







#### **NPCI** Mission

To touch every Indian with one or other Payments Services



NPCI is a

not-for-profit company
building a robust,
scalable & affordable
payments infrastructure
for India

Presently **56 banks** are shareholders of NPCI out of which there are

An Umbrella Organization for all retail payments in India. Incorporated in the year 2008

NPCI was set up under the guidance and support of RBI & IBA 19 Public Sector Banks

17 Private Sector Banks

3 Foreign Banks

Multi State Co-op Banks

10 Regional Rural Banks







**Vision paper** on payments & settlement systems (2016-18)



Opening of banking and digital payments



**New banks** licensing -Payment Banks, Small Banks, PPIs, etc.



**P2P Lending** draft regulations



Paperless KYC regulations, cardless payments



Approving interoperability specifications



Approving all new payment systems



New **Account Aggregator** guidelines to unlock data

To achieve NPCI Mission of Touching Every Indian with one or the other payment services

### **Bottom up Approach**



Social Classification	Consumer Insight	NPCI Products	Opportunity
Bottom Layer	250 Million people who do not have mobile phone and depends on DBT*	RuPay ARTS	· Offset ved/diffdet set ved
		BHARAT BILLPAY NATIONAL FINANCIAL SWITCH	<ul> <li>Highly focused attention by Govt.</li> <li>Maximum potential for organic growth</li> </ul>
Middle Layer	500 Million people have feature phones	RuPay» A@PS»	
		BHARAT NATIONAL FINANCIAL SWITCH	• Travel tickets, Life insurance, ETF,  Rent vouchers, EMI,
		NATIONAL AUTOMATED CLEARING HOUSE	Bill payments , POS
Top Layer	250 Million people who have smart phones	RuPay LIPIN DIFFERENCE	• Potential for Credit card, ETC, card le
		IMMEDIATE PAYMENT SERVICE NATIONAL ELECTRONIC TOLL COLLECTION	BHARAT transactions, QR based transactions
		APPS XSSHAR ENGLES OF THE PETER XSSHAR ENGLES OF THE PETER X	CHEQUE TRUNCATION SYSTEM

### **NPCI Products for Electronical Txns**



Business Types	Business Channels	NPCI Products			
	Kirana Stores, Gas Stations,	RuPay»	BHIMP BRANT INTERFACE FOR AGENT	UNITED FARMENT INTERFACE	IMPEDIATE PAYMENT SERVICE
C2B	Mobile Recharge Outlets	ADHAA ENABLED PATHENT SYSTEM	BHARAT	<i>¥99#</i> ▶	
B2B	Retailer to supplier/ distributor	RuPay»	BHIMP BRAKAT INTERPACE FOR MONEY	UNITED FARMENT INTERFACE	IMPEDIATE PAXMENT SERVICE
		BHARAT	NACH NATIONAL AUTOMATO CLEATING ROUSE	<i>¥99#</i> ▶	
P2P	Remittances	BHIMP BRAKAT INTERFACE FOR MONEY	UNITED PAYMENT INTERFACE	IMMEDIATE PAYMENT SERVICE	<i>¥99#</i> ፆ
B2C	Salaries	NATIONAL AUTOMATIC CLEATING HOUSE			
P2G	Tax, Public Transit Public Distribution Services Utility payments	RuPay»	BHIM	IMMEDIATE DAYMENT SERVICE	B BHARAT BILLPAY
		METERS NO COLLECTION	NACH PRINTING AUTOMATO CLEATING ROUSE	CHEQUE TRUNCATION SYSTEM	<i>¥99#</i> <b></b>
G2P	DBT, Wages Social Security Scheme	NACHINA AUTOMATEO CEARING HOUSE	CHEQUE TRUNCATION SYSTEM		







