, Harvard Women and Public Policy Program, and the International Growth Center
“Impact of Extended Reproductive Time Horizons” funded by TRIO pilot program
“Paying for Marriage” funded by TRIO pilot program
Affiliate, Columbia Center for Development Economics and Policy
Harvard Program on Negotiation Graduate Research Fellow (August 2012 – May 2013)
Wueller Pre-Dissertation Award for Best Proposal by a 4th-Year Student (2012)
National Science Foundation Graduate Research Fellow (August 2008 – May 2011)

Teaching and Advising:

Managerial Economics, MBA Core, Fall 2014, Fall 2015, Fall 2016
2015 “Goes Above and Beyond the Call of Duty” teaching award
2016 “Tough but We’ll Thank You in 5 Years” and “Teaching Commitment and Curricular Innovation” teaching awards
PhD Student Research Seminar, Fall 2016-Spring 2017, Spring 2018
Committee member for Amanda Chuan, Colin Sullivan, Jennie Huang, and Toban Wiebe