

## ACCOUNT PLANNING

Linkadata Citra Mandiri

## Group Overview

**Customer Name:**

Linkadata Citra Mandiri

**CIF / Virtual CIF : VCIF001****Address:****City :****Global Rating :****Global Description :****Domestic Rating :****Industry :****Industry Trend :****Life-cycle :****Key Shareholders**

No	Key Shareholders	Shares	portions (%)
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### Strategic Plan

1-3 Years Planning

No	Planning
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### >3 Years Planning

No	Planning
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**Business Process** : < Terlampir >**Organization** : < Terlampir >**Coverage Mapping**

No	Position at Client	Name of the Client	Contact Number	Other Information	Position at the Bank	Name of the Bank's Person
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## ACCOUNT PLANNING

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## Financial Highlights

\*Dalam dollar

### Balance Sheet

Keterangan	2016	2017	2018
Current Assets	0	0	0
Fixed Assets	0	0	0
Total Assets	0	0	0
Short-term Liabilities	0	0	0
Long-term Liabilities	0	0	0
Equity	0	0	0

### Income Statement

Keterangan	2016	2017	2018
Sales	0	0	0
COGS	0	0	0
Operating Profit	0	0	0
Gross Profit	0	0	0
Net Profit	0	0	0

### Liquidity

Keterangan	2016	2017	2018
Current Ratio (%)	0.00	0.00	0.00
Quick Ratio (%)	0.00	0.00	0.00
NWC	0	0	0

### Activity (days)

Keterangan	2016	2017	2018
DOI	0	0	0
DOR	0	0	0
DOP	0	0	0

### Profitability

Keterangan	2016	2017	2018
Operating Margin (%)	0.00	0.00	0.00
Net Profit Margin (%)	0.00	0.00	0.00
Return on Assets (%)	0.00	0.00	0.00

### Solvability

Keterangan	2016	2017	2018
Debt to Equity Ratio (%)	0.00	0.00	0.00
Debt to Total Asset Ratio (%)	0.00	0.00	0.00
Interest Coverage Ratio (%)	0.00	0.00	0.00
EBITDA	0	0	0
DSCR	0	0	0

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## Facilities with banking

\*Dalam rupiah

### Direct Loan

Facility	Nominal IDR	Rate (%) IDR	Nominal Valas	Rate (%) Valas
KI	0	0.00	0	0.00
KMK	0	0.00	0	0.00

### Indirect Loan

Facility	Nominal IDR	Rate (%) IDR	Nominal Valas	Rate (%) Valas
Bank Guarantee	0	0.00	0	0.00
L/C	0	0.00	0	0.00
SKBDN	0	0.00	0	0.00

### Cash

Facility	Nominal IDR	Rate (%) IDR	Nominal Valas	Rate (%) Valas
Current Account	0	0.00	0	0.00
Time Deposit	0	0.00	0	0.00

### Others

Facility	Nominal IDR	Rate (%) IDR	Nominal Valas	Rate (%) Valas
Payroll	0	0.00	0	0.00
CMS	0	0.00	0	0.00
EDC	0	0.00	0	0.00
Forex	0	0.00	0	0.00

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## Wallet Shares

\*Dalam rupiah

### Direct Loan

Facility	Total	Nominal BRI	Portion (%) BRI	Nominal Other	Portion (%) Other
KI	0	0	0.00	0	0.00
KMK	0	0	0.00	0	0.00

### Indirect Loan

Facility	Total	Nominal BRI	Portion (%) BRI	Nominal Other	Portion (%) Other
Bank Guarantee	0	0	0.00	0	0.00
L/C	0	0	0.00	0	0.00
SKBDN	0	0	0.00	0	0.00

### Cash

Facility	Total	Nominal BRI	Portion (%) BRI	Nominal Other	Portion (%) Other
Current Account	0	0	0.00	0	0.00
Time Deposit	0	0	0.00	0	0.00

### Others

Facility	Total	Nominal BRI	Portion (%) BRI	Nominal Other	Portion (%) Other
Payroll	0	0	0.00	0	0.00
CMS	0	0	0.00	0	0.00
EDC	0	0	0.00	0	0.00
Forex	0	0	0.00	0	0.00

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## Competition Analysis

### Direct Loan

Facilities	1	2	3
KI			
KMK			

### Indirect Loan

Facilities	1	2	3
Bank Guarantee			
L/C			
SKBDN			

### Cash

Facilities	1	2	3
Current Account			
Time Deposit			

### Others

Facilities	1	2	3
Payroll			
CMS			
EDC			
Forex			



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# Fundings

No	Kebutuhan Pendanaan	Jangka waktu	Nominal
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# Services

Nama Services	Product Divisi Tag
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**Estimated Financial (End of The Year)**

## Direct Loan

Facilities	Projection Customer by IDR	Projection Customer by Valas	Target BRI by IDR	Target BRI by Valas
KI	0	0	0	0
KMK	0	0	0	0

## Indirect Loan

Facilities	Projection Customer by IDR	Projection Customer by Valas	Target BRI by IDR	Target BRI by Valas
Bank Guarantee	0	0	0	0
L/C	0	0	0	0
SKBDN	0	0	0	0

## Cash

Facilities	Projection Customer by IDR	Projection Customer by Valas	Target BRI by IDR	Target BRI by Valas
Current Account	0	0	0	0
Time Deposit	0	0	0	0

## Others

Facilities	Projection Customer by IDR	Projection Customer by Valas	Target BRI by IDR	Target BRI by Valas
Payroll	0	0	0	0
CMS	0	0	0	0
EDC	0	0	0	0
Forex	0	0	0	0

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# Action Plan

Initiative	Action Plan	Description
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# CPA Projection

## Assumptions

Kurs USD:

.00

	IDR	Valas
FTP Simpanan	.00	.00
FTP Pinjaman	.00	.00

## Simpanan

Keterangan	IDR	Valas	Total
Saldo	0	0	0
Ratas Harian Saldo	0	0	0
Fee Based Income	0	0	0
Beban Bunga	0	0	0
Beban Bunga Akumulasi	0	0	0
Jumlah Rekening	0	0	0

## Pinjaman

Keterangan	IDR	Valas	Total
Nilai Tercatat	0	0	0
Ratas Harian Nilai Tercatat	0	0	0
Baki Debet	0	0	0
Ratas Harian Baki Debet	0	0	0
Plafond	0	0	0
Kelonggaran tarik	0	0	0
Fee Based Income	0	0	0
Pendapatan bunga	0	0	0
Pendapatan bunga akumulasi	0	0	0
Jumlah rekening	0	0	0
Outstanding	0	0	0
Fee Based Income	0	0	0
Jumlah Tf Ref	-	-	-
Fee Based Income	0	0	0

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## Laba Rugi

Keterangan	Total
Total Pendapatan Bunga	0
Pendapatan Bunga	0
Pendapatan FTP	0
Provisi	0
Total Beban Bunga	0
Beban Bunga	0
Beban Bunga FTP	0
NII	0
NII Dengan FTP	0
Fee Based	0
Jasa Perkreditan	0
Jasa Simpanan	0
Jasa Transaksi Bisnis Internasional	0
Jasa Transfer	0
Total Biaya Operasional	0
Beban Administrasi & Umum	0
Beban Operasional Lain	0
Beban Personalia	0
PPAP	0
Laba Rugi Sebelum Modal Tanpa FTP	0
Laba Rugi Sebelum Modal Dengan FTP	0
Total Biaya Modal	0
Laba rugi tanpa FTP	0
Laba rugi dengan FTP	0