NPCI's product suite is well geared towards furthering digital adoption





























भारतीय राष्ट्रीय भुगतान निगम NATIONAL PAYMENTS CORPORATION OF INDIA

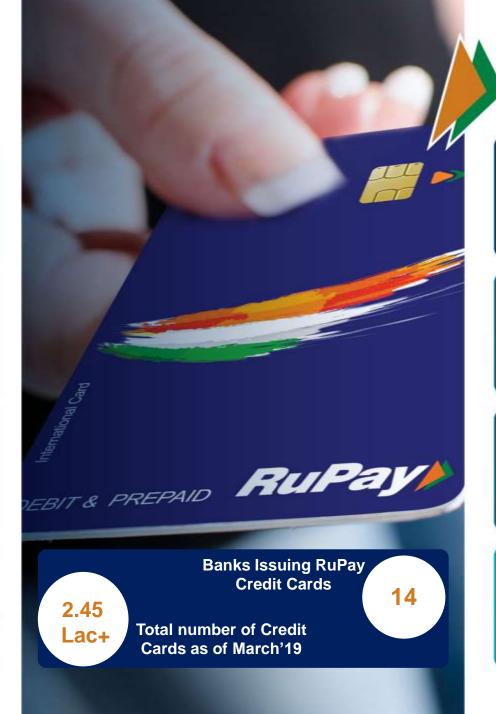
Banks Issuing RuPay Cards [including Co-op Banks & RRBs] 1155+

Banks Issuing
Platinum Debit Cards

93

Banks Issuing International Platinum Debit Cards 42+

Total no. of RuPay cards as on February'19 576+ Mn



Total no. of cards as on February'19 by Cooperative & RRB Banks

POS Transactions in March'19

eCOM Transactions in March'19

213
ATM Transactions in March'19





373.59 Mn

Total transaction on POS and E-Com (latest as per RBI data) 107.43 Mn

RuPay transaction on POS and E-Com (latest as per RBI data) 24.40%

Market share of RuPay on POS and E-Com (latest as per RBI data)

55.23 Mn

Successful POS transaction for March'19 62.18 Mn

Total POS transaction for March'19 88.82%

Success rate on POS for March'19

#### **RuPay** E-commerce Acceptance **E-commerce Success Rate** 930 22 14 64.43% Aggregators **Banks Banks** Success rate on eCom for March'19 As Issuers **As Acquirers** For RuPay

For March 2019 Total txns: 84.76 Mn Successful txns: 54.61 Mn

#### **MAJOR LIVE MERCHANTS**

**Acceptance** 



(including Coop,

RRB, Commercial)



































**Asia Pacific** 

## Global Acceptance of RuPay Global Cards

#### POS: 10,590,000 ATM: 468,000

**North America** 

POS: 3,290,000

**EMEA** 

ATM: 283,000 POS: 21,350,000 ATM: 1,097,000

#### **Latin America**

POS: 4,940,000 ATM: 25,000

743 INTERNATIONAL LOUNGES
ACCESSIBLE ACROSS
123 COUNTRIES

40.01MM+ GLOBAL OUTLETS

1.8MM+ GLOBAL ATMS

190 COUNTRIES / TERRITORIES

Note: Areas shaded in dark orange denotes countries/territories with transactions in the last year for Discover Global Network; this does not confirm interoperability. Totals reflect number of merchant outlets accepting through December 2016





Strategic partnership with JCB & CUP in India

Total FTAs in India in 2016 - 8.80 million

8 Asian countries are in top 15, contributing around 31% of the Foreign Tourist
Arrivals to India, Japan & China together contribute around 5% of the
total FTAs to India





111 Mn+ Cardholders globally 15 million cards issued outside Japan About 6.5 Billion Cardholders globally, 35 million cards issued in around 40 countries/regions outside China

0.2 milion+FTAs from Japan to India in 2016

0.25 million+FTAs from China to India in 2016

Over all transaction volume of JCB cards was \$236 billion in the year 2016

UPI's average transaction value is between \$600-\$800 (POS) & \$200-\$300 (ATM)

Transactions for the year 2017-18 in India at ATM:1,164 & at POS: 2.518

Transactions for the year 2017-18 in India at ATM:33,570 & at POS: 1,675







Japan Credit Bureau Global **Acceptance Footprint** 

Middle East & Asia

POS: 1.9 Mn

**EUROPE** 

POS: 6.0 Mn

POS: 11.6 Mn

**ASIA** 

**AMERICA** 

POS: 10.5 MN

30 MN+ GLOBAL OUTLETS

190 COUNTRIES / TERRITORIES





### Contactless

ONE NATION. ONE CARD.

















RuPay CONTACTLESS PREPAID CARDS (BANK + NON-BANK PPI) as on March 2019

LIVE

10

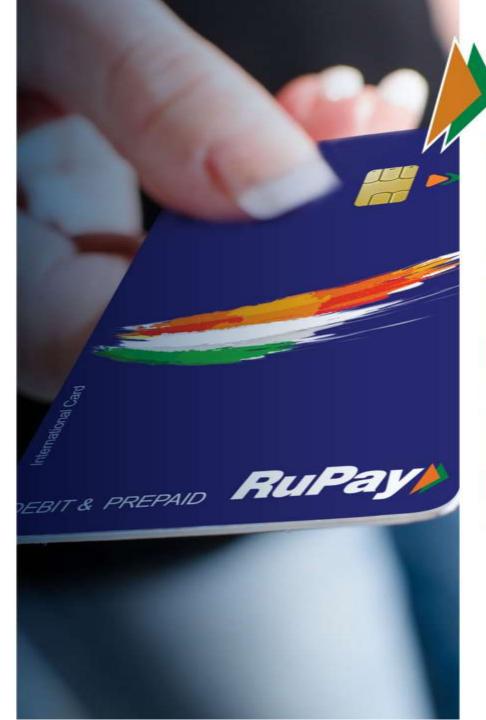
In Process

2

**Applied** 

0

Contactless Transactions
Volume– 14 Mn
Value – 10.57 Cr





#### **RuPay CONTACTLESS DEBIT CARDS**

as on March 2019







NCMC Projects as on March'19
Live – 9
Under Implementation – 1
Upcoming - 12



National Payments Corporation of India collaborated jointly with the ICS (International Card Schemes) to develop the common standard for QR code. The genesis of this strategic initiative is based to drive interoperability among QR based payment products of different networks.



#### **Acquirer Banks (34)**

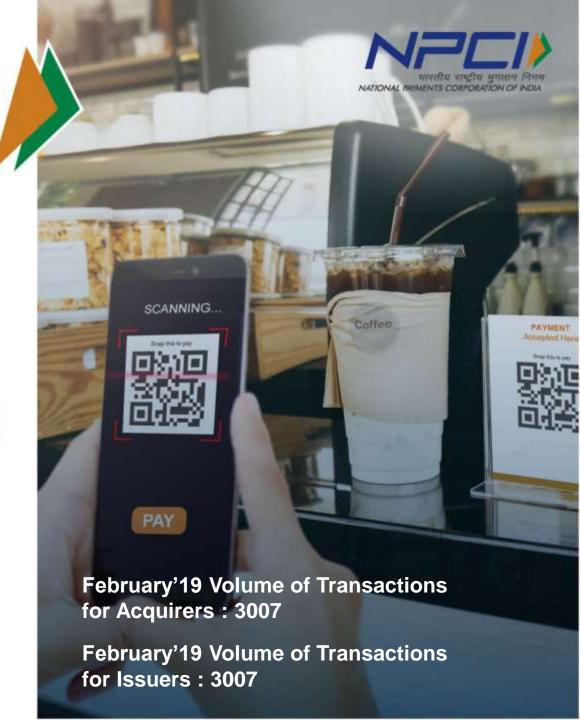
Top 5 Banks – HDFC Bank, Equitas Small Finance Bank, RBL Bank, Axis Bank and SBI



#### Issuer Banks (32)

Top 5 Banks - Canara Bank, HDFC Bank, SBI, City Union and Yes Bank











UPI Mandatewith one time execution and block functionality Overdraft facility now on UPI

Signed Intent & QR

Invoice in the Inbox (view and pay) Foreign Inward Remittance enabled on UPI















142 Banks on board.

BHIM App and other 49 UPI Apps on store.

More to follow soon...Download Now



































































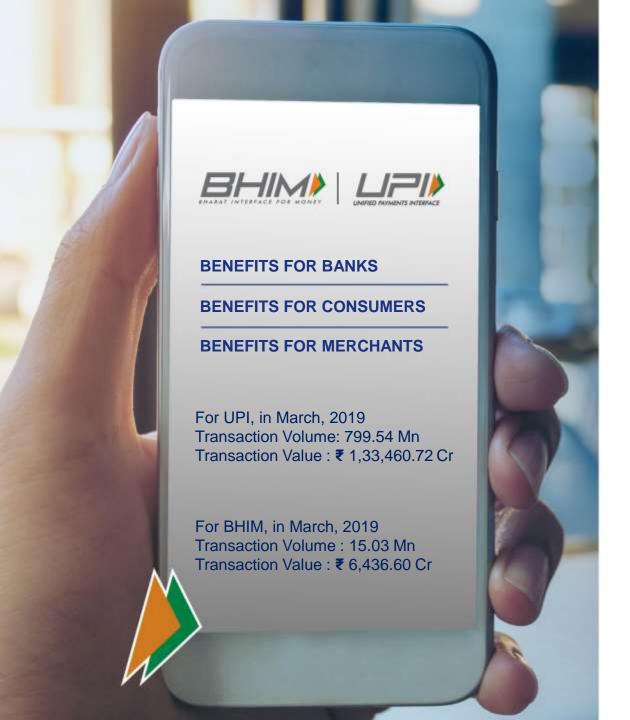
















Map multiple bank accounts into one single UPI App



Both Collect & Pay options for Instant Interbank Payments



Pay through secured Payment Address (UPI ID)



Single click 2 Factor Authentication for enhanced security



QR Code Scan & Pay



Merchant Payments for both eCom & POS spends



**Customer Cashback Scheme** 



Over 50+ UPI Apps and BHIM available in Google Play and/or App Store





#### **Major Merchants live as on date**









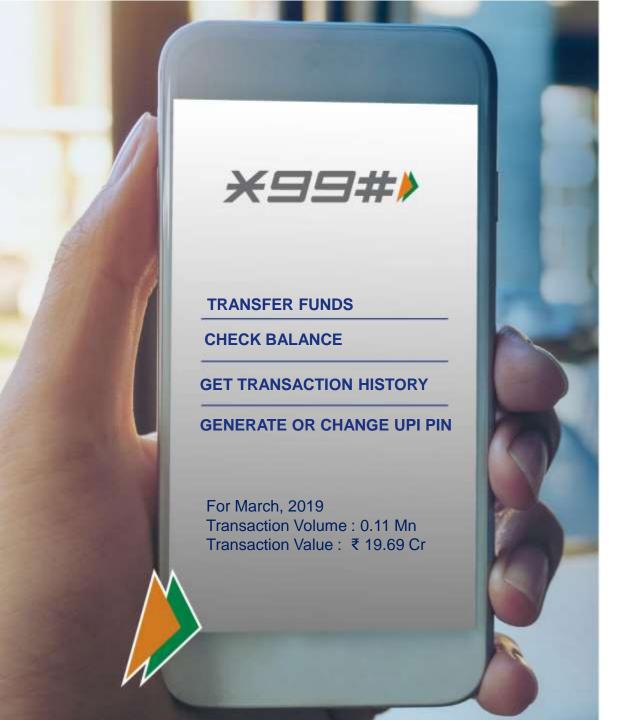
















Instant fund transfer using UPI ID or A/C No. & IFSC or Mobile No.



Works without Internet – Uses voice connectivity



Accessible through a common code \*99# across all GSM Telecom Operators



No additional charges while roaming for using the service



Round the clock availability, even on weekends & bank holidays



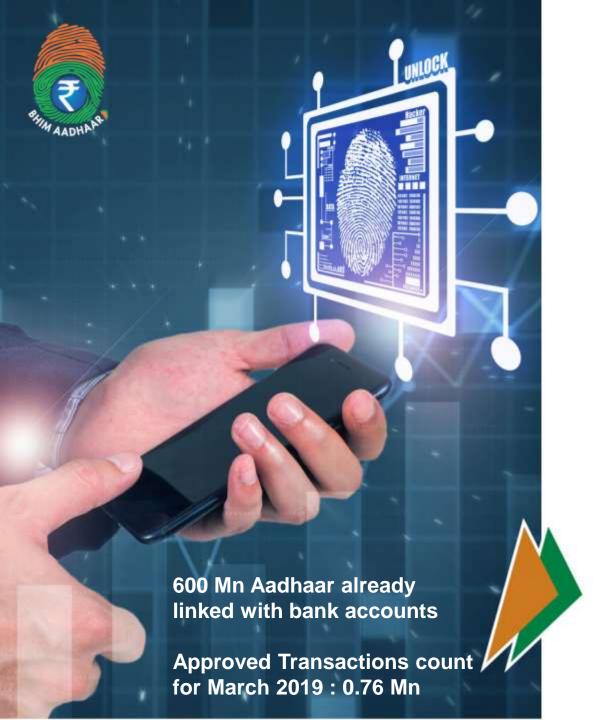
No need to install any app in mobile handset for accessing this service



Additional channel for banking and a key catalyst for financial inclusion



Available in 13 different languages of your choice





#### **ONE KEY Initiative – BHIM AADHAAR**



Merchant to accept payment by authenticating the customer's biometrics



Valid Aadhaar number and having an Aadhaar linked bank account may use BHIM Aadhaar



Merchant's existing mobile phone can be enabled for accepting BHIM Aadhaar Pay transactions



1.15 billion Aadhaar holders can pay for purchase of goods/services by using biometric



Customers can transact without holding his/her mobile phone



#### **FINANCIAL**



**CASH WITHDRAWAL** 



**CASH DEPOSIT** 



AADHAAR TO AADHAAR FUND TRANSFER

#### **NON-FINANCIAL**



**BALANCE ENQUIRY** 



**DEMOGRAPHIC AUTHENTICATION** 



**BFD - BEST FINGER DETECTION** 



E-KYC



**Mini Statement Service** 

1.98 Billion approved transactions FY 2018-19

128.31 Mn On us in March 2019

63.48 Mn Off us in March 2019







## NHAI toll payments go digital with NETC



National Highways

457 Tolls

Banks Live as on date

22 Issuer & 8 Acquirer

Issuance

4.55 Mn Tags Issued

State Highways

39 Tolls

Mechanism of Interface

Completely Interoperable

26.73 Mn volume of transactions for March 2019 595.78 Cr in value of transactions for March 2019

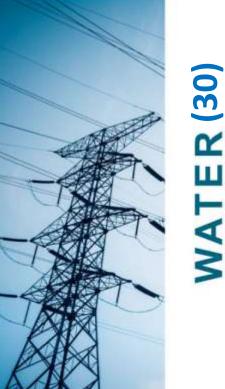






## OFFERS INTEGRATED AND INTEROPERABLE BILL PAYMENT SERVICES DIGITALLY, BOTH THROUGH ONLINE CHANNELS (100+) AND PHYSICAL OUTLETS (2.5 Mn) with 150 BILLERS

BILL PAYMENT MARKET SIZE: INR 5.85 TRILLION
TRANSACTION VOLUME FOR March 2019 PASSING THROUGH BBPCU): 92.83 LAKHS
TRANSACTION VALUE FOR March 2019 (PASSING THROUGH BBPCU): 1,044.20 CR











**TH** (5)





## MORE THAN 3812 SCHEMES OF BOTH CENTRAL AND STATE GOVERNMENTS IS GETTING MIGRATED IN PHASED MANNER

DBT:
AADHAAR BASED
TRANSFERS
130.28
Mn

NON DBT:
ACCOUNT BASED
TRANSFERS
75.48
Mn

28.85 Mn

#### **VOLUME OF TRANSACTIONS FOR March 2019**

- Bulk Transactions Subsidies, Interest, Pension,
   Salaries, Utility Payments, Insurance Premium, more
- Aim to consolidate multiple ECS systems
- Supports UIDAI Aadhaar based transactions

- Credit & Debit Functionality
- 1320 Banks are part of the system
- 2503.46 Mn Transactions FY 2017-18







#### OFFERS INTEGRATED AND INTEROPERABLE FINANCIAL AND NON-FINANCIAL SERVICES FOR ANY BANK FROM ANY ATM THROUGH 10 TRANSACTION TYPES FOR CONSUMERS INCLUDING **INTEROPERABLE CASH DEPOSITS (ICD)**



460 Mn approved transactions in Feb 2019 with 99.85% uptime in March 2019







## **EVERY MINUTE**

Customers of 1,128 NFS member banks (including sub-members) are transacting on NFS ATMs.



## Limea Book of Records

National Record



National Payments Corporation of India (NPCI) conducted a record 120 e-payment literacy workshops at 120 locations across the country on the World Literacy Day, Sept 8, 2015. The drive was undertaken to spread awareness on e-payments—its advantages, how it works and potential risks—among customers of 55 Regional Rural Banks. The workshops were attended by 23,390 customers in total. The initiative was supported by National Bank for Agriculture and Rural Development (NABARD).

Vijey Islan

Vijaya Skore



# FINSPIRE – A PROUD MOMENT LIMCA BOOK OF RECORDS



120 e-Payment Literacy Camps on The World Literacy Day







# won THE Policy Change Agent of the year award

by Economic Times





## won THE Golden Peacock Awards

for business excellence and innovation





2nd runner-up in the BFSI Sector, 2019

won THE

AFAQS

Buzziest Brands award

under the banking category



